

SOURCE JUSTIFICATION FORM

Bureau of Procurement

The objective of this form is to capture all relevant documentation an Agency may have to assist the Department of General Services ("DGS"), Bureau of Procurement, in expediting the source justification review process. This form must be completed electronically, signed, and submitted with all relevant documentation to DGS. If a question is neither mandatory nor applicable, please indicate "N/A". Please use standard terminology and define acronyms.

SECTION A

1. Agency Name:	Pennsylvania State Police		
2. Procurement Description: This description will appear on the eMarketplace website for public viewing	IP Sentinel Camera Systems for seventeen (17) State Police Weigh-In-Motion (WIM) sites.		
Materials Description:	Seventeen (17) IP Sentinel Camera Systems (Part #ED001)and Installation		
Services Description:			
3. Materials Shopping Cart # or Services SPR#	11747559	Estimated Cost:	\$100,001 - \$250K
		Initial Contract Term:	N/A
		Renewals:	N/A
4. Supplier - Name:	International Road Dynamics, Inc. (IRD)		
Full Address:	1002 S. Main Street, Chambersburg, PA 17201		
Contact Name:	Bruce Myers		
Telephone:	717-264-2077	FAX:	717-264-4941
E-mail:	bruce.myers@irdinc.com		
SRM Supplier #:	214664		
5. Delivery or service location:	PSP WIM Sites (see attachment)		

SECTION B

<input checked="" type="checkbox"/> 1. Sole Source: Only known source - Not available from another supplier.
<input checked="" type="checkbox"/> 2. Material/Repair/Maintenance: Material or service MUST be compatible with existing equipment. Documentation must be provided from the manufacturer.
<input type="checkbox"/> 3. Used Equipment: Value set by 2 independent 3rd party appraisals.
<input type="checkbox"/> 4. Professional Expert: Describe in detail in Section C.
<input type="checkbox"/> 5. Exempt (Law): A federal or state statute or regulation exempts the procurement from the competitive procedure. Any applicable information precluding the procurement from competitive procedures must be attached.
<input type="checkbox"/> 6. Feasibility: Clearly not feasible to award the contract on a competitive basis.

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SECTION C

1. Describe the unique features of this procurement that prohibit a competitive environment. If applicable, attach a Statement of Work ("SOW").

Products and services are unique and proprietary in nature. The iSINC Weigh-In-Motion (WIM) Electronics are specifically chosen for interoperability with the existing equipment currently installed at seventeen (17) Weigh-In-Motion sites throughout the Commonwealth. International Road Dynamics (IRD) is the sole manufacturer and distributor of the iSINC WIM Electronics. Installation requires IRD technical expertise to interface with the IRD system hardware and software components.

2. Document and attach the research that has been conducted to date to verify the supplier is the only known source.

While there are other manufacturers that offer some of the components (cables, connectors, etc.) of the equipment required to interface the IP Sentinel Camera system with the existing Weigh-In-Motion (WIM) Electronics, International Road Dynamics Inc. (IRD) is the only authorized service provider that can perform the installation to interface the camera system at the existing WIM sites. Other vendors can provide some of the required hardware however; none can provide the specific camera system and equipment as a complete solution. Sole source letter attached - Bruce Myers, dated 8/7/2014.

3. Does the supplier utilize distributors, dealers, resellers, etc.? If "Yes," please identify.

No.

4. Are there compatibility requirements or compliance requirements with a warranty or service agreement? If "Yes," please explain.

Yes, Camera systems will interface with existing iSINC WIM equipment at seventeen (17) sites throughout the Commonwealth. This equipment is currently has a Warranty and Service agreement (PO 4300182076) through PennDOT for Fiscal Year 2014.

5. How has the material or service been procured in the past? Please provide previous source justifications, contracts, & PO's for this material or service.

N/A

6. If procured through the IT ITQ process, please provide original \$ amount and contract period of order. Is this the final phase of the project?

N/A

7. If this is an upgrade, addition, alteration, etc., to an earlier procurement, please describe in detail.

Yes, this equipment and installation is an upgrade to the existing weigh-in-motion electronics equipment currently utilized at the seventeen (17) WIM sites through the Commonwealth.

8. What are the consequences of not approving this procurement?

The existing WIM Scale Systems are currently funded jointly by PennDOT and PSP (MOU), the purchase and installation of this equipment will be integrated with the WIM Scale systems and funded by both agencies as well.

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9. If timing is a factor, what is the time factor and why?

Spring 2015. To allow for the system to up and running in time for Spring Enforcement Initiatives.

10. List any other information relevant to the acquisition of this procurement here or as an attachment.

PennDOT utilizes IRD as contractor for materials/services to the state's WIM scales. The camera systems PSP will be purchasing will integrate with those very WIM scales. These camera systems will increase the number of trucks being weighed in the Commonwealth.

11. For requests > \$100,000, has the supplier signed cost or pricing data certification and is the pricing breakdown attached?

Yes.

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SECTION D

IMPORTANT*: The printed names on this form shall constitute the signatures of these individuals. Agencies must insure that these individuals review the completed form and give their consent to apply their printed name on this form. No handwritten signatures shall be required in order for the form to be considered "signed" by those individuals whose names appear in the signature section of the form.

Shopping Cart Contact Person (Person whom DGS will contact regarding the Shopping Cart):

Name:	Kelly Frederick	P-Group:	BM5	Date:	10-23-14
Title:	Purchasing Agent II	Telephone:		Fax:	

Agency Contact Person: Person in your agency that DGS can contact for additional information, etc.

Name:	Kelly Frederick	Title:	Purchasing Agent II	Date:	10-23-14
Telephone:		Fax:		Email:	kefrederic@pa.gov

Approving Authority (Agency Head or Deputy reviewing and approving this request): Approving Authority connotes approval of the source justification and the cost or pricing data certification.

Name:	Craig Wolford	Title:	Director	Date:	01-28-14
Telephone:		Fax:			

Additional Approvals (if required by Agency):

Name:		Title:		Date:	
Telephone:		Fax:		Email:	
Name:		Title:		Date:	
Telephone:		Fax:		Email:	
Name:		Title:		Date:	
Telephone:		Fax:		Email:	
Name:		Title:		Date:	
Telephone:		Fax:		Email:	
Name:		Title:		Date:	
Telephone:		Fax:		Email:	