All using Agencies of the Commonwealth, Partic	ipating Political	Contract N Original Cont Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date: unge Date: 09/10/20 09/01/2016 To: 09/1	<b>E 10</b> 5929 : 08/26/2016 021	Page 1 of 6				
Subdivision, Authorities, Private Colleges and		Purchasing	Agent						
Your SAP Vendor Number with us: 165	683	Name: Thomas Phone: 717-425	Joslyn 5-5043						
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		Fax: 717 346-3820							
MILFORD DE 19963-6129 US		Please Deliv	er To:						
		the time	be determined at e of the Purchase C ess specified below						
Supplier Phone Number: 800-698-9825									
Supplier Fax Number: 302-839-0555 Contract Name:									
Passenger Vehicles Contract - Child		Payment Ter NET 30	rms						
Solicitation No.: 6100038581		Issuance Da	ate: 06/13/2016						
Supplier Bid or Proposal No. (if applicable	a): 6500103118	Solicitation	Submission Date: (	7/06/2016					
This contract is comprised of: The above to this Contract or incorporated by referen		tation, the Suppl	ier's Bid or Proposa	al, and any d	ocuments attachec				
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total				
*** Validity Period Chan	ged ***								
1 Invoice Option Pricing	0.00	00	0.00	1	0.00				
Item Text This line to be used for vehicle options.									
*** Validity Period Chan	aed ***								
2 Chevrolet Sonic LT	0.00	00 Each	17,231.00	1	0.00				
Valid from 09/01/2017 to 0	6,254.00 USD 1 8/31/2020	EA EA							
Valid from 08/10/2021 to 1 Price(Contract/Bid) 17	1/30/2021	EA							
Information:									
Supplier's Signature		Title							
Printed Name		Date							
1		1							

			FULLY EXE Contract Nu Original Contr Contract Char Valid From: 09 Supplier Nan HERTRICH FLEE	Page 2 of 6			
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text Subcompac	ct Sedan						
	*** Volidity Dariad Change						•
3 Che	*** Validity Period Chang evrolet Cruz LS		0 Each	0.00	0		0.00
5 One	Valid from 07/07/2016 to 08/ Price(Contract/Bid) 17,	/31/2017 514.00 USD 1	EA	0.00	0		0.00
	Valid from 09/01/2017 to 08/ Price(Contract/Bid) 16,		EA				
Item Text Compact S	edan						
	*** Validity Period Chang	ed ***					
4 Che	vrolet Impala LS 1FL		0 Each	0.00	0		0.0
	Valid from 07/07/2016 to 08/ Price(Contract/Bid) 20,		FΔ				
	Valid from 09/01/2017 to 08/		LA				
		378.00 USD 1	EA				
Item Text Large Seda	זה 						_
	*** Validity Period Chang	ed ***					
5 Che	evrolet Equinox LS 4wd		0 Each	22,199.00	1		0.0
	Valid from 07/07/2016 to 08/ Price(Contract/Bid) 21		EA				
	Price(Contract/Bid) 21, Valid from 09/01/2017 to 10/		EA				
			EA				
	Valid from 10/02/2019 to 08/	/31/2020					
			EA				
	Valid from 12/29/2020 to 11/ Price(Contract/Bid) 22,		EA				
Item Text Small Cross	sover all wheel drive						
	*** Validity Period Chang	ed ***					•
6 Che	evrolet Express 3500 LS 8V5	0.00	0 Each	0.00	0		0.00
Informatio	on:						
				-			

			Contract N Original Cont Contract Cha Valid From: C Supplier Nat	ECUTED - CHANG umber: 440001 tract Effective Date inge Date: 09/10/20 09/01/2016 To: 09/10 me: TET SERVICES INC	<b>5929</b> : 08/26/20 <sup>7</sup> )21	Page 3 of 6	
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Chevrolet Ex Driver's Seat State guidelin For Schools	SCONTIUED FOR 2018 ress 10 Passenger LS w/ v85 plus three rows of passenger seating. nes for transporting school children) Only - You must order the dealer installe	ed Fire Extinguisher, I	-				
Seatbelt Cutt	er/Glass Breaker, and a sticker that sta	te School Bus.					
7 Chev	Valid from 09/01/2017 to 08,           Price(Contract/Bid)         27,           Valid from 12/29/2020 to 11,	0.000 /31/2017 811.00 USD 1 /31/2020 811.00 USD 1		27,811.00	1		0.00
15 Passenge Note: It is the secondary or	Standard for Model Year 2019 er Van e purchaser's responsibility to ensure th below students; and to ensure that 15 a Motor Vehicle Code						
	*** Validity Period Chang	ed ***					
8 Ford	Valid from 09/01/2017 to 09/           Price(Contract/Bid)         21,           Valid from 09/13/2018 to 08/	/31/2017 168.00 USD 1 /12/2018 168.00 USD 1		0.00	0		0.00
Item Text Small SUV 4	WD						
9 Ford	*** Validity Period Chang Expedition XL SSV 4wd		) Each	36,671.00	1		0.00
Informatio	n:						

				FULLY EXE Contract Nu Original Contr Contract Char Valid From: 09	Page 4 of 6			
				Supplier Nam	IE: T SERVICES INC			
ltem	Material/Service Desc	Qty		UOM	Price	Per Unit	Total	
	Valid from 07/25/2016 to 0 Price(Contract/Bid) 32	8/31/2017 2,071.00 USD	1 E	Ā				
	Valid from 09/01/2017 to 0	8/07/2019						
	Price(Contract/Bid) 35	5,960.00 USD	1 E	ĒA				
	Valid from 08/08/2019 to 0							
	· · · · · · · · · · · · · · · · · · ·	6,469.00 USD	1 E	:A				
	Valid from 12/01/2020 to 1 Price(Contract/Bid) 36	1/30/2021 5,671.00 USD	1 E	A				
Item Text		,						
Large SU\	/ Work Vehicle 4 wheel drive							
	*** Validity Period Char	ged ***						
10 For	d Edge SEL FWD		0.000	Each	29,451.00	1		0.0
	Valid from 07/25/2016 to 0							
	· · · · · · · · · · · · · · · · · · ·	7,596.00 USD	1 E	:A				
	Valid from 09/01/2017 to 0 Price(Contract/Bid) 27	<i>8/07/2019</i> 7,596.00 USD	1 E	- ^				
	Valid from 08/08/2019 to 0		1 6	-~				
		3,969.00 USD	1 E	Ā				
	Valid from 12/01/2020 to 1	1/30/2021						
	Price(Contract/Bid) 29	9,451.00 USD	1 E	ĒA				
Item Text								
Medium-La	arge Crossover front wheel drive							
	*** Validity Period Char	ged ***						
11 FC	A Chrysler 200 Limited Sedan		0.000	Each	0.00	0		0.0
Item Text								
	DISCONTINUED FOR 2018 edan Flex Fuel							
40 -0	*** Validity Period Char	-	0.000	<b>□</b> h		4		0.0
12 FC	A Jeep Cherokee Sport 4wd		0.000	Each	23,612.00	1		0.0
	Valid from 07/25/2016 to 0 Price(Contract/Bid) 22	8/31/2017 2,977.00 USD	1 E	Δ				
	Valid from 09/01/2017 to 1			-/ 1				
		2,277.00 USD	1 E	A				
	Valid from 10/02/2019 to 0							
	Price(Contract/Bid) 22	2,966.00 USD	1 E	Ā				
nformati	ion:							

	-fb					Page 5 of 6	
			Contract Nu Original Contra Contract Char	CUTED - CHANG mber: 440001 act Effective Date: oge Date: 09/10/20 0/01/2016 To: 09/1	5 <b>929</b> 08/26/2016 21	-	
			Supplier Nam				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 12/29/2020 to 1 Price(Contract/Bid) 23		EA				
Item Text							
	/ 4 wheel drive NOTE THAT THE SPORT PACKAGE HA	S BEEN REPLACED	WITH LATITUED PL	JS PACKAGE.			
	*** Validity Period Chan	ged ***					
13 FC	A Dodge Durango SXT awd		0 Each	28,073.00	1		0.0
	Valid from 07/25/2016 to 08 Price(Contract/Bid) 29		FΔ				
	Valid from 09/01/2017 to 08		EA				
	Price(Contract/Bid) 29		EA				
	Valid from 12/29/2020 to 1 Price(Contract/Bid) 28	1/30/2021					
Item Text							
Large SIV	4 wheel drive						
	*** Validity Period Chan	aed ***					
14 FC	•	-	0 Each	19,418.00	1		0.0
	Valid from 07/25/2016 to 08 Price(Contract/Bid) 20	8/31/2017		,			
	Valid from 09/01/2017 to 10						
	Valid from 08/10/2021 to 12						
Item Text		,					
Small Cros	ssover front wheel drive						
	*** Validity Period Chan	ged ***					
15 FC	A Dodge Journey SE awd	0.00	0 Each	21,491.00	1		0.0
	Valid from 07/25/2016 to 08						
	( ,		EA				
	Valid from 09/01/2017 to 10 Price(Contract/Bid) 21	,491.00 USD 1	FΔ				
	Valid from 08/10/2021 to 12		LA				
		,491.00 USD 1	EA				
Item Text							
Small Cros	ssover all wheel drive						
Informati	ion:						
				Γ			

		Page 6 of 6 FULLY EXECUTED - CHANGE 10 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 09/10/2021 Valid From: 09/01/2016 To: 09/10/2021 Supplier Name: HERTRICH FLEET SERVICES INC						
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	_	
Item Text	*** Validity Period Chang d Flex SEL awd <i>Valid from 08/02/2016 to 08</i> Price(Contract/Bid) 29 <i>Valid from 09/01/2017 to 10</i> Price(Contract/Bid) 29 arge Crossover all wheel drive	0.000 3/31/2017 ,781.00 USD 1 0/02/2019		0.00	0		0.00	
Item Text         Medium-Large Crossover all wheel drive         General Requirements for all Items:         Header Text         Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov         No further information for this Contract								
Informati	on:							

All using Agencies of the Commo	nwealth. Participating P	olitical	Contract N Original Cont Contract Cha	ECUTED - CHANC umber: 440001 tract Effective Date unge Date: 08/12/20 09/01/2016 To: 11/3	<b>3E 10</b> 5929 : 08/26/2016 021	Page 1 of 6				
Subdivision, Authorities, Private			Purchasing	Agent						
Your SAP Vendor Number	with us: 165683		Name: Thomas Phone: 717-425	Joslyn						
Supplier Name/Address: HERTRICH FLEET SERVICI 1427 BAY RD	ES INC		<b>Fax:</b> 717 346-3820							
MILFORD DE 19963-6	129 US		Please Deliv	er To:						
			the time	be determined at e of the Purchase ( ess specified below						
Supplier Phone Number: 800-698-										
Supplier Fax Number: 302-839-05: Contract Name:	20									
Passenger Vehicles Contract	- Child		Payment Te NET 30	rms						
Solicitation No.: 6100038581			Issuance Da	ate: 06/13/2016						
Supplier Bid or Proposal No.	(if applicable): 6500	103118	Solicitation	Submission Date: (	17/06/2016					
This contract is comprised of to this Contract or incorporate		ced Solicita	ation, the Suppl	ier's Bid or Propos	al, and any d	locuments attached				
Item Material/Ser Desc	rvice	Qty	UOM	Price	Per Unit	Total				
*** Validity	Period Changed ***									
1 Invoice Option Pricing		0.00	0	0.00	1	0.00				
Item Text This line to be used for vehicle opti	ons.									
*** Validitv	Period Changed ***									
2 Chevrolet Sonic LT	7/2016 to 08/31/20		0 Each	17,231.00	1	0.00				
Price(Contract/E	Bid) 16,254.00 1/2017 to 08/31/202	0 USD 1 20	EA EA							
Valid from 08/1	0/2021 to 11/30/202 Bid) 17,231.00	21								
Information:										
Supplier's Signature			Title							
Printed Name			Date							

			Page 2 of 6 FULLY EXECUTED - CHANGE 10 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/12/2021 Valid From: 09/01/2016 To: 11/30/2021 Supplier Name: HERTRICH FLEET SERVICES INC				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text Subcompac	t Sedan						
	*** Validity Period Chang	-					
3 Che	vrolet Cruz LS Valid from 07/07/2016 to 08 Price(Contract/Bid) 17 Valid from 09/01/2017 to 08	8/31/2017 514.00 USD 1 8/31/2019	00 Each EA	0.00	0		0.00
Item Text Compact Se	Price(Contract/Bid) 16	765.00 USD 1	EA				
	*** Validity Period Chang	 aed ***					
4 Che	vrolet Impala LS 1FL	-	00 Each	0.00	0		0.0
	Valid from 07/07/2016 to 08	8/31/2017					
	Price(Contract/Bid) 20		EA				
	Valid from 09/01/2017 to 08 Price(Contract/Bid) 20	8/31/2019 .878.00 USD 1	FA				
Item Text Large Seda							
	*** Validity Period Chang	ged ***					
5 Che	vrolet Equinox LS 4wd		00 Each	22,199.00	1		0.0
	Valid from 07/07/2016 to 08		- •				
	Price(Contract/Bid) 21 Valid from 09/01/2017 to 10		EA				
			EA				
	Valid from 10/02/2019 to 08						
	Price(Contract/Bid) 22	,199.00 USD 1	EA				
	Valid from 12/29/2020 to 11						
Item Text	Price(Contract/Bid) 22	199.00 USD 1	EA				
	sover all wheel drive						
	*** Validity Period Chang	ned ***					•
6 Che	vrolet Express 3500 LS 8V5	-	00 Each	0.00	0		0.0
nformatio	on:						
				_			

			Contract N Original Cont Contract Cha Valid From: C Supplier Nar	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 08/12/20 9/01/2016 To: 11/3 ne: ET SERVICES INC	5929 : 08/26/201 )21	Page 3 of 6	
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Chevrolet E: Driver's Sea State guideli	ISCONTIUED FOR 2018 kress 10 Passenger LS w/ v85 t plus three rows of passenger seating. ines for transporting school children) Only - You must order the dealer installe		-				
Seatbelt Cut	ter/Glass Breaker, and a sticker that stat	e School Bus.					
7 Chev	*** Validity Period Chang vrolet Express 3500 LS Valid from 07/07/2016 to 08/ Price(Contract/Bid) 27,8 Valid from 09/01/2017 to 08/ Price(Contract/Bid) 27,8 Valid from 12/29/2020 to 11/ Price(Contract/Bid) 27,8	0.000 /31/2017 311.00 USD 1 /31/2020 311.00 USD 1 /30/2021	EA	27,811.00	1		0.00
15 Passenge Note: It is the secondary o	Standard for Model Year 2019 er Van he purchaser's responsibility to ensure th r below students; and to ensure that 15 p a Motor Vehicle Code						
	*** Validity Period Chang	ed ***					
	Valid from 09/01/2017 to 09/	/31/2017 168.00 USD 1 /12/2018 168.00 USD 1 /08/2019	EA	0.00	0		0.00
Item Text Small SUV 4	łWD						
 9 Ford	*** Validity Period Chang Expedition XL SSV 4wd		) Each	36,671.00	1		0.00
Informatio	n:						
				-			

				FULLY EXE Contract Nu Original Contr Contract Char Valid From: 09	age 4 of 6			
				Supplier Nam	IE: T SERVICES INC			
ltem	Material/Service Desc	Qty		UOM	Price	Per Unit	Total	
	Valid from 07/25/2016 to 0 Price(Contract/Bid) 32	8/31/2017 2,071.00 USD	1 E	A				
	Valid from 09/01/2017 to 0	8/07/2019						
	Price(Contract/Bid) 35	5,960.00 USD	1 E	A				
	Valid from 08/08/2019 to 0							
	· · · · · ·	6,469.00 USD	1 E	A				
	Valid from 12/01/2020 to 1 Price(Contract/Bid) 36	1/30/2021 5,671.00 USD	1 E	A				
Item Text		,						
Large SUV	Work Vehicle 4 wheel drive							
	*** Validity Period Char	iged ***						
10 For	d Edge SEL FWD		0.000	Each	29,451.00	1		0.0
	Valid from 07/25/2016 to 0							
	· · · · · ·	7,596.00 USD	1 E	A				
	Valid from 09/01/2017 to 0 Price(Contract/Bid) 27	8/07/2019 7,596.00 USD	1 E	Δ				
	Valid from 08/08/2019 to 0			.~				
		3,969.00 USD	1 E	A				
	Valid from 12/01/2020 to 1	1/30/2021						
	Price(Contract/Bid) 29	9,451.00 USD	1 E	A				
Item Text								
Medium-La	arge Crossover front wheel drive							
	*** Validity Period Char	iged ***						
11 FC/	A Chrysler 200 Limited Sedan		0.000	Each	0.00	0		0.0
Item Text								
	DISCONTINUED FOR 2018 Idan Flex Fuel							
								•
40 50	*** Validity Period Char	-			~ ~ ~ ~ ~ ~ ~			
12 FC/	A Jeep Cherokee Sport 4wd		0.000	Each	23,612.00	1		0.0
	Valid from 07/25/2016 to 0 Price(Contract/Bid) 22	8/31/2017 2,977.00 USD	1 E	Δ				
	Valid from 09/01/2017 to 1			.~				
		2,277.00 USD	1 E	A				
	Valid from 10/02/2019 to 0							
	Price(Contract/Bid) 22	2,966.00 USD	1 E	A				
Informati	on:							
					F			

	-95					Page 5 of 6	
			Contract Nu Original Contra Contract Char	CUTED - CHANG imber: 440001 act Effective Date: nge Date: 08/12/20 0/01/2016 To: 11/3	<b>E 10</b> 5929 08/26/2016 21	-	
			Supplier Nam				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 12/29/2020 to 1 Price(Contract/Bid) 23		EA				
Item Text							
	′ 4 wheel drive IOTE THAT THE SPORT PACKAGE HA	S BEEN REPLACED	WITH LATITUED PL	US PACKAGE.			
	*** Validity Period Chan	ged ***					
13 FC	A Dodge Durango SXT awd		00 Each	28,073.00	1	(	0.0
	Valid from 07/25/2016 to 08 Price(Contract/Bid) 29						
	Valid from 09/01/2017 to 08		LA				
	Price(Contract/Bid) 29		EA				
	Valid from 12/29/2020 to 1 Price(Contract/Bid) 28	1/30/2021					
Item Text		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
Large SIV	4 wheel drive						
	*** \/_!'.!'						
44 50	*** Validity Period Chan	-		10 110 00	4		~ ~
14 FC	A Dodge Journey SE fwd Valid from 07/25/2016 to 0		0 Each	19,418.00	1	l	0.0
	Price(Contract/Bid) 20		EA				
	Valid from 09/01/2017 to 10						
	Price(Contract/Bid) 19	,418.00 USD 1	EA				
	Valid from 08/10/2021 to 12						
	Price(Contract/Bid) 19	,418.00 USD 1	EA				
Item Text Small Cros	ssover front wheel drive						
	*** Validity Period Chan	ged ***					
15 FC	A Dodge Journey SE awd		00 Each	21,491.00	1	(	0.0
	Valid from 07/25/2016 to 08		EA				
	Price(Contract/Bid) 22 Valid from 09/01/2017 to 10		EA				
		,491.00 USD 1	EA				
	Valid from 08/10/2021 to 12						
	Price(Contract/Bid) 21	,491.00 USD 1	EA				
Item Text Small Cros	ssover all wheel drive						
Informati	ion:						
				-			

			Page 6 of 6 FULLY EXECUTED - CHANGE 10 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/12/2021 Valid From: 09/01/2016 To: 11/30/2021 Supplier Name: HERTRICH FLEET SERVICES INC						
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total			
*** Validity Period Changed *** 16 Ford Flex SEL awd 0.000 Each 0.00 0 0. Valid from 08/02/2016 to 08/31/2017 Price(Contract/Bid) 29,781.00 USD 1 EA Valid from 09/01/2017 to 10/02/2019 Price(Contract/Bid) 29,781.00 USD 1 EA Item Text Medium-Large Crossover all wheel drive 									
Medium-Large Crossover all wheel drive									
Informat	uon.								

						_
All using Acception of the Company of the Participation	ng Political	Contract No Original Cont Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date nge Date: 12/29/20 9/01/2016 To: 08/3	5929 : 08/26/2016 )20	<b>Page 1 of 5</b>	
All using Agencies of the Commonwealth, Participatin	-					
Subdivision, Authorities, Private Colleges and Univ Your SAP Vendor Number with us: 165683		Purchasing A Name: Thomas Phone: 717-425	Joslyn			
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717 346-38	20			
MILFORD DE 19963-6129 US		Please Deliv	er To:			
Supplier Phone Number: 800-698-9825		the time	be determined at of the Purchase C ess specified below			
Supplier Fax Number: 302-839-0555						
Contract Name:						
Passenger Vehicles Contract - Child		Payment Ter NET 30	ms			
Solicitation No.: 6100038581		Issuance Da	te: 06/13/2016			-
Supplier Bid or Proposal No. (if applicable): 65	500103118	Solicitation S	Submission Date: (	7/06/2016		
This contract is comprised of: The above refe to this Contract or incorporated by reference.	erenced Solici	tation, the Suppli	er's Bid or Proposa	al, and any o	documents attache	d
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
1 Invoice Option Pricing	0.0	00	0.00	1	0.00	,
Item Text						
This line to be used for vehicle options.						
Valid from 09/01/2017 to 08/31	<i>/2017</i> 4.00 USD 1		0.00	0	0.00	1
Subcompact Sedan						
3 Chevrolet Cruz LS		00 Each	0.00	0	0.00	)
Information:						
Supplier's Signature		Title				
Printed Name		Date				
		1				

			Contract N Original Cor Contract Ch Valid From: Supplier Na	<b>KECUTED - CHANG</b> Number: 440001 htract Effective Date ange Date: 12/29/2 09/01/2016 To: 08/3 ame: EET SERVICES INC	5929 : 08/26/20 020	<b>Page 2 of 5</b>	
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text	Valid from 07/07/2016 Price(Contract/Bid) Valid from 09/01/2017 Price(Contract/Bid)	17,514.00 USD 1 to 08/31/2019					
Compact Sec	an						
4 Chevr Item Text Large Sedan	rolet Impala LS 1FL Valid from 07/07/2016 Price(Contract/Bid) Valid from 09/01/2017 Price(Contract/Bid)	to 08/31/2017 20,485.00 USD 1 to 08/31/2019		0.00	0		0.00
	rolet Equinox LS 4wd		Each	22,199.00	 1		0.00
	Valid from 07/07/2016 Price(Contract/Bid) Valid from 09/01/2017 Price(Contract/Bid) Valid from 10/02/2019 Price(Contract/Bid) Valid from 12/29/2020 Price(Contract/Bid)	to 08/31/2017 21,556.00 USD 1 to 10/01/2019 21,606.00 USD 1 to 08/31/2020 22,199.00 USD 1 to 08/31/2021	EA EA EA	22,100.00			0.00
Item Text Small Crosso	over all wheel drive						
Item Text	rolet Express 3500 LS 8V5	0.000	) Each	0.00	0		0.00
Driver's Seat	ress 10 Passenger LS w/ v85 plus three rows of passenger se nes for transporting school childr		gement must me	et all Federal and			
	Only - You must order the dealer er/Glass Breaker, and a sticker t		Bodily Fluid Kit, Fi	rst Aid Kit,			
7 Chevi	rolet Express 3500 LS	0.000	) Each	27,811.00	1		0.00
Informatio	n:						

							Page 3 of 5	
				Contract Nu Original Contr Contract Chai	CUTED - CHANG umber: 440001 act Effective Date: nge Date: 12/29/20 9/01/2016 To: 08/3	5929 08/26/2016 20	6	
				Supplier Nan	<b>16:</b> ET SERVICES INC			
ltem	Material/Service Desc	Qty		UOM	Price	Per Unit	Total	
	Valid from 07/07/2016 to 0 Price(Contract/Bid) 2	08/31/2017 7,811.00 USD	1 E.	4				
	Valid from 09/01/2017 to 0			_				
		7,811.00 USD	1 E	4				
	Valid from 12/29/2020 to 0 Price(Contract/Bid) 2	7,811.00 USD	1 E.	4				
Item Text	Standard for Model Year 2010							
15 Passen	Standard for Model Year 2019 ger Van							
Note: It is t secondary	he purchaser's responsibility to ensure or below students; and to ensure that 1 ia Motor Vehicle Code							
8 Ford	d Escape SE 4wd		.000	Each	0.00	0		0.00
	Valid from 07/25/2016 to (		4 -	•				
	· · · · · ·	1,168.00 USD	1 E.	4				
	Valid from 09/01/2017 to 0 Price(Contract/Bid) 2	1,168.00 USD	1 ⊑	Δ				
	Valid from 09/13/2018 to 0		1 64	7				
		2,168.00 USD	1 E	4				
Item Text Small SUV	4WD							
 9 Ford	Expedition XL SSV 4wd	0	.000	Each	36,671.00	1		0.00
	Valid from 07/25/2016 to 0	8/31/2017						
	Price(Contract/Bid) 3	2,071.00 USD	1 E	4				
	Valid from 09/01/2017 to (		4 -	٨				
		5,960.00 USD	1 E	4				
	Valid from 08/08/2019 to 0 Price(Contract/Bid) 3	08/31/2020 6,469.00 USD	1 E.	Δ				
	Valid from 12/01/2020 to 0			٦				
		6,671.00 USD	1 E.	4				
Item Text	Work Vehicle 4 wheel drive							
-arge 50V								
10 Ford	Edge SEL FWD		.000	Each	29,451.00	1		0.00
	Valid from 07/25/2016 to 0 Price(Contract/Bid) 2		1 E.	4				
nformatio	on:							
					-			

				FULLY EXECUTED - CHANGE 9 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2010 Contract Change Date: 12/29/2020 Valid From: 09/01/2016 To: 08/31/2021 Supplier Name: HERTRICH FLEET SERVICES INC			Page 4 of 5	
Item Item Text Medium-Larg	Valid from 08/08/2019 to 0 Price(Contract/Bid) 28 Valid from 12/01/2020 to 0	7,596.00 USD 8/31/2020 3,969.00 USD		Ą	Price	Per Unit	Total	
Item Text	Chrysler 200 Limited Sedan SCONTINUED FOR 2018 an Flex Fuel	0.	000	Each	0.00	0		0.00
<b>Item Text</b> Small SUV 4	Valid from 09/01/2017 to 1 Price(Contract/Bid) 22 Valid from 10/02/2019 to 0 Price(Contract/Bid) 22 Valid from 12/29/2020 to 0 Price(Contract/Bid) 23 wheel drive TE THAT THE SPORT PACKAGE H/ ed: PRICE 22966.00	8/31/2017 2,977.00 USD 0/01/2019 2,277.00 USD 8/31/2020 2,966.00 USD 8/31/2021 3,612.00 USD	1 E, 1 E, 1 E, 1 E,	4 4 4	23,612.00	1		0.00
13 FCA	Valid from 09/01/2017 to 0           Price(Contract/Bid)         29           Valid from 12/29/2020 to 0	8/31/2017 9,833.00 USD 8/31/2020 9,833.00 USD	1 E	Ą	28,073.00	1		0.00
nformatio	n:							

	201						Page 5 of 5	
	6-2-3				ECUTED - CHAN			
					lumber: 44000		10	
					tract Effective Date ange Date: 12/29/2		16	
					09/01/2016 To: 08/			
				olier Na				
					ET SERVICES INC			
Item	Material/Service Desc	Qty	L L	JOM	Price	Per Unit	Total	
Item Text	Desc					Onit		
Large SIV 4	wheel drive							
Field Chang								
Old Value:	29833.00							
New Value	: 28073.00							
14 FCA	Dodge Journey SE fwd	C	).000 Eacł	 ו	0.00	0		0.00
	Valid from 07/25/2016 to 0							
	( )	0,918.00 USD	1 EA					
	Valid from 09/01/2017 to 1	0/02/2019 9,418.00 USD	1 = 1					
Item Text	Price(Contract/Bid) 19	9,418.00 05D	I EA					
	over front wheel drive							
15 FCA	Dodge Journey SE awd	C	0.000 Each	า	0.00	0		0.00
	Valid from 07/25/2016 to 0							
	· · · ·		1 EA					
	Valid from 09/01/2017 to 1		4 = 4					
Hem Text	Price(Contract/Bid) 2 <sup>-</sup>	1,491.00 USD	I EA					
Item Text Small Crosso	over all wheel drive							
16 Ford	Flex SEL awd		0.000 Each	I	0.00	0		0.00
	Valid from 08/02/2016 to 0		1 []					
	Price(Contract/Bid) 29 Valid from 09/01/2017 to 1	9,781.00 USD	IEA					
		9,781.00 USD	1 EA					
Item Text		.,	/.					
Medium-Larg	e Crossover all wheel drive							
		General Req			Items:			
Header Text								
	equire assistance with this contract, p	lease contact Alfon	zo J. Robinso	on at (717)	) 346-8181 or via			
	inson@pa.gov							
No further inf	ormation for this Contract							
Informatio	n:							
						1		

Integrated Environment Systems Form Name: ZM\_SFRM\_STD\_MMCOSRM\_L, Version 1.0, Created on 06/27/2006, Last changed on 03/29/2005.

