



Parent Contract Number: 6100046056

SAP/SRM Contract Number: 4400020820

Change Number: 01

Change Effective Date: 04/13/2021

Using Agency: All Using Agencies

Contract Title: Professional Broadcast A/V & Multimedia Equipment

Contract Period: Beginning 06/01/2019 and Ending 05/31/2021

Commodity Specialist: Amy Layman Telephone: 717-346-3828 Email: alayman@pa.gov

CHANGE SUMMARY:

Please be advised that The Lerro Corp. has provided an updated product and price list.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

Appendix A, Cost Submittal

Please read and follow all instructions below:

Instructions	
1	Offerors shall complete all applicable highlighted fields
2	A zero dollar (\$0) or blank cost next to an offered product will be considered \$0 and at no cost to the Commonwealth.
3	Offerors are responsible for entering accurate information.
Manufacturer Discount List	
1	Enter a discount rate off the list price in the "% Discount" column for the Categories the Offeror would like to provide.
2	Enter the Date of the Manufacturer's Price List that the submitted discount will apply to in the "Date of Price List Column"
3	For Miscellaneous Installation Equipment, Offerors should enter the Manufacturer and Item Description for any peripheral equipment needed to complete an installation that does not fall into one of the other categories (i.e. switches, connectors). The costs for miscellaneous installation equipment cannot exceed five percent (5%) of the total installation cost.
4	Offerors should enter any additional manufacturers and equipment that it is able to sell/resell in each category. Offerors may insert additional lines if needed.
Manufacturer Discount List - OEM Required	
2	Enter a discount rate off the list price in the "% Discount" column for the Categories the Offeror would like to provide.
3	Enter the Date of the Manufacturer's Price List that the submitted discount will apply to in the "Date of Price List Column"
4	For Miscellaneous Installation Equipment, Offerors should enter the Manufacturer and Item Description for any peripheral equipment needed to complete an installation that does not fall into one of the other categories (i.e. switches, connectors). The costs for miscellaneous installation equipment cannot exceed five percent (5%) of the total installation cost. OEM is not required for Miscellaneous Installation Equipment.
5	Offerors should enter any additional manufacturers and equipment that it is able to sell/resell in each category. Offerors may insert additional lines if needed.
Maintenance & Services	
1	Offerors should define what is included in warranties/services during the initial included warranty period.
2	Offerors should define what is included in any extended warranties/services offered.
3	Offerors should enter yearly cost amounts for extended warranties/services.
4	Additional lines may be inserted if needed.

* Offerors must retain the Manufacturer Authorization Letter for all Manufacturers your company will choose to be resellers for that are indicated as "OEM Required" on the cost sheet. The Commonwealth reserves the right to request a copy of the Manufacturer Authorization Letter.

**Offerors must provide the Manufacturer Price List for All Manufacturers for which the Discount Rate will Apply to as a separate attachment in the Buyer Attachments.

Supplier Information	
Date:	Oct 30 2018
Supplier Name:	The Lerro Corporation
Point of Contact:	Matthew Murphy
Address:	905 Madison Ave
City , State , Zip:	Norristwon Pa 19403
Phone Number:	610-650-5100
Fax Number:	610-650-4110
Email Address:	mattm@lerro.com

Manufacturer Discount List

PROFESSIONAL MULTIMEDIA & CABLE SYSTEM EQUIPMENT

ACOUSTICS & AUDIO

Manufacturer	Description	% Discount	Date of Price List
AKG	Audio & Acoustics	10.00%	SIGMET HARMAN PRO..10/24/2018
Beyerdynamic, Inc.	Audio & Acoustics	10.00%	Beyerdynamic March 2018
Biamp Systems, Inc	Audio & Acoustics	15.00%	BIAMP TESIRA Forte June 2018
Biamp Systems, Inc	Audio & Acoustics	10.00%	SYNNEX 102018
Crown International	Audio & Acoustics	10.00%	Crown 9-15-18/Sigmat
dbx, Inc.	Audio & Acoustics	10.00%	SIGMET HARMAN PRO..10/24/2018
Electro-Voice, Inc	Audio & Acoustics	10.00%	BOSCH EV RTS TELEX.OCT 2018
JBL Professional	Audio & Acoustics	10.00%	JBL 9-15-18 /Sigmet
Lectrosonics, Inc	Audio & Acoustics	10%/Unilateral	Lectrosonics Oct 15 2018
RTS	Audio & Acoustics	10.00%	BOSCH EV RTS TELEX.OCT 2018
Sennheiser Electronic Corporation	Audio & Acoustics	10.00%	SENN.10018
Shure Incorporated	Audio & Acoustics	10.00%	Shure MSRP Pricing 101718
Yamaha	Audio & Acoustics	10%/MAP	SYNNEX 102018
BSS	Audio & Acoustics	10.00%	SIGMET HARMAN PRO..10/24/2018
SoundCraft	Audio & Acoustics	10.00%	SIGMET HARMAN PRO..10/24/2018
Revolabs	Audio & Acoustics	10.00%	SYNNEX 102018

CABLES, CONNECTORS & ACCESSORIES

Manufacturer	Description	% Discount	Date of Price List
Furman	Cables, Connectors & Accessories	15.00%	SYNNEX 102018
TecNec	Cables, Connectors & Accessories	5.00%	TECNEC.OCT2018
TrippLite	Cables, Connectors & Accessories	15.00%	SYNNEX 102018
Startech	Cables, Connectors & Accessories	10.00%	SYNNEX 102018
Xantech	Cables, Connectors & Accessories	10.00%	JB&A Oct 2018
C2G CABLES TO GO	Cables, Connectors & Accessories	10.00%	SYNNEX 102018

CONFERENCE, TRAINING, BOARD ROOMS

Manufacturer	Description	% Discount	Date of Price List
Elmo	Conference, Training, Board Rooms	5.00%	SYNNEX 10202018
Polycom	Conference, Training, Board Rooms	10% /MAP ACC	Polycom Price File October 2018
SCT Sound Control Technologies	Conference, Training, Board Rooms	10.00%	SCT 2018

DIGITAL ASSET MANAGEMENT

Manufacturer	Description	% Discount	Date of Price List
Brightsign	Digital Asset Management	5.00%	JB&A Oct 2018
Leightronix	Digital Asset Management	5.00%	LEIGHTRONIX Price List 01/02/2019
Extreity	Digital Asset Management	10.00%	JB&A Oct 2018
ZeeVee	Digital Asset Management	10.00%	JB&A Oct 2018

