

# APPENDIX G

**Appendix G**  
**Executive Management Reference Questionnaire**

**Offeror Information**

Offeror \_\_\_\_\_  
 Address \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Telephone Number \_\_\_\_\_

**Reference Information**

Corporation/Company \_\_\_\_\_  
 Contact Person \_\_\_\_\_  
 Telephone Number \_\_\_\_\_

<p><b>Q1.</b> What function did this person perform for your organization?</p>   		
<p><b>Q2.</b> How would you characterize this person’s experience with:</p> <ul style="list-style-type: none"> <li>• Medicaid?</li>   <li>• Medicare?</li>   <li>• Managed Care?</li>   <li>• Long-term Services and Supports</li> </ul>		
<p><b>Ratings: Summarize contractor’s performance by completing the blank or circling the number, which corresponds to the rating. Please use the following rating scale</b></p> <p><b>0-Unsatisfactory 1-Poor 2-Fair 3-Good 4-Excellent</b></p>		
<p><b>Q3.</b> How would you rate this individual’s managerial skills?</p>	<p>Rating:</p> <p>0</p> <p>1</p> <p>2</p> <p>3</p> <p>4</p>	<p>Comments:</p>

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<p><b>Q4.</b> How would you rate the individual's technical competency to initiate a large-scale project and handle the development effort?</p>	<p>Rating: 0 1 2 3 4</p>	<p>Comments:</p>
<p><b>Q5.</b> To what degree did this individual approach the work in a well-organized and logical manner?</p>	<p>Rating: 0 1 2 3 4</p>	<p>Comments:</p>
<p><b>Q6.</b> How would you rate the completeness and quality of the project deliverables by this individual as well as timeliness?</p>	<p>Rating: 0 1 2 3 4</p>	<p>Comments:</p>
<p><b>Q7.</b> How effective was this individual's ability to identify and define problems with respect to the following?</p> <p style="margin-left: 40px;">a. Timeliness b. Accuracy</p>	<p>Rating: 0 1 2 3 4</p> <p style="margin-left: 40px;">a. ____ b. ____</p>	<p>Comments:</p>
<p><b>Q8.</b> What do you view as this individual's greatest strength?</p>	<p>Comments:</p>	
<p><b>Q9.</b> What do you view as this individual's greatest weakness?</p>	<p>Comments:</p>	
<p><b>Q10.</b> Would you hire this individual again?</p>	<p>Yes No</p>	<p>Comments:</p>

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**PRINT NAME:** \_\_\_\_\_ **SIGNATURE:** \_\_\_\_\_

**TITLE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_