

# Contract Overview

Prior to utilizing this contract, the user should read the contract in its entirety.

Contract Description/Highlights		Contract Information			
<p>This Contract covers the requirements for storage devices for all using agencies of the Commonwealth and COSTARS members.</p> <p>The Commonwealth must develop a statement of work (SOW) for related services utilizing the Statement of Work Template, which must be attached to the associated purchase order. A SOW is not required for standard maintenance and support, but the service level must be described on the quote and attached to the associated purchase order.</p> <p>Maintenance/warranty services may be procured on this Contract and extend for up to five (5) years past the termination date of the contract.</p> <p>DGS has identified this Contract as one which will be made available for COSTARS members' participation. Those suppliers having agreed to sell to registered COSTARS members are designated on the "Search Contracts" page of PA eMarketplace. "Yes" within the COSTARS column means the supplier has agreed to sell to COSTARS members. "No" within the COSTARS column means the contract for a specific supplier is not available to COSTARS members.</p> <p>&gt; Please reference the contracts below and OEMS provided. This contract has a hierarchy.</p> <p>&gt; Pomeroy is the Prime contract holder. Please refer to the attached IFB 6100057583/ 6100059605 Enterprise Storage Hardware and Related Services Purchasing Scenarios to determine if a waiver needed prior to proceeding with your procurement.</p> <p>&gt; Waiver requests are submitted via email to the Contract Manager.</p> <p>&gt; Maintenance and Warranty Services do not require a waiver and Agencies may utilize their supplier of choice based on OEM of existing equipment.</p> <p>4400028271 - Pomeroy (CONTRACT IS PRIME) ( OEM- Hitachi)          4400028268 - CDW Government ( OEM - Pure Storage)          4400028805 - GovConnection Inc. ( OEM - Lenovo)          4400028775 - Pierson ( OEM - IBM)          4400028273 - World Wide Technologies ( OEM - NetApp)          4400029291 - Computer Design and Integration LLC ( OEM - Dell)- contract expires on 8/6/2025          4400032390 - AHEAD, Inc ( OEM -Dell)</p>		<p><b>Contract Title</b> Enterprise Storage Hardware and Related Services</p> <p><b>Contract Number</b> 6100057583 / 6100059605</p> <p><b>Solicitation Number</b> 6100057583 / 6100059605</p> <p><b>Original Validity Period</b> 12/01/2023 to 11/30/2024</p> <p><b>Current Validity End Date &amp; Renewals Remaining</b> 11/30/2026 - Two (2) one (1) year renewals remaining</p> <p><b>Total Number of Contracts</b> 6</p> <p><b>Contract Change Revision Date</b> n/a</p> <p><b>Point of Contact</b> Shawn Danner</p> <p><b>Contact Phone Number</b> 717-787-8085</p> <p><b>Contact Email Address</b> <a href="mailto:shdanner@pa.gov">shdanner@pa.gov</a></p>			
Process to Order					
<p><b>Product Type</b> Both</p> <p><b>Contract Ordering Process</b> Line Item</p> <p><b>End User Procedures:</b> <a href="#">End-User Procedures</a></p> <p><b>P-Card Acceptance Status</b> P-Card Accepted</p> <p>Product Category 43211501</p> <p>The process to purchase Storage is as follows:</p> <ol style="list-style-type: none"> <li>1. Contract 4400028271 Pomeroy has been designated as the Best Value OEM. Please refer to the attached IFB 6100057583/ 6100059605 Enterprise Storage Hardware and Related Services Purchasing Scenarios to determine if a waiver needed prior to proceeding with your procurement.</li> <li>2. If the purchasing entity is a Commonwealth Agency under the Governor's Jurisdiction, all purchases related to Storage must be submitted for TIPR review per IT Policy BUS-002.</li> <li>3. If the purchasing entity is a Commonwealth Agency not under the Governor's Jurisdiction, all purchases related to Storage must be submitted to the DGS contract manager. The DGS contract manager will request OA review and approval prior to providing the final DGS determination.</li> <li>4. All quotes must be submitted must be on the company Letterhead</li> <li>5. All IT related procurements will be initiated through the shopping cart process using the SRM System.</li> </ol>					



## **IFB 6100057583/ 6100059605 Enterprise Storage Hardware and Related Services**

### **Purchasing Scenarios**

**A. Net New Environment.** To be defined as new installation that does not include expansions, replacement, or repair. The Best Value Contractor is to be used for installations of Storage hardware in net new environments in the commonwealth. If the Best Value Contractor is unable to meet the specific technical requirements (to include but not be limited to integration, compatibility, existing staff knowledge, floor space, network connectivity, etc.), a waiver must be provided by the Office of Administration through in accordance with ITP-BUS002 and the Department of General Services Chief Procurement Officer in order to procure from a Secondary Contractor.

**B. Replacement/Refresh with or without reduction.** No waiver is required. In order to procure a replacement/refresh, Agencies are to choose from either of the options below:

- a) Procure from the Best Value Contractor, regardless of OEM.
- b) Procure from a Secondary Contractor so long as they have been awarded a contract for the OEM hardware being replaced.

### **C. Upgrade/Expansion.**

1. No waiver is required. Adding performance and/or capacity to an existing storage array, still under OEM support. In order to procure an upgrade/expansion, Agencies are to choose from the following options below:

- a) Procure from the Best Value Contractor, so long as they have been awarded a contract for the OEM hardware being replaced.
- b) Procure from a Secondary Contractor so long as they have been awarded a contract for the OEM hardware being replaced.
- c) If not available under any other contract, then the Agency must procure using an appropriate procurement method.

2. This contract does not guarantee volume based on past and future purchasing.