DIGITAL SIGNAGE

Manufacturer	Description	% Discount	Date of Price List
CASTNet	Digital Signage System		
Nanonation	Digital Signage System		
Scala, Inc.	Digital Signage System		
Tightrope	Digital Signage System	5.00%	JB&A Oct 2018
add Manufacturer	Digital Signage System		
add Manufacturer	Digital Signage System		

FURNITURE & CONSOLES

Manufacturer	Description	% Discount	Date of Price List
Bretford Manufacturing, Inc.	Audio & Video Furniture	10.00%	SYNNEX 102018
Chief	Audio & Video Furniture	15.00%	Chief List MSRP. /Legrand
Luxor Corp.	Audio & Video Furniture		
Marshall Furniture	Audio & Video Furniture		
Sound-Craft	Audio & Video Furniture		
Winsted Corporation	Audio & Video Furniture		
Premiere	Audio & Video Furniture	15.00%	JB&A Oct 2018
AFVI	Audio & Video Furniture	10.00%	AVFI.OCT 2018
Middle Atlantic	Audio & Video Furniture	15.00%	Middle Atlantic 2018
Peerless	Audio & Video Furniture	15.00%	SYNNEX 102018

SIGNAL MANAGEMENT / PROCESSING / SERVERS

Manufacturer	Description	% Discount	Date of Price List
360 Systems	Signal management / processing / servers		
Artel Video Systems	Signal management / processing / servers		
Aurora Multimedia	Signal management / processing / servers		
AutoPatch	Signal management / processing / servers		
Avocent	Signal management / processing / servers		
Blackbox	Signal management / processing / servers	10.00%	SYNNEX 102218
Black Magic Design	Signal management / processing / servers	10%/MAP ACC	1 Source. BMD Oct 2018
Brightline	Signal management / processing / servers		
Doremi Labs	Signal management / processing / servers		
EGT	Signal management / processing / servers		
ESE	Signal management / processing / servers		
Extron	Signal management / processing / servers	15.00%	Extrom 10-19-2018
Evertz	Signal management / processing / servers		
FSR Video Products Group	Signal management / processing / servers	10.00%	FSR Sept 2018
Harris Corporation	Signal management / processing / servers		
Leader Instruments Corp.	Signal management / processing / servers		
Leitch / DPS	Signal management / processing / servers		
Lynx Technik	Signal management / processing / servers		
Miranda	Signal management / processing / servers		
MultiDyne	Signal management / processing / servers		
Mushroom Networks	Signal management / processing / servers		
NetStreams	Signal management / processing / servers		
nVision	Signal management / processing / servers		
Omneon	Signal management / processing / servers		
Polaris	Signal management / processing / servers		
Pro-Bel	Signal management / processing / servers		
Rhozet	Signal management / processing / servers		
Rorke Data	Signal management / processing / servers		
Scale Logic	Signal management / processing / servers	10%/MSRP ACC	SCALE LOGIC WW Prcie List Oct2018
Scan Do	Signal management / processing / servers		
SeaChange	Signal management / processing / servers		
Sigma Electronics	Signal management / processing / servers		
Tektronix	Signal management / processing / servers		
Telecast	Signal management / processing / servers		
Think Logical	Signal management / processing / servers		
Thompson / Grass Valley	Signal management / processing / servers		
Utah Scientific	Signal management / processing / servers		
Vaddio	Signal management / processing / servers	10.00%	Vaddio 2018/ Legrand
Videotek	Signal management / processing / servers		
Cat DV	Signal management / processing / servers	MSRP	JB&A Oct 2018
Ensemble Designs	Signal management / processing / servers	5.00%	JB&A Oct 2018
Lumens	Signal management / processing / servers	10.00%	JB&A Oct 2018
Kramer	Signal management / processing / servers	10.00%	SYNNEX 10202018
SNS	Signal management / processing / servers	MSRP	JB&A Oct 2018
Niagra	Signal management / processing / servers	MSRP	JB&A Oct 2018
Gefen	Signal management / processing / servers	10.00%	JB&A Oct 2018

VIDEO PRODUCTION & DIGITAL PHOTOGRAPHY

Manufacturer	Description	% Discount	Date of Price List
Anton-Bauer	Video production equipment	5.00%	Vitec 2018
Anvil Case Company	Video production equipment		
Autoscript/Autocue	Video production equipment	5.00%	Vitec 2018
Broadcast Pix	Video production equipment	10.00%	Broadcast Pix 2018
Calzone Case	Video production equipment		
Canon Broadcast and Communications	Video production equipment	10%/MRSP ACC	Canon ENG 2020
Canon Digital Photography	Digital Photography Equipment		
Chimera	Video production equipment		
Clear-Com Intercom Systems	Video production equipment	10%/MSRP ACC	Clear-Com Price list Nov 2018
Compix	Video production equipment		
Contemporary Research	Video production equipment		
DJI	Video production equipment		
ESE	Video production equipment		
Epson	Digital Photography Equipment		
Focus Enhancements	Video production equipment		
Frezzi Energy Systems	Video production equipment		

Fujinon	Video production equipment	5% /MSRP acc	Fujinon 2018
Hitachi	Video production equipment	10.00%	Hitachi 2018
IDX	Video production equipment		
Ikegami	Video production equipment		
Lowell	Video production equipment		
Masterclock	Video production equipment		
Nikon	Digital Photography Equipment		
OnSync	Video production equipment		
Pelican Cases	Video production equipment		
Porta Brace	Video production equipment		
QTV	Video production equipment		
Ross Video	Video production equipment	10%/MAP ACC	Ross Video Prcie Lists. Oct 2018
Sachtler	Video production equipment	10.00%	Vitec 2018
Snell & Wilcox	Video production equipment		
Telex Intercom	Video production equipment	10.00%	BOSCH EV RTS TELEX.OCT 2018
Tiffen	Video production equipment		
Vaddio	Video production equipment	10.00%	Vaddio 2018 /Legrand letter
Vinten	Video production equipment	10.00%	Vitec 2018
Huddlecum	Video production equipment	MSRP	JB&A Oct 2018
Logitech	Video production equipment	MSRP	SYNNEX 10202018
NewBlue FX	Video production equipment	MSRP	JB&A Oct 2018
Teradek	Video production equipment	MSRP	Teradek 2018
Live U	Video production equipment	20%/MSRP ACC	Live U 10/23/2018