All using Agongies of the Commonwealth Participati	ing Political	Contract No Original Cont Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date nge Date: 12/02/20 9/01/2016 To: 08/3	5929 : 08/26/2016 )20	<b>Page 1 of 5</b>
All using Agencies of the Commonwealth, Participati	-				
Subdivision, Authorities, Private Colleges and Univ Your SAP Vendor Number with us: 165683		Purchasing A Name: Thomas Phone: 717-425	Joslyn		
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717 346-38	20		
MILFORD DE 19963-6129 US		Please Deliv	er To:		
Supplier Phone Number: 800-698-9825		the time	be determined at of the Purchase C ess specified below		
Supplier Fax Number: 302-839-0555					
Contract Name:					
Passenger Vehicles Contract - Child		Payment Ter NET 30	ms		
Solicitation No.: 6100038581		Issuance Da	te: 06/13/2016		
Supplier Bid or Proposal No. (if applicable): 6	500103118		Submission Date: 0	)7/06/2016	
This contract is comprised of: The above refe	erenced Solici	tation the Suppli	er's Rid or Propos	al and any (	
to this Contract or incorporated by reference.					
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1 Invoice Option Pricing	0.0	00	0.00	1	0.00
Item Text					
This line to be used for vehicle options.					
Valid from 09/01/2017 to 08/31	1/2017 4.00 USD 1		0.00	0	0.00
3 Chevrolet Cruz LS		 00 Each	0.00	0	
Information:					
		1			
Supplier's Signature		Title			
Printed Name		Date			
1		1			

			Contract N Original Cont Contract Cha Valid From: ( Supplier Nat	ECUTED - CHANG lumber: 440001 tract Effective Date ange Date: 12/02/2 09/01/2016 To: 08/3 me: EET SERVICES INC	5929 : 08/26/20 020	Page 2 of 5	
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text	Valid from 07/07/2016 d Price(Contract/Bid) Valid from 09/01/2017 d Price(Contract/Bid)	17,514.00 USD 1 to 08/31/2019					
Compact Sec	lan 						
4 Chevr Item Text Large Sedan	rolet Impala LS 1FL Valid from 07/07/2016 t Price(Contract/Bid) Valid from 09/01/2017 t Price(Contract/Bid)	to 08/31/2017 20,485.00 USD 1 to 08/31/2019		0.00	0		0.00
 5 Chevi	olet Equinox LS 4wd Valid from 07/07/2016 t		) Each	0.00	0		0.00
Item Text Small Crosso	Price(Contract/Bid) Valid from 09/01/2017 t Price(Contract/Bid) Valid from 10/02/2019 t Price(Contract/Bid) ver all wheel drive	21,556.00 USD 1 to 10/01/2019 21,606.00 USD 1 to 08/31/2020					
6 Chevr Item Text	rolet Express 3500 LS 8V5	0.000	) Each	0.00	0		0.00
Chevrolet Ex Driver's Seat State guidelir For Schools (	SCONTIUED FOR 2018 ress 10 Passenger LS w/ v85 plus three rows of passenger se tes for transporting school childro Dnly - You must order the dealer er/Glass Breaker, and a sticker t	en) installed Fire Extinguisher, E	-				
7 Chevi	olet Express 3500 LS Valid from 07/07/2016 t Price(Contract/Bid)	to 08/31/2017	Each	0.00	0		0.00
Information	ו:						

				Contract No Original Cont Contract Cha Valid From: 0 Supplier Nar	ECUTED - CHANC umber: 440001 ract Effective Date nge Date: 12/02/20 9/01/2016 To: 08/3 ne: ET SERVICES INC	5929 : 08/26/201 020	Page 3 of 5	
Item	Material/Service Desc	Qty		UOM	Price	Per Unit	Total	
Item Text	<i>Valid from 09/01/2017 to</i> Price(Contract/Bid)	<i>08/31/2020</i> 27,811.00 USD	1 E	A				
V-6 Engine 15 Passen Note: It is secondary	e Standard for Model Year 2019 Iger Van the purchaser's responsibility to ensu or below students; and to ensure that nia Motor Vehicle Code							
8 For	d Escape SE 4wd		0.000	Each	0.00	0		0.00
	Valid from 07/25/2016 to Price(Contract/Bid) Valid from 09/01/2017 to	21,168.00 USD	1 E	A				
	Price(Contract/Bid)	21,168.00 USD	1 E	A				
	Valid from 09/13/2018 to Price(Contract/Bid)	08/08/2019 22,168.00 USD	1 E	A				
Item Text Small SUV	/ 4WD							
9 For	d Expedition XL SSV 4wd		0.000	Each	36,671.00	1		0.00
	Valid from 07/25/2016 to Price(Contract/Bid)		1 E	A				
	Valid from 09/01/2017 to Price(Contract/Bid)	08/07/2019 35,960.00 USD	1 E	A				
	Valid from 08/08/2019 to Price(Contract/Bid)	<i>08/31/2020</i> 36,469.00 USD	1 E	A				
	Valid from 12/01/2020 to	08/31/2021						
Item Text	Price(Contract/Bid)	36,671.00 USD	1 E	A				
-	/ Work Vehicle 4 wheel drive nged: PRICE							
Old Valu New Val								
	 d Edge SEL FWD			Each	29,451.00			0.00
	Valid from 07/25/2016 to	08/31/2017			20,401.00	·		0.00
	Price(Contract/Bid) Valid from 09/01/2017 to	27,596.00 USD 08/07/2019	1 E	A				
	Price(Contract/Bid)	27,596.00 USD	1 E	A				
Informati	ion:							

				CUTED - CHANC		Page 4 of 5	
			Original Contr Contract Char	Imber:         440001           act Effective Date         Date:           nge Date:         12/02/20           0/01/2016         To:         08/3	: 08/26/2016 020	5	
			Supplier Nam HERTRICH FLEE	T SERVICES INC			
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 08/08/2019 to 08,           Price(Contract/Bid)         28,           Valid from 12/01/2020 to 08,	969.00 USD 1	EA				
		451.00 USD 1	EA				
Item Text Medium-Larg Field Change Old Value: New Value	0.00						
11 FCA (	Chrysler 200 Limited Sedan	0.00	0 Each	0.00	0		0.00
Item Text VEHICLE DIS Midsize Seda	SCONTINUED FOR 2018 an Flex Fuel						
12 FCA	Jeep Cherokee Sport 4wd		0 Each	0.00	0		0.00
	Valid from 07/25/2016 to 08, Price(Contract/Bid) 22,	977.00 USD 1	EA				
	Valid from 09/01/2017 to 10, Price(Contract/Bid) 22,		EA				
	Valid from 10/02/2019 to 08, Price(Contract/Bid) 22,		EA				
Item Text Small SUV 4 PLEASE NO	wheel drive TE THAT THE SPORT PACKAGE HAS	BEEN REPLACED	WITH LATITUED PL	US PACKAGE.			
13 FCA I	Dodge Durango SXT awd		0 Each	0.00	0		0.00
	,	833.00 USD 1	EA				
	Valid from 09/01/2017 to 08, Price(Contract/Bid) 29,	31/2020 333.00 USD 1	EA				
Item Text Large SIV 4 v							
	Dodge Journey SE fwd		0 Each	0.00	0		0.00
	Valid from 07/25/2016 to 08/ Price(Contract/Bid) 20,		EA				
	Valid from 09/01/2017 to 10	/02/2019	EA				
Informatio	· · · · ·		-				
	nment Systems Form Name: 7M SERM STD MM			- h			

			Contract Nu Original Contr Contract Char Valid From: 09 Supplier Nam	ECUTED - CHANG umber: 440001 ract Effective Date nge Date: 12/02/2 9/01/2016 To: 08/3 ne: ET SERVICES INC	<b>GE 8</b>  5929 e: 08/26/2016 020	Page 5 of 5	
Item Item Text	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Small Cros	sover front wheel drive						
Item Text	A Dodge Journey SE awd Valid from 07/25/2016 to 08/3 Price(Contract/Bid) 22,9 Valid from 09/01/2017 to 10/0 Price(Contract/Bid) 21,4 sover all wheel drive	31/2017 71.00 USD 1 02/2019		0.00	0		0.00
Item Text	d Flex SEL awd Valid from 08/02/2016 to 08/3 Price(Contract/Bid) 29,7 Valid from 09/01/2017 to 10/0 Price(Contract/Bid) 29,7	0.000 31/2017 81.00 USD 1 02/2019		0.00	0		0.00
email at arc		General Require					
Informati	on:						

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

### <u>Pa State Contract #4400015929, Item #7</u> 2021 Chevrolet Express 3500 LS – 15 Pass Van

Mike Wright Hertrich Fleet Services Inc 1427 Bay Rd Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: <u>mwright@hertrichfleet.com</u>

### 2021 Chevrolet Express 3500 15 Pass. Van 155"wb

### **SELECTED OPTIONS:**

- Code Description
- 1LS LS PREFERRED EQUIPMENT GROUP Includes Standard Equipment
- 93W MEDIUM PEWTER, CUSTOM VINYL
- AR7 SEATS, FRONT BUCKET WITH VINYL TRIM AND HEAD RESTRAINTS, includes inboard armrests
- C49 DEFOGGER, REAR-WINDOW ELECTRIC
- GU6 REAR AXLE, 3.42 RATIO
- C6Y GVWR, 9600 lbs. (4354 kgs)
- E24 DOOR, SWING-OUT PASSENGER-SIDE, 60/40 split
- LV1 ENGINE, 4.3L V6 WITH DIRECT INJECTION AND VARIABLE VALVE TIMING, includes aluminum block construction (276 hp [206 kW] @ 5200 rpm, 298 lb-ft of torque [404 Nm] @ 3900 rpm)
- M5U TRANSMISSION, 8-SPEED AUTOMATIC, ELECTRONICALLY CONTROLLED with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking
- NE1 NORTHEAST EMISSIONS
- NP5 STEERING WHEEL, LEATHER-WRAPPED, includes (W1Y) mounted audio controls
- U0F AUDIO SYSTEM, AM/FM STEREO with MP3 player seek-and-scan, digital clock, Theft Lock, random select, auxiliary jack and 2 front door speakers
- UPF BLUETOOTH FOR PHONE personal cell phone connectivity to vehicle audio system
- W1Y STEERING WHEEL CONTROLS mounted audio controls
- ZP3 SEATING, 15-PASSENGER, (2-3-3-3-4 seating configuration) 4-passenger seat is a 50/50 split, 2-piece configuration
- ZY1 PAINT, SOLID
- VK3 LICENSE PLATE BRACKET, FRONT

BASE CONTRACT PRICE: \$27811.00

### STANDARD EQUIPMENT

<u>PACKAGE</u>

Driver Convenience Package includes (N33) Tilt-Wheel and (K34) cruise control Power Convenience Package includes (A31) power windows and (AU3) power door locks <u>MECHANICAL</u> Engine, 4.3L V6 with Direct Injection and Variable Valve Timing, includes aluminum block construction (276 hp [206 kW] @ 5200 rpm, 298 lb-ft of torque [404 Nm] @ 3900 rpm)

"A Member of the H**C**RTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Fax: (302) 839-0555

INVOICE

\$1.542.45

\$3,635.45

\$0.00

\$177.45

\$0.00

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825 (302) 422-3300 Hertrich Fleet Services Inc. Michael Wright, Government Sales Mgr | 800-698-9825 | mwright@hertrichfleet.com **OPTIONAL EOUIPMENT:** L8T ENGINE, 6.6L V8 WITH DIRECT INJECTION and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (Includes external engine oil cooler. Requires (MYD) 6-speed heavy-duty automatic transmission.) LWN ENGINE, 2.8L DURAMAX TURBO-DIESEL DI 4-cylinder (181 hp [135.0 kW] @ 3400 rpm, 369 lb-ft of torque [498.2 N-m] @ 2000 rpm), includes exhaust brake that activates tow-haul mode (Requires (KG4) 150 amp alternator or (KW5) 220 amp alternator.) TRANSMISSION, 6-SPEED AUTOMATIC, heavy-duty, electronically controlled MYD with overdrive and tow/haul mode. Includes Cruise Grade Braking, Powertrain Grade Braking, and Tap-Up/Tap-Down Driver Shift Control (Requires (L8T) 6.6L gas V8 engine.) MQD TRANSMISSION, 8-SPEED AUTOMATIC WITH DIESEL SPECIFIC TORQUE \$0.00 CONVERTER that includes centrifugal pendulum-type absorber, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking, Powertrain Grade Braking and Tap-Up/Tap-Down Driver Shift Control (Included and only available with (LWN) 2.8L Duramax Turbo-Diesel engine.) YA2 DOOR. SLIDING PASSENGER-SIDE ZX5 SEATING, 12-PASSENGER, (2-3-3-4 seating configuration) 4-passenger seat is a 50/50 split, 2-piece configuration

#### SEATS, FRONT BUCKET WITH CUSTOM CLOTH trim head restraints and AS5 \$286.65 inboard armrests (Requires (93G) interior trim. Includes (BA3) console with swing -out storage bin. When ordering a seating arrangement that includes rear seats, includes rear bench seats with Custom Cloth trim. Head restraints are not available on rear bench seats.)

- **U0H** AUDIO SYSTEM, AM/FM STEREO WITH MP3 PLAYER AND USB port includes \$91.00 seek-and-scan, digital clock, Theft Lock, random select, auxiliary jack and 2 front door speakers (Not available with (U2K) Sirius XM Radio.)
- **US8** AUDIO SYSTEM, AM/FM STEREO WITH CD/MP3 PLAYER, USB port seek \$136.50 -and-scan, digital clock, auto-tone control, Radio Data System (RDS), Theft Lock, random select, auxiliary jack, 2 front door speakers and 2 rear door speakers (Required with (U2K) Sirius XM Radio. Not available with (R8J) Power window delete.)
- V10 COLD CLIMATE PACKAGE (Includes (K05) engine block heater. Includes (K08) \$91.00 auxiliary heat generator when ordered with (LWN) 2.8L Duramax Turbo-Diesel engine.)
- PARATRANSIT PACKAGE, incomplete vehicle (Includes (ZX2) rear seat delete Y3H (\$1,151.15) Up fitter option, (VXT) incomplete vehicle certification and (B31) front only Black rubberized-vinyl floor covering. Not available with with (LWN) 2.8L Duramax Turbo-Diesel engine, (NP5) leather-wrapped steering wheel, (B30) full-floor colorkeyed carpeting with front and rear rubberized vinyl floor mats or (B38) full-length Black rubberized-vinyl floor covering.) \*CREDIT\*

### 2021 Chevrolet Express 3500 15 passenger Van

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

<b>OPTIC</b>	NAL EQUIPMENT:	<b>INVOICE</b>
K05	ENGINE BLOCK HEATER (Included with (V10) Cold Climate Package or requires (LWN) 2.8L Duramax Turbo Diesel engine.)	\$91.00
E48	RADIATOR GRILLE COVER (Requires (LWN) 2.8L Duramax Turbo Diesel engine. Ships loose in cab. Required on orders with "Ship To" locations within the following states: Alaska, Colorado, Idaho, Maine, Michigan, Minnesota, Montana, New Hampshire, New York, North Dakota, South Dakota, Vermont, Wisconsin and Wyoming.)	\$72.80
UA1	BATTERY, HEAVY-DUTY 770 cold-cranking amps, maintenance-free with rundown protection and retained accessory power (Not available with (TP3) dual batteries (770 cca primary and 770 cca isolated) or (LWN) 2.8L Duramax Turbo-Diesel engine.)	\$54.60
TP3	BATTERY, 770 cold-cranking amps primary isolated 2nd heavy-duty 770 cold- cranking amps, allows 2nd battery to be used when the vehicle is not running without affecting ability to start the vehicle (Not available with (LWN) 2.8L Duramax Turbo-Diesel engine.)	\$204.75
KW5	ALTERNATOR, 220 AMPS	\$68.25
9L7	WIRING JUNCTION BLOCK equipment accessory Includes 2-30 amp circuits (Requires (KG4) alternator 150 amp or (KW5) alternator 220 amp and (TP3) dual batteries (770 cca primary and 770 cca isolated). Not available with (RGI) front instrument panel routing grommet or (LWN) 2.8L Duramax Turbo-Diesel engine.)	\$72.80
G80	DIFFERENTIAL, HEAVY-DUTY LOCKING REAR	\$295.75
Z82	<b>TRAILERING EQUIPMENT, heavy-duty includes trailering hitch platform and dual 4-pin/7-pin sealed connector (Includes (UY7) trailer wiring harness.)</b>	\$254.80
UY7	<b>TRAILERING PROVISIONS, trailering wire harness only (Included with (Z82)</b> heavy-duty trailering equipment.)	\$72.80
PSR	POWER STEERING RESERVOIR WITH GLASS SIGHT, for checking fluid leve	1 \$40.95
40P	WHEEL FINISH, PAINTED WHITE. White-painted wheels in lieu of standard Gray-painted wheels (Not available with SEO (5G0) Black painted wheels.)	\$22.75
P03	WHEEL TRIM, CHROME CENTER CAP	\$54.60
ZR7	CHROME APPEARANCE PACKAGE (Includes (V37) front and rear chrome bumpers with step-pad and (V22) chrome grille.)	\$323.05
V37	BUMPERS, FRONT AND REAR CHROME with step-pad (Included with (ZR7) Chrome Appearance Package.)	\$145.60
DE5	MIRRORS, OUTSIDE HEATED POWER-adjustable, Black, manual-folding (Required with (UFT) Side Blind Zone Alert. Not available with (R8J) power window delete.)	\$104.65
DEB	MIRRORS, OUTSIDE HEATED POWER-adjustable, Black, manual-folding with single pane glass (Not available with (R8J) power window delete.)	\$104.65
G7K	ANTENNA EQUIPMENT includes additional antenna, cable and ground plate. Provides additional ability to relocate standard OnStar antenna, cable length 25 ft. Ships loose. (Requires (UE1) OnStar.)	\$45.50
5G0	WHEELS, PAINTED BLACK in lieu of standard Gray painted wheels (Not available with (P03) wheel trim chrome center cap or (40P) painted white wheels.)	\$65.52
5Z5	HUBCAP DELETE (Not available with RPO (P03) wheel trim chrome center cap.) *CREDIT*	(\$18.20)
Q8C	TIRE VALVE STEM CAPS, air thru Air through valve caps on the tire air valves	\$12.74

"A Member of the H**e**RTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

ODTI			INWOICE
<u>9V5</u>	<u>ONAL EQUIPMENT:</u> PAINTS, SOLID, WOODLAND GREEN All extra formerly color-keyed to body color, will be flat Blac (Requires SEO (01U) Special Exterior Color. May 1	neous body components ck with SEO paint	<u>INVOICE</u> \$386.75
9W4	PAINTS, SOLID, TANGIER ORANGE All extrane formerly color-keyed to body color, will be flat Blac (Requires SEO (01U) Special Exterior Color. May 1	eous body components ck with SEO paint	\$386.75
9W3	PAINTS, SOLID, WHEATLAND YELLOW All ex formerly color-keyed to body color, will be flat Blac (Requires SEO (01U) Special Exterior Color. May 1	traneous body components ck with SEO paint	\$386.75
01U	SPECIAL EXTERIOR COLOR (Required with an require extra lead time and GM will require 5 orde	y SEO paint selection. May	
5H3	<b>ORNAMENTATION, EXTERIOR DELETE</b>		\$0.00
U2K	SIRIUSXM RADIO enjoy an All Access trial subsc. Including commercial-free music, plus sports, news listening on the Sirius XM app, online and at home is included, so you'll hear the best Sirius XM has to Welcome to the world of Sirius XM. (Included and combination of (UE1) OnStar and (US8) AM/FM st CD player. IMPORTANT: If you decide to continu subscription plan you choose will automatically ren will be charged according to your chosen payment to Fees and taxes apply. See the Sirius XM Customer for complete terms and how to cancel. All fees, cont are subject to change.)	and entertainment. Plus on compatible connected devices offer, anywhere life takes you. only available with the tereo with MP3 compatible e service after your trial, the new thereafter and you method at then-current rates. Agreement at <u>www.siriusxm.com</u>	\$0.00
AG1	SEAT ADJUSTER, DRIVER 6-WAY POWER (Re Custom Cloth trim.)	equires (AS5) front bucket with	\$250.25
AG2	SEAT ADJUSTER, FRONT PASSENGER 6-WAY bucket seats with Custom Cloth trim and (AG1) 6-w	· · · ·	\$250.25
BA3	CONSOLE, DELUXE with swing-out storage bin (seats with Custom Cloth.)		\$18.20
B30	FLOOR COVERING, FULL-FLOOR COLOR-KE /rear rubberized vinyl floor mats(Not available with	h (Y3H) Paratransit Package.)	\$168.35
B31	FLOOR COVERING, BLACK RUBBERIZED-VI and only available with (Y3H) Paratransit Package		\$0.00
UFA	OUTSIDE TEMPERATURE DISPLAY located in (Requires (ZR7) Chrome Appearance Package.)	the Driver Information Center	\$9.10
R8J	WINDOWS, POWER, DELETE Not available with adjustable, Black mirrors or (DEB) outside heated with single pane glass.) *CREDIT*	power-adjustable, Black mirrors	(\$91.00)
ATG	<b>REMOTE KEYLESS ENTRY with 2 transmitters</b>		\$159.25
BTV	<b>REMOTE VEHICLE STARTER SYSTEM (Requi Entry.)</b>	res (ATG) Remote Keyless	\$273.00
C49	DEFOGGER, REAR-WINDOW ELECTRIC		\$141.05
RGI	<b>ROUTING GROMMET, front instrument panel Pr</b> wires thru the front of dash. (Not available with RP		\$4.55

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

0) 698-		(302) 422-3300	Fax: (302) 839-055
<u>OPTI(</u> 5T5		BUCKETS WITH VINYL REAR SEATS ket seats and retains the standard vinyl rea	<u>INVOICE</u> \$46.41 r
962	convert front seats to (AS5) Custom cl		¢100.10
8S3	2.8L Duramax Turbo-Diesel engine.)	frame mounted (Not available with (LWN)	\$100.10
5H1	two additional spare keys for a total of	NAL KEYS for single key system Provides f (4). (Keys will be cut but not programmed tomer's expense. Programming keys is not a	
UPF	(Requires (NP5) leather-wrapped stee With (U0F) AM/FM stereo with MP3	phone connectivity to vehicle audio system ring wheel and (W1Y) steering wheel contro- player, (U0H) AM/FM stereo with MP3 pla with MP3 compatible CD player requires to OnStar services not required for	ols.
UD7	REAR PARK ASSIST (Required with	(UFT) Side Blind Zone Alert.)	\$268.45
UFT	SIDE BLIND ZONE ALERT (Require outside heated power adjustable mirro	es (UD7) Rear Park Assist and (DE5)	\$359.45
UEU		cludes (UFL) Lane Departure Warning)	\$268.45
UE0	ONSTAR, DELETE		\$0.00
U05	HORN, DUAL-NOTE HIGH AND LO	)W	\$13.65
R9Y	lieu of the free oil changes, tire rotatio service during 1st year of ownership. T	CDIT. This option code provides a credit in ns and inspections for one maintenance The invoice will detail the applicable credit. Il oil change, tire rotations and inspections	(\$30.71)
8X8	LABEL, FASTEN SEAT BELTS "Fas hand and left hand front side door gla	sten Seat Belts'' reminder label on right ss	\$3.64
	LABLE PAINT COLORS:		INVOLCE
	<u>DESCRIPTION</u> DED HOT		INVOICE
G7C	RED HOT		\$0.00 \$0.00
GAN	SILVER ICE METALLIC		\$0.00

GAZ

GBA

SUMMIT WHITE

BLACK

\$0.00

\$0.00

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

#### (302) 422-3300

Fax: (302) 839-0555

### **MECHANICAL** Transmission, 8-speed automatic, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking, Powertrain Grade Braking and Tap-Up/Tap-Down Driver Shift Control Rear axle, 3.42 ratio GVWR, 9600 lbs. (4354 kgs) **Cooling, External Engine Oil Cooler** Tow/haul mode selector, instrument panel-mounted **Rear-wheel drive** Transmission oil cooler. external Battery, 600 cold-cranking amps, maintenance-free with rundown protection and retained accessory power Alternator, 150 amps Frame, ladder-type Suspension, front independent with coil springs and stabilizer bar Suspension, rear hypoid drive axle with multi-leaf springs Steering, power Brakes, 4-wheel antilock, 4-wheel disc Fuel tank capacity, mid-frame and approximately 31 gallons (117.3L) Exhaust, aluminized stainless-steel muffler and tailpipe **EXTERIOR** Body, standard Door, swing-out passenger-side, 60/40 split Wheels, 4 - 16" x 6.5" (40.6 cm x 16.5 cm) steel includes Grav center caps and steel spare Tires, front LT245/75R16E all-season, black wall Tires, rear LT245/75R16E all-season, black wall Tire, spare LT245/75R16 all-season, black wall Bumpers, front and rear painted Black with step-pad Grille, Black composite Headlamps, dual halogen composite Mirrors, outside manual-folding, Black Glass, Solar-Ray deep-tinted Glass, swing-out side door windows Glass, swing-out rear cargo door windows Glass, enhanced-technology, rearmost side windows. 3-layer special glass is designed to help reduce the risk of ejection during a crash Glass, full-body window package (Includes (A18) swing-out rear cargo door window glass and (A19) swingout side door window glass.) Wipers, front intermittent wet-arm with pulse washers License plate kit, front **ENTERTAINMENT** Audio system, AM/FM stereo with MP3 player seek-and-scan, digital clock, Theft Lock, random select, auxiliary jack and 2 front door speakers **4G LTE Wi-Fi Hotspot capable INTERIOR** Seats, front bucket with vinyl trim and head restraints, includes inboard armrests Seating, 15-passenger, (2-3-3-3-4 seating configuration) 4-passenger seat is a 50/50 split, 2-piece configuration Console, engine cover with open storage bin Cup holders, 3 on the engine console cover Floor covering, full-length Black rubberized-vinyl Steering wheel steel sleeve column with theft-deterrent locking feature, Black Steering column, Tilt-Wheel

"A Member of the HeRTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

(302) 422-3300

Fax: (302) 839-0555

### **INTERIOR**

Instrumentation, analog with speedometer, odometer with trip odometer, fuel level, voltmeter, engine temperature and oil pressure Driver Information Center includes fuel range, average speed, oil life, tire pressure monitoring, fuel used, ice warning, engine hours, average fuel economy, tachometer, and maintenance reminders. Compass and outside temperature available if equipped. **Oil life monitor** Warning tones, headlamp on and key-in-ignition **Compass, 8-point digital located in the Driver Information Center** Windows, power Door locks, power with lock-out protection (NOTE: Does not include (ATG) Remote Keyless Entry. (ATG) **Remote Keyless Entry must be ordered separately.) Cruise control** Theft-deterrent system, vehicle, PASS-Key III Power outlets 2 auxiliary on engine console cover with covers, 12-volt Power outlet, 120-volt Air conditioning, single-zone manual Air conditioning, rear Heater, rear auxiliary Defogger, front and side windows Mirror, inside rearview, with Rear Vision Camera display Headliner, cloth Visors, driver and front passenger, padded with cloth trim and dual vanity mirrors, illuminated on passenger-side Assist handles, driver and right-front passenger Lighting, interior with 2 dome lights defeat switch and door handle-activated switches Lighting, auxiliary with reading and under hood lights Chevrolet Connected Access capable (Included and only available with (UE1) OnStar. Subject to terms. See onstar.com or dealer for details.) SAFETY StabiliTrak, traction assistance and vehicle stability enhancement system Brake/transmission shift interlock for automatic transmissions Hill Start Assist Door beams, steel-side **Daytime Running Lamps** Rear Vision Camera (Display is included with (DRJ) Inside rearview mirror.) Airbags, frontal, front driver and right-front passenger (Includes passenger-side airbag deactivation switch.) Airbags, seat-mounted side-impact for driver and right-front passenger and roof-rail mounted head-curtain provides coverage for outboard seating positions for first 3-rows only. Enhanced-technology glass is provided for fourth row Airbag deactivation switch, frontal passenger-side OnStar and Chevrolet connected services capable (Terms and limitations apply. See onstar.com or dealer for details.) Child seat anchors all three passenger rear seats have two anchors for outboard seating positions and tethers for two seating positions. See the Owner's Manual for more information Tire Pressure Monitoring System (does not apply to spare tire)

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

	<b>AVAILABLE EXTERIOR COLORS:</b>	
G7C GAN GAZ	RED HOT SILVER ICE METALLIC SUMMIT WHITE	\$0.00 \$0.00 \$0.00
GBA	BLACK	\$0.00
ADDIT	TONAL OPTIONS:	
Code	Description	Price
L8T	ENGINE, 6.6L V8 WITH DIRECT INJECTION and Variable Valve Timing, gasoline, (401 hp [299 kW] @ 5200 rpm, 464 lb-ft of torque [629 N-m] @ 4000 rpm) (Includes external engine oil cooler. Requires (MYD) 6-speed heavy-duty automatic transmission.)	\$1,542.45
LWN	ENGINE, 2.8L DURAMAX TURBO-DIESEL DI 4-cylinder (181 hp [135.0 kW] @ 3400 rpm, 369 lb-ft of torque [498.2 N-m] @ 2000 rpm), includes exhaust brake that activates tow-haul mode (Requires (KG4) 150 amp alternator or (KW5) 220 amp alternator.)	\$3,635.45
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, heavy-duty, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking, Powertrain Grade Braking, and Tap-Up/Tap-Down Driver Shift Control (Requires (L8T) 6.6I gas V8 engine.)	
MQD	TRANSMISSION, 8-SPEED AUTOMATIC WITH DIESEL SPECIFIC TORQUE CONVERTER that includes centrifugal pendulum-type absorber, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking, Powertrain Grade Braking and Tap-Up/Tap-Down Driver Shift Control (Included and only available with (LWN) 2.8L Duramax Turbo-Diesel engine.)	I
YA2	DOOR, SLIDING PASSENGER-SIDE	\$177.45
ZX5	SEATING, 12-PASSENGER, (2-3-3-4 seating configuration) 4-passenger seat is a 50/50 split, 2-piece configuration	\$0.00
AS5	SEATS, FRONT BUCKET WITH CUSTOM CLOTH trim head restraints and inboard armrests (Requires (93G) interior trim. Includes (BA3) console with swing -out storage bin. When ordering a seating arrangement that includes rear seats, includes rear bench seats with Custom Cloth trim. Head restraints are not available on rear bench seats.)	-
U0H	AUDIO SYSTEM, AM/FM STEREO WITH MP3 PLAYER AND USB port includ seek-and-scan, digital clock, Theft Lock, random select, auxiliary jack and 2 front door speakers (Not available with (U2K) Sirius XM Radio.)	les \$91.00
US8	AUDIO SYSTEM, AM/FM STEREO WITH CD/MP3 PLAYER, USB port seek -and-scan, digital clock, auto-tone control, Radio Data System (RDS), Theft Lock, random select, auxiliary jack, 2 front door speakers and 2 rear door speakers (Required with (U2K) Sirius XM Radio. Not available with (R8J) Power window delete.)	\$136.50
V10	COLD CLIMATE PACKAGE (Includes (K05) engine block heater. Includes (K08 auxiliary heat generator when ordered with (LWN) 2.8L Duramax Turbo-Diesel engine.)	8) \$91.00
ҮЗН	PARATRANSIT PACKAGE, incomplete vehicle (Includes (ZX2) rear seat delete Up fitter option, (VXT) incomplete vehicle certification and (B31) front only Black rubberized-vinyl floor covering. Not available with with (LWN) 2.8L Duramax Turbo-Diesel engine, (NP5) leather-wrapped steering wheel, (B30) full-floor color- keyed carpeting with front and rear rubberized vinyl floor mats or (B38) full-length Black rubberized-vinyl floor covering.) *CREDIT*	

'A Member of the HERTRICH Family of Automobile Dealerships'

