

This is a supplemental bid to the Snow Plows P-DOT Spec'ed contract.

**This supplemental bid is for the following OEM'S ONLY:
Gledhill, Falls, Henke, Western.**

**Supplemental contracts will be awarded for the remaining term of the contract.
The contract or any part of the contract may be renewed for an additional one (1) year term, by mutual agreement between the Commonwealth and the contractor(s).
If the contract is renewed, the same terms and conditions shall apply.
Such renewals shall be limited to three (3) one (1) year renewal terms.**

SPECIFICATIONS – PART 1

AWARDS:

- Dump Truck Type Snow Plows and Alternate Snow Plows: This is a multiple-award action to be awarded on an OEM's plow by model basis (less cutting edge and shoes) with award being made to the low responsive, responsible bidder for any given OEM's (Original Equipment Manufacturer) model offered (less cutting edge and shoes). All bidders to list their offerings in accordance to Tab Sheet 2, 3, 4, and 5 of the spreadsheet workbook.

Award will be based on best pricing based on PennDot Yellow color.

NOTE: Tab Sheet 5 "Contractor Data Sheet" – contract award will not be based on this section of the spreadsheet.

BIDDING INSTRUCTIONS:

All Bidders will need to provide written certification, from the Original Equipment Manufacturer (OEM) stating that they, the bidder, are an authorized representative (i.e. dealer/reseller) for the OEM's equipment upon which they, the bidder, are bidding on. Certifications should be on OEM's letterhead.

CONTRACT TERM:

This is a two-year contract with three (3) one-year (1) renewals where we allow price adjustments at the beginning of the second year of the contract with supporting documentation from the Manufacturer via the awarded Supplier(s).

The renewal date is October 1st. All price adjustment requests beginning in the second year of the contract must be reviewed and approved by the Commodity Specialist before taking affect.

SPECIFICATIONS and BID NOTES:

- **NOTE:** In regard to this bid solicitation, (and any contracts generated from such), all references to "Department of Transportation", "PennDOT" and/or "PA-DOT" are to be understood to be one and the same.

- All plow units to be provided to PA-DOT will be the manufacturer's standard unit along with requirements shown in the document titled "PennDOT Snow Plows" dated GAW 05/06/2020, and referenced drawings.
- All units to be bid by the bidder shall be inserted in the bid document titled "BID ITEM SHEETS – April 23, 2020" in the format shown.

When bidding, all bidders are to provide pricing for their individual models, less cutting edge and shoes, in columns "M" {PA-DOT SPEC'D UNIT PRICE (REF. PennDOT Snow Plows" dated GAW 05/06/2020 (With PA-DOT Yellow Paint Color)) and "N" { PA-DOT SPEC'D UNIT PRICE (REF. PennDOT Snow Plows" dated GAW 05/06/2020 (With OEM's Normal Yellow Paint Color)}, as applicable.

Bidders shall then insert "Upcharge Pricing", as applicable, in columns "P", "Q", "R", "S", and "T" for the particular cutting edges shown.

The intent is that when a user orders a unit, they will pick the make and model desired, and then select their desired cutting edge, as well as any option items as the bidder has priced on the tab titled "Option Items".

For example –

If a contract user wanted to purchase a Company A's model T snow plow painted PA-DOT Yellow at the bid price of \$30.00 and they opted for the "carbide blade and moldboard shoes" cutting edge package priced at \$5.00, then the total unit would come to \$35.00.....the plow unit plus the cutting edge upcharge.

- **Regarding Blade Options** (See "PennDOT Snowplows" dated GAW 05/06/2020 document, columns "P", "Q", "R", "S", and "T"):

It shall be understood that for any blade option selected/ordered all mounting hardware pricing (i.e. bolts, nuts, washers, etc.) shall be included in the "upcharge pricing" amount.

In regards to the JOMA blade option (Column "R"), it shall be understood that this blade "upcharge pricing" amount shall include the following items:

- All mounting hardware (i.e. bolts, nuts, washers, etc.)
- Winter Equipment Company's "Winter Custom-Designed Steel Carbide Adapter Blade"
- "Shock-absorbing Joma 6000 Articulated Plow Blade"
- "Joma 6000 Steel Mounting Bracket"

Reference PennDOT Snowplows dated GAW 05/06/2020 -- Section A "All Plows Specifications", Option: 2 and Section B "Tow Plow", Options: 5:

2. JOMA 6000 plow blades with JOMA 6000 attachment components including clamp bar and Winter Equipment Company style backer blades equipped with carbide inserts.