VIDEO EDITING & POST-PRODUCTION

Manufacturer	Description	% Discount	Date of Price List
Adobe Systems	Video Editing & Post-Production		
AJA Video	Video Editing & Post-Production	10.00%	AJA PRICE Oct 2018
Apple Computer, Inc.	Video Editing & Post-Production		
Avid Technology, Inc.	Video Editing & Post-Production		
Boris FX	Video Editing & Post-Production		
Digimation	Video Editing & Post-Production		
Digital Juice	Video Editing & Post-Production		
Digital Rapids	Video Editing & Post-Production		
GTEC	Video Editing & Post-Production		
Inscriber	Video Editing & Post-Production		
Sonic Foundry	Video Editing & Post-Production		
Sonic Solutions	Video Editing & Post-Production		
Telestream	Video Editing & Post-Production		
Wacom	Video Editing & Post-Production		
Newtek	Video Editing & Post-Production	MSRP	JB&A Oct 2018
Data Video	Video Editing & Post-Production	5.00%	DataVideo MSRP Oct 2018
Matrox	Video Editing & Post-Production	MSRP	SYNNEX 10202018
EEG ENTERPRISES	Video Editing & Post-Production	5%/MSRP	EEG 2018 . 032019

MISCELLANEOUS INSTALLATION EQUIPMENT (See Instructions)

Manufacturer	Description	% Discount	Date of Price List
Ikan	Video lighting accessories, batteries & mounts	10.00%	SYNNEX 102202018
Cambridge Sound Management	sound masking	10.00%	Cambridge 2018
Lite Panels	Video lighting	10.00%	Vitec 2018
add Manufacturer	enter item description		
add Manufacturer	enter item description		

Manufacturer Discount List (* OEM Required)

PROFESSIONAL MULTIMEDIA & CABLE SYSTEM EQUIPMENT

* FULL LINE OF AV EQUIPMENT

Manufacturer	Description	% Discount	Date of Price List
JVC Professional Products Company	Full line of AV equipment	10.00%	JVC List Oct 2018
Magnavox	Full line of AV equipment		
Panasonic Broadcast & Television Systems	Full line of AV equipment	10%/MSRP ACC	SYNNEX 102018
Panasonic Professional	Full line of AV equipment	10%/MSRP ACC	SYNNEX 102018
Panasonic Consumer	Full line of AV equipment	10%/MSRP ACC	SYNNEX 102018
Pioneer	Full line of AV equipment		
Sony Broadcast & Business Solutions	Full line of AV equipment	10.00%	SYNNEX 102018
CANON	Full line of AV equipment	10.00%	SYNNEX 102018
Phillips	Full line of AV equipment	10.00%	SYNNEX 102018
add Manufacturer	Full line of AV equipment		

* CABLE SYSTEM - HEADEND & DISTRIBUTION

Manufacturer	Description	% Discount	Date of Price List
Adtec	Cable System		
Arris (formerly Ccor)	Cable system - headend & distribution		
AV Tool	Cable system - headend & distribution		
BAS	Cable system - headend & distribution		
Blonder Tongue Laboratories, Inc.	Cable system - headend & distribution		
C-Cor	Cable system - headend & distribution		
Cable Constructors, Inc. (CCI)	System Consulting & Engineering		
Cable Services Company / Inc.	System Consulting & Engineering		
Comcast	System Consulting & Engineering		
Drake	Cable system - headend & distribution		
Eagle	Cable system - headend & distribution		
Element Management	Cable system - headend & distribution		
Fiber Options (GE)	Cable system - headend & distribution		
Jerrold	Cable system - headend & distribution		
Maxnet	Cable system - headend & distribution		
MFC	Cable system - headend & distribution		
Motorola	Cable system - headend & distribution		
Olson Technology	Cable system - headend & distribution		
PCI	Cable system - headend & distribution		
QUINTECH	Cable system - headend & distribution		
Radiant Communications, Inc.	Cable system - headend & distribution		
RCI	Cable system - headend & distribution		
RCN	System Consulting & Engineering		
SageTV	Cable system - headend & distribution		
Scientific-Atlanta	Cable system - headend & distribution		
Sencore	Cable system - headend & distribution		
Standard Communication	Cable system - headend & distribution		
Tandberg Television	Cable system - headend & distribution		
Thomas & Betts	Cable system - headend & distribution		
Toner Cable	Cable system - headend & distribution		
Trompeter Electronics	Cable system - headend & distribution		
add Manufacturer	Select One		
add Manufacturer	Select One		
add Manufacturer	Select One		

* CONTROL SYSTEMS

Manufacturer	Description	% Discount	Date of Price List
AMX	AV equipment control system	10.00%	Synnex 102218 Contract
Crestron Electronics, Inc.	AV equipment control system	15.00%	Crestron 2018
add Manufacturer	AV equipment control system		
add Manufacturer	AV equipment control system		

add Manufacturer	AV equipment control system		
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*** DISPLAYS, MONITORS & PROJECTORS**

Manufacturer	Description	% Discount	Date of Price List
3M Visual Systems Division	Displays, Monitors & Projectors	5.00%	3M Oct 2018/Stampede
Barco	Displays, Monitors & Projectors	10%/MSRP ACC	Barco COLL/ENT.102418
Da-Lite Screen Company, Inc.	Projection Screens	10.00%	Dalite Oct 2018/Legrand
Draper	Projection Screens	10.00%	JB&A Oct 2018
LG	Displays, Monitors & Projectors	10%/MSRP ACC	SYNNEX 102018
Marshal Electronics	Displays, Monitors & Projectors	10.00%	Marshall 2018
Mitsubishi Digital Electronics America, Inc.	Displays, Monitors & Projectors		
NEC Display Solutions	Displays, Monitors & Projectors	10.00%	SYNNEX 102018
Sharp Electronics Corp.	Displays, Monitors & Projectors	10.00%	SYNNEX 102018
Samsung	Displays, Monitors & Projectors	10.00%	SYNNEX 102018
TV Logic	Displays, Monitors & Projectors		
Christie	Displays, Monitors & Projectors	10.00%	SYNNEX 102018
Epson	Displays, Monitors & Projectors	5.00%	SYNNEX 102018
Viewsonic	Displays, Monitors & Projectors	MSRP	SYNNEX 102018

*** RACK SYSTEMS & POWER MANAGEMENT**

Manufacturer	Description	% Discount	Date of Price List
APC	Rack systems & power management	10.00%	Synnex 102218 Contract
Greenlee Textron	Rack systems & power management		
Hoffman	Rack systems & power management		
Pass and Seymor	Rack systems & power management		
Thomas and Betts	Rack systems & power management		
Sola Hevi-Duty	Rack systems & power management		
Middle Atlantic	Rack systems & power management	15.00%	Middle Atlantic 2018
add Manufacturer	Rack systems & power management		
add Manufacturer	Rack systems & power management		