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

<u>ADDI1</u> Code	<u>TIONAL OPTIONS:</u> Description	Price
<u>Coue</u> K05	ENGINE BLOCK HEATER (Included with (V10) Cold Climate Package or	<u>Frice</u> \$91.00
1100	requires (LWN) 2.8L Duramax Turbo Diesel engine.)	ψ <b>Σ1.00</b>
E48	RADIATOR GRILLE COVER (Requires (LWN) 2.8L Duramax Turbo Diesel engine. Ships loose in cab. Required on orders with "Ship To" locations within the following states: Alaska, Colorado, Idaho, Maine, Michigan, Minnesota,	\$72.80
	Montana, New Hampshire, New York, North Dakota, South Dakota, Vermont, Wisconsin and Wyoming.)	
UA1	BATTERY, HEAVY-DUTY 770 cold-cranking amps, maintenance-free with rundown protection and retained accessory power (Not available with (TP3) dual batteries (770 cca primary and 770 cca isolated) or (LWN) 2.8L Duramax Turbo-Diesel engine.)	\$54.60
TP3	BATTERY, 770 cold-cranking amps primary isolated 2nd heavy-duty 770 cold- cranking amps, allows 2nd battery to be used when the vehicle is not running without affecting ability to start the vehicle (Not available with (LWN) 2.8L Duramax Turbo-Diesel engine.)	\$204.75
KW5	ALTERNATOR, 220 AMPS	\$68.25
9L7	WIRING JUNCTION BLOCK equipment accessory Includes 2-30 amp circuits (Requires (KG4) alternator 150 amp or (KW5) alternator 220 amp and (TP3) dual batteries (770 cca primary and 770 cca isolated). Not available with (RGI) front instrument panel routing grommet or (LWN) 2.8L Duramax Turbo-Diesel engine.)	\$72.80
G80	DIFFERENTIAL, HEAVY-DUTY LOCKING REAR	\$295.75
Z82	TRAILERING EQUIPMENT, heavy-duty includes trailering hitch platform and	\$254.80
UY7	dual 4-pin/7-pin sealed connector (Includes (UY7) trailer wiring harness.) TRAILERING PROVISIONS, trailering wire harness only (Included with (Z82)	\$72.80
	heavy-duty trailering equipment.)	
PSR	POWER STEERING RESERVOIR WITH GLASS SIGHT, for checking fluid leve	1 \$40.95
40P	WHEEL FINISH, PAINTED WHITE. White-painted wheels in lieu of standard Gray-painted wheels (Not available with SEO (5G0) Black painted wheels.)	\$22.75
P03	WHEEL TRIM, CHROME CENTER CAP	\$54.60
ZR7	CHROME APPEARANCE PACKAGE (Includes (V37) front and rear chrome bumpers with step-pad and (V22) chrome grille.)	\$323.05
V37	BUMPERS, FRONT AND REAR CHROME with step-pad (Included with (ZR7) Chrome Appearance Package.)	\$145.60
DE5	MIRRORS, OUTSIDE HEATED POWER-adjustable, Black, manual-folding (Required with (UFT) Side Blind Zone Alert. Not available with (R8J) power window delete.)	\$104.65
DEB	MIRRORS, OUTSIDE HEATED POWER-adjustable, Black, manual-folding with single pane glass (Not available with (R8J) power window delete.)	\$104.65
G7K	ANTENNA EQUIPMENT includes additional antenna, cable and ground plate. Provides additional ability to relocate standard OnStar antenna, cable length 25 ft. Ships loose. (Requires (UE1) OnStar.)	\$45.50
5G0	WHEELS, PAINTED BLACK in lieu of standard Gray painted wheels (Not available with (P03) wheel trim chrome center cap or (40P) painted white wheels.)	\$65.52
5Z5	HUBCAP DELETE (Not available with RPO (P03) wheel trim chrome center cap.) *CREDIT*	(\$18.20)
Q8C	TIRE VALVE STEM CAPS, air thru Air through valve caps on the tire air valves	\$12.74

"A Member of the H**e**RTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

<u>ADDII</u> Code	TIONAL OPTIONS: Description	<u>Price</u>				
<u>9V5</u>	PAINTS, SOLID, WOODLAND GREEN All extraneous body components	\$386.75				
<b>) (</b> 3	formerly color-keyed to body color, will be flat Black with SEO paint	<i>\$</i> <b>500.</b> 75				
	(Requires SEO (01U) Special Exterior Color. May require extended lead time.	)				
9W4	PAINTS, SOLID, TANGIER ORANGE All extraneous body components	.) \$386.75				
2114	formerly color-keyed to body color, will be flat Black with SEO paint	\$300.75				
	(Requires SEO (01U) Special Exterior Color. May require extended lead time.	)				
9W3	PAINTS, SOLID, WHEATLAND YELLOW All extraneous body components					
<i>J</i> ₩ <i>J</i>	formerly color-keyed to body color, will be flat Black with SEO paint	\$ \$500.75				
	(Requires SEO (01U) Special Exterior Color. May require extended lead time.	)				
01U	SPECIAL EXTERIOR COLOR (Required with any SEO paint selection. May					
010	require extra lead time and GM will require 5 orders before sending to the pla	-				
5H3	ORNAMENTATION, EXTERIOR DELETE	\$0.00				
U2K	SIRIUSXM RADIO enjoy an All Access trial subscription with over 150 cham					
021	Including commercial-free music, plus sports, news and entertainment. Plus	neis \$0.00				
	listening on the Sirius XM app, online and at home on compatible connected d					
	is included, so you'll hear the best Sirius XM has to offer, anywhere life takes you.					
	Welcome to the world of Sirius XM. (Included and only available with the					
	combination of (UE1) OnStar and (US8) AM/FM stereo with MP3 compatible					
	CD player. IMPORTANT: If you decide to continue service after your trial, the					
	subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates.					
	Fees and taxes apply. See the Sirius XM Customer Agreement at <u>www.siriusxm.com</u>					
	for complete terms and how to cancel. All fees, content, features, and availability					
	are subject to change.)					
AG1	SEAT ADJUSTER, DRIVER 6-WAY POWER (Requires (AS5) front bucket	with \$250.25				
	Custom Cloth trim.)					
AG2	SEAT ADJUSTER, FRONT PASSENGER 6-WAY POWER (Requires (AS5)	front \$250.25				
	bucket seats with Custom Cloth trim and (AG1) 6-way power driver seat adju					
BA3	CONSOLE, DELUXE with swing-out storage bin (Included with (AS5) front l					
	seats with Custom Cloth.)					
B30	FLOOR COVERING, FULL-FLOOR COLOR-KEYED CARPETING with f	ront \$168.35				
	/rear rubberized vinyl floor mats(Not available with (Y3H) Paratransit Packa	ge.)				
B31	FLOOR COVERING, BLACK RUBBERIZED-VINYL, FRONT ONLY (Incl					
	and only available with (Y3H) Paratransit Package.)					
UFA	<b>OUTSIDE TEMPERATURE DISPLAY located in the Driver Information Ce</b>	nter \$9.10				
	(Requires (ZR7) Chrome Appearance Package.)					
R8J	WINDOWS, POWER, DELETE Not available with (DE5) outside heated pow	ver- (\$91.00)				
	adjustable, Black mirrors or (DEB) outside heated power-adjustable, Black m	nirrors				
	with single pane glass.) *CREDIT*					
ATG	<b>REMOTE KEYLESS ENTRY with 2 transmitters and remote panic button</b>	\$159.25				
BTV	REMOTE VEHICLE STARTER SYSTEM (Requires (ATG) Remote Keyless	\$273.00				
	Entry.)					
C49	DEFOGGER, REAR-WINDOW ELECTRIC	\$141.05				
RGI	ROUTING GROMMET, front instrument panel Provides an area for putting					
	wires thru the front of dash. (Not available with RPO (9L7) 2-30 amp wire lea	J., )				

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

0) 698-	9825	(302) 422-3300	Fax: (302) 839-0555
	TIONAL OPTIONS:		
<u>Code</u> 5T5	Fleet Option. Provides cloth fr	LOTH BUCKETS WITH VINYL REAR SEATS ront bucket seats and retains the standard vinyl rear r trim code (93W) Medium Pewter. SEO (5T5) will ustom cloth seat.)	<u>Price</u> \$46.41 r
8S3	BACKUP ALARM, 97 decibel 2.8L Duramax Turbo-Diesel en	ls, Rear frame mounted (Not available with (LWN) ngine.)	\$100.10
5H1	two additional spare keys for a	DDITIONAL KEYS for single key system Provides a total of (4). (Keys will be cut but not programmed is at customer's expense. Programming keys is not a bose.)	
UPF	(Requires (NP5) leather-wrap) With (U0F) AM/FM stereo wit and USB port or (US8) AM/FM	onal cell phone connectivity to vehicle audio system ped steering wheel and (W1Y) steering wheel contro th MP3 player, (U0H) AM/FM stereo with MP3 play M stereo with MP3 compatible CD player requires cription to OnStar services not required for	ols.
UD7	REAR PARK ASSIST (Requi	red with (UFT) Side Blind Zone Alert.)	\$268.45
UFT		(Requires (UD7) Rear Park Assist and (DE5)	\$359.45
UEU	FORWARD COLLISION AL	ERT (Includes (UFL) Lane Departure Warning)	\$268.45
UE0	ONSTAR, DELETE		\$0.00
U05	HORN, DUAL-NOTE HIGH	AND LOW	\$13.65
R9Y	lieu of the free oil changes, tire service during 1st year of own	CE CREDIT. This option code provides a credit in e rotations and inspections for one maintenance ership. The invoice will detail the applicable credit. ble for all oil change, tire rotations and inspections T*	(\$30.71)
8X8		TS "Fasten Seat Belts" reminder label on right	\$3.64

"A Member of the H**C**RTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825 Fax: (302) 839-0555 (302) 422-3300 Hertrich Fleet Services Inc. Michael Wright, Government Sales Mgr | 800-698-9825 | mwright@hertrichfleet.com 2021 Chevrolet Equinox LS AWD **OPTIONAL EQUIPMENT: INVOICE** PCR LS CONVENIENCE PACKAGE includes (AG1) 8-way power driver seat \$623.35 adjuster, (AL9) 2-way power driver lumbar control and (AKO) deep-tinted rear glass K05 ENGINE BLOCK HEATER (Includes (VRI) Cold Air Grille Shutter.) \$91.00 AKO GLASS, DEEP-TINTED, REAR. (Included with (PCR) LS Convenience Package.) \$259.35 VK3 LICENSE PLATE FRONT MOUNTING PACKAGE \$36.40 AG1 SEAT ADJUSTER, DRIVER 8-WAY POWER with 2-way power lumbar \$364.00 (Included with (PCR) LS Convenience Package) BTV **REMOTE START** \$273.00 CGY CARGO SHADE, RETRACTABLE (Not available with (PDG) Cargo Package) \$68.25 BLACKOUT PACKAGE includes (RIK) Gloss Black emblem kit, (RZ9) PDB \$632.45 Black surround grille and (SFZ) front and rear Black bowtie emblems, LPO (Not available with (PDV) Chrome Package, LPO.) PDV CHROME PACKAGE includes (SFZ) front and rear Black bowtie emblems, \$723.45 (VKU) Chrome mirror caps, (VAT) Chrome surround grille, and (VTB) Bright rear bumper protector (Not available with (PDB) Blackout Package.) PDZ **INTERIOR ENHANCEMENT PACKAGE includes (VYW) premium carpeted** \$268.45 floor mats and (S03) embroidered front row headrests. (Not available with (PEF) Floor Liner Package, (PDH) Interior Protection Package, (SR2) rear seat infotainment system without DVD player, or (SR3) rear seat infotainment system with DVD player, LPO.) PEF FLOOR LINER PACKAGE includes (CAV) integrated cargo liner and (RIA) all-\$268.45 weather floor liners. (Not available with (PDH) Interior Protection Package, (PDZ) Interior Enhancement Package or (WH6) horizontal cargo net.) PDH INTERIOR PROTECTION PACKAGE includes (VAV) All-weather floor mats \$200.20 and (VLI) Cargo mat, (Not available with (PDZ) Interior Enhancement Package, (PEF) Floor Liner Package or (WH6) horizontal cargo net.) PDG CARGO PACKAGE includes (VRS) retractable cargo shade and (W2D) vertical \$177.45 cargo net (Not available with (CGY) retractable cargo shade.) PDY ROADSIDE SAFETY PACKAGE includes (RYT) First Aid Kit and (S08) Highway \$136.50 Safety Kit. SN7 19" (48.3 cm) ALUMINUM WHEELS (When ordered, (PJT) 19" Bright machined \$1,815.45 wheels with Sparkle Silver pockets will require return to ADI. Only one set of wheels should stay with the dealership and the vehicle.) SFE WHEEL LOCKS includes 4 locks and 1 key \$77.35 MOLDED ASSIST STEPS VXW \$723.45 VOK **REAR SPLASH GUARDS, custom molded** \$172.90 **REAR BUMPER PROTECTOR (Included with (PDV) Chrome Package, LPO.)** VTB \$122.85 BLACK BOWTIE EMBLEMS, front and rear (Included with (PDV) Chrome SFZ \$182.00 Package or (PDB) Blackout Package.)

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

ορτιο	NAL EQUIPMENT:	INVOICE
R88	BLACK ILLUMINATED FRONT BOWTIE EMBLEM (includes Black	\$395.85
	illuminated front bowtie and Black non-illuminated rear bowtie) (Not available	
	with (PDB) Blackout Package, (PDV) Chrome Package or (SFZ) front and rear	
	Black bowtie emblems.)	
RDI	KEYLESS ENTRY KEYPAD 5-digit programmable keypad located near outside	\$177.45
	driver's door handle	<i><i><i>q</i><sub>2</sub>,<i>q</i><sub>2</sub></i></i>
SR2	REAR SEAT INFOTAINMENT SYSTEM WITHOUT DVD player dual headres	t \$1,592.50
	with 8" screens and multiple inputs, including SD, USB, HDMI, as well as wireles	
	connectivity to brought-in devices. Includes remote control, 2 sets of 2-channel	•
	wireless infrared headphones, and an available companion app to allow parental	
	control of system. (Not available with (SIF) Universal Tablet Holders, non-powere	ed.
	(SIL) Universal Tablet Holder, powered, (SR3) Rear seat infotainment system	,
	with DVD player or (PDZ) Interior Enhancement Package.)	
SR3	REAR SEAT INFOTAINMENT SYSTEM WITH DVD player dual headrest with	\$1.815.45
	8" screens and multiple inputs, including SD, USB, HDMI, as well as wireless	<i><i><i>q</i>1,010110</i></i>
	connectivity to brought-in devices. Includes remote control, 2 sets of 2-channel	
	wireless infrared headphones, and an available companion app to allow parental	
	control of system. (Not available with (SIF) Universal Tablet Holders, non-power	٠d.
	(SIL) Universal Tablet Holder, powered, (SR2) Rear seat infotainment system	,
	without DVD player, LPO or (PDZ) Interior Enhancement Package.)	
S6W	PROTECTIVE SEAT COVER, REAR	\$268.45
5LE	UNIVERSAL REMOTE OPENER, programmable	\$191.10
SIF	UNIVERSAL TABLET HOLDERS set of 2, mount behind front seat head rests	\$177.45
	(Not available with(SIL) Universal Tablet Holder, LPO, (SR2) rear seat	φιπιο
	infotainment system without DVD player, LPO or (SR3) rear seat infotainment	
	system with DVD player, LPO.)	
SIL	UNIVERSAL TABLET HOLDER POWERED, single, with 2 integrated USB	\$227.50
	power ports for 2nd row occupants (Not available with (SIF) Universal Tablet	<b><i><i>q</i></i>_</b> <i></i> <b></b> <i><i></i><b></b><i></i><b></b><i></i></i>
	Holders, (SR2) rear seat infotainment system without DVD player or (SR3) rear	
	seat infotainment system with DVD player.)	
WH6	CARGO NET, HORIZONTAL (Not available with (PEF) Floor Liner Package	\$63.70
	or (PDH) Interior Protection Package.)	<i><i><i>ϕ</i></i> <b><i>ϕ</i> <b><i>ϕ φ φ</i></b> <i>φ φ</i> <b><i>φ</i></b> <i>φ φ φ φ φ φ φ φ</i></b></i>
RWU	CARGO AREA ORGANIZER collapsible with bowtie logo	\$131.95
R9Y	FLEET FREE MAINTENANCE CREDIT. This option code provides a credit in	(\$30.71)
	lieu of the free oil changes, tire rotations and inspections for one maintenance s	(+)
	service during 1st year of ownership. The invoice will detail the applicable credit.	
	The customer will be responsible for all oil change, tire rotations and inspections	
	costs for this vehicle.	
	<u>ABLE PAINT COLORS:</u>	
	DESCRIPTION	<b>INVOICE</b>
G7Q	NIGHTFALL GRAY METALLIC	\$0.00
GAN	SILVER ICE METALLIC	\$0.00
GAZ	SUMMIT WHITE	\$0.00
GB8	MOSAIC BLACK METALLIC	\$0.00
GLU	MIDNIGHT BLUE METALLIC	\$0.00
SEAT 1	ГУРЕ	
H72	MEDIUM ASH GRAY, PREMIUM CLOTH SEAT TRIM	\$0.00
11/2		ψ0.00

"A Member of the HCRTRICH Family of Automobile Dealerships"

All using Agencies of the Commonwealth, Participat	Page 1 of 6 FULLY EXECUTED - CHANGE 7 - REPRINT Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 04/15/2020 Valid From: 09/01/2016 To: 08/31/2021						
Subdivision, Authorities, Private Colleges and Univ	Purchasing	Agent					
Your SAP Vendor Number with us: 165683	Name: Thomas Phone: 717-425	Joslyn -5043					
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		Fax: 717 346-3820					
MILFORD DE 19963-6129 US		Please Deliv	er To:				
		the time	be determined at e of the Purchase C ess specified below				
Supplier Phone Number: 800-698-9825 Supplier Fax Number: 302-839-0555							
Contract Name:							
Passenger Vehicles Contract - Child		Payment Ter NET 30	rms				
Solicitation No.: 6100038581		Issuance Da	ate: 06/13/2016				
Supplier Bid or Proposal No. (if applicable): 6	500103118	Solicitation 9	Submission Date: (	7/06/2016			
This contract is comprised of: The above ref to this Contract or incorporated by reference.		tation, the Suppli	ier's Bid or Proposa	al, and any d	locuments attached		
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total		
*** Validity Period Changed	d ***						
1 Invoice Option Pricing	0.00	00	0.00	1	0.00		
Item Text This line to be used for vehicle options.							
*** Validity Period Changed							
2 Chevrolet Sonic LT Valid from 07/07/2016 to 08/3 Price(Contract/Bid) 16,25 Valid from 09/01/2017 to 08/3 Price(Contract/Bid) 17,23 Item Text Subcompact Sedan	0.00 1/2017 54.00 USD 1 1/2020		17,231.00	1	0.00		
			I				
Information:							
		<b>—</b>					
Supplier's Signature		Title					
Printed Name		Date					
1		1					

			Contract Nu Original Contr Contract Char Valid From: 09 Supplier Nan	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 04/15/20 9/01/2016 To: 08/3 ne: ET SERVICES INC	<b>E 7 - REPRI</b> 5929 08/26/2016 20	Page 2 of 6 NT	
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
3 Chr Item Text Compact S	*** Validity Period Chang evrolet Cruz LS Valid from 07/07/2016 to 08/ Price(Contract/Bid) 17, Valid from 09/01/2017 to 08/ Price(Contract/Bid) 16, Sedan	0.00 /31/2017 514.00 USD 1 /31/2019		0.00	0		0.00
4 Ch Item Text Large Sed	Valid from 09/01/2017 to 08/ Price(Contract/Bid) 20,8	0.00 /31/2017 485.00 USD 1 /31/2019		0.00	0		0.00
ltem Text	*** Validity Period Chang evrolet Equinox LS 4wd Valid from 07/07/2016 to 08/ Price(Contract/Bid) 21, Valid from 09/01/2017 to 10/ Price(Contract/Bid) 21, Valid from 10/02/2019 to 08/ Price(Contract/Bid) 22,	0.00 /31/2017 556.00 USD 1 /01/2019 606.00 USD 1 /31/2020	EA	22,199.00	1		0.00
6 Ch	*** Validity Period Chang evrolet Express 3500 LS 8V5		0 Each	0.00	0		0.00
Informat	ion:						

		Contract Nu Original Contr Contract Char Valid From: 09 Supplier Nan	ECUTED - CHANG umber: 440001 act Effective Date: nge Date: 04/15/20 9/01/2016 To: 08/3 ne: ET SERVICES INC	<b>E 7 - REPR</b> 5929 08/26/2016 20		
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text VEHICLE DISCONTIUED FOR 2018						
Chevrolet Exress 10 Passenger LS w/ v85 Driver's Seat plus three rows of passenger seating State guidelines for transporting school children)	. (Special seating arrang	gement must meet	all Federal and			
For Schools Only - You must order the dealer insta Seatbelt Cutter/Glass Breaker, and a sticker that st		odily Fluid Kit, First	Aid Kit,			
*** Validity Period Chan	ged ***					
Valid from 09/01/2017 to 0	8/31/2017 7,811.00 USD 1		27,811.00	1		0.00
Item Text V-6 Engine Standard for Model Year 2019 15 Passenger Van Note: It is the purchaser's responsibility to ensure secondary or below students; and to ensure that 19 Pennsylvania Motor Vehicle Code						
*** Validity Period Chan	ged ***					
8 Ford Escape SE 4wd Valid from 07/25/2016 to 0 Price(Contract/Bid) 21		Each	0.00	0		0.00
	I,168.00 USD 1	EA				
Valid from 09/13/2018 to 0 Price(Contract/Bid) 22	2,168.00 USD 1	EA				
Item Text Small SUV 4WD						
*** Validity Period Chan	 ged ***					
9 Ford Expedition XL SSV 4wd Valid from 07/25/2016 to 0	0.000	Each EA	36,469.00	1		0.00
Information:						
Integrated Environment Systems Form Name: ZM_SFRM_STD_N	MCOSPM L Version 4.0. Cres	ated on 06/27/2006 1	changed on 02/20/2005			

		Page 4 of 6 FULLY EXECUTED - CHANGE 7 - REPRINT Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 04/15/2020 Valid From: 09/01/2016 To: 08/31/2021					
			Supplier Nam HERTRICH FLEE	<b>16:</b> ET SERVICES INC			
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 08/08/2019 to 0	5,960.00 USD 1 8/31/2020	EA				
Item Text	х, , , , , , , , , , , , , , , , , , ,	6,469.00 USD 1	EA				
Large SUV	/ Work Vehicle 4 wheel drive						
10 For	*** Validity Period Char d Edge SEL FWD	•	Each	28,969.00	1	0.	.00
	( , , , , , , , , , , , , , , , , , , ,	7,596.00 USD 1	EA				
	Valid from 09/01/2017 to 0 Price(Contract/Bid) 2 Valid from 08/08/2019 to 0	7,596.00 USD 1	EA				
Item Text	Price(Contract/Bid) 28	3,969.00 USD 1	EA				
Medium-La	arge Crossover front wheel drive						
11 FC	*** Validity Period Char A Chrysler 200 Limited Sedan	0	Each	0.00	0	0.	.00
<b>Item Text</b> VEHICLE [	DISCONTINUED FOR 2018	0.000	Luon	0.00	0	0.	00
	*** Validity Period Char	nged ***					
12 FC/	A Jeep Cherokee Sport 4wd Valid from 07/25/2016 to 0 Price(Contract/Bid) 22 Valid from 09/01/2017 to 1 Price(Contract/Bid) 22 Valid from 10/02/2019 to 0	8/31/2017 2,977.00 USD 1 0/01/2019 2,277.00 USD 1		22,966.00	1	0.1	.00
Item Text Small SUV	Price(Contract/Bid) 22	2,966.00 USD 1	EA				
PLEASE N	IOTE THAT THE SPORT PACKAGE H	AS BEEN REPLACED W	/ITH LATITUED PL	US PACKAGE.			
13 FC/	*** Validity Period Char A Dodge Durango SXT awd	-	Each	29,833.00	1	0.	.00
nformati	on:						

		Page 5 of 6 FULLY EXECUTED - CHANGE 7 - REPRINT Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 04/15/2020 Valid From: 09/01/2016 To: 08/31/2021 Supplier Name: HERTRICH FLEET SERVICES INC				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	Valid from 07/25/2016 to Price(Contract/Bid) 2 Valid from 09/01/2017 to	29,833.00 USD 1 08/31/2020			Onit	
Item Text	Price(Contract/Bid) 2	29,833.00 USD 1	EA			
Large SIV	4 wheel drive					
	*** Validity Period Cha	-				
14 FC	A Dodge Journey SE fwd		0 Each	0.00	0	0.0
	Valid from 07/25/2016 to Price(Contract/Bid)	20,918.00 USD 1	EA			
	Valid from 09/01/2017 to	-				
	Price(Contract/Bid) 1	9,418.00 USD 1	EA			
Item Text	and the standard states					
Small Cros	ssover front wheel drive					
	*** Validity Period Cha	nged ***				
15 FC	A Dodge Journey SE awd		0 Each	0.00	0	0.0
	Valid from 07/25/2016 to					
	Price(Contract/Bid) 2 Valid from 09/01/2017 to	22,971.00 USD 1	EA			
		21,491.00 USD 1	EA			
Item Text		,				
Small Cros	ssover all wheel drive					
	*** Validity Period Cha	 naed ***				
16 For	d Flex SEL awd	-	0 Each	0.00	0	0.0
	Valid from 08/02/2016 to					
	· · · · · ·	9,781.00 USD 1	EA			
	Valid from 09/01/2017 to Price(Contract/Bid) 2	10/02/2019 29,781.00 USD 1	E۸			
Item Text		.9,701.00 000 1				
	arge Crossover all wheel drive					
		General Require	ements for all l			
	ext u require assistance with this contract, obinson@pa.gov	-				
Informati	ion:					

	Page 6 of 6
6-Å-3	FULLY EXECUTED - CHANGE 7 - REPRINT
	Contract Number: 4400015929
	Original Contract Effective Date: 08/26/2016
A A A A A A A A A A A A A A A A A A A	Contract Change Date: 04/15/2020
	Valid From: 09/01/2016 To: 08/31/2021
	Supplier Name:
	HERTRICH FLEET SERVICES INC

No further information for this Contract

All using Agencies of the Commonwealth, Participa	All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities			<b>SE 7</b> 5929 : 08/26/2016 020 31/2021	Page 1 of 6
	-	Purchasing	Agent		
Your SAP Vendor Number with us: 16568	3	Name: Thomas Phone: 717-425	Joslyn -5043		
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717 346-38	20		
MILFORD DE 19963-6129 US		Please Deliv	er To:		
		the time	be determined at of the Purchase C ess specified below		
Supplier Phone Number: 800-698-9825 Supplier Fax Number: 302-839-0555					
Contract Name:					
Passenger Vehicles Contract - Child		Payment Ter NET 30	ms		
Solicitation No.: 6100038581		Issuance Da	ate: 06/13/2016		
Supplier Bid or Proposal No. (if applicable):	6500103118	Solicitation 9	Submission Date: (	07/06/2016	
This contract is comprised of: The above re to this Contract or incorporated by reference		tation, the Suppl	ier's Bid or Propos	al, and any d	locuments attached
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
*** Validity Period Change	d ***				
1 Invoice Option Pricing Item Text This line to be used for vehicle options.	0.00	00	0.00	1	0.00
*** Validity Period Change	d ***				
Valid from 09/01/2017 to 08/3	31/2017 54.00 USD 1 31/2020	00 Each EA EA	17,231.00	1	0.00
Subcompact Sedan					
Information:					
Supplier's Signature		Title			
Printed Name		Date			

			Contract Nu Original Contr Contract Char Valid From: 0 Supplier Nan	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 04/15/20 9/01/2016 To: 08/3 ne: ET SERVICES INC	5929 08/26/20 20	Page 2 of 6	
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
3 Ch Item Text Compact S	*** Validity Period Change evrolet Cruz LS Valid from 07/07/2016 to 08 Price(Contract/Bid) 17, Valid from 09/01/2017 to 08 Price(Contract/Bid) 16, Sedan	0.00 3/31/2017 514.00 USD 1 3/31/2019		0.00	0		0.00
4 Ch Item Text Large Sed	Valid from 09/01/2017 to 08 Price(Contract/Bid) 20	0.00 0/3 <i>1/2017</i> .485.00 USD 1		0.00	0		0.00
ltem Text	*** Validity Period Change evrolet Equinox LS 4wd Valid from 07/07/2016 to 08 Price(Contract/Bid) 21 Valid from 09/01/2017 to 10 Price(Contract/Bid) 21 Valid from 10/02/2019 to 08 Price(Contract/Bid) 22	0.00 3/31/2017 5556.00 USD 1 3/01/2019 606.00 USD 1 3/31/2020	EA	22,199.00	1		0.00
6 Ch	*** Validity Period Chang evrolet Express 3500 LS 8V5	•	0 Each	0.00	0		0.00
Informat	ion:			_			

			Contract Nu Original Contr Contract Char Valid From: 0 Supplier Nan	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 04/15/20 9/01/2016 To: 08/3 ne: ET SERVICES INC	5929 : 08/26/201 )20	Page 3 of 6	
	al/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text VEHICLE DISCONTIUED F Chevrolet Exress 10 Passe Driver's Seat plus three row State guidelines for transpo	nger LS w/ v85 s of passenger seating. (Special	seating arrang	jement must meet	all Federal and			
	st order the dealer installed Fire E ar, and a sticker that state School		odily Fluid Kit, Firs	t Aid Kit,			
7 Chevrolet Express Valid from Price(Con Valid from Price(Con Item Text V-6 Engine Standard for Mo 15 Passenger Van Note: It is the purchaser's r	a 07/07/2016 to 08/31/201 tract/Bid) 27,811.00 a 09/01/2017 to 08/31/202 tract/Bid) 27,811.00 adel Year 2019 esponsibility to ensure that 15 passenge	7 USD 1 E USD 1 E	EA are not used to tran		1		0.00
 *** Va	alidity Period Changed ***						
8 Ford Escape SE 4 Valid fron Price(Con Valid fron Price(Con	wd n 07/25/2016 to 08/31/201 tract/Bid) 21,168.00 n 09/01/2017 to 09/12/201 tract/Bid) 21,168.00 n 09/13/2018 to 08/08/201	7 USD 1 E 8 USD 1 E 9	ĒA	0.00	0		0.00
 *** Va	alidity Period Changed ***						
9 Ford Expedition XI	SSV 4wd 07/25/2016 to 08/31/201	7	Each EA	36,469.00	1		0.00
Information:							

		Pag FULLY EXECUTED - CHANGE 7 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 04/15/2020 Valid From: 09/01/2016 To: 08/31/2021			Page 4 of 6		
			Supplier Nan		1/2021		
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 09/01/2017 to 0 Price(Contract/Bid) 3 Valid from 08/08/2019 to 0	5,960.00 USD 1	EA				
		6,469.00 USD 1	EA				
Item Text Large SUV	Work Vehicle 4 wheel drive						
	*** Validity Period Cha	-					0.00
10 Ford	Edge SEL FWD Valid from 07/25/2016 to (		) Each	28,969.00	1		0.00
		7,596.00 USD 1	EA				
	Valid from 09/01/2017 to 0						
	, ,	7,596.00 USD 1	EA				
	Valid from 08/08/2019 to 0 Price(Contract/Bid) 2		EA				
Item Text Medium-La	rge Crossover front wheel drive						
	*** Validity Period Cha	nged ***					
11 FCA	Chrysler 200 Limited Sedan	0.000	Each	0.00	0		0.00
Item Text							
-	DISCONTINUED FOR 2018 dan Flex Fuel						
	*** Validity Period Cha	-					
12 FCA	A Jeep Cherokee Sport 4wd Valid from 07/25/2016 to (		) Each	22,966.00	1		0.00
			EA				
	Valid from 09/01/2017 to						
	· · · · · · · · · · · · · · · · · · ·	2,277.00 USD 1	EA				
	Valid from 10/02/2019 to 0 Price(Contract/Bid) 2		EA				
Item Text	4 wheel drive						
	OTE THAT THE SPORT PACKAGE F	AS BEEN REPLACED V	/ITH LATITUED PL	US PACKAGE.			
	*** Validity Period Cha	nged ***					
13 FCA	A Dodge Durango SXT awd	•	Each	29,833.00	1		0.00
Informatio	on:						
				F			

