

# SOURCE JUSTIFICATION FORM

## Bureau of Procurement

The objective of this form is to capture all relevant documentation an Agency may have to assist the Department of General Services ("DGS"), Bureau of Procurement, in expediting the source justification review process. This form must be completed electronically, signed, and submitted with all relevant documentation to DGS. If a question is neither mandatory nor applicable, please indicate "N/A". Please use standard terminology and define acronyms.

## SECTION A

<b>1. Agency Name:</b>	Pennsylvania State Police		
<b>2. Procurement Description:</b> This description will appear on the eMarketplace website for public viewing	The Pennsylvania State Police are seeking one (1) Smart Roadside Inspection System (SRIS) Trailer.		
<b>Materials Description:</b>	Smart Roadside Inspection System (SRIS) Trailer		
<b>Services Description:</b>			
<b>3. Materials Shopping Cart # or Services SPR#</b>	11656049	<b>Estimated Cost:</b>	\$100,001 - \$250K
		<b>Initial Contract Term:</b>	N/A
		<b>Renewals:</b>	N/A
<b>4. Supplier - Name:</b>	Intelligent Imaging Systems		
<b>Full Address:</b>	6325 Gateway Blvd NW, Suite 170, Edmonton Alberta T6H 5H6		
<b>Contact Name:</b>	Enrique Cramer		
<b>Telephone:</b>	780-461-3355	<b>FAX:</b>	780-461-3039
<b>E-mail:</b>	ecramer@intelligentimagingsystems.com		
<b>SRM Supplier #:</b>	418591		
<b>5. Delivery or service location:</b>	Pennsylvania State Police, Transportation Division		

## SECTION B

<input checked="" type="checkbox"/> <b>1. Sole Source:</b> Only known source - Not available from another supplier.
<input type="checkbox"/> <b>2. Material/Repair/Maintenance:</b> Material or service MUST be compatible with existing equipment. Documentation must be provided from the manufacturer.
<input type="checkbox"/> <b>3. Used Equipment:</b> Value set by 2 independent 3rd party appraisals.
<input type="checkbox"/> <b>4. Professional Expert:</b> Describe in detail in Section C.
<input type="checkbox"/> <b>5. Exempt (Law):</b> A federal or state statute or regulation exempts the procurement from the competitive procedure. Any applicable information precluding the procurement from competitive procedures must be attached.
<input type="checkbox"/> <b>6. Feasibility:</b> Clearly not feasible to award the contract on a competitive basis.

# SOURCE JUSTIFICATION FORM

Bureau of Procurement

## SECTION C

**1. Describe the unique features of this procurement that prohibit a competitive environment. If applicable, attach a Statement of Work ("SOW").**

This procurement is for a mobile inspection selection system that involves the use of multiple roadside cameras capable of capturing data from a passing commercial motor vehicle. That data is then used to automatically query federal motor carrier safety information to help guide officers in determining whether to stop and inspect.

**2. Document and attach the research that has been conducted to date to verify the supplier is the only known source.**

While there are other manufacturers of this type of equipment, Intelligent Imaging is the only company that sells a complete "turn-key" system that is ready for use. Other manufacturers such as International Road Dynamics sell similar, less-sophisticated equipment, but it is intended for stationary installation. Sole source letter attached - Brian Heath, dated 7/8/13.

**3. Does the supplier utilize distributors, dealers, resellers, etc.? If "Yes," please identify.**

No

**4. Are there compatibility requirements or compliance requirements with a warranty or service agreement? If "Yes," please explain.**

NO

**5. How has the material or service been procured in the past? Please provide previous source justifications, contracts, & PO's for this material or service.**

This is a new procurement

**6. If procured through the IT ITQ process, please provide original \$ amount and contract period of order. Is this the final phase of the project?**

N/A

**7. If this is an upgrade, addition, alteration, etc., to an earlier procurement, please describe in detail.**

No

**8. What are the consequences of not approving this procurement?**

In the absence of this technology, PSP motor carrier enforcement inspectors will be forced to rely on subjective criteria when making roadside inspection decisions.

**9. If timing is a factor, what is the time factor and why?**

This purchase must be made prior to the expiration of available federal grant funding (9/30/2014)

**10. List any other information relevant to the acquisition of this procurement here or as an attachment.**

None

**11. For requests > \$100,000, has the supplier signed cost or pricing data certification and is the pricing breakdown attached?**

Letter attached from Enrique Cramer dated 2/11/14, Quote #Q2012490 firm price \$199,999.49/unit.

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Bureau of Procurement

## SECTION D

**IMPORTANT\*: The printed names on this form shall constitute the signatures of these individuals.** Agencies must insure that these individuals review the completed form and give their consent to apply their printed name on this form. No handwritten signatures shall be required in order for the form to be considered "signed" by those individuals whose names appear in the signature section of the form.

### Shopping Cart Contact Person (Person whom DGS will contact regarding the Shopping Cart):

<b>Name:</b>	Kelly Frederick	<b>P-Group:</b>	BM5	<b>Date:</b>	04-11-14
<b>Title:</b>	Purchasing Agent II	<b>Telephone:</b>		<b>Fax:</b>	

### Agency Contact Person: Person in your agency that DGS can contact for additional information, etc.

<b>Name:</b>	Kelly Frederick	<b>Title:</b>	Purchasing Agent II	<b>Date:</b>	04-11-14
<b>Telephone:</b>		<b>Fax:</b>		<b>Email:</b>	kefrederic@pa.gov

### Approving Authority (Agency Head or Deputy reviewing and approving this request): Approving Authority connotes approval of the source justification and the cost or pricing data certification.

<b>Name:</b>	Craig E. Wolford	<b>Title:</b>	Director, Procurement & Sup	<b>Date:</b>	04-14-14
<b>Telephone:</b>		<b>Fax:</b>			

### Additional Approvals (if required by Agency):

<b>Name:</b>	<b>Title:</b>	<b>Date:</b>
<b>Telephone:</b>	<b>Fax:</b>	<b>Email:</b>
<b>Name:</b>	<b>Title:</b>	<b>Date:</b>
<b>Telephone:</b>	<b>Fax:</b>	<b>Email:</b>
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