*** SATELLITE / MICROWAVE**

Manufacturer	Description	% Discount	Date of Price List
Adtec	Satellite/Microwave		
AVCOM	Satellite uplink / downlink		
Harmonic Lightwaves	Satellite uplink / downlink		
MITEQ	Satellite uplink / downlink		
RCI - Research Concepts Inc.	Satellite uplink / downlink		
RF Central	Microwave equipment		
Skyline Communications	Satellite uplink / downlink		
Standard	Satellite uplink / downlink		
Tandberg	Satellite uplink / downlink		
Vertex RSI	Satellite uplink / downlink		
add Manufacturer	Select One		
add Manufacturer	Select One		
add Manufacturer	Select One		

MISCELLANEOUS INSTALLATION EQUIPMENT (See Instructions)

Manufacturer	Description	% Discount	Date of Price List
Ergotech	speaker and wall mounts	15.00%	SYNNEX 10202018
Ergotron	speaker and wall mounts	15.00%	SYNNEX 10202018
add Manufacturer	enter item description		
add Manufacturer	enter item description		
add Manufacturer	enter item description		

March 24, 2021

To Whom it May Concern:

The Lerro Corporation, located at 905 Madison Ave Norristown, PA 19403, has a direct purchasing relationship with Canon U.S.A, Inc. for broadcast lens products.

Lerro Corporation, as a re-seller, is authorized to provide Canon equipment to the Commonwealth of Pennsylvania for Lerro 4400020820, the Professional Broadcast, Audio Visual and the Multimedia Equipment Contract. Products purchased by The Lerro Corporation from Canon U.S.A. Inc., that are resold to the State of Pennsylvania, carry the full manufacturer's standard limited warranty.

Sincerely,



Tatsuro Kano
Executive Vice President & General Manager
Imaging Technologies & Communications Group
Canon U.S.A., Inc.



Model	MSRP	Notes
2/3" 4K UHDxs Portable ENG/EFP Lenses		
<i>Standard (1.0x, 2.0x) (IRSE S) Lenses</i>		
CJ12ex4.3B IRSE S	\$ 39,100.00	
CJ25ex7.6B IRSE S	\$ 42,100.00	
<i>Standard (1.0x, 2.0x) (IASE S) Lenses</i>		
CJ12ex4.3B IAASE S	\$ 41,000.00	
CJ15ex4.3B IAASE S	\$ 43,500.00	
CJ20ex7.8B IAASE S	\$ 44,000.00	
CJ25ex7.6B IAASE S	\$ 44,000.00	
CJ45ex9.7B IAASE-V H	\$ 90,000.00	Lens & IS Switch Cable
CJ45ex9.7B IAASE-V H w/Full Servo Kit	\$ 98,600.00	with Supporter (SUP-300), SS-41-IASD and Transit Case
CJ45ex9.7B IAASE-V H w/Semi Servo Kit	\$ 98,690.00	with Supporter (SUP-300), MS-210D for CJ45X and Transit Case
CJ45ex13.6B IAASE-V H	\$ 96,000.00	Lens & IS Switch Cable
CJ45ex13.6B IAASE-V H w/Full Servo Kit	\$ 104,600.00	with Supporter (SUP-300), SS-41-IASD and Transit Case
CJ45ex13.6B IAASE-V H w/Semi Servo Kit	\$ 104,690.00	with Supporter (SUP-300), MS-210D for CJ45X and Transit Case
2/3" 4K UHDgc Portable Image Stabilized Lens		
<i>Standard (1.0x) (KRSE-V) Lens</i>		
CJ15ex8.5B KRSE-V S	\$ 36,540.00	
2/3" 4K UHDgc Portable ENG/EFP Zoom Lenses		
<i>Standard (1.0x, 2.0x) (IRSE S) Lenses</i>		
CJ14ex4.3B IRSE S	\$ 38,700.00	
CJ18ex7.6B IRSE S	\$ 21,700.00	
CJ24ex7.5B IRSE S	\$ 40,500.00	
<i>Built-in Focus Motor (1.0x, 2.0x) (IASE S) Lenses</i>		
CJ14ex4.3B IAASE S	\$ 40,700.00	
CJ18ex7.6B IAASE S	\$ 23,700.00	
CJ24ex7.5B IAASE S	\$ 42,500.00	
CJ18ex28B IAASE S	\$ 57,015.00	
<i>Built-in Focus Motor (1.0x) (KASE S) Lenses</i>		
CJ18ex7.6B KASE S	\$ 16,500.00	Available from Jun., 2020
2/3" HDxs Portable ENG/EFP Zoom Lenses		
<i>Standard (1.0x, 2.0x) (IRSE S) Lenses</i>		
HJ17ex6.2B IRSE S	\$ 28,100.00	
<i>Built-in Focus Motor (1.0x, 2.0x) (IASE S) Lenses</i>		
HJ17ex6.2B IAASE S	\$ 30,000.00	
HJ40ex10B IAASE-V H	\$ 81,820.00	Lens & IS Switch Cable
HJ40ex10B IAASE-V H w/Full Servo Kit	\$ 90,420.00	with Supporter (SUP-300), SS-41-IASD and Transit Case
HJ40ex10B IAASE-V H w/Semi Servo Kit	\$ 90,510.00	with Supporter (SUP-300), MS-210D for HJ40X and Transit Case
HJ40ex14B IAASE-V H	\$ 87,320.00	Lens & IS Switch Cable
HJ40ex14B IAASE-V H w/Full Servo Kit	\$ 95,920.00	with Supporter (SUP-300), SS-41-IASD and Transit Case
HJ40ex14B IAASE-V H w/Semi Servo Kit	\$ 96,010.00	with Supporter (SUP-300), MS-210D for HJ40X and Transit Case