						Page 5 of 6	
		Contract Nu Original Contr Contract Char	FULLY EXECUTED - CHANGE 7 Contract Number: 4400015929 Original Contract Effective Date: 08/26/201 Contract Change Date: 04/15/2020 Valid From: 09/01/2016 To: 08/31/2021				
			Supplier Nan HERTRICH FLEE	<b>NE:</b> ET SERVICES INC			
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 07/25/2016 to Price(Contract/Bid) 2	<i>08/31/2017</i> 29,833.00 USD 1	EA				
	Valid from 09/01/2017 to Price(Contract/Bid) 2	<i>08/31/2020</i> 29,833.00 USD 1	EA				
Item Text Large SIV 4	wheel drive						
	*** Validity Period Cha	•					
14 FCA	Dodge Journey SE fwd		0 Each	0.00	0		0.00
	Valid from 07/25/2016 to Price(Contract/Bid) 2	08/31/2017 20,918.00 USD 1	FΔ				
	Valid from 09/01/2017 to		LA				
	Price(Contract/Bid)		EA				
Item Text							
Small Cross	sover front wheel drive						
	*** Validity Period Cha	inged ***					
15 FCA	Dodge Journey SE awd	0.00	0 Each	0.00	0		0.00
	Valid from 07/25/2016 to						
	, , ,	22,971.00 USD 1	EA				
	Valid from 09/01/2017 to Price(Contract/Bid) 2	10/02/2019 21,491.00 USD 1	EA				
Item Text	and a first state of the						
Small Cross	sover all wheel drive						
	*** Validity Period Cha	inged ***					
16 Ford	d Flex SEL awd		0 Each	0.00	0		0.00
	Valid from 08/02/2016 to	08/31/2017 29,781.00 USD 1					
	Price(Contract/Bid) 2 Valid from 09/01/2017 to	•	EA				
		29,781.00 USD 1	EA				
Item Text		-,					
Medium-La	rge Crossover all wheel drive						
		General Require	ements for all I	tems:			
	<pre>xt require assistance with this contract, bbinson@pa.gov</pre>	please contact Alfonzo J	. Robinson at (717)	346-8181 or via			
Informatio	on:						

 Page 6 of 6
FULLY EXECUTED - CHANGE 7 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 04/15/2020
Valid From: 09/01/2016 To: 08/31/2021
Supplier Name:
HERTRICH FLEET SERVICES INC

No further information for this Contract

All using Agencies of the Commonwealth, Participat	ing Political	Contract N Original Cont Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date nge Date: 10/04/20 9/01/2016 To: 08/3	<b>5E 7</b> 5929 : 08/26/2016 019	Page 1 of 5
Subdivision, Authorities, Private Colleges and Univ	-	Purchasing	<b>A</b> gent		
Your SAP Vendor Number with us: 165683		Name: Thomas Phone: 717-425	Joslyn -5043		
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717 346-38	20		
MILFORD DE 19963-6129 US		Please Deliv	er To:		
		the time	be determined at of the Purchase C ass specified below		
Supplier Phone Number: 800-698-9825 Supplier Fax Number: 302-839-0555					
Contract Name: Passenger Vehicles Contract - Child		Payment Ter NET 30	rms		
Solicitation No.: 6100038581			ate: 06/13/2016		
		Issuance De	ale. 00/13/2010		
Supplier Bid or Proposal No. (if applicable): 6	500103118	Solicitation \$	Submission Date: (	07/06/2016	
This contract is comprised of: The above refute to this Contract or incorporated by reference.		tation, the Suppl	ier's Bid or Proposa	al, and any d	locuments attached
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1 Invoice Option Pricing	0.0	00	0.00	1	0.00
Item Text This line to be used for vehicle options.					
Valid from 09/01/2017 to 08/3 Price(Contract/Bid) 17,23 Item Text Subcompact Sedan	1/2017 i4.00 USD 1 1/2020 i1.00 USD 1	EA	17,231.00	1	0.00
3 Chevrolet Cruz LS		00 Each	0.00	0	0.00
Information:					
Supplier's Signature		Title			
Printed Name					
		1			

			Contract N Original Con Contract Cha Valid From: ( Supplier Na	ECUTED - CHANG lumber: 440001 tract Effective Date ange Date: 10/04/20 09/01/2016 To: 08/3 me: EET SERVICES INC	<b>5929</b> : 08/26/201 019	<b>Page 2 of 5</b>	
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text Compact Sec	Valid from 07/07/2016 a Price(Contract/Bid) Valid from 09/01/2017 a Price(Contract/Bid)	17,514.00 USD 1 to 08/31/2019					
4 Chevr Item Text Large Sedan	olet Impala LS 1FL Valid from 07/07/2016 a Price(Contract/Bid) Valid from 09/01/2017 a Price(Contract/Bid)	o 08/31/2017 20,485.00 USD 1 o 08/31/2019		0.00	0		0.00
ltem Text	rolet Equinox LS 4wd Valid from 07/07/2016 a Price(Contract/Bid) Valid from 09/01/2017 a Price(Contract/Bid) Valid from 10/02/2019 a Price(Contract/Bid)	to 08/31/2017 21,556.00 USD 1 to 10/01/2019 21,606.00 USD 1 to 08/31/2020		22,199.00	1		0.00
Item Text	rolet Express 3500 LS 8V5	0.00	0 Each	0.00	0		0.00
Driver's Seat	ress 10 Passenger LS w/ v85 plus three rows of passenger se les for transporting school childre		ngement must mee	et all Federal and			
	Dnly - You must order the dealer er/Glass Breaker, and a sticker t		Bodily Fluid Kit, Fir	st Aid Kit,			
7 Chevi	rolet Express 3500 LS Valid from 07/07/2016 Price(Contract/Bid)	o 08/31/2017	0 Each EA	27,811.00	1		0.00
Information	n:						

	പ്പ					Page 3 of 5	
			FULLY EXECUTED - CHANGE 7 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 10/04/2019 Valid From: 09/01/2016 To: 08/31/2020				
			Supplier Nar HERTRICH FLE	<b>NE:</b> ET SERVICES INC			
tem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 09/01/2017 to 08 Price(Contract/Bid) 27	//3 <i>1/2020</i> 811.00 USD 1	EA				
15 Passen	e Standard for Model Year 2019 ger Van the purchaser's responsibility to ensure tl	nat 15 nassenger van	s are not used to tra	nsport			
secondary	or below students; and to ensure that 15 nia Motor Vehicle Code						
8 For	d Escape SE 4wd		0 Each	0.00	0		0.00
	Valid from 07/25/2016 to 08 Price(Contract/Bid) 21 Valid from 09/01/2017 to 09	168.00 USD 1	EA				
	Price(Contract/Bid) 21,	168.00 USD 1	EA				
	Valid from 09/13/2018 to 08 Price(Contract/Bid) 22	168.00 USD 1	EA				
Item Text Small SUV	′ 4WD						
9 For	d Expedition XL SSV 4wd	0.00	0 Each	36,469.00	1		0.00
		071.00 USD 1	EA				
	Valid from 09/01/2017 to 08 Price(Contract/Bid) 35	960.00 USD 1	EA				
	Valid from 08/08/2019 to 08 Price(Contract/Bid) 36	/ <i>31/2020</i> 469.00 USD 1	EA				
Item Text Large SUV	Work Vehicle 4 wheel drive						
10 For	d Edge SEL FWD		0 Each	28,969.00	1		0.0
		596.00 USD 1	EA				
		596.00 USD 1	EA				
	Valid from 08/08/2019 to 08 Price(Contract/Bid) 28	/31/2020 969.00 USD 1	EA				
Item Text Medium-La	arge Crossover front wheel drive						
nformati	on:						

			Contract Nu Original Contr Contract Char Valid From: 09 Supplier Nam		5929 08/26/20 019	<b>Page 4 of 5</b> 16
Item	Material/Service	Qty		T SERVICES INC	Per	Total
	Desc	<b>u</b> .y	00111	1100	Unit	lotar
11 FC/	A Chrysler 200 Limited Sedan	0.000	Each	0.00	0	0.0
	DISCONTINUED FOR 2018 dan Flex Fuel					
12 FC/	A Jeep Cherokee Sport 4wd Valid from 07/25/2016 to 08/ Price(Contract/Bid) 22,9 Valid from 09/01/2017 to 10/ Price(Contract/Bid) 22,2 Valid from 10/02/2019 to 08/	31/2017 977.00 USD 1 91/2019 277.00 USD 1 931/2020	EA	22,966.00	1	 0.C
	Price(Contract/Bid) 22,9 4 wheel drive OTE THAT THE SPORT PACKAGE HAS			US PACKAGE.		
Item Text	A Dodge Durango SXT awd Valid from 07/25/2016 to 08/ Price(Contract/Bid) 29,8 Valid from 09/01/2017 to 08/ Price(Contract/Bid) 29,8 4 wheel drive	31/2017 333.00 USD 1		29,833.00	1	0.0
Item Text	A Dodge Journey SE fwd Valid from 07/25/2016 to 08/ Price(Contract/Bid) 20,9 Valid from 09/01/2017 to 10/ Price(Contract/Bid) 19,4	31/2017 018.00 USD 1 02/2019		0.00	0	 0.C
	A Dodge Journey SE awd Valid from 07/25/2016 to 08/ Price(Contract/Bid) 22,9 Valid from 09/01/2017 to 10/ Price(Contract/Bid) 21,4	31/2017 071.00 USD 1 02/2019		0.00	0	 0.C
Item Text Small Cros	sover all wheel drive					
Informati	on:			-		

			Contract Nu Original Contr Contract Char Valid From: 0 Supplier Nan	ECUTED - CHANC umber: 440001 ract Effective Date nge Date: 10/04/2 9/01/2016 To: 08/3 ne: ET SERVICES INC	<b>3E 7</b> 5929 : 08/26/2016 019	Page 5 of 5	
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text	Valid from 08/02/2016 to 0Price(Contract/Bid)2Valid from 09/01/2017 to 1Price(Contract/Bid)2	08/31/2017 9,781.00 USD 1 10/02/2019	D Each EA EA	0.00	0		0.00
		General Require	ements for all I	tems:			
email at ar	robinson@pa.gov						
Informat	Ford Flex SEL awd       0         Valid from 08/02/2016 to 08/31/2017       Price(Contract/Bid)       29,781.00 USD         Valid from 09/01/2017 to 10/02/2019       Price(Contract/Bid)       29,781.00 USD         Fext       M-Large Crossover all wheel drive         General Req         er Text       d you require assistance with this contract, please contact Alfon: at arobinson@pa.gov         ther information for this Contract       Series and Series						
	d Flex SEL awd 0.0 Valid from 08/02/2016 to 08/31/2017 Price(Contract/Bid) 29,781.00 USD 4 Valid from 09/01/2017 to 10/02/2019 Price(Contract/Bid) 29,781.00 USD 4 arge Crossover all wheel drive Ceneral Require ext u require assistance with this contract, please contact Alfonzo obinson@pa.gov information for this Contract						

All using Agencies of the Commonwealth, Participar	ting Political	Contract N Original Cont Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 10/02/20 19/01/2016 To: 08/3	<b>SE 6</b> 5929 : 08/26/2016 019	Page 1 of 5
Subdivision, Authorities, Private Colleges and Uni	-	Purchasing	Agent		
Your SAP Vendor Number with us: 16568		Name: Thomas Phone: 717-425	Joslyn 5-5043		
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717 346-38	20		
MILFORD DE 19963-6129 US		Please Deliv	er To:		
		the time	be determined at e of the Purchase C ess specified below		
Supplier Phone Number: 800-698-9825 Supplier Fax Number: 302-839-0555					
Contract Name: Passenger Vehicles Contract - Child		Payment Ter NET 30	rms		
Solicitation No.: 6100038581		Issuance Da	ate: 06/13/2016		
			10.00/10/2010		
Supplier Bid or Proposal No. (if applicable): 6	6500103118	Solicitation	Submission Date: (	07/06/2016	
This contract is comprised of: The above ref to this Contract or incorporated by reference		tation, the Suppl	ier's Bid or Proposa	al, and any c	locuments attached
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1 Invoice Option Pricing	0.0	00	0.00	1	0.00
Item Text This line to be used for vehicle options.					
Valid from 09/01/2017 to 08/3	1/2017 54.00 USD 1 1/2020 31.00 USD 1	EA	17,231.00	1	0.00
3 Chevrolet Cruz LS		00 Each	0.00	0	0.00
Information:					
Supplier's Signature		Title			
Printed Name					
		1			

	Ĵ۵					Page 2 of 5	
				ECUTED - CHAN		2	
	<b>K</b>			lumber: 440001			
				tract Effective Date ange Date: 10/02/2		6	
				09/01/2016 To: 08/			
			Supplier Na				
				EET SERVICES INC			
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	<i>Valid from 07/07/2016</i> Price(Contract/Bid)	to 08/31/2017 17,514.00 USD 1	FA				
	Valid from 09/01/2017						
	Price(Contract/Bid)		EA				
Item Text							
Compact Sec	dan						
4 Chevi	rolet Impala LS 1FL	0.0	00 Each	0.00	0		0.00
	Valid from 07/07/2016						
	Price(Contract/Bid)	-,	EA				
	Valid from 09/01/2017 Price(Contract/Bid)		ΕΛ				
Item Text	Flice(Colliact/Blu)	20,070.00 030	LA				
Large Sedan							
5 Chevi	rolet Equinox LS 4wd	0.0	00 Each	22,199.00	1		0.00
	Valid from 07/07/2016						
	Price(Contract/Bid)	21,556.00 USD 1	EA				
	Valid from 09/01/2017						
	Price(Contract/Bid) Valid from 10/02/2019		EA				
	Price(Contract/Bid)		EA				
Item Text							
	over all wheel drive						
Field Change Old Value:	ed: PRICE 21606.00						
New Value:							
	rolet Express 3500 LS 8V5	0.0	00 Each	0.00	0		0.00
Item Text	SCONTIUED FOR 2018						
Chevrolet Ex	ress 10 Passenger LS w/ v85						
	plus three rows of passenger se	eating. (Special seating arra	angement must mee	et all Federal and			
State guidelin	nes for transporting school childr	en)					
For Schools (	Only - You must order the deale	r installed Fire Extinguisher	, Bodily Fluid Kit, Fir	st Aid Kit,			
Seatbelt Cutt	er/Glass Breaker, and a sticker	that state School Bus.					
Informatio	n:						

			Page 3 of 5 FULLY EXECUTED - CHANGE 6 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 10/02/2019 Valid From: 09/01/2016 To: 08/31/2020				
			Supplier Nam				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
7 Che	Valid from 09/01/2017 to 0	)8/31/2017 7,811.00 USD 1 )8/31/2020	D Each EA	27,811.00	1		0.00
15 Passen Note: It is secondary	Standard for Model Year 2019		are not used to trar				
8 For	Valid from 09/01/2017 to 0	08/31/2017 1,168.00 USD 1 09/12/2018 1,168.00 USD 1	D Each EA EA	0.00	0		0.00
<b>Item Text</b> Small SUV		2,168.00 USD 1	EA				
9 For	Valid from 09/01/2017 to 0 Price(Contract/Bid) 3 Valid from 08/08/2019 to 0	08/31/2017 2,071.00 USD 1 08/07/2019 5,960.00 USD 1	EA EA EA EA	36,469.00	1		0.00
Item Text Large SUV	Work Vehicle 4 wheel drive						
10 For	Valid from 09/01/2017 to 0 Price(Contract/Bid) 2 Valid from 08/08/2019 to 0	08/31/2017 7,596.00 USD 1 08/07/2019 7,596.00 USD 1 08/31/2020	D Each EA EA EA	28,969.00	1		0.00
nformati	on:			-			

			Contract N Original Cont Contract Cha Valid From: 0 Supplier Nar	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 10/02/20 9/01/2016 To: 08/3 ne: ET SERVICES INC	5929 08/26/20 <sup>7</sup> 019	Page 4 of 5	
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text Medium-Large	e Crossover front wheel drive						
Item Text	Chrysler 200 Limited Sedan CONTINUED FOR 2018 n Flex Fuel	0.000	) Each	0.00	0		0.00
<b>Item Text</b> Small SUV 4	Valid from 09/01/2017 to 2 Price(Contract/Bid) 2 Valid from 10/02/2019 to 0 Price(Contract/Bid) 2 wheel drive TE THAT THE SPORT PACKAGE H ad: PRICE 22277.00	08/31/2017 2,977.00 USD 1 10/01/2019 2,277.00 USD 1 08/31/2020 2,966.00 USD 1	EA EA	22,966.00 LUS PACKAGE.	1		0.00
13 FCA E Item Text Large SIV 4 w	Valid from 09/01/2017 to ( Price(Contract/Bid) 2 vheel drive	08/31/2017 9,833.00 USD 1 08/31/2019 9,833.00 USD 1	) Each EA EA	0.00	0		0.00
ltem Text	Valid from 09/01/2017 to 3	0.000 08/31/2017 0,918.00 USD 1	) Each EA EA	19,418.00	1		0.00
	odge Journey SE awd	0.000	) Each	21,491.00	1		0.00
Informatior	1:						

	wa.						Page 5 of 5	
			Co Oriç Cor	ntract Nu ginal Contr htract Char	ECUTED - CHANG umber: 440001 ract Effective Date nge Date: 10/02/2 9/01/2016 To: 08/3	<b>5929</b> : 08/26/2016 019		
				DIIER Nan	<b>NE:</b> ET SERVICES INC			
ltem	Material/Service Desc	Qty		UOM	Price	Per Unit	Total	
	Valid from 07/25/2016 to 0 Price(Contract/Bid) 2 Valid from 09/01/2017 to	2,971.00 USD 1	EA					
Item Text	Price(Contract/Bid) 2		EA					
Small Cros	sover all wheel drive							
16 For	d Flex SEL awd Valid from 08/02/2016 to a		00 Ead	ch	29,781.00	1		0.00
	Price(Contract/Bid) 2 Valid from 09/01/2017 to	29,781.00 USD 1 1 <i>0/02/2019</i>						
Item Text	Price(Contract/Bid) 2 rge Crossover all wheel drive	29,781.00 USD 1	EA					
		General Requi						
email at arc	require assistance with this contract, obinson@pa.gov nformation for this Contract	please contact Alfonzo	J. Robin	son at (717)	346-8181 or via			
l								
Informati	on:							

All using Agencies of the Commonwealth, Participatin	ng Political	Contract N Original Cont Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 08/08/20 9/01/2016 To: 08/3	5929 08/26/2016 019	Page 1 of 5
Subdivision, Authorities, Private Colleges and Unive	-	Purchasing	Agent		
Your SAP Vendor Number with us: 165683		Name: Thomas Phone: 717-425	Joslyn -5043		
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717 346-38	20		
MILFORD DE 19963-6129 US		Please Deliv	er To:		
		the time	be determined at e of the Purchase C ess specified below		
Supplier Phone Number: 800-698-9825					
Supplier Fax Number: 302-839-0555 Contract Name:					
Passenger Vehicles Contract - Child		Payment Ter NET 30	rms		
Solicitation No.: 6100038581		Issuance Da	ate: 06/13/2016		
Supplier Bid or Proposal No. (if applicable): 65	500103118	Solicitation	Submission Date: 0	7/06/2016	
This contract is comprised of: The above reference to this Contract or incorporated by reference.	renced Solici	tation, the Suppl	ier's Bid or Proposa	al, and any c	documents attached
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1 Invoice Option Pricing	0.0	00	0.00	1	0.00
Item Text					
This line to be used for vehicle options.					
Valid from 09/01/2017 to 08/31/ Price(Contract/Bid) 17,231 Item Text	/2 <i>017</i> I.00 USD 1		17,231.00	1	0.00
Subcompact Sedan					
3 Chevrolet Cruz LS		00 Each	16,765.00	1	0.00
Information:			-		
Supplier's Signature		Title			
Printed Name					

			Contract Nu Original Contr Contract Char Valid From: 09 Supplier Nam	CUTED - CHANG Imber: 4400015 act Effective Date: age Date: 08/08/20 0/01/2016 To: 08/3 ae: IT SERVICES INC	E <b>5</b> 5929 08/26/2016 19	age 2 of 5	
De Valid from ( Price(Contra	09/01/2017 to 08/3	4.00 USD 1 E		Price	Per Unit	Total	
Price(Contra	07/07/2016 to 08/3 act/Bid) 20,48 09/01/2017 to 08/3	1/2017 5.00 USD 1 E		20,878.00	1		0.00
Price(Contra	07/07/2016 to 08/3 act/Bid) 21,55 09/01/2017 to 08/3 act/Bid) 21,60	1 <i>/2017</i> 6.00 USD 1 E		21,606.00	1		0.00
6 Chevrolet Express 3 Item Text VEHICLE DISCONTIUED FO Chevrolet Exress 10 Passeng Driver's Seat plus three rows of State guidelines for transportin For Schools Only - You must Seatbelt Cutter/Glass Breaker	R 2018 er LS w/ v85 of passenger seating. (S ng school children) order the dealer installed	pecial seating arrang Fire Extinguisher, Bo			0		0.00
Price(Contra	07/07/2016 to 08/3 act/Bid) 27,81 09/01/2017 to 08/3	1 <i>/2017</i> 1.00 USD 1 E		27,811.00	1		0.00

			Page 3 of 5				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
15 Passenge Note: It is the secondary or	itandard for Model Year 2019 or Van e purchaser's responsibility to ensure that below students; and to ensure that 15 p a Motor Vehicle Code						
8 Ford I	Valid from 09/01/2017 to 09/           Price(Contract/Bid)         21,1           Valid from 09/13/2018 to 08/	31/2017 68.00 USD 1 12/2018 68.00 USD 1	EA	22,168.00	1		0.00
Item Text Small SUV 41 Field Change Old Value: New Value:	ed: PRICE 22168.00						
9 Ford I	Valid from 09/01/2017 to 08/0           Price(Contract/Bid)         35,9           Valid from 08/08/2019 to 08/0	31/2017 71.00 USD 1 07/2019 60.00 USD 1 31/2020	0 Each EA EA EA	36,469.00	1		0.00
Item Text Large SUV W Field Change Old Value: New Value:	Vork Vehicle 4 wheel drive ed: PRICE 35960.00						
10 Ford I	Valid from 09/01/2017         to 08/0           Price(Contract/Bid)         27,5           Valid from 08/08/2019         to 08/0	31/2017 96.00 USD 1 07/2019 96.00 USD 1 31/2020	0 Each EA EA EA	28,969.00	1		0.00
nformatio				_			

		Page 4 of 5 FULLY EXECUTED - CHANGE 5 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/08/2019 Valid From: 09/01/2016 To: 08/31/2020					
			Supplier Nam	ET SERVICES INC			
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text Medium-Large Field Change Old Value: New Value:	27596.00						
Item Text	Chrysler 200 Limited Sedan	0.000	Each	0.00	0		0.00
VEHICLE DIS Midsize Sedar	CONTINUED FOR 2018 n Flex Fuel						
12 FCA J	eep Cherokee Sport 4wd Valid from 07/25/2016 to 08/3 Price(Contract/Bid) 22,97 Valid from 09/01/2017 to 08/3 Price(Contract/Bid) 22,27	1/2017 77.00 USD 1 E 1/2019		22,277.00	1		0.00
Small SUV 4 v PLEASE NOT	wheel drive E THAT THE SPORT PACKAGE HAS E		TH LATITUED PL	US PACKAGE.			
	Dodge Durango SXT awdValid from 07/25/2016 to 08/3Price(Contract/Bid)29,83Valid from 09/01/2017 to 08/3Price(Contract/Bid)29,83	0.000 1/2017 33.00 USD 1 E 1/2019		29,833.00	1		0.00
Item Text Large SIV 4 w	heel drive						
14 FCA D	Dodge Journey SE fwdValid from 07/25/2016 to 08/3Price(Contract/Bid)20,91Valid from 09/01/2017 to 10/1Price(Contract/Bid)19,41	18.00 USD 1 E <i>1/2018</i>	A	0.00	0		0.00
Small Crossov	ver front wheel drive						
15 FCA D	Oodge Journey SE awd Valid from 07/25/2016 to 08/3 Price(Contract/Bid) 22,97	0.000 <i>1/2017</i> 71.00 USD 1 E		0.00	0		0.00
Information	:			-			

		Page 5 of 5 FULLY EXECUTED - CHANGE 5 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/08/2019 Valid From: 09/01/2016 To: 08/31/2020 Supplier Name: HERTRICH FLEET SERVICES INC					
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
	Valid from 09/01/2017 to 10 Price(Contract/Bid) 21,		EA				
Item Text Small Cros	sover all wheel drive						
 16 For	d Flex SEL awd		D Each	29,781.00	1		- 0.00
	Valid from 08/02/2016 to 08 Price(Contract/Bid) 29,		EA				
	Valid from 09/01/2017 to 08						
<b>Item Text</b> Medium-La	rge Crossover all wheel drive						
		General Require	ements for all It	tems:			-
Header Te		and contract Alfonza I	Debineen et (717) (	246 8181 ervie			
	I require assistance with this contract, ple obinson@pa.gov	ase contact Alionzo J	RODINSON AL (717) S	540-6161 01 via			
No further i	information for this Contract						
Informati	on:						
				_			

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities Your SAP Vendor Number with us: 165683 Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD MILFORD DE 19963-6129 US		Contract Nu Original Contr	CUTED - CHANGI umber: 440001 ract Effective Date 9/01/2016 To: 08/3	<b>= 4</b> 5929 : 08/26/2016	Page 1 of 5
	-	Durchasing	A		
Subdivision, Authonties, Frivate Colleges and Onive	1311185	Purchasing /	-		
Your SAP Vendor Number with us: 165683		Name: Thomas Phone: 717-425 Fax: 717 346-38	-5043		
HERTRICH FLEET SERVICES INC			20		
MILFORD DE 19963-6129 US		Please Delive	er To:		
Supplier Phone Number: 800-698-9825		the time	be determined at of the Purchase C ss specified below		
Supplier Fax Number: 302-839-0555					
Contract Name: Passenger Vehicles Contract - Child		Payment Ter NET 30	ms		
Solicitation No.:	Issuance	Date:			
Supplier Bid or Proposal No. (if applicable):	Solicitati	on Submission E	Date:		
This contract is comprised of: The above refer to this Contract or incorporated by reference.	enced Solicit	ation, the Suppli	er's Bid or Proposi	al, and any d	ocuments attached
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1 Invoice Option Pricing	0.00	00	0.00	1	0.00
Item Text This line to be used for vehicle options.					
Valid from 09/01/2017 to 08/31/	2 <i>017</i> .00 USD 1 2 <i>019</i>	00 Each EA EA	17,231.00	1	0.00
3 Chevrolet Cruz LS	0.00	00 Each	16,765.00	1	0.00
Information:					
Supplier's Signature		Title			
Printed Name		Date			
1					

		Page 2 of FULLY EXECUTED - CHANGE 4 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Valid From: 09/01/2016 To: 08/31/2020					
			Supplier Nam HERTRICH FLEE	IE: T SERVICES INC			
ltem	Material/Service Desc Valid from 07/07/2016 to 0	Qty	UOM	Price	Per Unit	Total	
	Price(Contract/Bid) 17 Valid from 09/01/2017 to 0	7,514.00 USD 1	EA				
Item Text Compact Sed							
4 Chevr	Valid from 09/01/2017 to 0	8/31/2017 ),485.00 USD 1		20,878.00	1		0.00
Large Sedan							
Item Text	Valid from 09/01/2017 to 0	8/31/2017 I,556.00 USD 1		21,606.00	1		0.00
Item Text	olet Express 3500 LS 8V5	0.00	0 Each	0.00	1		0.00
Driver's Seat	ress 10 Passenger LS w/ v85 plus three rows of passenger seating les for transporting school children)	. (Special seating arra	ngement must meet	all Federal and			
	Only - You must order the dealer insta er/Glass Breaker, and a sticker that s		Bodily Fluid Kit, First	Aid Kit,			
7 Chevr	Valid from 09/01/2017 to 0	8/31/2017 7,811.00 USD 1		27,811.00	1		0.00
nformatior	ו:						
				_			

		Contract N Original Cor Valid From: Supplier Na	<b>KECUTED - CHANG</b> Jumber: 440001 htract Effective Date 09/01/2016 To: 08/3 <b>Ime:</b> EET SERVICES INC	5929 : 08/26/2016	Page 3 of 5	
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text V-6 Engine Standard for Model Year 2019 15 Passenger Van Note: It is the purchaser's responsibility to ensure t secondary or below students; and to ensure that 15 Pennsylvania Motor Vehicle Code						
8 Ford Escape SE 4wd Valid from 07/25/2016 to 08		Each	22,168.00	1		0.00
Valid from 09/01/2017 to 09 Price(Contract/Bid) 21 Valid from 09/13/2018 to 08	,168.00 USD 1 E	ĒA				
Item Text Small SUV 4WD						
Valid from 09/01/2017 to 08	3/31/2017 ,071.00 USD 1 E		35,960.00	1		0.00
Item Text Large SUV Work Vehicle 4 wheel drive	,900.00 030 1 1	-^				
Valid from 09/01/2017 to 08	3/31/2017 ,596.00 USD 1 E		27,596.00	1		0.00
Medium-Large Crossover front wheel drive						
11 FCA Chrysler 200 Limited Sedan Item Text VEHICLE DISCONTINUED FOR 2018 Midsize Sedan Flex Fuel	0.000	Each	0.00	1		0.00
12 FCA Jeep Cherokee Sport 4wd	0.000	Each	22,277.00	1		0.00
Information:						

		Page 4 of 5 FULLY EXECUTED - CHANGE 4 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Valid From: 09/01/2016 To: 08/31/2020				
			Supplier Nan HERTRICH FLEE	<b>16:</b> ET SERVICES INC		
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
	Valid from 07/25/2016 to 00 Price(Contract/Bid) 22 Valid from 09/01/2017 to 00	2,977.00 USD 1	EA			
	Price(Contract/Bid) 22	2,277.00 USD 1	EA			
	4 wheel drive OTE THAT THE SPORT PACKAGE HA	S BEEN REPLACED	WITH LATITUED PL	US PACKAGE.		
 13 FCA	A Dodge Durango SXT awd		0 Each	29,833.00	1	0.0
	Valid from 07/25/2016 to 00 Price(Contract/Bid) 29		FA			
	Valid from 09/01/2017 to 0		LA			
	Price(Contract/Bid) 29		EA			
Item Text Large SIV 4	4 wheel drive					
14 FCA	A Dodge Journey SE fwd		0 Each	19,418.00	1	0.0
	Valid from 07/25/2016 to 00 Price(Contract/Bid) 20		E۸			
	Valid from 09/01/2017 to 1		EA			
	Price(Contract/Bid) 19		EA			
Item Text						
Small Cros	sover front wheel drive					
15 FCA	A Dodge Journey SE awd		0 Each	21,491.00	1	0.0
	Valid from 07/25/2016 to 00 Price(Contract/Bid) 22	2,971.00 USD 1	EA			
	Valid from 09/01/2017 to 1					
	Price(Contract/Bid) 21	,491.00 USD 1	EA			
Item Text Small Cross	sover all wheel drive					
 16 Ford	d Flex SEL awd	0.00	0 Each	29,781.00	1	0.0
	Valid from 08/02/2016 to 0					
	· · · · ·		EA			
	Valid from 09/01/2017 to 00 Price(Contract/Bid) 29		EA			
Item Text						
	rge Crossover all wheel drive			r		
nformatio	on:					
				F		

Integrated Environment Systems Form Name: ZM\_SFRM\_STD\_MMCOSRM\_L, Version 1.0, Created on 06/27/2006, Last changed on 03/29/2005.



