

SMART BUYING

SUPPLIER GUIDE

LOCATING AND RESPONDING TO A SOLICITATION



**The Commonwealth of Pennsylvania
Department of General Services
Bureau of Procurement**

www.dgs.pa.gov

LOCATING AND RESPONDING TO A SOLICITATION

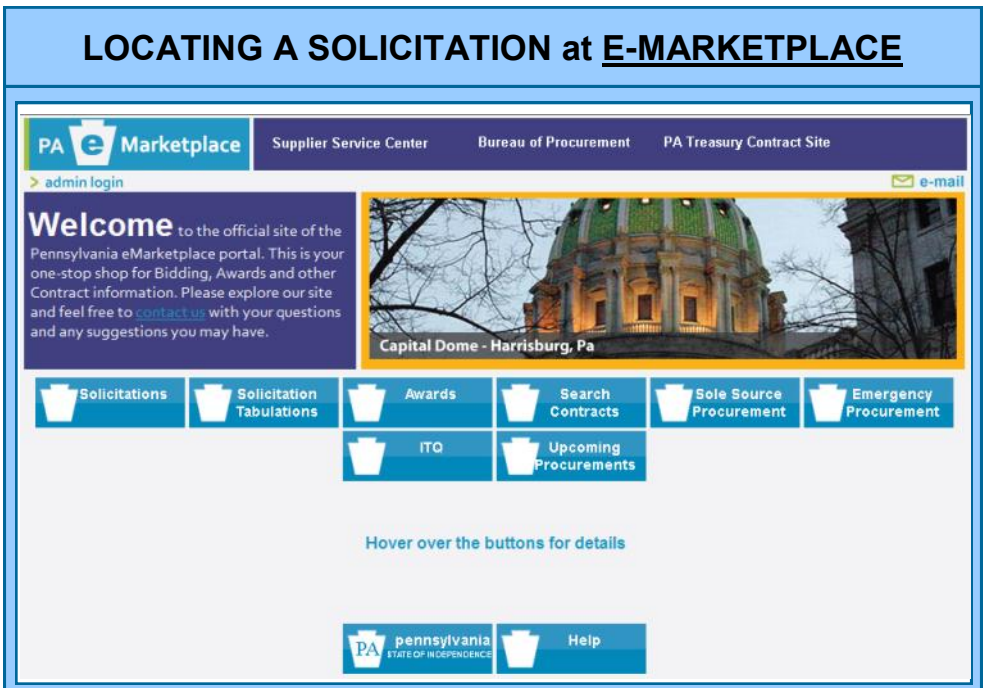
This guide is intended to provide you with instructions on locating current bidding opportunities and responding to solicitations.

There are two different ways to **Locate a Solicitation**. The most common is through [E-Marketplace](#); navigation instructions are included below. The second is through the [PA Supplier Portal](#); navigation instructions are included in the section following “Locating a Solicitation at E-Marketplace”.

Also included later in this guide are detailed instructions on how to **Respond to, Change or Delete a Solicitation Response**.

All bidding opportunities (with an estimated cost in excess of \$25,000) for materials and services for Commonwealth agencies are published at the Department of General Services’ [E-Marketplace](#) website. However, to view the entire solicitation, you may need to login to the [PA Supplier Portal](#). Your login and password are provided when supplier registration is completed.

LOCATING A SOLICITATION at E-MARKETPLACE



The screenshot shows the Pennsylvania eMarketplace website. At the top, there is a navigation bar with the following links: [Supplier Service Center](#), [Bureau of Procurement](#), and [PA Treasury Contract Site](#). The main header area includes the **PA e Marketplace** logo, an [admin login](#) link, and an [e-mail](#) icon. Below the header, there is a **Welcome** message: "Welcome to the official site of the Pennsylvania eMarketplace portal. This is your one-stop shop for Bidding, Awards and other Contract information. Please explore our site and feel free to [contact us](#) with your questions and any suggestions you may have." To the right of the welcome message is a photograph of the **Capital Dome - Harrisburg, Pa**. Below the welcome message and photo, there is a grid of buttons with trash can icons, each representing a different procurement function: [Solicitations](#), [Solicitation Tabulations](#), [Awards](#), [Search Contracts](#), [Sole Source Procurement](#), [Emergency Procurement](#), [ITO](#), and [Upcoming Procurements](#). Below this grid, there is a text prompt: "Hover over the buttons for details". At the bottom of the page, there are two buttons: [pennsylvania STATE OF INDEPENDENCE](#) and [Help](#).