Model	MSRP	Notes
2/3" HDgc ENG/EFP Zoom Lenses		
<i>Standard (1.0x, 2.0x) (IRSE S/IRSD) Lenses</i>		
KJ10ex4.5B IRSE S	\$ 28,300.00	
KJ17ex7.7B IRSE S	\$ 16,500.00	
KJ22ex7.6B IRSE S	\$ 29,300.00	
KJ20x8.2B IRSD	\$ 7,900.00	
<i>Focus Motor Built in (1.0x, 2.0x) (IASE S) Lenses</i>		
KJ10ex4.5B IAASE S	\$ 30,200.00	
KJ17ex7.7B IAASE S	\$ 18,400.00	
KJ22ex7.6B IAASE S	\$ 31,200.00	
<i>Standard (1.0x) (KRSD) Lenses</i>		
KJ20x8.2B KRSD	\$ 5,800.00	
KJ13x6B KRSD	\$ 12,800.00	
1/2" HDgc Portable ENG/EFP Zoom Lenses		
<i>Standard (1.0x) (KRSD) Lenses</i>		
KH20x6.4 KRSD	\$ 6,800.00	For Sony PDW-F330/335 and PDW-F350/355
1/3" HDgc ENG/EFP Zoom Lens		
<i>Standard (1.0x, 2.0x) (IRSE S) Lens</i>		
KT17ex4.3B IRSE S	\$ 16,500.00	DISCONTINUED / While supplies last
<i>Standard (1.0x) (KRSD) Lens</i>		
KT20x5B KRSD PS12	\$ 6,800.00	For Panasonic AG-HPX300 (CAC Function) DISCONTINUED / While supplies last
2/3" HDxsRemote Control Zoom Lenses		
<i>Remote Control (ITS-ME) Lenses</i> 2.0X Extender manual control		
HJ17ex6.2B ITS-ME	\$ 28,100.00	Please ask your Canon representative for ETD
<i>Remote Control (ITS-RE) Lenses</i> 2.0X Extender remote controllable		
HJ17ex6.2B ITS-RE	\$ 32,400.00	Please ask your Canon representative for ETD
2/3" HDgc Remote Control Zoom Lenses		
<i>Remote Control (ITS-ME) Lens</i> 2.0X Extender manual control		
KJ17ex7.7B ITS-ME	\$ 16,500.00	Please ask your Canon representative for ETD
KJ22ex7.6B ITS-ME	\$ 29,300.00	
<i>Remote Control (ITS-RE) Lens</i> 2.0X Extender remote controllable		
KJ17ex7.7B ITS-RE	\$ 20,800.00	Please ask your Canon representative for ETD
KJ22ex7.6B ITS-RE	\$ 33,600.00	
HDgc Remote Control Zoom Lenses		
<i>2/3" HDgc Remote Control Lens</i>		
KJ20x8.2B KTS	\$ 9,800.00	
KJ13x6B KTS	\$ 13,800.00	
<i>1/2" HD Remote Control Lens</i>		
KH20x6.4 KTS	\$ 10,800.00	
<i>1/3" HD Remote Control Lens</i>		
KT20x5B KTS	\$ 10,800.00	DISCONTINUED / While supplies last



Model	MSRP	Notes
Accessories for Portable ENG/EFP Zoom Lenses		
ENG/EFP Zoom Lens Accessories		
<i>Studio kit for Digital IRSD / IRSE / IRSE A / IRSE S *** NOT to be used with KJ20x8.2B IRSD ***</i>		
SS-41-D	\$ 7,350.00	Zoom Servo (ZSD-300D) + Focus Servo (FPD-400D + FPM-420D)
SS-42-D	\$ 6,770.00	Zoom Servo (ZSG-200M + CR-10 + EC-80) + Focus Servo (FPD-400D + FPM-420D), Need CC-2008 for IASE S
MS-210D	\$ 3,690.00	Zoom Servo (ZSD-300D) + Focus Manual (FFC-200 + FFM-100 + FC-40)
MS-220M	\$ 3,110.00	Zoom Servo (ZSG-200M + CR-10 + EC-80) + Focus Manual (FFC-200 + FFM-100 + FC-40), Need CC-2008 for IASE S
<i>Studio kit for IRS/KRS/KRSD/KRSD A/VRS *** INCLUDING KJ20x8.2B IRSD ***</i>		
MS-21D	\$ 4,080.00	Zoom Servo (ZSD-300D + CC-0820) + Focus Manual (FFC-200 + FM-12 + FC-40)
MS-22M	\$ 3,110.00	Zoom Servo (ZSG-200M + CR-10 + EC-80) + Focus Manual (FFC-200 + FM-12 + FC-40)
MS-15M	\$ 2,060.00	Zoom Servo (ZSD-15MII) + Focus Manual (FFC-15 + FM-12 + FC-40)
<i>Studio Kit for Digital IASE / IASE A / IASE S</i>		
SS-41-IASD	\$ 4,360.00	Zoom Servo (ZSD-300D) + Focus Servo (FPD-400D)
SS-42-IASD	\$ 3,780.00	Zoom Servo (ZSG-200M + CR-10 + EC-80) + Focus Servo (FPD-400D), Need CC-2008 for IASE S
MS-210D	\$ 3,690.00	Zoom Servo (ZSD-300D) + Focus Manual (FFC-200 + FFM-100 + FC-40)
MS-220M	\$ 3,110.00	Zoom Servo (ZSG-200M + CR-10 + EC-80) + Focus Manual (FFC-200 + FFM-100 + FC-40) , Need CC-2008 for IASE S
MS-210D-33aX/35eX/HJ40X	\$ 4,450.00	Zoom Servo (ZSD-300D) + Focus Manual (FFC-200 + FFM-300 + FC-40)
MS-220M-33aX/35eX/HJ40X	\$ 3,870.00	Zoom Servo (ZSG-200M + CR-10 + EC-80) + Focus Manual (FFC-200 + FFM-300 + FC-40), Need CC-2008 for IASE S
Conversion Cable		
CC-2006	\$ 390.00	IASE digital drive (20pin) to FPD-400 (6pin)
CC-2008	\$ 390.00	IRSE or IASE digital drive (20pin) to ZSD-300 (8pin)
CC-0820	\$ 390.00	IRS or IAS analog drive (8pin) to ZSD-300D (20pin)
CC-0620	\$ 390.00	FPM-420/500/ IAS analog drive (6pin) to FPD-400D (20pin)
BDC-21	\$ 660.00	20pin (M) - 12pin (F)
BDC-11	\$ 660.00	20pin (M) - 18pin (F)
Focus Controllers		
FFC-200	\$ 570.00	
FFC-15	\$ 340.00	
FC-40 (32")	\$ 300.00	
Flex Cable 40"	\$ 300.00	
FM-12	\$ 390.00	
FFM-100	\$ 390.00	
FFM-300	\$ 1,150.00	
FPM-420D	\$ 2,990.00	
FPM-77	\$ 2,350.00	
FPD-400D	\$ 1,930.00	
Zoom Controllers		
ZSD-300D	\$ 2,430.00	
ZSD-15M II	\$ 1,030.00	
ZSG-200M	\$ 1,150.00	
EC- 80	\$ 350.00	
CR-10	\$ 350.00	
FC-40 (32")	\$ 300.00	
Flex Cable 40"	\$ 300.00	
Optical accessories for 4K UHD and HD Lenses		
T15HG	\$ 4,130.00	
W80HG	\$ 5,350.00	
WA75HG	\$ 3,048.00	
FEA-60HG	\$ 3,340.00	
105CL-UP800HG	\$ 3,255.00	
LCV-40B	\$ 1,380.00	(2/3" B4 to PH Converter)
LO-32BMT	\$ 790.00	(2/3" B4 to Sony 1/2" Converter)
LCV-41E	\$ 2,080.00	(2/3" B4 to Sony EX3 Converter)
LCV-20E	\$ 2,080.00	(1/2" to Sony EX3 Converter)
Adaptor Ring for Optical Converter		
ADR 85III	\$ 410.00	
ADR 98II	\$ 500.00	