**FULLY EXECUTED - CHANGE 4** Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Valid From: 09/01/2016 To: 08/31/2020

## Supplier Name:

HERTRICH FLEET SERVICES INC

## General Requirements for all Items:

**Header Text** 

Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov

No further information for this Contract

		Contract Nu Original Contr	CUTED - CHANGI umber: 440001 ract Effective Date 9/01/2016 To: 08/3	<b>E 3</b> 5929 : 08/26/2016	Page 1 of 5			
All using Agencies of the Commonwealth, Particip		_						
Subdivision, Authorities, Private Colleges and U	niversities	Purchasing Agent						
Your SAP Vendor Number with us: 1656	83	Name: Robinson Phone: 717-346 Fax: 717-783-62	-8181					
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD	<b>Fax.</b> 717-783-82	41						
MILFORD DE 19963-6129 US		Please Delive	er To:					
Supplier Phone Number: 800-698-9825		the time	be determined at of the Purchase C ss specified below					
Supplier Fax Number: 302-839-0555								
Contract Name: Passenger Vehicles Contract - Child		Payment Ter NET 30	ms					
Solicitation No.:	Issuance	e Date:						
Supplier Bid or Proposal No. (if applicable):	Solicitati	on Submission E	Date:					
This contract is comprised of: The above re to this Contract or incorporated by reference		tation, the Suppli	er's Bid or Proposa	al, and any d	ocuments attached			
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total			
1 Invoice Option Pricing	0.00	00	0.00	1	0.00			
Item Text								
This line to be used for vehicle options.								
Valid from 09/01/2017 to 08/ Price(Contract/Bid) 17,2 Item Text Subcompact Sedan	31/2017 254.00 USD 1 31/2019 231.00 USD 1	00 Each EA EA	17,231.00	1	0.00			
3 Chevrolet Cruz LS		00 Each	16,765.00	1	0.00			
Information:								
Supplierte Signature		Title						
Supplier's Signature		Title						
Printed Name		Date						

		Page 2 of a FULLY EXECUTED - CHANGE 3 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Valid From: 09/01/2016 To: 08/31/2020					
			Supplier Nam HERTRICH FLEE	IE: T SERVICES INC			
ltem	Material/Service Desc Valid from 07/07/2016 to 0	<b>Qty</b>	UOM	Price	Per Unit	Total	
	Price(Contract/Bid) 17 Valid from 09/01/2017 to 0	7,514.00 USD 1	EA EA				
Item Text Compact Sed	lan						
4 Chevr	Valid from 09/01/2017 to 0	8/31/2017 ),485.00 USD 1		20,878.00	1		0.00
Large Sedan  5 Chevr	olet Equinox LS 4wd		D Each	21,606.00	1		0.00
	Valid from 09/01/2017 to 0	1,556.00 USD 1					
Item Text Small Crosso	ver all wheel drive						
Item Text	olet Express 3500 LS 8V5	0.00	0 Each	0.00	1		0.00
Driver's Seat	ress 10 Passenger LS w/ v85 plus three rows of passenger seating les for transporting school children)	. (Special seating arrar	ngement must meet a	all Federal and			
	Dnly - You must order the dealer insta er/Glass Breaker, and a sticker that s		Bodily Fluid Kit, First	Aid Kit,			
7 Chevr	Valid from 09/01/2017 to 0	8/31/2017 7,811.00 USD 1		27,811.00	1		0.00
nformatior	1:						
				_			

			Contract N Original Con Valid From: ( Supplier Na	CUTED - CHANG lumber: 440001 tract Effective Date 09/01/2016 To: 08/3 me: EET SERVICES INC	5929 : 08/26/2016	9 <b>29</b> 08/26/2016	
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
15 Passeng Note: It is th secondary c	Standard for Model Year 2019 er Van ne purchaser's responsibility to ensure tha r below students; and to ensure that 15 p a Motor Vehicle Code						
8 Ford	Valid from 09/01/2017 to 09/ Price(Contract/Bid) 21,1 Valid from 09/13/2018 to 08/3 Price(Contract/Bid) 22,1	31/2017 68.00 USD 1 E 12/2018 68.00 USD 1 E	ΞA	0.00	1		0.00
Item Text	Valid from 09/01/2017 to 08/3	3 <i>1/2017</i> 71.00 USD 1 E		35,960.00	1		0.00
Item Text	Valid from 09/01/2017 to 08/3	3 <i>1/2017</i> 96.00 USD 1 E		27,596.00	1		0.00
<b>Item Text</b> VEHICLE D	Chrysler 200 Limited Sedan ISCONTINUED FOR 2018 Ian Flex Fuel	0.000	Each	0.00	1		0.00
	Jeep Cherokee Sport 4wd	0.000	Each	22,277.00	1		0.00
Informatic	n:						

<b>Item Text</b> Small SUV 4 w	Material/Service Desc Valid from 07/25/2016 to 08 Price(Contract/Bid) 22, Valid from 09/01/2017 to 08 Price(Contract/Bid) 22, heel drive THAT THE SPORT PACKAGE HAS	977.00 USD 1 //31/2019 277.00 USD 1	UOM EA EA	ne: ET SERVICES INC Price	Per Unit	Total	
<b>Item Text</b> Small SUV 4 w	Desc Valid from 07/25/2016 to 08 Price(Contract/Bid) 22, Valid from 09/01/2017 to 08 Price(Contract/Bid) 22, heel drive	/31/2017 977.00 USD 1 /31/2019 277.00 USD 1	EA EA	Price		Total	
<b>Item Text</b> Small SUV 4 w	Price(Contract/Bid) 22, Valid from 09/01/2017 to 08 Price(Contract/Bid) 22, heel drive	977.00 USD 1 //31/2019 277.00 USD 1	EA				
Item Text Small SUV 4 w	Price(Contract/Bid) 22, heel drive THAT THE SPORT PACKAGE HAS	277.00 USD 1					
Small SUV 4 w	THAT THE SPORT PACKAGE HA	S BEEN REPLACED	WITH LATITUED PL				
	odge Durango SXT awd			US PACKAGE.			
13 FCA D			00 Each	29,833.00	1	 C	0.00
	Valid from 07/25/2016 to 08 Price(Contract/Bid) 29,		FΔ				
	Valid from 09/01/2017 to 08		LA				
	Price(Contract/Bid) 29,		EA				
Item Text Large SIV 4 wh	eel drive						
14 FCA D	odge Journey SE fwd		00 Each	19,418.00	1	C	0.00
	Valid from 07/25/2016 to 08 Price(Contract/Bid) 20,		FΔ				
	Valid from 09/01/2017 to 10						
	Price(Contract/Bid) 19,	418.00 USD 1	EA				
Item Text							
Small Crossov	er front wheel drive						
15 FCA D	odge Journey SE awd		00 Each	21,491.00	1	C	0.00
	Valid from 07/25/2016 to 08 Price(Contract/Bid) 22,	/ <i>31/2017</i> .971.00 USD 1	FA				
	Valid from 09/01/2017 to 10						
	Price(Contract/Bid) 21,	491.00 USD 1	EA				
Item Text	er all wheel drive						
16 Ford Fl	ex SEL awd		00 Each	29,781.00	1	C	0.00
	Valid from 08/02/2016 to 08 Price(Contract/Bid) 29,		EA				
	Valid from 09/01/2017 to 08						
			EA				
Item Text							
	Crossover all wheel drive						
nformation							

Integrated Environment Systems Form Name: ZM\_SFRM\_STD\_MMCOSRM\_L, Version 1.0, Created on 06/27/2006, Last changed on 03/29/2005.



**FULLY EXECUTED - CHANGE 3** Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Valid From: 09/01/2016 To: 08/31/2020

## Supplier Name:

HERTRICH FLEET SERVICES INC

## General Requirements for all Items:

**Header Text** 

Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov

No further information for this Contract

All using Agencies of the Commonwealth, Participation	ng Political	Contract N Original Cont Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date inge Date: 08/14/20 99/01/2016 To: 08/3	<b>5929</b> : 08/26/2016 )18	Page 1 of 5
Subdivision, Authorities, Private Colleges and Univ	-	Burchasing	Agont		
Your SAP Vendor Number with us: 165683		Purchasing Name: Robinso Phone: 717-346	n Alfonzo 6-8181		
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717-783-62	241		
MILFORD DE 19963-6129 US		Please Deliv	er To:		
Supplier Phone Number: 800-698-9825		the time	be determined at e of the Purchase C ess specified below		
Supplier Fax Number: 302-839-0555					
Contract Name: Passenger Vehicles Contract - Child		Payment Tel NET 30	rms		
Solicitation No.: 6100038581			ate: 06/13/2016		
			10.00/10/2010		
Supplier Bid or Proposal No. (if applicable): 65	500103118	Solicitation	Submission Date: (	7/06/2016	
This contract is comprised of: The above refetor         to this Contract or incorporated by reference.         Item       Material/Service	Qty		Price	Per	Total
Desc				Unit	
1 Invoice Option Pricing	0.0	00	0.00	1	0.00
Item Text					
This line to be used for vehicle options.					
Valid from 09/01/2017 to 08/31 Price(Contract/Bid) 17,237 Item Text Subcompact Sedan	/2017 4.00 USD 7 /2019 1.00 USD 7	I EA	17,231.00	1	0.00
3 Chevrolet Cruz LS		00 Each	16,765.00	1	0.00
Information:					
Supplier's Signature		Title			
Printed Name		Date			

	FULLY EXECUTED - CHANGE 2 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/14/2018 Valid From: 09/01/2016 To: 08/31/2019 Supplier Name: HERTRICH FLEET SERVICES INC			Page 2 of 5	
Item         Material/Service Desc         Qty           Valid from 07/07/2016 to         08/31/2017           Price(Contract/Bid)         17,514.00 USD         1           Valid from 09/01/2017 to         08/31/2019           Price(Contract/Bid)         16,765.00 USD         1           Item Text         Compact Sedan	UOM EA EA	Price	Per Unit	Total	
4 Chevrolet Impala LS 1FL 0.000 Valid from 07/07/2016 to 08/31/2017 Price(Contract/Bid) 20,485.00 USD 1 Valid from 09/01/2017 to 08/31/2019 Price(Contract/Bid) 20,878.00 USD 1 Item Text Large Sedan		20,878.00	1	c	0.00
Valid from 07/07/2016 to 08/31/2017	D Each EA EA	21,606.00	1	С	0.00
6 Chevrolet Express 3500 LS 8V5 0.000 Item Text VEHICLE DISCONTIUED FOR 2018 Chevrolet Exress 10 Passenger LS w/ v85 Driver's Seat plus three rows of passenger seating. (Special seating arran State guidelines for transporting school children) For Schools Only - You must order the dealer installed Fire Extinguisher, E Seatbelt Cutter/Glass Breaker, and a sticker that state School Bus.	-		0	С	0.00
Valid from 07/07/2016 to 08/31/2017	D Each EA EA	27,811.00	1	C	0.00

FULL P EXECUTED - CHANGE 2         Contract Vumber: 4400015929         Original Contract Effective Date: 08/14/2016         Contract Contract Original Contract Effective Date: 08/14/2018         Supplier Name:         HERTRICH FLET SERVICES INC         em       Material/Service         Desc       Qty       UOM       Price       Per       Total         Unit       Total       Unit       Total         Supplier Name:       HERTRICH FLET SERVICES INC         em Text       -65 Engines Standard for Model Ver 2019       5 Passenger vans are not used to transport         Secondary of below students; and to ensure that 15 passenger vans are not used to transport       econdary of below students; and to ensure that 15 passenger vans use is compliant with the provisions of the transport leader for MO222016 to 08/31/2017       Price (Contract/Bid)       21,168.00 USD 1 EA         Valid from 07/25/2016 to 08/31/2017       Price (Contract/Bid)       21,168.00 USD 1 EA       Valid from 07/25/2016 to 08/31/2017         Price (Contract/Bid)       32,071.00 USD 1 EA       Valid from 07/25/2016 to 08/31/2017       0.000         Price (Contract/Bid)       35,960.00 USD 1 EA       Valid from 07/25/2016 to 08/31/2017       0.000         Valid from 07/25/2016 to 08/31/2017       Price (Contract/Bid)       27,596.00 USD 1 EA       Valid from 07/25/2016 to 08/31/2017		- <b>1</b> 0					Page 3 of 5	
HERTRICH FLEET SERVICES INC           em         Material/Service Desc         Qty         UOM         Price         Per Unit         Total           45 Engine Standard for Model Year 2019         5 Passenger Van Generit is the purchaser's responsibility to ensure that 15 passenger van ser not used to transport decordary or below students; and to ensure that 15 passenger van use is compliant with the provisions of the terms/tvania Motor Vehicle Code         0.000         Each         21,168.00         1         0.0           8         Ford Escape SE 4wd         0.000         Each         21,168.00         1         0.0           Walid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         21,168.00         USD         1         0.0           arm Text         manified SUV 4WD         0.000         Each         35,960.00         1         0.0           9         Ford Expedition XL SSV 4wd         0.000         Each         35,960.00         1         0.0           arm Text         arge SUV Mork Vehicle 4 wheel drive         0.000         Each         27,596.00         1         0.0           10         Ford Edge SEL FWD         0.000         Each         27,596.00         1         0.0           effort Group 0725/2016 to 08/31/2017         Price(Contract/Bid)         27,596.00         USD         1 </th <th colspan="3"></th> <th colspan="5">Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/14/2018 Valid From: 09/01/2016 To: 08/31/2019</th>				Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/14/2018 Valid From: 09/01/2016 To: 08/31/2019				
Desc         Unit           tem Text 6 Parages Standard for Model Year 2019 6 Parages Yean bein purchaser's responsibility to ensure that 15 passenger vans are not used to transport econdary or below students; and to ensure that 15 passenger van use is compliant with the provisions of the termsylvaria Motor Vehicle Code 8 Ford Escape SE 4wd 0.000 Each 21,168.00 USD 1 EA Valid from 07/25/2016 to 08/31/2017 Pricee(Contract/Bid) 21,168.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Pricee(Contract/Bid) 21,168.00 USD 1 EA valid from 09/01/2017 to 08/31/2017 Pricee(Contract/Bid) 32,017.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Pricee(Contract/Bid) 35,960.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Pricee(Contract/Bid) 35,960.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Pricee(Contract/Bid) 27,596.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Pricee(Contract/Bid) 27,596.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Pricee(Contract/Bid) 27,596.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Price(Contract/Bid) 27,596.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Price(Contract/Bid) 27,596.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Price(Contract/Bid) 27,596.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Price(Contract/Bid) 27,596.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Price(Contract/Bid) 22,970.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Price(Contract/Bid) 22,977.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Price(Contract/Bid) 22,977.								
Febrine Standard for Model Year 2019         S Passenger Van         Sensenger Van User It is bepurchaser's responsibility to ensure that 15 passenger van use is compliant with the provisions of the termsylvaria Motor Vehicle Code         8       Ford Escape SE 4wd       0.000       Each       21,168.00       1       0.0         8       Ford Escape SE 4wd       0.000       Each       21,168.00       1       0.0         9       Ford Escape SE 4wd       0.000       Each       21,168.00       1       0.0         9       Ford Escape SE 4wd       0.000       Each       21,168.00       1       0.0         9       Ford Escape SE 4wd       0.000       Each       21,168.00       1       0.0         9       Ford Escape SE 4wd       0.000       Each       35,960.00       1       0.0         9       Ford Escapedition XL SSV 4wd       0.000       Each       35,960.00       1       0.0         9       Ford Escapedition XL SSV 4wd       0.000       Each       27,596.00       1       0.0         9       Ford Escape SEL FWD       0.000       Each       27,596.00       1       0.0         9       Ford Edge SEL FWD       0.000       Each       27,596.00       1			Qty	UOM	Price		Total	
Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       21,168.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2018         Price(Contract/Bid)       21,168.00 USD 1 EA         tem Text         imail SUV 4WD         9       Ford Expedition XL SSV 4wd       0.000 Each       35,960.00 1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       32,071.00 USD 1 EA       Valid from 09/01/2017 to 08/31/2018         Price(Contract/Bid)       35,960.00 USD 1 EA       Valid from 09/01/2017 to 08/31/2018       0.000 Each       27,596.00 1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       27,596.00 USD 1 EA       0.0       Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       27,596.00 USD 1 EA       Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       27,596.00 USD 1 EA         tem Text       Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       27,596.00 USD 1 EA         tem Text       Valid from 09/01/2017 to 08/31/2018       0.000 Each       0.00 0       0.0         tem Text       Valid from 07/25/2016 to 08/31/2017       Valid from 0.00 0       0.0       0.0         tem Text       Valid from 07/25/2016 to 08/31/2017       Valid from 07/25/2016 to 08/31/2017       0.0       0.0 <td>15 Passenger Van Note: It is the purchaser's i secondary or below studen</td> <td>esponsibility to ensure that s; and to ensure that 15 pa</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	15 Passenger Van Note: It is the purchaser's i secondary or below studen	esponsibility to ensure that s; and to ensure that 15 pa						
Simul SUV 4WD         9       Ford Expedition XL SSV 4wd       0.000 Each       35,960.00       1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       32,071.00 USD 1 EA       0.001 Each       25,960.00       1       0.0         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       35,960.00 USD 1 EA       1       0.0         tem Text       arge SUW Work Vehicle 4 wheel drive       0.000 Each       27,596.00       1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       27,596.00 USD 1 EA       Valid from 09/01/2017 to 08/31/2018       0.00         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       27,596.00 USD 1 EA       Valid from 09/01/2017 to 08/31/2018         rem Text       Medium-Large Crossover front wheel drive       0.000 Each       0.00       0.0         11       FCA Chrysler 200 Limited Sedan       0.000 Each       0.00       0.0         11       FCA Jeep Cherokee Sport 4wd       0.000 Each       22,277.00       1       0.0         12       FCA Jeep Cherokee Sport 4wd       0.000 Each       22,277.00       1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       22,977.00 USD 1 EA       1       0.0 <td>Valid from Price(Con Valid from</td> <td>n 07/25/2016 to 08/3 tract/Bid) 21,16 n 09/01/2017 to 08/3</td> <td>1/2017 58.00 USD 1 1/2018</td> <td>EA</td> <td>21,168.00</td> <td>1</td> <td></td> <td>0.00</td>	Valid from Price(Con Valid from	n 07/25/2016 to 08/3 tract/Bid) 21,16 n 09/01/2017 to 08/3	1/2017 58.00 USD 1 1/2018	EA	21,168.00	1		0.00
Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       32,071.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2018         Price(Contract/Bid)       35,960.00 USD 1 EA         tem Text         arge SUV Work Vehicle 4 wheel drive         10 Ford Edge SEL FWD       0.000 Each       27,596.00 1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       27,596.00 USD 1 EA       0.0         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       27,596.00 USD 1 EA       0.00         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       27,596.00 USD 1 EA       0.00 0 0 0.0         tem Text       11 FCA Chrysler 200 Limited Sedan       0.000 Each       0.00 0 0.0       0.0         11 FCA Chrysler 200 Limited Sedan       0.000 Each       0.00 0 0.0       0.0       0.0         12 FCA Jeep Cherokee Sport 4wd       0.000 Each       22,277.00 1 0.0       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       22,977.00 1 0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       22,977.00 1 0.0	Item Text Small SUV 4WD							
arge SUV Work Vehicle 4 wheel drive         10 Ford Edge SEL FWD       0.000 Each       27,596.00       1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       27,596.00 USD       1 EA         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       27,596.00 USD       1 EA         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       27,596.00 USD       1 EA         tem Text       Medium-Large Crossover front wheel drive       0.000 Each       0.00       0.0         11 FCA Chrysler 200 Limited Sedan       0.000 Each       0.00       0.0       0.0         tem Text       Velicle DISCONTINUED FOR 2018       0.000 Each       0.00       0.0       0.0         12 FCA Jeep Cherokee Sport 4wd       0.000 Each       22,277.00       1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       22,977.00 USD       1 EA	Valid from Price(Con Valid from	n 07/25/2016 to 08/3 tract/Bid) 32,07 n 09/01/2017 to 08/3	1/2017 71.00 USD 1 1/2018	EA	35,960.00	1		0.00
Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       27,596.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2018         Price(Contract/Bid)       27,596.00 USD 1 EA         tem Text         Medium-Large Crossover front wheel drive	<b>Item Text</b> Large SUV Work Vehicle 4	wheel drive						
11 FCA Chrysler 200 Limited Sedan       0.000 Each       0.00       0.00         tem Text         /EHICLE DISCONTINUED FOR 2018         /lidsize Sedan Flex Fuel         12 FCA Jeep Cherokee Sport 4wd       0.000 Each       22,277.00       1       0.00         Valid from 07/25/2016 to 08/31/2017 Price(Contract/Bid)       22,977.00 USD       1 EA	Valid from Price(Con Valid from Price(Con Item Text	n 07/25/2016 to 08/3 tract/Bid) 27,59 n 09/01/2017 to 08/3 tract/Bid) 27,59	1/2017 96.00 USD 1 1/2018	EA	27,596.00	1		0.00
Valid from 07/25/2016         to 08/31/2017           Price(Contract/Bid)         22,977.00         USD         1         EA	11 FCA Chrysler 200	Limited Sedan	0.000	Each	0.00	0		0.0
formation:	Valid from	n 07/25/2016 to 08/3	1/2017		22,277.00	1		0.0
	nformation:							
					-			

Desc         Unit           Valid from 09/01/2017 to 08/31/2019         Price(Contract/Bid)         22,277.00 USD 1 EA           Item Text         Small SUV 4 wheel drive         PLEASE NOTE THAT THE SPORT PACKAGE HAS BEEN REPLACED WITH LATITUED PLUS PACKAGE.           13         FCA Dodge Durango SXT awd         0.000 Each         29,833.00 1         0.00           Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         29,833.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2019         Price(Contract/Bid)         29,833.00 USD 1 EA           Valid from 09/01/2017 to 08/31/2017         Price(Contract/Bid)         29,833.00 USD 1 EA         10.00           Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         20,918.00 USD 1 EA         19,418.00 1         0.00           Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)         19,418.00 USD 1 EA         Valid from 09/01/2017 to 10/11/2018         10.00           Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         19,418.00 USD 1 EA         10.00           Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         19,418.00 USD 1 EA         0.000           15 FCA Dodge Journey SE awd         0.000 Each         21,491.00 1         0.00           Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         22,971.00 USD 1 EA		್ಷಿ					Page 4 of 5	
Supplier Name: HERTRICH FLEET SERVICES INC           tem         Material/Service Desc         Oty         UOM         Price         Per Unit         Total           Valid from 090/12017 to 08/31/2019 Price(Contract/Bid)         22,277.00 USD 1 EA         Image: Contract/Bid         22,277.00 USD 1 EA           Small SUV 4 wheal drive         0.000 Each         29,833.00 1         0.00           13 FCA Dodge Durango SXT awd         0.000 Each         29,833.00 1         0.00           13 FCA Dodge Durango SXT awd         0.000 Each         29,833.00 1         0.00           14 FCA Dodge Journey SE twd         0.000 Each         19,418.00 1         0.00           14 FCA Dodge Journey SE twd         0.000 Each         19,418.00 1         0.00           14 FCA Dodge Journey SE twd         0.000 Each         19,418.00 1         0.00           14 FCA Dodge Journey SE twd         0.000 Each         19,418.00 1         0.00           14 FCA Dodge Journey SE twd         0.000 Each         21,491.00 1         0.00           15 FCA Dodge Journey SE awd         0.000 Each         21,491.00 1         0.00           15 FCA Dodge Journey SE awd         0.000 Each         21,491.00 1         0.00           15 FCA Dodge Journey SE awd         0.000 Each         21,491.00 1         0.00					mber: 440001 act Effective Date: nge Date: 08/14/20	5 <b>929</b> 08/26/2016 18		
Desc         Unit           Valid from 09/01/2017 to 08/31/2019         Price(Contract/Bid)         22,277.00 USD 1 EA           Item Text         Small SUV 4 wheel drive         Price(Sontract/Bid)         22,277.00 USD 1 EA           13 FCA Dodge Durango SXT awd         0.000 Each         29,833.00 1         0.00           Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         29,833.00 USD 1 EA         Valid from 07/25/2016 to 08/31/2017           Price(Contract/Bid)         29,833.00 USD 1 EA         Valid from 07/25/2016 to 08/31/2017         0.000 Each         19,418.00 1         0.00           Item Text         Large SIV4 wheel drive         0.000 Each         19,418.00 1         0.00           Item Fext         Large SIV4 wheel drive         0.000 Each         19,418.00 1         0.00           Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)         20,918.00 USD 1 EA         Valid from 07/25/2016 to 08/31/2017           Price(Contract/Bid)         20,918.00 USD 1 EA         Valid from 07/25/2016 to 08/31/2017         0.00           For Price(Contract/Bid)         22,971.00 USD 1 EA         Valid from 09/01/2017 to 10/11/2018         0.00           Price(Contract/Bid)         21,491.00 USD 1 EA         Valid from 08/02/2016 to 08/31/2017         0.00           Frice(Contract/Bid)         21,491.00 USD 1 EA<				Supplier Nam	ne:			
Price(Contract/Bid)       22,277.00 USD 1 EA         Item Text       Small SUV4 wheel drive         PLEASE NOTE THAT THE SPORT PACKAGE HAS BEEN REPLACED WITH LATITUED PLUS PACKAGE.         13       FCA Dodge Durango SXT awd       0.000 Each       29,833.00 1       0.00         Valid from 0725/2016 to 08/31/2017       Price(Contract/Bid)       29,833.00 USD 1 EA       1       0.00         Item Text       Valid from 07/01/2017 to 08/31/2017       Price(Contract/Bid)       29,833.00 USD 1 EA       0.000 Each       19,418.00 1       0.00         Item Text       Large SIV 4 wheel drive       0.000 Each       19,418.00 1       0.00       0.00         14       FCA Dodge Journey SE fwd       0.000 Each       19,418.00 1       0.00       0.00         14       FCA Dodge Journey SE fwd       0.000 Each       19,418.00 1       0.00         Price(Contract/Bid)       19,418.00 USD 1 EA       1       0.00         Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       22,971.00 USD 1 EA       1       0.00         Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       21,491.00 USD 1 EA       1       0.00         Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       29,781.00 USD 1 EA       1       0.00         Valid from 09/01/2	ltem	Desc	-	UOM	Price	-	Total	
Small SUV 4 wheel drive         13 FCA Dodge Durango SXT awd       0.000 Each       29,833.00       1       0.00         13 FCA Dodge Durango SXT awd       0.000 Each       29,833.00       1       0.00         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       29,833.00 USD       1 EA         Valid from 09/01/2017 to 08/31/2019       Price(Contract/Bid)       29,833.00 USD       1 EA         Large SIV 4 wheel drive       0.000 Each       19,418.00       1       0.00         14 FCA Dodge Journey SE fwd       0.000 Each       19,418.00       1       0.00         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       19,418.00 USD       1 EA         Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       19,418.00 USD       1 EA         Item Text       Small Crossover front wheel drive       0.000 Each       21,491.00       1 0.00         15 FCA Dodge Journey SE awd       0.000 Each       21,491.00       1 0.00       0.00         Small Crossover front wheel drive       10.00 USD       1 EA       Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       21,491.00 USD       1 EA         Small Crossover all wheel drive       16 Ford Flex SEL awd       0.000 Each       29,781.00       1 0.00 <td< td=""><td></td><td></td><td></td><td>EA</td><td></td><td></td><td></td><td></td></td<>				EA				
Valid from 0725/2016 to 08/31/2017         Price(Contract/Bid)       29,833.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2019         Price(Contract/Bid)       29,833.00 USD 1 EA         Item Text         Large SIV 4 wheel drive         14 FCA Dodge Journey SE fwd       0.000 Each       19,418.00 1       0.00         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       20,918.00 USD 1 EA       Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       19,418.00 USD 1 EA       Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       19,418.00 USD 1 EA         Item Text       Small Crossover front wheel drive       0.000 Each       21,491.00 1 0.00         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       22,971.00 USD 1 EA         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       21,491.00 USD 1 EA         Valid from 08/01/2017 to 10/11/2018       Price(Contract/Bid)       21,491.00 USD 1 EA         Item Text       Small Crossover all wheel drive       0.000 Each       29,781.00 1 0.00         16 Ford Flex SEL awd       0.000 Each       29,781.00 1 0.00       0.00         Valid from 08/02/2016 to 08/31/2017       Price(Contract/Bid)       29,781.00 USD 1 EA       Valid from 08/01/2017 to 08/31/2018         Price(Contract/Bid)	Small SUV		BEEN REPLACED	WITH LATITUED PL	US PACKAGE.			
Price(Contract/Bid)       29,833.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2019         Price(Contract/Bid)       29,833.00 USD 1 EA         Item Text         Large SIV 4 wheel drive         Internet         Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       20,918.00 USD 1 EA         Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       20,918.00 USD 1 EA         Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       19,418.00 1 0.00         Etem Text         Small Crossover front wheel drive         Item Text         Small Crossover all wheel drive         Item Text         Medium-Large Crossover all wheel drive         Item Text         Medium-Large Crossover all wheel drive	13 FCA			0 Each	29,833.00	1		0.0
Price(Contract/Bid)       29,833.00 USD 1 EA         Item Text       Item Text         14 FCA Dodge Journey SE fwd       0.000 Each       19,418.00       1       0.00         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       20,918.00 USD 1 EA       Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       19,418.00 USD 1 EA       Valid from 09/01/2017 to 10/11/2018       Text         Small Crossover front wheel drive		Price(Contract/Bid) 29,	833.00 USD 1	EA				
Large SIV 4 wheel drive 14 FCA Dodge Journey SE fwd 0.000 Each 19,418.00 1 0.00 Valid from 07/25/2016 to 08/31/2017 Price(Contract/Bid) 20,918.00 USD 1 EA Valid from 09/01/2017 to 10/11/2018 Price(Contract/Bid) 19,418.00 USD 1 EA Item Text Small Crossover front wheel drive 15 FCA Dodge Journey SE awd 0.000 Each 21,491.00 1 0.00 Valid from 07/25/2016 to 08/31/2017 Price(Contract/Bid) 22,971.00 USD 1 EA Valid from 09/01/2017 to 10/11/2018 Price(Contract/Bid) 21,491.00 USD 1 EA Item Text Small Crossover all wheel drive 16 Ford Flex SEL awd 0.000 Each 29,781.00 1 0.00 Valid from 08/02/2016 to 08/31/2017 Price(Contract/Bid) 29,781.00 USD 1 EA Valid from 08/02/2016 to 08/31/2017 Price(Contract/Bid) 29,781.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Price(Contract/Bid) 29,781.00 USD 1 EA Valid from 09/01/2017 to 08/31/2017 Price(Contract/Bid) 29,781.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Price(Contract/Bid) 29,781.00 USD 1 EA				EA				
Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       20,918.00 USD 1 EA         Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       19,418.00 USD 1 EA         Item Text         Small Crossover front wheel drive         15 FCA Dodge Journey SE awd         0.000 Each       21,491.00 1         Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       22,971.00 USD 1 EA         Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       21,491.00 USD 1 EA         Valid from 08/02/2016 to 08/31/2017         Price(Contract/Bid)       21,491.00 USD 1 EA         Valid from 08/02/2016 to 08/31/2017         Price(Contract/Bid)       29,781.00 USD 1 EA         Valid from 08/02/2016 to 08/31/2017         Price(Contract/Bid)       29,781.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2017         Price(Contract/Bid)       29,781.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       29,781.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2018         Price(Contract/Bid)       29,781.00 USD 1 EA         Valid from 09/01/2017 to 08/31/2018         Price(Contract/Bid)       29,781.00 USD 1 EA<	Item Text Large SIV	4 wheel drive						
Price(Contract/Bid)       20,918.00 USD       1 EA         Valid from 09/01/2017 to       10/11/2018         Price(Contract/Bid)       19,418.00 USD       1 EA         Item Text       Small Crossover front wheel drive         15 FCA Dodge Journey SE awd       0.000 Each       21,491.00       1       0.00         Valid from 07/25/2016 to       08/31/2017       Price(Contract/Bid)       22,971.00 USD       1 EA         Valid from 09/01/2017 to       10/11/2018       Price(Contract/Bid)       21,491.00 USD       1 EA         Valid from 09/01/2017 to       10/11/2018       Price(Contract/Bid)       21,491.00 USD       1 EA         Small Crossover all wheel drive	14 FC/			0 Each	19,418.00	1		0.0
Price(Contract/Bid)       19,418.00 USD 1 EA         Item Text         Small Crossover front wheel drive         15 FCA Dodge Journey SE awd       0.000 Each       21,491.00       1       0.0         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       22,971.00 USD 1 EA       Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       21,491.00 USD 1 EA       EA         Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       21,491.00 USD 1 EA         Item Text       Small Crossover all wheel drive       0.000 Each       29,781.00 1       0.0         I6 Ford Flex SEL awd       0.000 Each       29,781.00 1       0.0       0.0         Valid from 08/02/2016 to 08/31/2017       Price(Contract/Bid)       29,781.00 USD 1 EA       Valid from 09/01/2017 to 08/31/2018       0.00         Price(Contract/Bid)       29,781.00 USD 1 EA       Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       29,781.00 USD 1 EA         Item Text       Medium-Large Crossover all wheel drive       29,781.00 USD 1 EA       EA		Price(Contract/Bid) 20,	918.00 USD 1	EA				
Small Crossover front wheel drive         15 FCA Dodge Journey SE awd       0.000 Each       21,491.00       1       0.00         Valid from 07/25/2016 to 08/31/2017       Price(Contract/Bid)       22,971.00 USD       1 EA       Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       21,491.00 USD       1 EA       Valid from 09/01/2017 to 10/11/2018       Price(Contract/Bid)       21,491.00 USD       1 EA         Item Text       Small Crossover all wheel drive       0.000 Each       29,781.00       1       0.00         Valid from 08/02/2016 to 08/31/2017       Price(Contract/Bid)       29,781.00 USD       1 EA       Valid from 08/02/2016 to 08/31/2017         Price(Contract/Bid)       29,781.00 USD       1 EA       Valid from 09/01/2017 to 08/31/2018       0.000 Each       29,781.00       1       0.00         Price(Contract/Bid)       29,781.00 USD       1 EA       Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       29,781.00 USD       1 EA         Medium-Large Crossover all wheel drive				EA				
Valid from 07/25/2016 to 08/31/2017         Price(Contract/Bid)       22,971.00 USD 1 EA         Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       21,491.00 USD 1 EA         Item Text         Small Crossover all wheel drive		sover front wheel drive						
Price(Contract/Bid)       22,971.00 USD 1 EA         Valid from 09/01/2017 to 10/11/2018         Price(Contract/Bid)       21,491.00 USD 1 EA         Item Text         Small Crossover all wheel drive	15 FCA			0 Each	21,491.00	1		0.0
Price(Contract/Bid) 21,491.00 USD 1 EA           Item Text           Small Crossover all wheel drive           16 Ford Flex SEL awd         0.000 Each         29,781.00         1         0.000           Valid from 08/02/2016 to 08/31/2017         Price(Contract/Bid)         29,781.00         USD         1 EA           Valid from 09/01/2017 to 08/31/2018         Price(Contract/Bid)         29,781.00         USD         1 EA           Item Text         Medium-Large Crossover all wheel drive		Price(Contract/Bid) 22,	971.00 USD 1	EA				
Small Crossover all wheel drive         16 Ford Flex SEL awd       0.000 Each       29,781.00       1       0.00         Valid from 08/02/2016 to       08/31/2017       Price(Contract/Bid)       29,781.00 USD       1 EA         Valid from 09/01/2017 to       08/31/2018       Price(Contract/Bid)       29,781.00 USD       1 EA         Item Text       Medium-Large Crossover all wheel drive				EA				
16 Ford Flex SEL awd       0.000 Each       29,781.00       1       0.00         Valid from 08/02/2016 to 08/31/2017       Price(Contract/Bid)       29,781.00 USD       1 EA         Valid from 09/01/2017 to 08/31/2018       Price(Contract/Bid)       29,781.00 USD       1 EA         Item Text       Medium-Large Crossover all wheel drive	Item Text Small Cros							
Price(Contract/Bid) 29,781.00 USD 1 EA Valid from 09/01/2017 to 08/31/2018 Price(Contract/Bid) 29,781.00 USD 1 EA Item Text Medium-Large Crossover all wheel drive	16 For	d Flex SEL awd	0.00					0.0
Price(Contract/Bid) 29,781.00 USD 1 EA Item Text Medium-Large Crossover all wheel drive				EA				
Medium-Large Crossover all wheel drive				EA				
nformation:		rge Crossover all wheel drive						
	mormati	011.						

