

Appendix G Corporate Reference Questionnaire

Offeror Information

Offeror _____

Address _____

Telephone Number _____

Reference Information

Corporation/Company _____

Contact Person _____

Telephone Number _____

Q1. What function does/did the contractor perform for you? 		
Q2. What is/was the dollar amount of your contract? 		
Q3. What is/was the time period in which services were provided? 		
Ratings: Summarize contractor's performance and circle in the column on the right the number that corresponds to the performance rating for each rating category. Please use the following rating scale. 0–Unsatisfactory 1–Poor 2–Fair 3–Good 4–Excellent		
Q4. Rate the contractor's overall performance.	Comments:	Rating: 0 1 2 3 4
Q5. How would you assess the contractor's key personnel? (How long did key personnel work on the contract – did they effectively manage the contract – were they responsive to technical direction?)	Comments:	Rating: 0 1 2 3 4

Appendix G Corporate Reference Questionnaire

Q6. Please rate and comment on the contractor's ability to work with your in-house staff.	Comments:	Rating: 0 1 2 3 4
Q7. Please rate and comment on the contractor's technical skills and knowledge in providing managed care or healthcare services.	Comments:	Rating: 0 1 2 3 4
Q8. Please rate and comment on the contractor's quality of work.	Comments:	Rating: 0 1 2 3 4
Q9. Please rate and comment on the contractor's commitment to completing work in a timely fashion.	Comments:	Rating: 0 1 2 3 4
Q10. Please rate and comment on the contractor's commitment to completing projects at the agreed-upon cost.	Comments:	Rating: 0 1 2 3 4

Appendix G
Corporate Reference Questionnaire

<p>Q11. Would you hire the contractor again for another project? Please explain your rating.</p>	<p>a. Yes b. No</p> <p>Explanation:</p>
<p>Q12. What do you view as the contractor's greatest strength?</p>	<p>Comments:</p>
<p>Q13. What do you view as the contractor's greatest weakness?</p>	<p>Comments:</p>
<p>Q14. Is there anything you would like to add concerning the contractor?</p>	<p>Comments:</p>

PRINT NAME: _____ **SIGNATURE:** _____

TITLE: _____ **DATE:** _____