Model	MSRP	Notes
Accessories for Portable ENG/EFP Zoom Lenses		
<i>127mm P0.75 Filter</i>		
UV/127P0.75	\$ 800.00	
UV/127P0.75-H	\$ 1,190.00	Filter for CJ45x
<i>94/105mm P1 Filter</i>		
UV/105P1	\$ 490.00	
UV/94P1	\$ 490.00	
PL/105P1	\$ 1,210.00	
105CL-UP900H	\$ 2,700.00	
<i>82mm P0.75 Filter</i>		
UV/82P0.75	\$ 290.00	
PL/82P0.75	\$ 750.00	
82CL-UP800H	\$ 820.00	
82CL-UP1300H	\$ 820.00	
<i>33ax/35ex/HJ40x Accessories</i>		
Transit Case	\$ 1,450.00	Transit case for HJ40x and CJ45x
SUP-300	\$ 2,790.00	
<i>Extension Cables</i>		
12pin-12pin 200mm Extension Cable	\$ 490.00	
EC-120/400 12pin 400mm Ext Cable	\$ 520.00	
14 ft 20pin Zoom/Focus Cable	\$ 740.00	

RECIPROCAL LIMITATIONS ACT REQUIREMENTS

Please Complete Applicable Portion of Pages 3 & 4 and Return with Bid.

NOTE: These Requirements Do Not Apply To Bids Under \$10,000.00

I. REQUIREMENTS

- A.** The Reciprocal Limitations Act requires the Commonwealth to give preference to those bidders offering supplies produced, manufactured, mined or grown in Pennsylvania as against those bidders offering supplies produced, manufactured, mined or grown in any state that gives or requires a preference to supplies produced, manufactured, mined or grown in that state. The amount of the preference shall be equal to the amount of the preference applied by the other state for that particular supply.

The following is a list of states which have been found by the Department of General Services to have applied a preference for in-state supplies and the amount of the preference:

	STATE	PREFERENCE
1.	Alaska	7% (applies only to timber, lumber, and manufactured lumber products originating in the state)
2.	Arizona	5% (construction materials produced or manufactured in the state only)
3.	Hawaii	10%
4.	Illinois	10% for coal only
5.	Iowa	5% for coal only
6.	Louisiana	4% meat and meat products 4% catfish 10% milk & dairy products 10% steel rolled in Louisiana 7% all other products
7.	Montana	5% for residents * 3% for non-residents* *offering in-state goods, supplies, equipment and materials
8.	New Mexico	5%
9.	New York	3% for purchase of food only
10.	Oklahoma	5%
11.	Virginia	4% for coal only
12.	Washington	5% (fuels mined or produced in the state only)
13.	Wyoming	5%

- B.** The Reciprocal Limitations Act requires the Commonwealth to give preference to those bidders offering printing performed in Pennsylvania as against those bidders offering printing performed in any state that gives or requires a preference to printing performed in that state. The amount of the preference shall be equal to the amount of the preference applied by the other state for that particular category of printing.

The following is a list of states which have been found by the Department of General Services to have applied a preference for in-state printing and the amount of the preference:

	STATE	PREFERENCE
1.	Hawaii	15%
2.	Idaho	10%
3.	Louisiana	3%
4.	Montana	8%
5.	New Mexico	5%
6.	Wyoming	10%

- C.** The Reciprocal Limitations Act, also requires the Commonwealth to give resident bidders a preference against a nonresident bidder from any state that gives or requires a preference to bidders from that state or exclude bidders from states that exclude nonresident bidders. The amount of the preference shall be equal to the amount of the preference applied by the state of the nonresident bidder. The following is a list of the states which have been found by the Department of General Services to have applied a preference for in-state bidders and the amount of the preference:

STATE	PREFERENCE
1. Alaska	5% (supplies only)
2. Arizona	5% (construction materials from Arizona resident dealers only)
3. California	5% (for supply contracts only in excess of \$100,000.00)
4. Connecticut	10% (for supplies only)
5. Montana	3%
6. New Mexico	5% (for supplies only)
7. South Carolina	2% (under \$2,500,000.00) 1% (over \$2,500,000.00)
	This preference does not apply to construction contracts nor where the price of a single unit exceeds \$10,000.
8. West Virginia	2.5% (for the construction, repair or improvement of any buildings)
9. Wyoming	5%

STATE	PROHIBITION
1. New Jersey	For supply procurements or construction projects restricted to Department of General Services Certified Small Businesses, New Jersey bidders shall be excluded from award even if they themselves are Department of General Services Certified Small Businesses.

D. The Reciprocal Limitations Act also requires the Commonwealth not to specify, use or purchase supplies which are produced, manufactured, mined or grown in any state that prohibits the specification for, use, or purchase of such items in or on its public buildings or other works, when such items are not produced, manufactured, mined or grown in such state. The following is a list of the states which have been found by the Department of General Services to have prohibited the use of out-of-state supplies:

STATE	PROHIBITION
1. Alabama	Only for printing and binding involving "messages of the Governor to the Legislature", all bills, documents and reports ordered by and for the use of the Legislature or either house thereof while in session; all blanks, circulars, notices and forms used in the office of or ordered by the Governor, or by any state official, board, commission, bureau or department, or by the clerks of the supreme court . . ./and other appellate courts/; and all blanks and forms ordered by and for the use of the Senate and Clerk or the House of Representatives, and binding the original records and opinions of the Supreme Court . . . /and other appellate courts/
2. Georgia	Forest products only
3. Indiana	Coal
4. Michigan	Printing
5. New Mexico	Construction
6. Ohio	Only for House and Senate bills, general and local laws, and joint resolutions; the journals and bulletins of the Senate and house of Representatives and reports, communications, and other documents which form part of the journals; reports, communications, and other documents ordered by the General Assembly, or either House, or by the executive department or elective state officers; blanks, circulars, and other work for the use of the executive departments, and elective state officers; and opinions of the Attorney General.
7. Rhode Island	Only for food for state institutions.