Integrated Environment Systems Form Name: ZM\_SFRM\_STD\_MMCOSRM\_L, Version 1.0, Created on 06/27/2006, Last changed on 03/29/2005.



FULLY EXECUTED - CHANGE 2 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 08/14/2018 Valid From: 09/01/2016 To: 08/31/2019 Supplier Name:

HERTRICH FLEET SERVICES INC

#### General Requirements for all Items:

**Header Text** 

Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov

No further information for this Contract

Information:

					Page 1 of 5
All using Agencies of the Commonwealth, Participa	ting Political	Contract No Original Contr Contract Cha	ECUTED - CHANG umber: 440001 ract Effective Date: nge Date: 09/05/20 9/01/2016 To: 08/3	<b>5929</b> : 08/26/2016 )17	-
Subdivision, Authorities, Private Colleges and Un	-	Purchasing	Agent		
Your SAP Vendor Number with us: 16568	3	Name: Robinso Phone: 717-346	-8181		
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD		— Fax: 717-783-62	41		
MILFORD DE 19963-6129 US		Please Delive	er To:		
Duration Phone Number 200 000		the time	be determined at of the Purchase C ess specified below		
Supplier Phone Number: 800-698-9825 Supplier Fax Number: 302-839-0555					
Contract Name: Passenger Vehicles Contract - Child		Payment Ter	ms		
			1		
Solicitation No.: 6100038581		Issuance Da	te: 06/13/2016		
Supplier Bid or Proposal No. (if applicable):	6500103118	Solicitation S	Submission Date: 0	7/06/2016	
This contract is comprised of: The above re to this Contract or incorporated by reference		tation, the Suppli	er's Bid or Proposa	al, and any c	locuments attached
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1 Invoice Option Pricing	0.00	00	0.00	1	0.00
Item Text					
This line to be used for vehicle options.					
Valid from 09/01/2017 to 08/3	3 <i>1/2017</i> 54.00 USD 1	00 Each EA EA	17,231.00	1	0.00
Item Text Subcompact Sedan Field Changed: PRICE Old Value: 16254.00 New Value: 17231.00					
Information:					
			-		
Supplier's Signature		Title			
Printed Name		Date			

Integrated Environment Systems Form Name: ZM\_SFRM\_STD\_MMCOSRM\_L, Version 1.0, Created on 06/27/2006, Last changed on 03/29/2005.

				Page 2 of 5 FULLY EXECUTED - CHANGE 1 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 09/05/2017 Valid From: 09/01/2016 To: 08/31/2018 Supplier Name: HERTRICH FLEET SERVICES INC				
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total		
Item Text Compact S Field Chan Old Value	Valid from 09/01/2017 to 08/ Price(Contract/Bid) 16, edan liged: PRICE	/31/2017 514.00 USD 1 /31/2018		16,765.00	1		0.00	
<b>Item Text</b> Large Seda	Valid from 09/01/2017 to 08/ Price(Contract/Bid) 20, n ged: PRICE a: 20485.00	/31/2017 485.00 USD 1		20,878.00	1		0.00	
Item Text Small Cross	Valid from 09/01/2017 to 08/ Price(Contract/Bid) 21,0 sover all wheel drive ged: PRICE a: 21556.00	/31/2017 556.00 USD 1	0 Each EA EA	21,606.00	1		0.00	
6 Che	vrolet Express 3500 LS 8V5	0.00	0 Each	0.00	0		0.00	
Informatio	ON:							

			Page 3 of 5         FULLY EXECUTED - CHANGE 1         Contract Number: 4400015929         Original Contract Effective Date: 08/26/2016         Contract Change Date: 09/05/2017         Valid From: 09/01/2016 To: 08/31/2018         Supplier Name:         HERTRICH FLEET SERVICES INC         UOM         Price       Per         Total				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text VEHICLE DIS	SCONTIUED FOR 2018						
Driver's Seat	ress 10 Passenger LS w/ v85 plus three rows of passenger seating. (S les for transporting school children)	pecial seating arra	ngement must meet	all Federal and			
	28917.00		Bodily Fluid Kit, Firs	t Aid Kit,			
7 Chevr	Valid from 07/07/2016         to 08/3           Price(Contract/Bid)         27,81           Valid from 09/01/2017         to 08/3           Price(Contract/Bid)         27,81	1/2017 1.00 USD 1		27,811.00	1		0.00
secondary or		15 passenger van	s are not used to tra				
8 Ford E	Escape SE 4wd Valid from 07/25/2016 to 08/3		00 Each	21,168.00	1		0.00
		8.00 USD 1	EA				
<b>Item Text</b> Small SUV 4\	<b>x y x</b>	8.00 USD 1	EA				
9 Ford E	Valid from 09/01/2017 to 08/3	1/2017 1.00 USD 1	EA	35,960.00	1		0.00
	、 , ···-			,			
Informatior	1:						

			Page 4 of FULLY EXECUTED - CHANGE 1 Contract Number: 4400015929 Original Contract Effective Date: 08/26/2016 Contract Change Date: 09/05/2017 Valid From: 09/01/2016 To: 08/31/2018 Supplier Name: HERTRICH FLEET SERVICES INC				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text Large SUV Wo Field Change Old Value: New Value:	32071.00						
Item Text	Edge SEL FWDValid from 07/25/2016 to 08/3Price(Contract/Bid)27,5Valid from 09/01/2017 to 08/3Price(Contract/Bid)27,5e Crossover front wheel drive	31/2017 96.00 USD 1 31/2018		27,596.00	1		0.00
Item Text	d: PRICE 21040.00	0.000	Each	0.00	0		0.00
Item Text Small SUV 4 v PLEASE NOT Field Change Old Value:	Valid from 09/01/2017 to 08/3 Price(Contract/Bid) 22,2 wheel drive TE THAT THE SPORT PACKAGE HAS d: PRICE 22977.00	31/2017 177.00 USD 1 31/2018 177.00 USD 1	EA	22,277.00 US PACKAGE.	1		0.00
New Value:  13 FCA D	oodge Durango SXT awd Valid from 07/25/2016 to 08/3 Price(Contract/Bid) 29,8 Valid from 09/01/2017 to 08/3	3 <i>1/2017</i> 33.00 USD 1		29,833.00	1		0.00
nformation	:			_			

	- <b>1</b> 2					Page 5 of 5	
				<b>CUTED - CHANG</b> Imber: 440001 act Effective Date: nge Date: 09/05/20 9/01/2016 To: 08/3	5929 08/26/2016 17	-	
			Supplier Nam				
ltem	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
Item Text Large SIV	4 wheel drive						
							0.00
14 FC/	A Dodge Journey SE fwd Valid from 07/25/2016 to 08 Price(Contract/Bid) 20, Valid from 09/01/2017 to 08 Price(Contract/Bid) 19,	/31/2017 918.00 USD 1 /31/2018		19,418.00	1		0.00
Field Char Old Value	sover front wheel drive nged: PRICE e: 20918.00 ue: 19418.00						
 15 FC/	Valid from 09/01/2017 to 08	/31/2017 971.00 USD 1		21,491.00	1		0.0
Field Char	sover all wheel drive nged: PRICE e: 22971.00						
 16 For	Valid from 09/01/2017 to 08	0.00 /31/2017 781.00 USD 1 /31/2018	EA	29,781.00	1		0.0
<b>Item Text</b> Medium-La	Price(Contract/Bid) 29, arge Crossover all wheel drive	781.00 USD 1	EA				
		General Requir		tems:			
email at ar	<b>xt</b> I require assistance with this contract, ple obinson@pa.gov information for this Contract	ase contact Alfonzo J	. Robinson at (717) 3	346-8181 or via			
nformati	on:						
				L			

All using Agencies of the Commonwealth, Participating Political		Contract I Contract Effe	EXECUTED Number: 44000 ective Date: 08/26/2 09/01/2016 To: 08/3	016	Page 1 of 3
All using Agencies of the Commonwealth, Participating Subdivision, Authorities, Private Colleges and Univers		Purchasing Name: Robinso	-		
Your SAP Vendor Number with us: 165683		Phone: 717-34 Fax: 717-783-6			
Supplier Name/Address: HERTRICH FLEET SERVICES INC 1427 BAY RD					
MILFORD DE 19963-6129 US		Please Deliv	ver To:		
		the tim	b be determined at the of the Purchase C less specified below		
Supplier Phone Number: 800-698-9825 Supplier Fax Number: 302-839-0555					
Contract Name: Passenger Vehicles Contract - Child		Payment Te NET 30	rms		
Solicitation No.: 6100038581		Issuance D	ate: 06/13/2016		
Supplier Bid or Proposal No. (if applicable): 6500	0103118	Solicitation	Submission Date: 0	7/06/2016	
This contract is comprised of: The above refere to this Contract or incorporated by reference.	nced Solicitati	on, the Supp	lier's Bid or Proposa	al, and any	documents attached
Item Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1 Invoice Option Pricing Item Text This line to be used for vehicle options.	0.000		0.00	1	0.00
2 Chevrolet Sonic LT	0.000	Each	16,254.00	1	0.00
Item Text Subcompact Sedan					
3 Chevrolet Cruz LS Item Text Compact Sedan	0.000		17,514.00	1	0.00
4 Chevrolet Impala LS 1FL	0.000		20,485.00	1	0.00
Information:					
Supplier's Signature		Title			
Printed Name		Date			

Integrated Environment Systems Form Name: ZM\_SFRM\_STD\_MMCOSRM\_L, Version 1.0, Created on 06/27/2006, Last changed on 03/29/2005.

			FULLY EXECUTED Contract Number: 4400015929 Contract Effective Date: 08/26/2016 Valid From: 09/01/2016 To: 08/31/2018 Supplier Name: HERTRICH FLEET SERVICES INC			Page 2 of 3	
Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total	
<b>Item Text</b> Large Sedan					onic		
Item Text	et Equinox LS 4wd r all wheel drive	0.000	Each	21,556.00	1		0.00
Item Text Chevrolet Exres Driver's Seat plu State guidelines For Schools On	et Express 3500 LS 8V5 ss 10 Passenger LS w/ v85 us three rows of passenger seating. ( s for transporting school children) ly - You must order the dealer installe Glass Breaker, and a sticker that stat	Special seating arrang			1		0.00
Item Text 15 Passenger V Note: It is the p secondary or be	et Express 3500 LS (an urchaser's responsibility to ensure that elow students; and to ensure that 15 p lotor Vehicle Code	at 15 passenger vans a			1		0.00
8 Ford Es Item Text Small SUV 4WE	cape SE 4wd	0.000	Each	21,168.00	1		0.00
Item Text	pedition XL SSV 4wd k Vehicle 4 wheel drive		Each	32,071.00	1		0.00
10 Ford Ed Item Text	ge SEL FWD Crossover front wheel drive	0.000	Each	27,596.00	1		0.00
11 FCA Ch Item Text Midsize Sedan	rysler 200 Limited Sedan	0.000	Each	21,040.00	1		0.00
Information:							



#### FULLY EXECUTED Contract Number: 4400015929 Contract Effective Date: 08/26/2016

Contract Effective Date: 08/26/2016 Valid From: 09/01/2016 To: 08/31/2018

#### Supplier Name:

Item Text         Large SIV 4 wheel drive         14 FCA Dodge Journey SE fwd       0.000 Each       20,918.00       1       0.000         Item Text         Small Crossover front wheel drive       0.000 Each       22,971.00       1       0.000         Item Text         Small Crossover all wheel drive       0.000 Each       22,971.00       1       0.000			HERTRICH FLEET SERVICES INC			
Item Text Small 2004 Wheel drive  13 FCA Dodge Durango SXT awd 0.000 Each 29,833.00 1 0.00 Each 20,918.00 1 0.00 Each 20,918.00 1 0.00 Each 22,971.00 1 0.00 Each 22,971.00 1 0.00 Each 23,781.00 1 0.00 Each 29,781.00 1 0.00 Each 29,781.00 1 0.00 Each 29,781.00 1 0.00 Each 20,918.00 Each 20		Qty	UOM	Price		Total
Small SUV 4 wheel drive          13       FCA Dodge Durango SXT awd       0.000       Each       29,833.00       1       0.00         Item Text       14       FCA Dodge Journey SE fwd       0.000       Each       20,918.00       1       0.00         Item Text       5       FCA Dodge Journey SE awd       0.000       Each       22,971.00       1       0.00         Item Text       5       Small Crossover all wheel drive       1       0.00       Each       29,781.00       1       0.00         Item Text       5       Small Crossover all wheel drive       1       0.00       Each       29,781.00       1       0.00         Item Text       5       Small Crossover all wheel drive       1       0.00       Each       29,781.00       1       0.00         Item Text       5       Crossover all wheel drive       1       0.00       Each       29,781.00       1       0.00         Item Text       5       Crossover all wheel drive       1       0.00       Each       29,781.00       1       0.00         Item Text       5       Crossover all wheel drive       1       Crossover all wheel drive       1       0.00         Item Text       5       Crossover all wheel drive <t< td=""><td></td><td>0.000</td><td>Each</td><td>22,977.00</td><td></td><td>0.00</td></t<>		0.000	Each	22,977.00		0.00
Item Text It FCA Dodge Journey SE fwd O.000 Each O.000 Each O.000 I O.000 Each O.000 I O.000 Each O.000 I O.000 Each O.000 I O						
Item Text It FCA Dodge Journey SE fwd 0.000 Each 20,918.00 1 0.000 Each 20,918.00 1 0.000 Each 22,971.00 1 0.000 Each 22,971.00 1 0.000 Each 29,781.00 1 0.000 Each 20,010 Each 20,	13 FCA Dodge Durango SXT awd	0.000	Each	29,833.00	1	
14 FCA Dodge Journey SE fwd       0.000 Each       20,918.00       1       0.00         Item Text	Large SIV 4 wheel drive					
Small Crossover front wheel drive	14 FCA Dodge Journey SE fwd					
15 FCA Dodge Journey SE awd 0.000 Each 22,971.00 1 0.00  Item Text The set of	Small Crossover front wheel drive					
Small Crossover all wheel drive 16 Ford Flex SEL awd 0.000 Each 29,781.00 1 0.00 tem Text Medium Large Crossover all wheel drive General Requirements for all Items: Header Text Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov No further information for this Contract	15 FCA Dodge Journey SE awd					
16 Ford Flex SEL awd       0.000 Each       29,781.00       1       0.000         Item Text         Medium-Large Crossover all wheel drive         Concernal Requirements for all Items:         Header Text         Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov         No further information for this Contract	Small Crossover all wheel drive					
Medium-Large Crossover all wheel drive General Requirements for all Items: Header Text Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov No further information for this Contract						
General Requirements for all Items: Header Text Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov No further information for this Contract	Medium-Large Crossover all wheel drive					
Should you require assistance with this contract, please contact Alfonzo J. Robinson at (717) 346-8181 or via email at arobinson@pa.gov No further information for this Contract						
No further information for this Contract		ease contact Alfonzo J. F	Robinson at (717) 3	346-8181 or via		
nformation:						
nformation:						
nformation:						
nformation:						
nformation:						
nformation:						
nformation:						
nformation:						
	nformation					

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-	9825	(302) 422-3300	Fax: (302) 839-0555
Micha   800-0	ch Fleet Services Inc. el Wright, Government Sales Mgr 598-9825   ht@hertrichfleet.com		
	<u>2020 Jeep C</u>	herokee Latitude 4wd	
<u>OPTI(</u> EHK	<u>)NAL EQUIPMENT:</u> ENGINE: 3.2L V6 24V VVT W/ESS -inc Oil Cooler	: Dual Bright Exhaust Tips, Engine	<u>INVOICE</u> \$1,770.00
TBB	FULL SIZE SPARE TIRE		\$91.00
S5X9	BLACK, CLOTH BUCKET SEATS		\$0.00
S5XL	LT FROST BEIGE/BLACK, CLOTH B		\$0.00 \$ < 20 an
AC5	SAFETY TEC -inc: Blind Spot & Cross Fold Away Mirrors, Exterior Mirrors w/ Park Assist w/Stop, Exterior Mirrors Co Power Front Windows	Supplemental Signals, Park Sense Rear	\$632.00
ADE	COLD WEATHER GROUP -inc: Engin Steering Wheel, Remote Start System, W Front Seats, Heated Steering Wheel, Stee Controls, All-Season Floor Mats	indshield Wiper De-Icer, Heated	\$905.00
AFT	MOBILE OFFICE GROUP -inc: 115V A Driver Seat, Power 4-Way Driver Lumba		\$537.00
AHT	TRAILER TOW GROUP -inc: 7 & 4 Pin Heavy Duty Engine Cooling, 3.517 Axle I Tow Wiring Harness	Wiring Harness, Full Size Spare Tire,	\$723.00
AJ1	SAFETY GROUP -inc: Park Sense Rear		\$228.00
ACX	<b>MOPAR INTERIOR PROTECTION PA</b>		\$200.00
RSD	SIRIUS XM SATELLITE RADIO -inc: For More Info, Call 800-643-2112	I-Year Sirius XM Radio Service	\$196.00
	AVAILABLE	EXTERIOR COLORS:	
PW7	BRIGHT WHITE CLEARCOAT		\$0.00
PF2	SPITFIRE ORANGE CLEARCOAT		\$0.00
PBF	BLUE SHADE PEARLCOAT		\$177.00
PFP	<b>OLIVE GREEN PEARLCOAT</b>		\$177.00
PRV	VELVET RED PEARLCOAT		\$177.00
PSC	BILLET SILVER METALLIC CLEAR	COAT	\$177.00
PT6	LIGHT BROWNSTONE PEARLCOAT	COAT	\$177.00 \$177.00
PXJ	DIAMOND BLACK CRYSTAL PEARI	CUAI	\$177.00

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800)	698-9	9825 (302) 422-3300		Fax: (302) 839-0555
<b>M</b>   3	lichae 800-6	ch Fleet Services Inc. el Wright, Government Sales Mgr 598-9825   ht@hertrichfleet.com		
		2020 Ford Edge SEL FWD		
		DNAL EQUIPMENT:		<u>INVOICE</u>
	53	FRONT LICENSE PLATE BRACKET		\$0.00
43	3P	PANORAMIC VISTA ROOF -inc: Deletes standard silver roof-rack side rails power open/close w/power shade, Standard 2nd row LED dome light is replac w/2 single lights, Switch located in each grab handle pocket		\$1,499.00
64	4M	WHEELS: 18" BRIGHT-MACHINED ALUMINUM -inc: premium dark stainless-painted pockets		\$841.00
65	5L	WHEEL-LOCKING LUG NUTS (Dealer Installed)		\$70.00
94	43	LED DAYTIME RUNNING LAMPS (Non-Configurable) -inc: Replaces the standard LED configurable Daytime Running Lamps (DRL)		\$42.00
	6W	FRONT & REAR FLOOR LINERS -inc: Custom accessory, pre-installed		\$118.00
67	7 <b>P</b>	DUAL-HEADREST REAR SEAT ENTERTAINMENT SYSTEM -inc: Custo accessory, pre-installed	m	\$1,875.00
	lH	ENGINE BLOCK HEATER		\$85.00
51	lG	CONVENIENCE PACKAGE -inc: Wireless Charging Pad, Universal Garage Door Opener (UGDO), Perimeter Alarm, Foot-Activated Hands-Free Liftgate power lift gate functionality, Remote Start System, 110V/150W AC Power Ou	е,	\$879.00
55	5C	COLD WEATHER PACKAGE -inc: Front & Rear Floor Liners Custom accessory, pre-installed, Windshield Wiper De-Icer, Heated Steering Wheel		\$465.00
60	)A	Cargo Accessory Package -inc: Custom accessory, pre-installed, Retractable Cargo Area Cover, Cargo Mat, Rear Bumper Protector		\$273.00
67	7D	FORD CO-PILOT360 ASSIST+ -inc: Evasive Steering Assist, Voice-Activated Touchscreen Navigation System, pinch-to-zoom capability, Sirius XM Traffic & Travel Link, a 5-year prepaid subscription, Services are not available in Alaska and Hawaii, Sirius XM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc, If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates, Fees and taxes apply, To cancel you must call Sirius XM at 1-866-635-2349, See Sirius XM customer agreement for complete terms at www.siriusxm.com, All fees and programmin subject to change, Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc, Adaptive Cruise Control w/Stop & Go, Lane Centering	r	\$747.00
		LABLE PAINT COLORS:		
		DESCRIPTION		INVOICE
A		STAR WHITE METALLIC TRI-COAT		\$559.00
B. D		ATLAS BLUE METALLIC RAPID RED METALLIC TINTED CLEARCOAT		\$0.00 \$371.00
D		DARK PERSIAN GREEN METALLIC		\$0.00
G		DARK I EKSIAN GREEN METALLIC DESERT GOLD METALLIC		\$0.00 \$0.00
J7		MAGNETIC METALLIC		\$0.00 \$0.00

"A Member of the H**e**RTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9	9825 (302) 422-3300	Fax: (302) 839-0555
	<u>ABLE PAINT COLORS:</u> <u>DESCRIPTION</u> ICONIC SILVER METALLIC BURGUNDY VELVET METALLIC TINTED CLEARCOAT AGATE BLACK OXFORD WHITE	<u>INVOICE</u> \$0.00 \$371.00 \$0.00 \$0.00
SEAT 7 CODE VD	<u>TYPE</u> <u>DESCRIPTION</u> DUNE, ActiveX Seating Material Heated Bucket Seats -inc: 10-way pov	wer \$0.00
VE	driver's seat (fore/aft, up/down, recline, tilt, lumbar) and 6-way power j seat (fore/aft, up/down, tilt w/manual recline) EBONY, ActiveX Seating Material Heated Bucket Seats -inc: 10-way po driver's seat (fore/aft, up/down, recline, tilt, lumbar) and 6-way power j	passenger ower \$0.00
	seat (fore/aft, up/down, tilt w/manual recline)	passenger

"A Member of the HeRTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825 Fax: (302) 839-0555 (302) 422-3300 Hertrich Fleet Services Inc. Michael Wright, Government Sales Mgr | 800-698-9825 | mwright@hertrichfleet.com 2020 Ford Expedition XL SSV 4WD **OPTIONAL EQUIPMENT: INVOICE** 153 FRONT LICENSE PLATE BRACKET \$0.00 \$381.00 18B **BLACK PLATFORM RUNNING BOARDS** 942 **DAYTIME RUNNING LAMPS -inc: Non-configurable** \$0.00 21B 2ND ROW 40/20/40 CLOTH BENCH SEAT \$103.00 66R **REVERSE SENSING SYSTEM** \$103.00 3RD ROW 60/40 POWERFOLD SEAT -inc: 8-passenger seating 87P \$766.00 **41H ENGINE BLOCK HEATER** \$94.00 HEAVY-DUTY TRAILER TOW PACKAGE -inc: Electronic Limited Slip w/ 536 \$1,476.00 3.73 Axle Ratio, Integrated Trailer Brake Controller, Heavy-Duty Engine Radiator, 2-Speed Automatic 4WD, neutral towing capacity, 18" Machine **Faced Aluminum Wheels with Magnetic Painted Pockets AVAILABLE PAINT COLORS:** CODE DESCRIPTION **INVOICE** FT BLUE \$0.00 G6 DESERT GOLD METALLIC \$0.00 **J7** MAGNETIC METALLIC \$0.00 JS ICONIC SILVER METALLIC \$0.00 PO **RACE RED** \$0.00 UM AGATE BLACK \$0.00 YZ **OXFORD WHITE** \$0.00 SEAT TYPE CODE DESCRIPTION LH EBONY, Cloth Front Captain's Chairs -inc: 5-passenger seating, 8-way power \$0.00 driver seat w/manual recline and power lumbar and 2-way manual passenger seat, vinyl rear seat LL MEDIUM STONE, Cloth Front Captain's Chairs -inc: 5-passenger seating, \$0.00 8-way power driver seat w/manual recline and power lumbar and 2-way manual passenger seat, vinyl rear seat

"A Member of the HeRTRICH Family of Automobile Dealerships"

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2018 Fleet/Non-Retail Ford Escape SE 4WD U9G

### **ALL OPTIONS**

#### ALL OPTIONS - 2018 Fleet/Non-Retail U9G SE 4WD

<u>Code</u>	Description	<u>MSRP</u>	Invoice
99D	ENGINE: 1.5L ECOBOOST -inc: auto start-stop technology (STD)	\$0.00	\$0.00
999	ENGINE: 2.0L ECOBOOST -inc: auto start-stop technology REQUIRES valid FIN code.	\$1,335.00	\$1,268.00
	TRANSMISSION: 6-SPEED AUTOMATIC W/SELECTSHIFT (STD)	\$0.00	\$0.00
200A	EQUIPMENT GROUP 200A	\$0.00	\$0.00
64N	WHEELS: 17" SPARKLE SILVER-PAINTED ALUMINUM (STD)	\$0.00	\$0.00
	WHEELS: 19" PREMIUM EBONY BLACK-PAINTED ALUMINUM (Requires 65Q)	\$0.00	\$0.00
EC	CINNAMON GLAZE METALLIC	\$0.00	\$0.00
FT	BLUE METALLIC	\$0.00	\$0.00
G1	SHADOW BLACK	\$0.00	\$0.00
GN	WHITE GOLD METALLIC	\$0.00	\$0.00
J7	MAGNETIC METALLIC	\$0.00	\$0.00
N6	LIGHTNING BLUE METALLIC	\$0.00	\$0.00
UX	INGOT SILVER METALLIC	\$0.00	\$0.00
ΥZ	OXFORD WHITE	\$0.00	\$0.00
RR	RUBY RED METALLIC TINTED CLEARCOAT	\$395.00	\$375.00
UG	WHITE PLATINUM METALLIC TRI-COAT	\$595.00	\$565.00
	STANDARD PAINT	\$0.00	\$0.00
KL	MEDIUM LIGHT STONE, HEATED UNIQUE CLOTH FRONT BUCKET SEATS -inc: 10-way power driver seat (includes power lumbar and power recline) and 4-way manual front passenger (fore/aft w/manual recline)	\$0.00	\$0.00
WB	CHARCOAL BLACK, HEATED PARTIAL LEATHER FRONT SPORT BUCKET SEATS -inc: 10-way power driver seat and 4-way manual front passenger (Requires 65Q)	\$0.00	\$0.00
KB	CHARCOAL BLACK, HEATED UNIQUE CLOTH FRONT BUCKET SEATS -inc: 10-way power driver seat (includes power lumbar and power recline) and 4-way manual front passenger (fore/aft w/manual recline)	\$0.00	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2018 Fleet/Non-Retail Ford Escape SE 4WD U9G

