



Commonwealth of Pennsylvania

Date: **August 12, 2016**
Subject: **HealthChoices Physical Health Services for all Zones Commonwealth-Wide**
Solicitation Number: **RFP 06-15 REISSUED**
Opening Date/Time: **September 06, 2016 2:00 PM**
Addendum Number: **4**

To All Suppliers:

The Commonwealth of Pennsylvania defines a solicitation "Addendum" as an addition to or amendment of the original terms, conditions, specifications, or instructions of a procurement solicitation (e.g., Invitation for Bids or Request for Proposals).

List any and all changes:

- I. The Department is providing clarification on the requirement in Section II-5. Work Statement Questionnaire: (Soundness of Approach) QUALITY AND PERFORMANCE MANAGEMENT numbers 1 & 3, Appendix M, and PROVIDER NETWORK COMPOSITION AND NETWORK MANAGEMENT number six, as follows:

In regards to Quality and Performance Management, the current requirement reads: Offerors currently participating in Pennsylvania's HealthChoices Program must provide rates for HEDIS® 2016 and 2015 (reporting years are calendar years 2015 and 2014). Offerors that do not currently participate in Pennsylvania's HealthChoices Program must provide rates for HEDIS® 2016 and 2015 (reporting years are calendar years 2015 and 2014) from a Medicaid line of business from another state. If the Offeror has multiple Medicaid lines of business it must choose the state that is most similar to Pennsylvania. Provide an explanation of how you determined which state's Medicaid rates were submitted. (Limit to one page)

In regards to Provider Network Composition and Network Management number six, the current requirement reads: Current HealthChoices PH-MCOs must submit this information for the Pennsylvania line of business. Non-incumbent PH-MCOs should submit this information for a Medicaid contract from a state most similar to Pennsylvania. If the Offeror has multiple Medicaid lines of business it must choose the state that is most similar to Pennsylvania. Provide an explanation of how you determined which state's Medicaid rates were submitted. (Limit to one page)

Clarification: All MCOs must submit HEDIS and CAHPS 2015 and 2016 rates FROM THE SAME **ONE** STATE. All MCOs must submit Provider Network information over the past 2 calendar years (2014/2015) FROM THE SAME **ONE** STATE. This **ONE** state must be the one most similar to Pennsylvania.

- II. The Department is providing clarification on page limits for Question number six under PROVIDER NETWORK COMPOSITION AND NETWORK MANAGEMENT in section II-5. Work Statement Questionnaire: (Soundness of Approach).

Question number six still has a limit of six pages. The clarification requirement as follows has a limit of one page: Current HealthChoices PH-MCOs must submit this information for the Pennsylvania line of business. Non-incumbent PH-MCOs should submit this information for a Medicaid contract from a state most similar to Pennsylvania. If the Offeror has multiple Medicaid lines of business it must choose the state that is most similar to Pennsylvania. Provide an explanation of how you determined which state's Medicaid rates were submitted. (Limit to one page)



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III. The Department is providing clarification to the SDB/SB commitment submittal process:

As noted in Appendix N, Appendix K is only to be used as a reference to the estimated administrative PMPM amounts for each HealthChoices Zone. Appendix K is not to be filled out, used for calculations, or submitted. To prevent confusion about Appendix K, please see the revised Appendix K as an attachment to this addendum.

To ensure all Offerors are scored consistently and in accordance with the Request for Proposal documentation, SDB/SB commitments must be presented as a percentage of the PMPM by Zone. The Commonwealth will score SDB/SB Participation Submittals based on the total value of all commitments made to SDBs and the total value of all commitments made to SBs.

All SDB/SB Participation Submittals are scored and based upon the INITIAL TERM of the contract. As expressed at the Pre-Proposal Conference, BDISBO reviews all instances where a prime indicates (it's a box on the Submittal form) they will not continue SDB/SB work into options and renewals. This is monitored very closely.

For electronic solicitation responses via the SRM portal:

- Attach this Addendum to your solicitation response. Failure to do so may result in disqualification.
- To attach the Addendum, download the Addendum and save to your computer. Move to 'My Notes', use the "Browse" button to find the document you just saved and press "Add" to upload the document.
- Review the Attributes section of your solicitation response to ensure you have responded, as required, to any questions relevant to solicitation addenda issued subsequent to the initial advertisement of the solicitation opportunity.

For solicitations where a "hard copy" (vs. electronic) response is requested:

- Attach this Addendum to your solicitation response. Failure to do so may result in disqualification.
- If you have already submitted a response to the original solicitation, you may either submit a new response, or return this Addendum with a statement that your original response remains firm, by the due date to the following address:

Pennsylvania Department of Human Services
Division of Procurement & Contract Mgmt
Room 402 Health and Welfare Building
625 Forster Street, Harrisburg, PA 17120

Except as clarified and amended by this Addendum, the terms, conditions, specifications, and instructions of the solicitation and any previous solicitation addenda, remain as originally written.

Very truly yours,

Name: William M. Spiker
Title: Director of Procurement & Contract Mgmt
Phone: 717-214-8104
Email: RA-pwrfpquestions@pa.gov