*If the bid discloses that the bidder is offering to supply one of the above-listed products that is manufactured, mined, or grown in the listed state, it shall be rejected. Contractors are prohibited from supplying these items from these states.

II. CALCULATION OF PREFERENCE

In calculating the preference, the amount of a bid submitted by a Pennsylvania bidder shall be reduced by the percentage preference which would be given to a nonresident bidder by its state of residency (as found by the Department of General Services in Paragraph C_{above}). Similarly, the amount of a bid offering Pennsylvania goods, supplies, equipment or materials shall be reduced by the percentage preference which would be given to another bidder by the state where the goods, supplies, equipment or materials are produced, manufactured, mined or grown (as found by the Department of General Services in Paragraphs A and B above).

THIS FORM MUST BE COMPLETED AND RETURNED WITH THE BID

III. STATE OF MANUFACTURE

All bidders must complete the following chart by listing the name of the manufacturer and the state (or foreign country) of manufacture for each item. If the item is domestically produced, the bidder must indicate the state in the United States where the item will be manufactured. **This chart must be completed and submitted with the bid or no later than two (2) business days after notification from the Issuing Office to furnish the information. Failure to complete this chart and provide the required information prior to the expiration of the second business day after notification shall result in the rejection of the bid.**

ITEM NUMBER	NAME OF MANUFACTURER	STATE (OR FOREIGN COUNTRY) OF MANUFACTURE
176 (Mfgs Disc list Tab)	Canon	Japan

IV. BIDDER'S RESIDENCY

A. In determining whether the bidder is a nonresident bidder from a state that gives or requires a preference to bidders from that state, the address given on the first page of this invitation to bid shall be used by the Commonwealth. If that address is incorrect, or if no address is given, the correct address should be provided in the space below:

Correct Address: _____

- B.** In order to claim the preference provided under Section I.B., Pennsylvania resident bidders must complete the following or have such information on file with the Issuing Office:
- 1.** Address of bidder's bona fide establishment in Pennsylvania at which it was transacting business on the date when bids for this contract/requisition were first solicited: **905 Madison Ave Norristown Pa 19403**
 - 2. a.** If the bidder is a corporation:
 - (1)** The corporation is or is not incorporated under the laws of the Commonwealth of Pennsylvania.
 - (a)** If the bidder is incorporated under the laws of the Commonwealth of Pennsylvania, provide date of incorporation: **1961**
 - (b)** If the bidder is not incorporated under the laws of the Commonwealth of Pennsylvania, it must have a certificate of authority to do business in the Commonwealth of Pennsylvania from the Pennsylvania Department of State as required by the Pennsylvania Business Corporation Law (15 P.S. §2001). Provide date of issuance of certificate of authority: _____
 - (2)** The corporation is or is not conducting business in Pennsylvania under an assumed or fictitious name. If the bidder is conducting business under an assumed or fictitious name, it must register the fictitious name with the Secretary of the Commonwealth and the office of the prothonotary of the county wherein the registered office of such corporation is located as required by the Fictitious Corporate Name Act, as amended 15 P.S. §51 et seq. Corporate bidders conducting business under an assumed or fictitious name must provide date of registry of the assumed or fictitious name: _____
 - b.** If the bidder is a partnership:
 - (1)** The partnership is or is not conducting business in Pennsylvania under an assumed or fictitious name. If the bidder is conducting business under an assumed or fictitious name, it must file with the Secretary of the Commonwealth and the office of the prothonotary the county wherein the principal place of business is located as required by the Fictitious Name Act of May 24, 1945, P.L. 967, as amended 54 P.S. §28.1. Partnerships conducting business under an assumed or fictitious name must provide the date of filing of the assumed or fictitious name with the Secretary of the Commonwealth: _____
 - (2)** The partnership is or is not a limited partnership formed under the laws of any jurisdiction other than the Commonwealth of Pennsylvania. If the bidder is an Out-of-state limited partnership, it must register with the Pennsylvania Department of State as required by the Act of July 10, 1981, P.L. 237, as amended, 59 Pa. C.S.A. §503. Out-of-state limited partnerships must provide the date of registry with the Pennsylvania Department of State: _____
 - c.** If the bidder is an individual:

He or she is or is not conducting business under an assumed or fictitious name. If the bidder is conducting business under an assumed or fictitious name, he or she must file with the Secretary of the Commonwealth and the office of the prothonotary in the county wherein the principal place of business is located as required by the Fictitious Name Act of May 24, 1945, P.L. 967, as amended, 54 P.S. §28.1. Individuals conducting business under an assumed or fictitious name must provide the date of filing of the assumed or fictitious name with the Secretary of the Commonwealth: _____



Parent Contract Number: 6100046056
SAP/SRM Contract Number: 4400020820
Change Number: 02
Change Effective Date: May 25, 2021

Using Agency: All Using Agencies

Contract Title: Professional Broadcast, Audio Visual & Multimedia Equipment

Contract Period: Beginning 03/06/2017 and Ending 03/05/2022

Commodity Specialist: Amy Layman Telephone: (717)346-3826 Email: alayman@pa.gov

CHANGE SUMMARY:

The above referenced contract expires on May 31, 2021. The Commonwealth is exercising its right to extend the contract for one (1) year. As defined in Part 2, Terms and Conditions. Please see below.

2. Renewal of Contract Term.

The Contract may be renewed for a maximum of **three (3)** additional **one (1)** year term(s), so long as Commonwealth provides written notice to Contractor of its intention to extend the Contract by letter prior to the expiration of the term of the agreement, or any extension thereof. The Commonwealth may exercise the renewal as individual year or multiple year term(s). Any renewal will be under the same terms, covenants and conditions. No further document is required to be executed to renew the term of the Contract.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.