### **ALL OPTIONS**

#### ALL OPTIONS - 2018 Fleet/Non-Retail U9G SE 4WD

<u>Code</u>	Description	<u>MSRP</u>	Invoice
62H	SE SYNC 3 PACKAGE -inc: SYNC 3 Communications & Entertainment System, enhanced voice recognition, 8" LCD capacitive touchscreen in center stack w/swipe capability, AppLink, 911 Assist, Apple CarPlay, Android Auto compatibility and 2 smart-charging multimedia USB ports, SYNC Connect, remote start, lock and unlock, schedule specific times to remotely start vehicle, locate parked vehicle, check vehicle status and Wi- Fi hotspot connects up to 10 devices, service for 5 years	\$895.00	\$850.00
65Q	SE SPORT APPEARANCE PACKAGE -inc: black front fender, Tires: P235/45R19 A/S BSW, Gloss Black-Painted Sideview Mirror Caps, Front & Rear Gloss Black-Painted Skid Plates, Gloss Black-Painted Upper Grille Bars & Plinth, Halogen Projector Headlamps w/Black Bezels, LED signature lighting, LED signature lighting (non-configurable) replaces the standard configurable daytime running lamps, Wheels: 19" Premium Ebony Black-Painted Aluminum, Black Beltline Molding, Paddle Shifters, Leather-Wrapped Steering Wheel & Shift Knob, LED Taillamps w/Black Bezel	\$1,295.00	\$1,230.00
66T	FORD SAFE & SMART PACKAGE -inc: Adaptive Cruise Control & Fwd Collision Warning, brake support, Auto-Dimming Rearview Mirror, Rain- Sensing Wipers, front only, Blind Spot Info System w/Cross-Traffic Alert (BLIS), Auto High-Beam Headlamps, Windshield Wiper De-Icer, Lane- Keeping System, Iane-keeping alert, Iane-keeping aid and driver alert system	\$1,295.00	\$1,230.00
41H	ENGINE BLOCK HEATER REQUIRES valid FIN code.	\$35.00	\$33.00
534	1.5L ECOBOOST CLASS II TRAILER TOW PACKAGE -inc: class II hitch receiver, Max towing 2,000 lbs (Requires 99D)	\$495.00	\$470.00
87D	WHEEL-LOCKING LUG NUTS (DEALER INSTALLED) (LPO) Factory invoiced accessory.	\$75.00	\$71.00
63S	SPLASH GUARDS (DEALER INSTALLED) (LPO) Factory invoiced accessory.	\$210.00	\$199.00
63D	REMOTE START SYSTEM (DEALER INSTALLED) (LPO) Factory invoiced accessory.	\$495.00	\$470.00
	TIRES: P235/45R19 A/S BSW (Requires 65Q)	\$0.00	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 528.0, Data updated 1/30/2018 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2018 Fleet/Non-Retail Ford Escape SE 4WD U9G

### **ALL OPTIONS**

#### ALL OPTIONS - 2018 Fleet/Non-Retail U9G SE 4WD

Code	Description	мерр	Invoice
<u>Code</u> 43M	Description	<u>MSRP</u> \$995.00	l <u>nvoice</u> \$945.00
4311	PANORAMIC VISTA ROOF -inc: power open/close w/power shade, Standard 2nd row dome light is replaced w/2 single lights, Switch located	\$995.00	<b>φ945</b> .00
	in each grab handle pocket		
153	FRONT LICENSE PLATE BRACKET -inc: Standard in states requiring	\$0.00	\$0.00
	two license plates and optional to all others		
942	DAYTIME RUNNING LAMPS (DRL) -inc: Non-configurable, Replaces the	\$45.00	\$42.00
	standard Configurable Daytime Running Lamps (DRL) REQUIRES valid FIN code.		
50C	FRONT & REAR FLOOR LINERS (LPO)	\$125.00	\$119.00
50Q	CARGO MAT (LPO)	\$90.00	\$86.00
61X	BLACK ROOF-RAIL CROSSBARS	\$145.00	\$137.00
85T	INTERIOR CARGO COVER	\$135.00	\$128.00
60S	REVERSE SENSING SYSTEM REQUIRES valid FIN code.	\$245.00	\$232.00
586	VOICE-ACTIVATED TOUCHSCREEN NAVIGATION SYSTEM -inc:	\$795.00	\$755.00
	pinch-to-zoom capability, SiriusXM Traffic and Travel Link, SiriusXM	<i><b>Q</b></i> <sup>1</sup> <b>CO</b> 100	<i><b>↓</b></i>
	Traffic and Travel Link includes a five-year prepaid subscription,		
	SiriusXM audio and data services each require a subscription sold		
	separately, or as a package, by Sirius XM Radio Inc, If you decide to		
	continue service after your trial, the subscription plan you choose will		
	automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates, Fees and taxes apply, To		
	cancel you must call SiriusXM at 1-866-635-2349, See SiriusXM		
	Customer Agreement for complete terms at www.siriusxm.com, All fees		
	and programming subject to change, Sirius, XM and all related marks and		
	logos are trademarks of Sirius XM Radio Inc SiriusXM Traffic and Travel		
	Link service is not available in Alaska or Hawaii. (Requires 62H)	•	• • • • • •
94B	SMOKERS PACKAGE REQUIRES valid FIN code.	\$95.00	\$90.00
	FLEET ADVERTISING CREDIT *CREDIT*	\$0.00	-\$425.00
56M	FORD US NATIONAL FLEET INCENTIVES *Available to qualified fleet	\$0.00	-\$1,500.00
31L	buyers only* *CREDIT* SHIP THRU: AUTO TRUCK (Requires D9U)	\$0.00	\$0.00
51L		ψ0.00	ψ0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 528.0, Data updated 1/30/2018  $\hfill \ensuremath{\mathbb{C}}$  Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2018 Fleet/Non-Retail Ford Escape SE 4WD U9G

### **ALL OPTIONS**

#### ALL OPTIONS - 2018 Fleet/Non-Retail U9G SE 4WD

<u>Code</u>	Description	MSRP	Invoice
31N	SHIP THRU: MONROE TRUCK EQUIPMENT INC. *PRICE TO FOLLOW* (Requires D9U)	W/A	W/A
31P	SHIP-THRU: PALFLEET TRUCK EQUIPMENT (Requires D9U)	\$0.00	\$0.00
31K	SHIP-THRU: KNAPHEIDE TRUCK EQUIPMENT (Requires D9U)	\$0.00	\$450.00
31M	SHIP THRU: MANNING (Requires D9U)	\$0.00	\$0.00
31V	SHIP-THRU: ADRIAN STEEL (Requires D9U)	\$0.00	\$343.00
31J	SHIP-THRU: KNAPHEIDE - IN (Requires D9U)	\$0.00	\$0.00
D9U	BUILT: LOUISVILLE PLANT (Requires 31K or 31J or 31M or 31L or 31V or 31N or 31P)	\$0.00	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

### ALL OPTIONS

OPTION	S - 2017 Fleet/Non-Retail 1BR69 4dr Sdn Auto LS	
<u>Code</u>	<u>Description</u>	Invoice
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00
NE1	EMISSIONS, CONNECTICUT, DELAWARE, MAINE, MARYLAND, MASSACHUSETTS, NEW JERSEY, NEW YORK, OREGON, PENNSYLVANIA, RHODE ISLAND, VERMONT AND WASHINGTON STATE REQUIREMENTS	\$0.00
NB8	EMISSIONS OVERRIDE, CALIFORNIA (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington. (Requires (FE9) Federal emissions requirements. Not available in Maine or Vermont.)	\$0.00
NB9	EMISSIONS OVERRIDE, STATE-SPECIFIC (for dealers ordering vehicles in (YF5) or (NE1) emission states - California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (Allows a California dealer (YF5 emissions) to order (NE1) emissions with (NB9) emissions override code for registration in (NE1) states; or, a Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington dealer (NE1 emissions) to order (YF5) emissions with (NB9) emissions override code for registration in California.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

## **ALL OPTIONS**

<u>Code</u>	Description	Invoice
NC7	EMISSIONS OVERRIDE, FEDERAL (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements.)	\$0.00
LE2	ENGINE, 1.4L TURBO DOHC 4-CYLINDER DI with Continuous Variable Valve Timing (CVVT) (153 hp [114.08 kW] @ 5600 rpm, 177 lb-ft of torque [239 N-m] @ 2000-4000 rpm) (STD)	\$0.00
MNU	TRANSMISSION, 6-SPEED AUTOMATIC (STD)	\$0.00
1SB	LS PREFERRED EQUIPMENT GROUP includes Standard Equipment	\$0.00
G7C	RED HOT (Not available on L.)	\$0.00
GGB	ARCTIC BLUE METALLIC (Not available on L.)	\$0.00
GAN	SILVER ICE METALLIC	\$0.00
GAZ	SUMMIT WHITE	\$0.00
GB8	MOSAIC BLACK METALLIC (Sedan models only. Not available on L.)	\$0.00
	STANDARD PAINT	\$0.00
A51	SEATS, FRONT BUCKET WITH RECLINING SEATBACKS AND ADJUSTABLE HEAD RESTRAINTS (STD)	\$0.00
HLF	JET BLACK, CLOTH SEAT TRIM	\$0.00
HLJ	DARK ATMOSPHERE/MEDIUM ATMOSPHERE, CLOTH SEAT TRIM	\$0.00
IOA	AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH 7" DIAGONAL COLOR TOUCH-SCREEN AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone (STD)	\$0.00
PDH	LPO, INTERIOR PROTECTION PACKAGE includes (CAV) Cargo tray, LPO and (VAV) All-weather floor mats, LPO	\$127.40

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

## **ALL OPTIONS**

ALL OPTIONS	S - 2017 Fleet/Non-Retail 1BR69 4dr Sdn Auto LS	
<u>Code</u>	Description	Invoice
ZLQ	LS FLEET CONVENIENCE PACKAGE includes (K34) cruise control, (UC3) steering wheel-mounted audio and phone interface controls, (SJF) 16" steel spare wheel and (ZFH) T125/70D16 compact spare tire (Requires a Fleet or Government order type.)	\$423.15
K05	ÈNGINE BLOCK HEATER	\$91.00
SLE	LPO, 17" (43.2 CM) ALUMINUM WHEELS (dealer-installed) *PRICE TO FOLLOW*	W/A
SJF	WHEEL, SPARE, 16" (40.6 CM) STEEL (Included and only available with (ZLQ) LS Fleet Convenience Package.)	INC
ZFH	TIRE, COMPACT SPARE, T125/70D16 (Included and only available with (ZLQ) LS Fleet Convenience Package.)	INC
SB2	LPO, REAR SPOILER, FLUSHMOUNT (dealer-installed) (Requires exterior color (GB8) Mosaic Black Metallic, (GD1) Kinetic Blue Metallic, (GAN) Silver Ice Metallic or (GAZ) Summit White.) *PRICE TO FOLLOW*	W/A
VQK	LPO, FRONT AND REAR SPLASH GUARDS, CUSTOM MOLDED (dealer-installed) (Not available with (VTD) Ground Effects Package, LPO.)	\$154.70
SFE	LPO, WHEEL LOCKS (dealer-installed) *PRICE TO FOLLOW*	W/A
RWK	LPO, PAINTED BODY-SIDE MOLDINGS (dealer-installed) (Late availability.) *PRICE TO FOLLOW*	W/A
VTD	LPO, GROUND EFFECTS PACKAGE (dealer-installed) (Late availability. Not available with (VQK) Custom molded front and rear splash guards, LPO.)	\$1,360.45
RWI	LPO, CHROME APPEARANCE PACKAGE lower body-side (dealer- installed) (Late availability. Not available with (RWK) Painted body-side moldings, LPO.) *PRICE TO FOLLOW*	W/A
VAT	LPO, BRIGHT CHROME ACCENT GRILLE (dealer-installed) (Not available with (ZLH) RS Package.) *PRICE TO FOLLOW*	W/A
S3U	LPO, FRONT FOG LAMP KIT (dealer-installed) (Late availability.)	\$341.25
VK3	LICENSE PLATE BRACKET, FRONT (Will be forced on orders with ship- to states that require a front license plate.)	\$13.65
SIF	LPO, PORTABLE MEDIA CONNECTIVITY PACKAGE (dealer-installed)	\$104.65

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016  $\hfill \ensuremath{\mathbb{O}}$  Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

## **ALL OPTIONS**

<u>Code</u>	Description	Invoice
VAV	LPO, ALL-WEATHER FLOOR MATS, FRONT AND REAR (dealer- installed) (Not available separately when (PDH) Interior Protection Plan is ordered.)	\$127.40
SOM	LPO, ILLUMINATED DOOR SILL PLATES (dealer-installed) (Not available with (SAI) Stainless steel door sill plates, LPO.) *PRICE TO FOLLOW*	W/A
SAI	LPO, STAINLESS STEEL DOOR SILL PLATES (dealer-installed)	\$113.75
UC3	STEERING WHEEL CONTROLS, MOUNTED AUDIO AND PHONE INTERFACE CONTROLS (Included and only available with (ZLQ) LS Fleet Convenience Package.)	INC
K34	CRUISE CONTROL (Included and only available with (ZLQ) LS Fleet Convenience Package.)	INC
W2D	LPO, CARGO NET (dealer-installed)	\$54.60
CAV	LPO, CARGO TRAY (Not available separately when (PDH) Interior Protection Plan is ordered.) *PRICE TO FOLLOW*	W/A
T4Z	SAFETY BELT ASSURANCE SYSTEM prevents vehicle from being shifted out of Park until driver and/or passenger seat belts are fastened (Only available for Commercial Fleet and Government. Not available for Fleet Daily Rental.)	\$0.00
PQF	ONSTAR 6 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 6 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQG or PQH.)	\$100.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

### **ALL OPTIONS**

ALL OPTION	ALL OPTIONS - 2017 Fleet/Non-Retail 1BR69 4dr Sdn Auto LS				
<u>Code</u>	Description	Invoice			
PQG	ONSTAR 18 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 18 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQF or PQH.)	\$200.00			
PQH	ONSTAR 30 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 30 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQF or PQG.)	\$300.00			
PQI	ONSTAR 6 MONTHS OF ONSTAR SECURITY SERVICE. Provides 6 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQL or PQM.)	\$125.00			
PQL	ONSTAR 18 MONTHS OF ONSTAR SECURITY SERVICE. Provides 18 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQI or PQM.)	\$250.00			

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

## **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail 1BR69 4dr Sdn Auto LS		
<u>Code</u>	Description	Invoice
PQM	ONSTAR 30 MONTHS OF ONSTAR SECURITY SERVICE. Provides 30 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQI or PQL.)	\$375.00
PQP	ONSTAR ADDITIONAL 6 MONTHS OF ONSTAR FLEET GUIDANCE TRIAL SERVICE. Provides 6 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQQ or PQT.)	\$150.00
PQQ	ONSTAR ADDITIONAL 18 MONTHS OF ONSTAR FLEET GUIDANCE TRIAL SERVICE. Provides 18 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQP or PQT.)	\$300.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

## **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail 1BR69 4dr Sdn Auto LS		
<u>Code</u>	Description	I <u>nvoice</u>
PQT	ONSTAR ADDITIONAL 30 MONTHS OF ONSTAR FLEET GUIDANCE TRIAL SERVICE. Provides 30 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQP or PQQ.)	\$450.00
ROV	ONSTAR WITH 4G LTE FOR FLEET (12GB/12 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 12GB data plan good for 12 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROW. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$145.00
ROW	ONSTAR WITH 4G LTE FOR FLEET (24GB/24 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 24GB data plan good for 24 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROV. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$240.00
R6M	NEW JERSEY COST SURCHARGE *Required on all vehicles to be registered in New Jersey*	\$94.00
R8Q	ILLINOIS COST SURCHARGE	\$1,112.00
R9W	PENNSYLVANIA COST SURCHARGE	\$122.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Cruze 4dr Sdn Auto LS 1BR69

## **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail 1BR69 4dr Sdn Auto LS		
<u>Code</u>	Description	I <u>nvoice</u>
FVX	NATIONAL FLEET INCENTIVE **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, CSR, CWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**	-\$850.00
VQ1	FLEET PROCESSING OPTION	\$0.00
VQ2	FLEET PROCESSING OPTION	\$0.00
VQ3	FLEET PROCESSING OPTION	\$0.00
	BID ASSISTANCE	\$0.00
R9Y	FLEET FREE MAINTENANCE CREDIT This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.) *CREDIT*	-\$61.43

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

### **ALL OPTIONS**

	S - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS	
<u>Code</u>	Description	Invoice
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
NE1	EMISSIONS, CONNECTICUT, DELAWARE, MAINE, MARYLAND, MASSACHUSETTS, NEW JERSEY, NEW YORK, OREGON, PENNSYLVANIA, RHODE ISLAND, VERMONT AND WASHINGTON STATE REQUIREMENTS	\$0.0C
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00
NB8	EMISSIONS OVERRIDE, CALIFORNIA (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington. (Requires (FE9) Federal emissions requirements. Not available in Maine or Vermont.)	\$0.00
NC7	EMISSIONS OVERRIDE, FEDERAL (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state emissions requirements.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

## **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS

<u>Code</u>	Description	Invoice
NB9	EMISSIONS OVERRIDE, STATE-SPECIFIC (for dealers ordering vehicles in (YF5) or (NE1) emission states - California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (Allows a California dealer (YF5 emissions) to order (NE1) emissions with (NB9) emissions override code for registration in (NE1) states; or, an Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington dealer (NE1) emissions to order (YF5) emissions with (NB9)	\$0.00
LEA	emissions override code for registration in California.) ENGINE, 2.4L DOHC 4-CYLINDER SIDI (SPARK IGNITION DIRECT INJECTION) with VVT (Variable Valve Timing) (182 hp [135.7 kW] @ 6700 rpm, 172 lb-ft [232.2 N-m] @ 4900 rpm) (STD)	\$0.00
MX0	TRANSMISSION, 6-SPEED AUTOMATIC WITH OVERDRIVE (STD)	\$0.00
FXH	AXLE, 3.53 FINAL DRIVE RATIO (Requires 1LG26 model and (LEA) 2.4L DOHC 4-cylinder SIDI engine.)	\$0.00
1LS	LS PREFERRED EQUIPMENT GROUP Includes Standard Equipment	\$0.00
GAN	SILVER ICE METALLIC	\$0.00
GAZ	SUMMIT WHITE	\$0.00
GBA	BLACK (Not available on L.)	\$0.00
G7Q	NIGHTFALL GRAY METALLIC (Not available on L.)	\$0.00
G1M	BLUE VELVET METALLIC (Not available on L.)	\$0.00
	STANDARD PAINT	\$0.00
AR9	SEATS, DELUXE FRONT BUCKET (STD)	\$0.00
AFH	JET BLACK, PREMIUM CLOTH SEAT TRIM	\$0.00
AFI	LIGHT TITANIUM/JET BLACK, PREMIUM CLOTH SEAT TRIM	\$0.00
UFU	AUDIO SYSTEM, 7" DIAGONAL COLOR TOUCH-SCREEN DISPLAY AM/FM STEREO with MP3 playback capability, outside temperature indicator and Radio Data System (RDS), includes Bluetooth for phone only (Includes (U2K) SiriusXM Satellite Radio.) (STD)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

### **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS		
<u>Code</u>	Description	I <u>nvoice</u>
VQG	LPO, PROTECTION PACKAGE includes all-weather floor mats and molded splash guards (Not available with (VQK) Front and rear splash guards, LPO or (PDH) Interior Protection Package, LPO.)	\$273.00
PDH	LPO, INTERIOR PROTECTION PACKAGE includes (VAV) All-weather floor mats, LPO and (VLI) All-weather cargo mat, LPO (Not available with (VQG) Protection Package, LPO.)	\$182.00
VMD	LPO, CARGO CONVENIENCE PACKAGE includes dealer-installed cargo net and cargo cover (Not available with Fleet or Government order types when (D42) rear cargo security cover is ordered.)	\$159.25
SDD	LPO, TRAILERING EQUIPMENT PACKAGE includes Class II 1-1/4" receiver hitch and 4-wire connection	\$332.15
FHS	E85 FLEXFUEL CAPABLE, FOR 2.4L DOHC 4-CYLINDER ENGINE (Available with (FE9) Federal emissions only. Included on Fleet and Government order types.)	\$0.00
K05	ENGINE BLOCK HÉATER	\$68.25
SFE	LPO, WHEEL LOCKS includes 4 locks and 1 key	\$63.70
VAT	LPO, GRILLE, CHROME ACCENTED	\$409.50
VQK	LPO, FRONT AND REAR SPLASH GUARDS, CUSTOM MOLDED (Not available with (VQG) Protection Package, LPO.)	\$145.60
AKO	GLASS, DEEP-TINTED (all windows except light-tinted glass on windshield and driver- and front passenger-side glass) (Available for Fleet and Government order types only.)	\$259.35
VK3	LICENSE PLATE BRACKET, FRONT (Option forced on orders with ship- to states that require a front license plate.)	\$13.65
AE8	SEAT ADJUSTER FRONT, DRIVER 8-WAY POWER WITH POWER LUMBAR (Available for Fleet or Government order types only.)	\$273.00
SOM	LPO, ILLUMINATED DOOR SILL PLATES, FOR FRONT DOORS	\$318.50
SIF	LPO, UNIVERSAL TABLET HOLDERS set of 2, mount behind front seat head rests	\$177.45
D42	CARGO COVER, REAR SECURITY COVER (Available for Fleet and Government order types only.)	\$68.25
VAV	LPO, ALL-WEATHER FLOOR MATS (Included and only available with (PDH) Interior Protection Package, LPO.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

### **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS		
<u>Code</u>	Description	Invoice
VLI	LPO, ALL-WEATHER REAR CARGO MAT, BLACK (Included with (PDH) Interior Protection Package, LPO.)	\$68.25
RAI	LPO, CARGO AREA CLOSE-OUT PANEL	\$122.85
PQF	ONSTAR 6 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 6 months of Protection service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQG or PQH.)	\$100.00
PQG	ONSTAR 18 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 18 months of Protection service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQF or PQH.)	\$200.00
PQH	ONSTAR 30 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 30 months of Protection service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQF or PQG.)	\$300.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

## **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS

<u>Code</u>	Description	Invoice
PQI	ONSTAR 6 MONTHS OF ONSTAR SECURITY SERVICE. Provides 6 months of Security service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQL or PQM.)	\$125.00
PQL	ONSTAR 18 MONTHS OF ONSTAR SECURITY SERVICE. Provides 18 months of Security service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQI or PQM.)	\$250.00
PQM	ONSTAR 30 MONTHS OF ONSTAR SECURITY SERVICE. Provides 30 months of Security service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQI or PQL.)	\$375.00
PQP	ONSTAR ADDITIONAL 6 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 6 months of Fleet Guidance service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQQ or PQT.)	\$150.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

### **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS

Code PQQ	Description ONSTAR ADDITIONAL 18 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 18 months of Fleet Guidance service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands- Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQP or PQT.)	l <u>nvoice</u> \$300.00
PQT	ONSTAR ADDITIONAL 30 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 30 months of Guidance service in addition to the 6 months of standard Guidance Plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires UE1 OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQP or PQQ.)	\$450.00
PR6	SIRIUSXM SATELLITE RADIO ADDITIONAL 9 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music, talk, news and more in vehicle plus 9 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 12 months. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR7 and PR8. Not available in AK/HI/PR/VI.)	\$126.00
PR7	SIRIUSXM SATELLITE RADIO ADDITIONAL 21 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music, talk, news and more in vehicle plus 21 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 24 months. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR6 and PR8. Not available in AK/HI/PR/VI.)	\$252.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

### **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS

<u>Code</u>	Description	Invoice
PR8	SIRIUSXM SATELLITE RADIO ADDITIONAL 33 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music, talk, news and more in vehicle plus 33 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 36 months. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR6 and PR7. Not available in AK/HI/PR/VI.)	\$378.00
ROV	ONSTAR WITH 4G LTE FOR FLEET (12GB/12 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 12GB data plan good for 12 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROW. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$145.00
ROW	ONSTAR WITH 4G LTE FOR FLEET (24GB/24 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 24GB data plan good for 24 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROV. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$240.00
R8Q	ILLINOIS COST SURCHARGE	\$1,112.00
R6M	NEW JERSEY COST SURCHARGE *Required on all vehicles ordered by New Jersey dealers*	\$110.00
R9W	PENNSYLVANIA COST SURCHARGE	\$122.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

# **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS

<u>Code</u>	<u>Description</u>	Invoice
R9Y	FLEET FREE MAINTENANCE CREDIT This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.) *CREDIT*	-\$61.43
FVX	NATIONAL FLEET INCENTIVE **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, CSR, CWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**	-\$1,750.00
VQ1	FLEET PROCESSING OPTION	\$0.00
VQ2	FLEET PROCESSING OPTION	\$0.00
VQ3	FLEET PROCESSING OPTION	\$0.00
	BID ASSISTANCE	\$0.00
VJI	SHIP THRU, PRODUCED IN INGERSOLL, ONTARIO AND SHIPPED TO KNAPHEIDE IN FLINT, MI Returned to Flint Assembly Yard for	\$475.00
WC0	shipping to final destination (Requires a Fleet or Government order type.) SHIP THRU, PRODUCED IN INGERSOLL, ONTARIO AND SHIPPED TO LEGGETT & PLATT IN TAYLOR, MI Returned to Flint Assembly Yard for shipping to final destination (Requires a Fleet or Government order type.)	\$475.00
WN3	SHIP THRU, PRODUCED IN INGERSOLL, ONTARIO AND SHIPPED TO KERR INDUSTRIES IN OSHAWA, ON Returned to Oshawa Yard for	\$240.00
YO9	shipping to final destination (Requires a Fleet or Government order type.) SHIP THRU, PRODUCED IN INGERSOLL, ONTARIO AND SHIPPED TO CANFIELD EQUIPMENT IN WARREN, MI Returned to Oshawa Yard for shipping to final destination (Requires a Fleet or Government order type.) *PRICE TO FOLLOW*	W/A

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2017 Fleet/Non-Retail Chevrolet Equinox AWD 4dr LS 1LG26

# **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail 1LG26 AWD 4dr LS

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

ALL OPTION	ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS		
<u>Code</u>	Description	Invoice	
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	
NE1	EMISSIONS, CONNECTICUT, DELAWARE, MAINE, MARYLAND, MASSACHUSETTS, NEW JERSEY, NEW YORK, OREGON, PENNSYLVANIA, RHODE ISLAND, VERMONT AND WASHINGTON STATE REQUIREMENTS	\$0.00	
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00	
NB8	EMISSIONS OVERRIDE, CALIFORNIA (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington. (Requires (FE9) Federal emissions requirements. Not available in Maine and Vermont.)	\$0.00	
NC7	EMISSIONS OVERRIDE, FEDERAL (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements.)	\$0.00	

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

0.1	S - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS	
Code		I <u>nvoice</u>
NB9	EMISSIONS OVERRIDE, STATE-SPECIFIC (for dealers ordering vehicles in (YF5) or (NE1) emission states - California, Connecticut,	\$0.00
	Delaware, Maine, Maryland, Massachusetts, New Jersey, New York,	
	Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (Allows	
	a California dealer (YF5) emissions to order (NE1) emissions with (NB9)	
	emissions override code for registration in (NE1) states; or, a	
	Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey,	
	New York, Oregon, Pennsylvania, Rhode Island, Vermont and	
	Washington dealer (NE1 emissions) to order (YF5) emissions with (NB9)	
1.00	emissions override code for registration in California.)	<b>\$</b> 0.00
L20	ENGINE, VORTEC 4.8L V8 SFI (285 hp [212.5 kW] @ 5400 rpm, 295 lb-	\$0.00
	ft of torque [398.3 N-m] @ 4600 rpm) (Includes external engine oil cooler. Reference the Engine/Axle page for availability.) (STD)	
L96	ENGINE, VORTEC 6.0L V8 SFI FLEXFUEL (342 hp [255.0 kW] @ 5400	\$905.4
L90	rpm, 373 lb-ft of torque [503.6 N-m] @ 4400 rpm) (Includes external	φ900.4
	engine oil cooler. Reference the Engine/Axle page for availability.)	
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, HEAVY-DUTY,	\$0.00
	ELECTRONICALLY CONTROLLED with overdrive and tow/haul mode	<b>,</b>
	and internal transmission oil cooler (Included with (L20) Vortec 4.8L SFI	
	engine or (L96) Vortec 6.0L V8 SFI FlexFuel engine. Includes external	
	engine oil cooler. Reference the Engine/Axle page for availability.) (STD)	
GU6	REAR AXLE, 3.42 RATIO (Reference the Engine/Axle page for	\$0.00
41.0	availability.)	<b>ФО О</b> (
1LS	LS PREFERRED EQUIPMENT GROUP Includes Standard Equipment	\$0.00
ZY1	PAINT, SOLID (STD)	\$0.00
86U	WHEATLAND YELLOW (Not available with (B46) rear body-colored halo	\$0.00
	trim.)	• • • •
G7C	RED HOT (Not available with (B46) rear body-colored halo trim.)	\$0.00
GAZ	SUMMIT WHITE	\$0.00
GBA	BLACK (Not available with (B46) rear body-colored halo trim.)	\$0.00
GAN	SILVER ICE METALLIC	\$0.00
GBV	CYBER GRAY METALLIC	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS		
<u>Code</u>	Description	Invoice
GPA	GRAPHITE METALLIC (Not available with (B46) rear body-colored halo trim.)	\$0.00
ZX5	SEATING, 12-PASSENGER, (2-3-3-4 SEATING CONFIGURATION) 4- passenger seat is a 50/50 split, 2-piece configuration (STD)	\$0.00
ZP3	SEATING, 15-PASSENGER, (2-3-3-3-4 SEATING CONFIGURATION) 4- passenger seat is a 50/50 split, 2-piece configuration	\$432.25
AR7	SEATS, FRONT BUCKET WITH VINYL TRIM and head restraints, includes inboard armrests (STD) (Requires (**W) interior trim. When ordering a seating arrangement that includes rear seats, includes rear bench seats with vinyl trim. Head restraints are not available on rear bench seats.)	\$0.00
AS5	SEATS, FRONT BUCKET WITH CUSTOM CLOTH TRIM head restraints and inboard armrests (Requires (**G) interior trim. When ordering a seating arrangement that includes rear seats, includes rear bench seats with Custom Cloth trim. Head restraints are not available on rear bench seats.)	\$204.75
	w/8V5	\$204.75
	w/ZP3	\$286.65
	w/ZX5	\$232.05
93W	MEDIUM PEWTER, CUSTOM VINYL	\$0.00
93G	MEDIUM PEWTER, CUSTOM CLOTH	\$0.00
U0F	AUDIO SYSTEM, AM/FM STEREO WITH MP3 PLAYER seek-and-scan, digital clock, TheftLock, random select, auxiliary jack and 2 front door speakers (Not available with (USR) USB port.) (STD)	\$0.00
U0H	AUDIO SYSTEM, AM/FM STEREO WITH MP3 PLAYER AND USB PORT includes seek-and-scan, digital clock, TheftLock, random select, auxiliary jack and 2 front door speakers	\$91.00
US8	AUDIO SYSTEM, AM/FM STEREO WITH CD/MP3 PLAYER, USB PORT seek-and-scan, digital clock, auto-tone control, Radio Data System (RDS), TheftLock, random select, auxiliary jack and 2 front door speakers	\$136.50