To locate current bidding opportunities, go to [E-Marketplace](#), your one-stop shop for all bidding and contract information. The main page includes the following menu options:

- **Solicitations** – Search and view current solicitations.
- **Solicitation Tabulations** – An summary of the suppliers and responses to previous solicitations. *These tabulations are for information only and do not constitute an official award.*
- **Awards** – A list of all recent awards in response to Solicitations.
- **Search Contracts** – Search the Commonwealth database for state contracts awarded by DGS and other agency-selected contracts.
- **Sole Source Procurements** – Includes all agency requests for sole source purchases of supplies and services.

All current advertised solicitations can be found on [E-Marketplace](#) under the **Solicitations** tab. To locate a solicitation, follow these steps:

- A. Select the **Solicitations** tab.
- B. Start bidding search by entering or selecting specific search criteria in one or more of the available fields, then click on “Search”.

PA Marketplace Supplier Service Center Bureau of Procurement

Search Solicitations

< Back > B&W Mode

Search Solicitations

All suppliers wishing to do business with the Commonwealth must register at www.pasupplierportal.state.pa.us.
Click the [bookmark link](#) to bookmark the page. (Internet Explorer Only)

Enter Search Criteria

No fields required. The more detail you give, the fewer results will appear.

Solicitation # Agency:

Solicitation Title or Description: County: Statewide Multiple

Solicitation Type: Parent No:

Advertisement Type: Service Materials Service & Materials PW Construction Agency Construction Real Estate All

View Current Records View Archived Records

Bid Open Date (mm/dd/yyyy): Solicitations Posted Since (mm/dd/yyyy):

Search Result - Hover your mouse over the Description or Title text to get more details. (Internet Explorer Only)

No. of records per page:

- C. Below are search results that provide a listing of current solicitations, based on the criteria selected. From here, specific solicitations can be viewed.

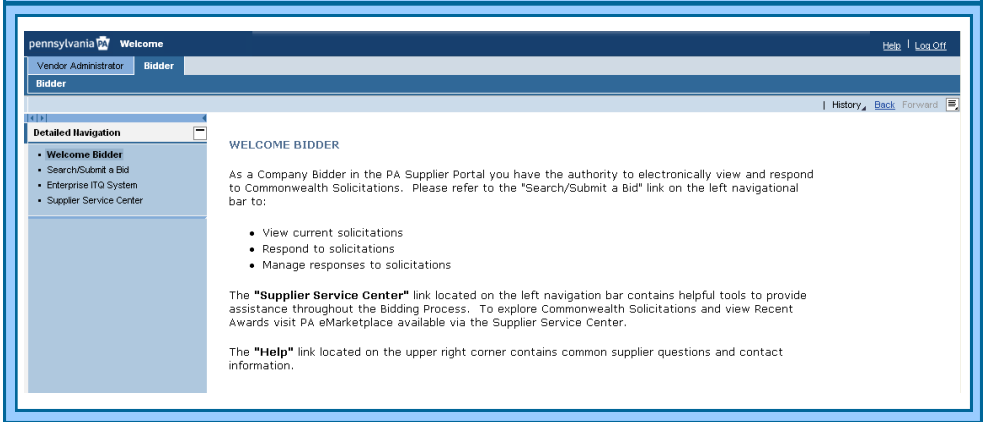
Search Result - Hover your mouse over the Description or Title text to get more details. (Internet Explorer Only)											
No. of records per page: <input type="text" value="10"/>										Export Search Results	
Solicitation#	Types	Solicitation Title	Description	Agency	County	Amended Date	Solicitation Start Date	Solicitation End Date	Bid Opening Date	Status	Contact Person
6100013977	IFB	HVAC Services for Site F	HVAC services consisting of routine preventative maintenance, repairing all heating, ventilation, and air-conditioning systems at the Roadside Rest and Welcome Center locations: I-80 Eastbound (exit 310), Monroe County, Delaware Water Gap, Site F and I-80 Eastbound (mile marker 293), Crescent Lake, Site 41.	Transportation	Monroe	12/1/2009	12/2/2009	12/18/2009	12/21/2009 11:00:00 AM	Open	Angelika DeFrancesco
6100014003	IFB	ELEVATOR MAINTENANCE	ELEVATOR & ESCALATOR...	Agriculture	Statewide	12/1/2009	12/2/2009	12/18/2009	12/16/2009 10:15:00 AM	Open	PEGGY LUCAS
CN00031864	R3-RFQ	Beef for Jan - Mar 2...	Beef for menu compli...	Corrections	Cumberland	12/1/2009	12/2/2009	12/18/2009	12/16/2009 1:00:00 PM	Open	Charmaine Linch
CN00031870	R3-RFQ	Eggs for Jan - Mar 2...	Eggs for menu compli...	Corrections	Statewide	12/1/2009	12/2/2009	12/18/2009	12/16/2009 11:00:00 AM	Open	Charmaine Linch
CN00031872	R3-RFQ	Drinks for Meals at ...	Drinks for SCI Camp ...	Corrections	Statewide	12/1/2009	12/2/2009	12/17/2009	12/17/2009 1:00:00 PM	Open	Charmaine Linch
05U030	IFB	Schuykill Co./SR 81...	Requesting services ...	Transportation	Lehigh	12/1/2009	12/1/2009	12/30/2009	12/30/2009 2:00:00 PM	Open	Robert Herbein
227120109	RFP	HUMAC Norm Software ...	- REBID - Humac Norm...	State System of Higher Education	Chester	12/1/2009	12/1/2009	12/8/2009	12/8/2009 2:00:00 PM	Closed	Linda Brunner

- D. After locating the solicitation, click on the underlined **Solicitation Number** to open the **Advertisement Information** page.