May 7, 2021

The Lerro Corp
905 Madison Ave
Norristown, PA 19403
mattm@lerro.com

SUBJECT: Renewal of Contract: Professional Broadcast Audio Visual and Multimedia Equipment
Contract Number: 4400020820
Term of Renewal: 06/01/2021 – 05/31/2022

Dear Contractor:

Per the terms of the above referenced contract, the Commonwealth is considering exercising the renewal options contained within the Contract. We are therefore, requesting your concurrence to renew the above referenced Contract for the renewal period of 06/01/2021 through 05/31/2022.

As you may be aware, the Bureau of Procurement is working aggressively to reduce costs and identify the most efficient processes for procuring our goods and services.

Under Governor Wolf's "Go-Time" initiative, the Bureau of Procurement is applying commercial best practices throughout its organization and has reintroduced Reverse Auction technology as a way to generate additional cost savings. Furthermore, in the spirit of cost savings, we are asking current vendors to consider a price a reduction to current pricing.

In an effort to comply with the goals of the "Go-Time" initiative, we are asking you to consider the following:

- Agreeing to a voluntary price reduction (the Commonwealth suggests up to 10%).
- This voluntary price reduction could apply to any or all line items in your contract.

Any voluntary price reduction would become effective for the next renewal period of 06/01/2021 through 05/31/2022.

If you are in agreement with the proposed cost saving efforts, please indicate on page 2 of this letter.

If the Commonwealth elects to renew the contract, the Bureau will issue a revised contract document to reflect the renewed contract period and adjusted pricing.

Thank you for your immediate response and consideration. Please complete and return this letter to me by email prior to the close of business, alayman@pa.gov.

If you have any questions, please feel free to contact me.

Thank you,
Amy Layman
717-346-3826

Continued



Page 2 of 2

I agree to the renewal of the above referenced Contract for the above stated Term of Renewal. All terms and conditions remain the same as in the current contract.

Yes No

I agree to offer a voluntary price reduction for the renewal period.

Yes No Proposed Voluntary Price Reduction _____%

Signature Matthew E. Murphy Title President

Date 05/24/2021

(Person signing this renewal agreement must have the power to bind their company by their signature.)



Parent Contract Number: 6100046056
SAP/SRM Contract Number: 4400020820
Change Number: 03
Change Effective Date: May 02, 2022

Using Agency: All Using Agencies

Contract Title: Professional Broadcast, Audio Visual & Multimedia Equipment

Contract Period: Beginning 06/01/2019 and Ending 05/31/2023

Commodity Specialist: Amy Layman Telephone: (717)346-3826 Email: alayman@pa.gov

CHANGE SUMMARY:

The above referenced contact expires on May 31, 2022. The Commonwealth is exercising it's right to extend the contract for one (1) year. As defined in Part 2, Terms and Conditions. Please see below.

2.Renewal of Contract Term.

The Contract may be renewed for a maximum of **three (3)** additional **one (1)** year term(s), so long as Commonwealth provides written notice to Contractor of its intention to extend the Contract by letter prior to the expiration of the term of the agreement, or any extension thereof. The Commonwealth may exercise the renewal as individual year or multiple year term(s). Any renewal will be under the same terms, covenants and conditions. No further document is required to be executed to renew the term of the Contract.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.

April 7, 2022

The Lerro Corp
905 Madison Ave
Norristown, PA 19403
mattm@lerro.com

SUBJECT: Renewal of Contract: Professional Broadcast Audio Visual and Multimedia Equipment
Contract Number: 4400020820
Term of Renewal: 06/01/2022 – 05/31/2023

Dear Contractor:

Per the terms of the above referenced contract, the Commonwealth is considering exercising the renewal options contained within the Contract. We are therefore, requesting your concurrence to renew the above referenced Contract for the renewal period of 06/01/2022 through 05/31/2023.

As you may be aware, the Bureau of Procurement is working aggressively to reduce costs and identify the most efficient processes for procuring our goods and services.

Under Governor Wolf's "Go-Time" initiative, the Bureau of Procurement is applying commercial best practices throughout its organization and has reintroduced Reverse Auction technology as a way to generate additional cost savings. Furthermore, in the spirit of cost savings, we are asking current vendors to consider a price a reduction to current pricing.

In an effort to comply with the goals of the "Go-Time" initiative, we are asking you to consider the following:

- Agreeing to a voluntary price reduction (the Commonwealth suggests up to 10%).
- This voluntary price reduction could apply to any or all line items in your contract.

Any voluntary price reduction would become effective for the next renewal period of 06/01/2022 through 05/31/2023.

If you are in agreement with the proposed cost saving efforts, please indicate on page 2 of this letter.

If the Commonwealth elects to renew the contract, the Bureau will issue a revised contract document to reflect the renewed contract period and adjusted pricing.

Thank you for your immediate response and consideration. Please complete and return this letter to me by email prior to the close of business, alayman@pa.gov.

If you have any questions, please feel free to contact me.

Thank you,
Amy Layman
717-346-3826

Continued

Page 2 of 2

I agree to the renewal of the above referenced Contract for the above stated Term of Renewal. All terms and conditions remain the same as in the current contract.

Yes X No _____

I agree to offer a voluntary price reduction for the renewal period.

Yes _____ No X Proposed Voluntary Price Reduction _____%

Signature Matthew E. Murphy Title President

Date 04/14/2022

(Person signing this renewal agreement must have the power to bind their company by their signature.)



Parent Contract Number: 6100046056
SAP/SRM Contract Number: 4400020820
Change Number: 04
Change Effective Date: May 2, 2023

Using Agency: All Using Agencies

Contract Title: Professional Broadcast, Audio Visual & Multimedia Equipment

Contract Period: Beginning 06/01/2019 and Ending 05/31/2024

Commodity Specialist: Shawn Danner **Telephone:** 717-787-8085 **Email:** shdanner@pa.gov

CHANGE SUMMARY:

The above referenced contact expires on May 31, 2024. The Commonwealth is exercising its right to extend the contract for one (1) year. As defined in Part 2, Terms and Conditions. Please see below.

2.Renewal of Contract Term.

The Contract may be renewed for a maximum of **three (3)** additional **one (1)** year term(s), so long as Commonwealth provides written notice to Contractor of its intention to extend the Contract by letter prior to the expiration of the term of the agreement, or any extension thereof. The Commonwealth may exercise the renewal as individual year or multiple year term(s). Any renewal will be under the same terms, covenants and conditions. No further document is required to be executed to renew the term of the Contract.

ALL OTHER TERMS AND CONDITIONS OF THIS AGREEMENT NOT CHANGED BY THIS CHANGE NOTICE REMAIN AS ORIGINALLY WRITTEN.