5. Joma 6000 blades with JOMA 6000 attachment components including clamp bar, with Winter Equipment Company style backer blade equipped with carbide inserts.

- Regarding all other agency customers and Costar purchases:

Regarding Item #1 and #5 of the document titled "PennDOT Snow Plows" dated GAW 05/06/2020 – In the event that the ordering entity does not have the same "plow frame" as currently used by PA-DOT, the ordering entity may negotiate with the Contractor for necessary "plow hitch" and "hitch swivel" assembly required. The price of the plow should be as shown on the contract with any extra for alternate "plow hitch & swivel" shown separately.

- Manufacturer's model number changes/revisions will be acceptable as long as the price remains as awarded for that line item. If unable to maintain price, that line item may be terminated from the contract, as well as any renewal periods.
- The contractor may meet with Department of Transportation (PA-DOT) representatives, prior to placing an order with the factory, to verify technical information and components included in their bid proposal that will be used in the production of the unit(s).
- The contractor shall submit to PA-DOT, on a continuing basis, all service bulletins and technical letters, as regularly issued by a manufacturer to dealers or large fleets. All relevant information shall be supplied for the unit(s) bid to the Commonwealth to inform PA-DOT of any improvements, changes and/or problems concerning the unit and its component parts. This information shall be addressed to: Pennsylvania Department of Transportation, Fleet Management Division, 17th Street & Arsenal Blvd., Harrisburg, PA 17120, Attn: Chief, Fleet Management Division.
- PA-DOT reserves the right to have its representative periodically inspect each unit during assembly at the contractor's assembly point.

WARRANTY:

Warranty on all parts will be for minimum one (1) calendar year or manufacturer's standard commercial term (whichever is greater), from date of acceptance. If the manufacturer neglects or fails to correct defect during the warranty period, their responsibility shall continue until such time as it takes to correct the defect. The manufacturer is expected to respond to warranty problems and administrate effective solutions in the best interest of the Commonwealth.

MANUALS:

The following manuals shall be supplied with each unit delivered to the ordering agency -

- One (1) Operators
- One (1) Parts
- One (1) Service
- Information on plow-attach-angles and recommended hitch heights shall be provided in the manuals.
- The manuals shall be "official" OEM publications supplemented with technical manuals for all components, as published by sub-vendors/manufacturers.

- "Parts" manual must be relative to all items utilized to build the unit, with appropriate part numbers. All drawings and pictorials shall reflect the PA-DOT components. All manuals shall have the plow serial number on the cover.
- Manuals on CD Disc or online at manufacturer's website may be supplied in lieu of paper manuals.

DELIVERY:

The contractor must deliver all units within **ninety (90) calendar days** for all other items after receipt of a purchase order. It shall be assumed by the parties that the contractor received the purchase order on the third business day following the day on the purchase order, unless the contractor provides credible evidence that the order was received on a later date.

SHIPPING:

Shipping shall be in accordance with normal industry standards and at FOB Destination terms. The contractor may add and prepay shipping costs, BUT this cost and action must be made known IN WRITING to the ordering agency PRIOR TO the contractor accepting and processing any such purchase order against the contract.

NOTE OF UNDERSTANDING: Shipping: It is to be understood that "FOB Destination" shall mean that the ownership of any item will not pass to the ordering agency customer until such time that the items have been delivered to and formally accepted by the ordering agency's authorized receiving personnel.

The only costs to be incurred in any delivery shall only be those agreed to and shown on the original purchase order.

MINIMUM ORDER:

The minimum required order shall be one (1) unit.

INQUIRIES:

Direct all inquiries to the following

Joslyn J. Thomas
Department of General Services
Bureau of Procurement
Forum Place, 6th Floor
555 Walnut Street
Harrisburg, PA 17101-1914

Telephone: 717-787-4103

FAX: 717-783-6241

E-Mail: joslthomas@pa.gov