YOUR ADVERTISEMENT INFORMATION			
General Information			Help
Department for this solicitation:	Procurement	Types:	IFB
Date Prepared:	12/01/09		
Advertisement Type:	Service		
Solicitation #	6100013977	Solicitation Title:	HVAC Services for Site F & 41 in Monroe County
Description:	HVAC services consisting of routine preventative maintenance, repairing all heating, ventilation, and air-conditioning systems at the Roadside Rest and Welcome Center locations: I-80 Eastbound (exit 310), Monroe County, Delaware Water Gap, Site F and I-80 Eastbound (mile marker 293), Crescent Lake, Site 41.		
Department Information			
Department/Agency:	Transportation	Delivery Location (limit of 300 characters):	I-80 Eastbound (exit 310), Monroe County, Delaware Water Gap Site F & I-80 Eastbound (mile marker 293), Crescent Lake, Site 41.
County (if applicable):	Monroe	Duration:	12 months, until January 31, 2011, with four year renewal options
Contact Information			
First Name:	Angelika	Last Name:	DeFrancesco
Phone Number:	610-871-4138 Ext:	Email:	adefrancesco@state.pa.us
Solicitation Information			
Solicitation Start Date:	12/02/09	Solicitation End Date:	12/18/09
Opening Date:	12/21/09	Opening Time:	11:00 AM
Opening Location:	Department of Transportation District 5-0 1002 Hamilton Street Allentown, PA 18101 No. of Addendums: (# of versions)		
You must go to www.pasupplierportal.state.pa.us to complete this bid.			
Amended Date:	12/01/09		

The **Advertisement Information** page (seen above) provides a general overview of the bid, which will specify if responses will only be accepted electronically. You must go to [PA Supplier Portal](http://www.pasupplierportal.state.pa.us) to complete.

LOCATING A SOLICITATION at PA SUPPLIER PORTAL



- A. Open your web browser and go to [PA Supplier Portal](#). Browser compatibility is provided on the home page.
- B. Select the [Logon](#) button.
 - Enter the **Logon ID** and **Password** created during registration.
 - When the data entry is complete, select the **Log In** button.
 - The PA Supplier Portal Welcome Screen will display (*pictured above*).
- C. If you have been assigned both the [Administrator](#) and [Bidder](#) roles, the [Vendor Administrator](#) tab will be selected by default. Select the [Bidder](#) tab to proceed.
 - A box will appear asking if you want to view secure content. Select "No".
- D. To begin your search for bidding opportunities, select the [Search/Submit a Bid](#) link in the left navigation panel.
- E. The [Process Bid](#) screen will display, and contains search fields to assist you in location solicitations.
 - When the Bid Document number is known, enter it into the **Number of Document** field and select the **Start** button to initiate the search.
 - When the Bid Document number is *not* known, select the drop-down list in the **Status** field and choose one of the available options. Then select the **Start** button to initiate the search.
- F. A list of search results will display by using any search method.
 - The **Display** icon (a magnifying glass) displays basic data and detailed information of the selected bid solicitation, as well as the Bidder's bid response after it is created.

- The **Bid Document** number is a link and, when selected, will open the bid solicitation for viewing.
- The **Change** or **Edit** icon (pencils) will allow information on a previously *held* or *submitted* bid to be changed by the bidder.
- The **Create** icon allows the bidder to create a bid response on behalf of their company on any open solicitation.
- The **Trash** or **Delete** icon is used by the bidder to delete a bid response.

G. [Select one of the icons for a particular bid.](#)

H. [The Display Invitation for Bid screen opens for viewing.](#)

- To exit this screen, select the **Back to Initial Screen** link. You will be returned to the search results list where you may continue to look for additional bidding opportunities.

*If you require assistance with the bidding process, please contact the **Customer Service Center** at **(877) 435-7363** and select **Option 2**.*

[To respond to a Solicitation,](#)
[click to view the Bidding Guide.](#)

For more information about **Supplier Response**
to a **Solicitation**, please contact:

Customer Support Center
(877) 435-7363, Option #2

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Bureau of Procurement
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