

Contract Overview

Prior to utilizing this contract, the user should read the contract in its entirety.

CONTRACT DESCRIPTION/HIGHLIGHTS

This Contract covers the requirements for storage devices for all using agencies of the Commonwealth and COSTARS members.

The Commonwealth must develop a statement of work (SOW) for related services utilizing the Statement of Work Template, which must be attached to the associated purchase order. A SOW is not required for standard maintenance and support, but the service level must be described on the quote and attached to the associated purchase order.

Maintenance/warranty services may be procured on this Contract and extend for up to five (5) years past the termination date of the contract.

DGS has identified this Contract as one which will be made available for COSTARS members' participation. Those suppliers having agreed to sell to registered COSTARS members are designated on the "Search Contracts" page of PA eMarketplace. "Yes" within the COSTARS column means the supplier has agreed to sell to COSTARS members. "No" within the COSTARS column means the contract for a specific supplier is not available to COSTARS members.

> Please reference the contracts below and OEMS provided. This contract has a hierarchy.

> Pomeroy is the Prime contract holder. Please refer to the attached IFB 6100057583/ 6100059605 Enterprise Storage Hardware and Related Services Purchasing Scenarios to determine if a waiver needed prior to proceeding with your procurement.

> Waiver requests are submitted via email to the Contract Manager.

> Maintenance and Warranty Services do not require a waiver and Agencies may utilize their supplier of choice based on OEM of existing equipment.

4400028271 - Pomeroy (CONTRACT IS PRIME) (OEM- Hitachi)

4400028268 - CDW Government (OEM - Pure Storage)

4400028805 - GovConnection Inc. (OEM - Lenovo)

4400028775 - Pierson (OEM - IBM)

4400028272 - SHI International Corp (OEM - Hewlett Packard) - contract expires on 11/30/2024

4400028273 - World Wide Technologies (OEM - NetApp)

4400029291 - Computer Design and Integration LLC (OEM - Dell)

4400029292 - Insight Public Sector, Inc (OEM - Quantum) - contract expires on 11/30/2024

CONTRACT INFORMATION

Contract Title Enterprise Storage Hardware and Related Services

Contract Number 6100057583 / 6100059605

Solicitation Number 6100057583 / 6100059605

Original Validity Period 12/01/2023 to 11/30/2024

Current Validity End Date & Renewals Remaining 11/30/2025 - Three (3) one (1) year renewals remaining

Total Number of Contracts 6

Contract Change Revision Date n/a

Point of Contact Jess Wisniewski

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PROCESS TO ORDER

Product Type Both

Contract Ordering Process Line Item

End User Procedures: [End-User Procedures](#)

P-Card Acceptance Status P-Card Accepted

Product Category 43211501

The process to purchase Storage is as follows:

- 1.Contract 4400028271 Pomeroy has been designated as the Best Value OEM. Please refer to the attached IFB 6100057583/ 6100059605 Enterprise Storage Hardware and Related Services Purchasing Scenarios to determine if a waiver needed prior to proceeding with your procurement.
- 2.If the purchasing entity is a Commonwealth Agency under the Governor's Jurisdiction, all purchases related to Storage must be submitted for TIPR review per IT Policy BUS-002.
- 3.If the purchasing entity is a Commonwealth Agency not under the Governor's Jurisdiction, all purchases related to Storage must be submitted to the DGS contract manager. The DGS contract manager will request OA review and approval prior to providing the final DGS determination.
- 4.All quotes must be submitted must be on the company Letterhead
- 5.All IT related procurements will be initiated through the shopping cart process using the SRM System.

Contract Number	Supplier Number	Supplier Name	Small Business Status	Supplier Mailing Address	Contact Person	Contact Telephone Number	Contact Fax Number	Contact Email Address
4400028268	163101	CDW Government LLC	N/A	230 N Milwaukee Ave, Vernon Hill, IL 60061-4304	Ryan O'Donnell	203-851-7098		ryano@cdwg.com
4400028805	180593	GovConnection Inc	N/A	7503 Standish Pl, Rockville, MD 20855-2731	Joshua Richiron	0-800-0019 ext 336		joshua.richiron@connection.com
4400028775	154433	Pierson	DGS Verified SDB	10 Long Lane, Mechanicsburg, PA 17050-2676	Dave DeCecco	717-571-2259		dave@pierson.it
4400028271	542808	Pomeroy	N/A	1050 Elijah Creek Road, Hebron, KY 41048	Matt Cox	717-380-6089		Matthew.Cox@pomeroy.com
4400028272	115889	SHI International Corp	N/A	290 Davidson Ave, Somerset, NJ 08873-4145	Tom Schroeder	717-979-4094		Tom_Schroeder@shi.com
4400028273	410348	World Wide Technologies	N/A	1 World Wide Way, Saint Louis, MO 63146-3002	Amy Knelly	412-525-0449		Amy.Knelly@wwt.com
4400029291	549116	Computer Design and Integration LLC	N/A	500 Fifth Ave., Suite 500, New York, NY 10110	Rosemary Pron	484-787-7441		rosemary.pron@cdillc.com
4400029292	163016	Insight Public Sector, Inc.	N/A	13755 Sunrise Valley Dr., Suite 750, Herndon, VA 20171	Dennis Westerfield	480-350-1674		dennis.westerfield@insight.com

IFB 6100057583/ 6100059605 Enterprise Storage Hardware and Related Services

Purchasing Scenarios

A. Net New Environment. To be defined as new installation that does not include expansions, replacement, or repair. The Best Value Contractor is to be used for installations of Storage hardware in net new environments in the commonwealth. If the Best Value Contractor is unable to meet the specific technical requirements (to include but not be limited to integration, compatibility, existing staff knowledge, floor space, network connectivity, etc.), a waiver must be provided by the Office of Administration through in accordance with ITP-BUS002 and the Department of General Services Chief Procurement Officer in order to procure from a Secondary Contractor.

B. Replacement/Refresh with or without reduction. No waiver is required. In order to procure a replacement/refresh, Agencies are to choose from either of the options below:

- a) Procure from the Best Value Contractor, regardless of OEM.
- b) Procure from a Secondary Contractor so long as they have been awarded a contract for the OEM hardware being replaced.

C. Upgrade/Expansion.

1. No waiver is required. Adding performance and/or capacity to an existing storage array, still under OEM support. In order to procure an upgrade/expansion, Agencies are to choose from the following options below:

- a) Procure from the Best Value Contractor, so long as they have been awarded a contract for the OEM hardware being replaced.
- b) Procure from a Secondary Contractor so long as they have been awarded a contract for the OEM hardware being replaced.
- c) If not available under any other contract, then the Agency must procure using an appropriate procurement method.

2. This contract does not guarantee volume based on past and future purchasing.