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

<u>Code</u>	Description	Invoice
81	AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH NAVIGATION 6.5" diagonal color touch-screen display, AM/FM stereo with CD player, USB port, includes Bluetooth streaming audio for music and select phones; Hands-Free smartphone integration with Pandora and Stitcher; voice-activated technology for radio and phone (Includes (UBS) SiriusXM Satellite Radio and NavTraffic. Not available with (U2K) SiriusXM	\$932.7
ҮЗН	Satellite Radio.) PARATRANSIT PACKAGE (Requires (L20) Vortec 4.8L V8 SFI engine or (L96) Vortec 6.0L V8 SFI FlexFuel engine. Includes (ZX2) rear seat delete Upfitter option, incomplete vehicle certification and (B31) front only Black rubberized-vinyl floor covering. Not available with (NP5) leather- wrapped steering wheel, (UI8) Chevrolet MyLink radio with Navigation, (B30) full-floor color-keyed carpeting with front and rear rubberized vinyl floor mats or (B38) full-length Black rubberized-vinyl floor covering.)	-\$1,151.1
UF3	HIGH IDLE SWITCH (Requires (L96) Vortec 6.0L V8 SFI FlexFuel engine.)	\$182.0
V10	COLD CLIMATE PACKAGE (Includes (K05) engine block heater.)	\$68.2
K05	ENGINE BLOCK HEATER (Included and only available with (V10) Cold Climate Package.)	\$0.0
UA1	BATTERY, HEAVY-DUTY 770 COLD-CRANKING AMPS, MAINTENANCE-FREE with rundown protection and retained accessory power (Not available with (TP2) isolated 2nd battery.)	\$54.60
TP2	BATTERY, 600 COLD-CRANKING AMPS PRIMARY isolated 2nd heavy- duty 770 cold-cranking amps, allows 2nd battery to be used when the vehicle is not running without affecting ability to start the vehicle	\$150.1
KW5	ALTERNATOR, 220 AMPS	\$68.2
G80	DIFFERENTIAL, HEAVY-DUTY LOCKING REAR	\$295.7
Z82	TRAILERING EQUIPMENT, HEAVY-DUTY includes trailering hitch platform and dual 4-pin/7-pin sealed connector (Includes (UY7) dual 4- pin/7-pin trailer wiring sealed connector.)	\$254.8
UY7	TRAILER WIRING, DUAL 4-PIN/7-PIN SEALED CONNECTOR (Included with (Z82) heavy-duty trailering equipment.)	\$72.8

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS		
<u>Code</u>	Description	Invoice
VXT	INCOMPLETE VEHICLE CERTIFICATION (Included and only available with (Y3H) Paratransit Package.)	\$0.00
40P	WHEEL FINISH, PAINTED WHITE. White-painted wheels in lieu of standard Gray-painted wheels (Not available with SEO (5G0) Black painted wheels.)	\$22.75
P03	WHEEL TRIM, CHROME CENTER CAP	\$54.60
B46	TRIM, REAR BODY-COLORED HALO (replaces standard Black panel located above rear cargo doors) (Not available with (GBA) Black, (G7C) Red Hot, (GPA) Graphite Metallic or (86U) Wheatland Yellow or (TGK) SEO solid paint. These colors will receive a Black halo.)	\$109.20
ZR7	CHROME APPEARANCE PACKAGE (Includes (V37) front and rear chrome bumpers with step-pad and (V22) chrome grille with dual composite halogen headlamps.)	\$323.05
V37	BUMPERS, FRONT AND REAR CHROME with step-pad (Included with (ZR7) Chrome Appearance Package.)	\$59.15
VXW	LPO, MOLDED ASSIST STEPS	\$650.65
V22	GRILLE, CHROME with dual composite halogen headlamps (Included and only available with (ZR7) Chrome Appearance Package.)	\$0.00
DE5	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE, BLACK, MANUAL-FOLDING (Not available with (R8J) power window delete.)	\$104.65
DEB	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE, BLACK, MANUAL-FOLDING with single pane glass (Not available with (R8J) power window delete.)	\$104.65
YA2	DOOR, SLIDING PASSENGER-SIDE	\$136.50
USR	AUDIO SYSTEM FEATURE, USB PORT (Included and only available with (U0H) AM/FM stereo with MP3 player, (US8) AM/FM stereo with MP3 compatible CD player or (UI8) Chevrolet MyLink radio with navigation.)	\$0.0C

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

<u>Code</u>	Description	Invoice
U2K	SIRIUSXM SATELLITE RADIO is standard on nearly all 2017 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus listening on the app and online is included, so you'll hear the best SiriusXM has to offer, anywhere life takes you. Welcome to the world of SiriusXM. (Included and only available with the combination of (UE1) OnStar and (US8) AM/FM stereo with MP3 compatible CD player. IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees	\$0.0
UBS	and programming subject to change.) NAVTRAFFIC Avoid congestion before you reach it by enhancing your vehicle's navigation or entertainment system with NavTraffic. With detailed information on traffic speed, accidents, construction, road closures and more, you will get to your destination faster and more easily than ever before. (Included and only available with (UI8) Chevrolet MyLink radio with navigation. SiriusXM Satellite Radio and NavTraffic subscriptions are sold separately or as a package after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. NavTraffic available only in select	\$0.0
G7K	markets. For more information, see www.siriusxm.com/navtraffic.) ANTENNA EQUIPMENT includes additional antenna, cable and ground plate. Provides additional ability to relocate standard OnStar antenna, cable length 25 ft. Ships loose. (Requires (UE1) OnStar. Not available with (UE0) OnStar Delete.)	\$45.5

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

<u>Code</u>	Description	Invoice
UPF	BLUETOOTH FOR PHONE personal cell phone connectivity to vehicle audio system (Requires (NP5) leather-wrapped steering wheel, (W1Y) steering wheel controls and (ZQ3) Convenience Package. Included with (UI8) Chevrolet MyLink radio with Navigation. With (U0F) AM/FM stereo with MP3 player, (U0H) AM/FM stereo with MP3 player and USB port or (US8) AM/FM stereo with MP3 compatible CD player requires (UE1) OnStar hardware (subscription to OnStar services not required for operation). NOTE: With (UI8) Chevrolet MyLink radio with Navigation (UE0) OnStar delete is available for Fleet and Government order types only.)	\$45.50
AG1	SEAT ADJUSTER, DRIVER 6-WAY POWER (Requires (AS5) front bucket with Custom Cloth trim.)	\$250.25
AG2	SEAT ADJUSTER, FRONT PASSENGER 6-WAY POWER (Requires (AS5) front bucket seats with Custom Cloth trim and (AG1) 6-way power driver seat adjuster.)	\$250.25
BA3	CONSOLE, DELUXE with swing-out storage bin (Included with (AS5) front bucket seats with Custom Cloth.)	\$18.20
B30	FLOOR COVERING, FULL-FLOOR COLOR-KEYED CARPETING with front and rear rubberized vinyl floor mats (Not available with (Y3H) Paratransit Package or (8V5) 10-passenger seating with driver seat only.)	\$168.35
B31	FLOOR COVERING, BLACK RUBBERIZED-VINYL, FRONT ONLY (Included and only available with (Y3H) Paratransit Package.)	\$0.00
NP5	STEERING WHEEL, LEATHER-WRAPPED, INCLUDES (W1Y) MOUNTED AUDIO CONTROLS (Requires (ZQ3) Tilt-Wheel and cruise control Convenience Package. Not available with (Y3H) Paratransit Package.)	\$168.35
W1Y	STEERING WHEEL CONTROLS mounted audio controls (Included and only available with (NP5) leather-wrapped steering wheel.)	\$0.00
UFA	OUTSIDE TEMPERATURE DISPLAY located in the Driver Information Center (Requires (ZR7) Chrome Appearance Package.)	\$9.10

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

L OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS		
<u>Code</u> R8J	Description WINDOWS, POWER, DELETE (Deletes power windows from the (ZQ2) Convenience Package. (AU3) Power door locks remain. Not available with (DE5) outside heated power-adjustable, Black mirrors or (DEB) outside heated power-adjustable, Black mirrors with single pane glass.)	I <u>nvoice</u> -\$91.00
ATG	*CREDIT* REMOTE KEYLESS ENTRY with 2 transmitters and remote panic button	\$154.70
BTV	REMOTE VEHICLE STARTER SYSTEM (Requires (ATG) Remote Keyless Entry.)	\$273.00
C49	DEFOGGER, REAR-WINDOW ELECTRIC	\$141.05
DT4	SMOKER'S PACKAGE includes ashtray and lighter	\$31.85
DRJ	MIRROR, INSIDE REARVIEW, WITH REAR VISION CAMERA DISPLAY (Requires (UVC) Rear Vision Camera. Not available with (UI8) Chevrolet MyLink radio with Navigation.)	\$0.00
RGI	ROUTING GROMMET, FRONT INSTRUMENT PANEL Provides an area for putting wires thru the front of dash. (Not available with RPO (9L7) 2- 30 amp wire leads.)	\$4.55
UVC	REAR VISION CAMERA (Display included with (DRJ) inside rearview mirror. Display integrated into navigation screen when (UI8) Chevrolet MyLink radio with navigation is ordered.)	\$182.00
UD7	REAR PARK ASSIST	\$268.45
AJ3	AIR BAG, DRIVER'S SIDE ONLY	INC
UE0	ONSTAR, DELETE (Only available on Fleet or Government order types. Not available for (FDR) Fleet Daily Rental order types.) *CREDIT*	-\$77.35
U05	HORN, DUAL-NÒTE HIGH AND LOW	\$13.65
PQF	ONSTAR 6 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 6 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQG or PQH.)	\$100.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

# ALL OPTIONS

<u>Code</u>	Description	I <u>nvoice</u>
PQG	ONSTAR 18 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 18 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQF or PQH.)	\$200.00
PQH	ONSTAR 30 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 30 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQF or PQG.)	\$300.00
QI	ONSTAR 6 MONTHS OF ONSTAR SECURITY SERVICE. Provides 6 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQL or PQM.)	\$125.00
PQL	ONSTAR 18 MONTHS OF ONSTAR SECURITY SERVICE. Provides 18 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQI or PQM.)	\$250.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS		
<u>Code</u>	Description	I <u>nvoice</u>
PQM	ONSTAR 30 MONTHS OF ONSTAR SECURITY SERVICE. Provides 30 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQI or PQL.)	\$375.00
PQP	ONSTAR ADDITIONAL 6 MONTHS OF ONSTAR FLEET GUIDANCE TRIAL SERVICE. Provides 6 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQQ or PQT.)	\$150.00
PQQ	ONSTAR ADDITIONAL 18 MONTHS OF ONSTAR FLEET GUIDANCE TRIAL SERVICE. Provides 18 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQP or PQT.)	\$300.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS		
<u>Code</u>	Description	I <u>nvoice</u>
PQT	ONSTAR ADDITIONAL 30 MONTHS OF ONSTAR FLEET GUIDANCE TRIAL SERVICE. Provides 30 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQP or PQQ.)	\$450.00
R6M	NEW JERSEY COST SURCHARGE *Required on all vehicles to be registered in New Jersey*	\$135.00
R8Q	ILLINOIS COST SURCHARGE	\$1,112.00
R9W	PENNSYLVANIA COST SURCHARGE	\$122.00
R9Y	FLEET FREE MAINTENANCE CREDIT. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.)	-\$61.43
FVX	NATIONAL FLEET INCENTIVE **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, CSR, CWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**	-\$3,250.00
VQ1	FLEET PROCESSING OPTION	\$0.00
VQ2	FLEET PROCESSING OPTION	\$0.00
VQ3	FLEET PROCESSING OPTION	\$0.00
	BID ASSISTANCE	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

<u>Code</u>	Description	Invoice
ТВМ	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO ADRIAN STEEL	\$175.00
TBQ	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO AUTO TRUCK GROUP - O'FALLON, MO AND RETURNED TO WENTZVILLE ASSEMBLY FOR SHIPPING TO FINAL DESTINATION	\$250.00
TCC	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO QUIGLEY MOTOR, MANCHESTER, PA, AND ONTO FT. WAYNE ASSEMBLY	\$1,275.00
VAD	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO LEGGETT AND PLATT/MASTERACK	\$175.00
VP7	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO KNAPHEIDE TRUCK EQUIPMENT, ST. PETERS, MO, THEN BACK TO WENTZVILLE FOR FINAL SHIPMENT	\$235.00
VAP	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO KNAPHEIDE TRUCK EQUIPMENT	\$400.00
VAR	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO MIDWAY	\$620.00
W07	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO MANHEIM ST. LOUIS AUTO AUCTION, THEN BACK TO WENTZVILLE	\$300.00
TVY	SHIP THRU, PRODUCED IN ANCHORAGE VDC AND SHIPPED TO TK SERVICES and returned to Anchorage VDC for shipping to final destination (Available only to orders with a final Ship-To Code for State of Alaska Dealers only)	\$165.00
9C2	GOVERNOR, ELECTRONIC SPEED SENSOR SET TO 65 MPH Electronic software to facilitate 65-MPH maximum road speed with gasoline engine (Requires a Fleet order. Not available with (K34) cruise control.)	\$45.50
8E1	FUEL, ADDITIONAL 3-GALLONS 3 gallons of fuel in addition to normal assembly plant fill	\$16.38
5G0	WHEELS, PAINTED BLACK in lieu of standard Gray painted wheels (Not available with RPO (P03) wheel trim chrome center cap or (40P) painted white wheels.)	\$65.52
5Z5	HUBCAP DELETE Deletes gray center caps from standard wheels (Not available with RPO (P03) wheel trim chrome center cap.) *CREDIT*	-\$18.20

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016

© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

<u>Code</u>	Description	I <u>nvoice</u>
Q8C	TIRE VALVE STEM CAPS, AIR THRU Air through valve caps on the tire air valves	\$12.74
5T5	SEATS, FRONT CUSTOM CLOTH BUCKETS WITH VINYL REAR SEATS Fleet Option. Provides cloth front bucket seats and retains the standard vinyl rear bench seats. (Requires interior trim code (93W) Medium Pewter. Standard (ZX5) 12-passenger seating or RPO (ZP3) 15- passenger seating. Requires a Fleet or Government order type. SEO (5T5) will convert front seats to (AS5) Custom cloth seat.)	\$46.41
5H1	KEY EQUIPMENT, 2 ADDITIONAL KEYS FOR SINGLE KEY SYSTEM Provides two additional spare keys for a total of (4). (Keys will be cut but not programmed) NOTE: programming of keys is at customer's expense. Programming keys is not a warranty expense.	\$40.95
5H3	ORNAMENTATION, EXTERIOR DELETE Deletes all exterior ornamentation on rear doors	\$0.00
9L7	WIRING JUNCTION BLOCK EQUIPMENT ACCESSORY Includes 2-30 amp circuits (Requires (KG4) alternator 150 amp or (KW5) alternator 220 amp and (TP2) dual 600 and 770 isolated batteries. Not available with (RGI) front instrument panel routing grommet.)	\$72.80
8X1	LABEL, FASTEN SAFETY BELTS "Fasten Safety Belts" reminder label on front driver and passenger door window glass	\$3.64
8V5	SEATING, 10-PASSENGER WITH DRIVER SEAT ONLY Deletes the front passenger bucket seat. Provides a 3-passenger rear bench seat in lieu of the standard 4-passenger. Provides a multipurpose vehicle identification (Includes (AJ3) Air bag, frontal, driver-side only (deletes passenger-side). Requires (L96) Vortec 6.0L V8 SFI engine. Not available with RPO (B30) full-floor color-keyed carpeting, (B31) rubberized-vinyl front floor, (AG2) 6-way power front passenger seat or RPO (YA2) sliding door.) *CREDIT*	-\$212.94
9V5	PAINTS, SOLID, WOODLAND GREEN All extraneous body components formerly color-keyed to body color, will be flat Black with SEO paint (Requires SEO (TGK) Solid paint, one color. Not available with RPO (B46) rear body-colored halo trim. May require extended lead time.)	\$273.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS		
<u>Code</u>	Description	Invoice
9V9	PAINTS, SOLID, DOESKIN TAN All extraneous body components formerly color-keyed to body color, will be flat Black with SEO paint (Requires SEO (TGK) Solid paint, one color. Not available with RPO (B46) rear body-colored halo trim. May require extended lead time.)	\$273.00
9W4	PAINTS, SOLID, TANGIER ORANGE All extraneous body components formerly color-keyed to body color, will be flat Black with SEO paint (Requires SEO (TGK) Solid paint, one color. Not available with RPO (B46) rear body-colored halo trim. May require extended lead time.)	\$273.00
TGK	SPECIAL PAINT, SOLID, ONE COLOR All normally body colored non- sheet metal parts will be flat Black (Required with any SEO paint selection. Not available with RPO (B46) rear body-colored halo trim. May require extra lead time and GM will require 5 orders before sending to the plant.)	\$386.75
	w/86U,9V5,9V9 or 9W4	\$0.00
	w/o 86U,9V5,9V9 or 9W4	\$386.75
01U	SPECIAL PAINT	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

### ALL OPTIONS

# WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	Invoice
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
NE1	EMISSIONS, CONNECTICUT, DELAWARE, MAINE, MARYLAND, MASSACHUSETTS, NEW JERSEY, NEW YORK, OREGON, PENNSYLVANIA, RHODE ISLAND, VERMONT AND WASHINGTON STATE REQUIREMENTS	\$0.00
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00
NB8	EMISSIONS OVERRIDE, CALIFORNIA (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington. (Requires (FE9) Federal emissions requirements. Not available in Maine and Vermont.)	\$0.00
NC7	EMISSIONS OVERRIDE, FEDERAL (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	Invoice
NB9	EMISSIONS OVERRIDE, STATE-SPECIFIC (for dealers ordering	\$0.00
	vehicles in (YF5) or (NE1) emission states - California, Connecticut,	
	Delaware, Maine, Maryland, Massachusetts, New Jersey, New York,	
	Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (Allows	
	a California dealer (YF5) emissions to order (NE1) emissions with (NB9)	
	emissions override code for registration in (NE1) states; or, a	
	Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey,	
	New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington dealer (NE1 emissions) to order (YF5) emissions with (NB9)	
	emissions override code for registration in California.)	
L20	ENGINE, VORTEC 4.8L V8 SFI (285 hp [212.5 kW] @ 5400 rpm, 295 lb-	\$0.00
LZU	ft of torque [398.3 N-m] @ 4600 rpm) (Includes external engine oil cooler.	φ0.00
	Reference the Engine/Axle page for availability.) (STD)	
L96	ENGINE, VORTEC 6.0L V8 SFI FLEXFUEL (342 hp [255.0 kW] @ 5400	\$905.45
	rpm, 373 lb-ft of torque [503.6 N-m] @ 4400 rpm) (Includes external	·
	engine oil cooler. Reference the Engine/Axle page for availability.)	
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, HEAVY-DUTY,	\$0.00
	ELECTRONICALLY CONTROLLED with overdrive and tow/haul mode	
	and internal transmission oil cooler (Included with (L20) Vortec 4.8L SFI	
	engine or (L96) Vortec 6.0L V8 SFI FlexFuel engine. Includes external	
0110	engine oil cooler. Reference the Engine/Axle page for availability.) (STD)	<b>#</b> 0.00
GU6	REAR AXLE, 3.42 RATIO (Reference the Engine/Axle page for	\$0.00
1LS	availability.) LS PREFERRED EQUIPMENT GROUP Includes Standard Equipment	\$0.00
ZY1	PAINT, SOLID (STD)	\$0.00
86U	WHEATLAND YELLOW (Not available with (B46) rear body-colored halo	\$0.00
070	trim.)	<b>¢</b> 0.00
G7C	RED HOT (Not available with (B46) rear body-colored halo trim.)	\$0.00
GAZ	SUMMIT WHITE	\$0.00
GBA	BLACK (Not available with (B46) rear body-colored halo trim.)	\$0.00
GAN	SILVER ICE METALLIC	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016

 $\ensuremath{\mathbb{C}}$  Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

### ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	I <u>nvoice</u>
GBV	CYBER GRAY METALLIC	\$0.00
GPA	GRAPHITE METALLIC (Not available with (B46) rear body-colored halo trim.)	\$0.00
ZX5	SEATING, 12-PASSENGER, (2-3-3-4 SEATING CONFIGURATION) 4- passenger seat is a 50/50 split, 2-piece configuration (STD)	\$0.00
ZP3	SEATING, 15-PASSENGER, (2-3-3-3-4 SEATING CONFIGURATION) 4- passenger seat is a 50/50 split, 2-piece configuration	\$432.25
AR7	SEATS, FRONT BUCKET WITH VINYL TRIM and head restraints, includes inboard armrests (STD) (Requires (**W) interior trim. When ordering a seating arrangement that includes rear seats, includes rear bench seats with vinyl trim. Head restraints are not available on rear bench seats.)	\$0.00
AS5	SEATS, FRONT BUCKET WITH CUSTOM CLOTH TRIM head restraints and inboard armrests (Requires (**G) interior trim. When ordering a seating arrangement that includes rear seats, includes rear bench seats with Custom Cloth trim. Head restraints are not available on rear bench seats.)	\$286.65
	w/8V5	\$204.75
	w/ZP3	\$286.65
	w/ZX5	\$232.05
93W	MEDIUM PEWTER, CUSTOM VINYL	\$0.00
93G	MEDIUM PEWTER, CUSTOM CLOTH	\$0.00
U0F	AUDIO SYSTEM, AM/FM STEREO WITH MP3 PLAYER seek-and-scan, digital clock, TheftLock, random select, auxiliary jack and 2 front door speakers (Not available with (USR) USB port.) (STD)	\$0.00
U0H	AUDIO SYSTEM, AM/FM STEREO WITH MP3 PLAYER AND USB PORT includes seek-and-scan, digital clock, TheftLock, random select, auxiliary jack and 2 front door speakers	\$91.00
US8	AUDIO SYSTEM, AM/FM STEREO WITH CD/MP3 PLAYER, USB PORT seek-and-scan, digital clock, auto-tone control, Radio Data System (RDS), TheftLock, random select, auxiliary jack and 2 front door speakers	\$136.50

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	Invoice
UI8	AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH NAVIGATION 6.5" diagonal color touch-screen display, AM/FM stereo with CD player, USB port, includes Bluetooth streaming audio for music and select phones; Hands-Free smartphone integration with Pandora and Stitcher; voice-activated technology for radio and phone (Includes (UBS) SiriusXM Satellite Radio and NavTraffic. Not available with (U2K) SiriusXM Satellite Radio.)	\$932.75
ҮЗН	PARATRANSIT PACKAGE (Requires (L20) Vortec 4.8L V8 SFI engine or (L96) Vortec 6.0L V8 SFI FlexFuel engine. Includes (ZX2) rear seat delete Upfitter option, incomplete vehicle certification and (B31) front only Black rubberized-vinyl floor covering. Not available with (NP5) leather- wrapped steering wheel, (UI8) Chevrolet MyLink radio with Navigation, (B30) full-floor color-keyed carpeting with front and rear rubberized vinyl floor mats or (B38) full-length Black rubberized-vinyl floor covering.)	-\$1,151.15
UF3	HIGH IDLE SWITCH (Requires (L96) Vortec 6.0L V8 SFI FlexFuel engine.)	\$182.00
V10	COLD CLIMATE PACKAGE (Includes (K05) engine block heater.)	\$68.25
K05	ENGINE BLOCK HEATER (Included and only available with (V10) Cold Climate Package.)	\$0.00
UA1	BATTERY, HEAVY-DUTY 770 COLD-CRANKING AMPS, MAINTENANCE-FREE with rundown protection and retained accessory power (Not available with (TP2) isolated 2nd battery.)	\$54.60
TP2	BATTERY, 600 COLD-CRANKING AMPS PRIMARY isolated 2nd heavy- duty 770 cold-cranking amps, allows 2nd battery to be used when the vehicle is not running without affecting ability to start the vehicle	\$150.15
KW5	ALTERNATOR, 220 AMPS	\$68.25
G80	DIFFERENTIAL, HEAVY-DUTY LOCKING REAR	\$295.75
Z82	TRAILERING EQUIPMENT, HEAVY-DUTY includes trailering hitch platform and dual 4-pin/7-pin sealed connector (Includes (UY7) dual 4- pin/7-pin trailer wiring sealed connector.)	\$254.80
UY7	TRAILER WIRING, DUAL 4-PIN/7-PIN SEALED CONNECTOR (Included with (Z82) heavy-duty trailering equipment.)	\$72.80

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

### ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

<u>Code</u>	Description	Invoice
VXT	INCOMPLETE VEHICLE CERTIFICATION (Included and only available with (Y3H) Paratransit Package.)	\$0.00
40P	WHEEL FINISH, PAINTED WHITE. White-painted wheels in lieu of standard Gray-painted wheels (Not available with SEO (5G0) Black painted wheels.)	\$22.75
P03	WHEEL TRIM, CHROME CENTER CAP	\$54.60
B46	TRIM, REAR BODY-COLORED HALO (replaces standard Black panel located above rear cargo doors) (Not available with (GBA) Black, (G7C) Red Hot, (GPA) Graphite Metallic or (86U) Wheatland Yellow or (TGK) SEO solid paint. These colors will receive a Black halo.)	\$109.20
ZR7	CHROME APPEARANCE PACKAGE (Includes (V37) front and rear chrome bumpers with step-pad and (V22) chrome grille with dual composite halogen headlamps.)	\$323.05
V37	BUMPERS, FRONT AND REAR CHROME with step-pad (Included with (ZR7) Chrome Appearance Package.)	\$59.15
VXW	LPO, MOLDED ASSIST STEPS	\$650.65
V22	GRILLE, CHROME with dual composite halogen headlamps (Included and only available with (ZR7) Chrome Appearance Package.)	\$0.00
DE5	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE, BLACK, MANUAL-FOLDING (Not available with (R8J) power window delete.)	\$104.65
DEB	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE, BLACK, MANUAL-FOLDING with single pane glass (Not available with (R8J) power window delete.)	\$104.65
YA2	DOOR, SLIDING PASSENGER-SIDE	\$136.50
USR	AUDIO SYSTEM FEATURE, USB PORT (Included and only available with (U0H) AM/FM stereo with MP3 player, (US8) AM/FM stereo with MP3 compatible CD player or (UI8) Chevrolet MyLink radio with navigation.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	Invoice
U2K	SIRIUSXM SATELLITE RADIO is standard on nearly all 2017 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus listening on the app and online is included, so you'll hear the best SiriusXM has to offer, anywhere life takes you. Welcome to the world of SiriusXM. (Included and only available with the combination of (UE1) OnStar and (US8) AM/FM stereo with MP3 compatible CD player. IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change.)	\$0.00
UBS	NAVTRAFFIC Avoid congestion before you reach it by enhancing your vehicle's navigation or entertainment system with NavTraffic. With detailed information on traffic speed, accidents, construction, road closures and more, you will get to your destination faster and more easily than ever before. (Included and only available with (UI8) Chevrolet MyLink radio with navigation. SiriusXM Satellite Radio and NavTraffic subscriptions are sold separately or as a package after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. NavTraffic available only in select markets. For more information, see www.siriusxm.com/navtraffic.)	\$0.00
G7K	ANTENNA EQUIPMENT includes additional antenna, cable and ground plate. Provides additional ability to relocate standard OnStar antenna, cable length 25 ft. Ships loose. (Requires (UE1) OnStar. Not available with (UE0) OnStar Delete.)	\$45.50
enort conter	t is based on current data version referenced. Any performance-related calculations	are offered solely as

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	Invoice
UPF	BLUETOOTH FOR PHONE personal cell phone connectivity to vehicle audio system (Requires (NP5) leather-wrapped steering wheel, (W1Y) steering wheel controls and (ZQ3) Convenience Package. Included with (UI8) Chevrolet MyLink radio with Navigation. With (U0F) AM/FM stereo with MP3 player, (U0H) AM/FM stereo with MP3 player and USB port or (US8) AM/FM stereo with MP3 compatible CD player requires (UE1) OnStar hardware (subscription to OnStar services not required for operation). NOTE: With (UI8) Chevrolet MyLink radio with Navigation (UE0) OnStar delete is available for Fleet and Government order types only.)	\$45.50
AG1	SEAT ADJUSTER, DRIVER 6-WAY POWER (Requires (AS5) front bucket with Custom Cloth trim.)	\$250.25
AG2	SEAT ADJUSTER, FRONT PASSENGER 6-WAY POWER (Requires (AS5) front bucket seats with Custom Cloth trim and (AG1) 6-way power driver seat adjuster.)	\$250.25
BA3	CONSOLE, DELUXE with swing-out storage bin (Included with (AS5) front bucket seats with Custom Cloth.)	\$18.20
B30	FLOOR COVERING, FULL-FLOOR COLOR-KEYED CARPETING with front and rear rubberized vinyl floor mats (Not available with (Y3H) Paratransit Package or (8V5) 10-passenger seating with driver seat only.)	\$168.35
B31	FLOOR COVERING, BLACK RUBBERIZED-VINYL, FRONT ONLY (Included and only available with (Y3H) Paratransit Package.)	\$0.00
NP5	STEERING WHEEL, LEATHER-WRAPPED, INCLUDES (W1Y) MOUNTED AUDIO CONTROLS (Requires (ZQ3) Tilt-Wheel and cruise control Convenience Package. Not available with (Y3H) Paratransit Package.)	\$168.35
W1Y	STEERING WHEEL CONTROLS mounted audio controls (Included and only available with (NP5) leather-wrapped steering wheel.)	\$0.00
UFA	OUTSIDE TEMPERATURE DISPLAY located in the Driver Information Center (Requires (ZR7) Chrome Appearance Package.)	\$9.10

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

Code	Description	Invoice
 R8J	WINDOWS, POWER, DELETE (Deletes power windows from the (ZQ2) Convenience Package. (AU3) Power door locks remain. Not available with (DE5) outside heated power-adjustable, Black mirrors or (DEB) outside heated power-adjustable, Black mirrors with single pane glass.) *CREDIT*	-\$91.00
ATG	REMOTE KEYLESS ENTRY with 2 transmitters and remote panic button	\$154.70
BTV	REMOTE VEHICLE STARTER SYSTEM (Requires (ATG) Remote Keyless Entry.)	\$273.00
C49	DEFOGGER, REAR-WINDOW ELECTRIC	\$141.05
DT4	SMOKER'S PACKAGE includes ashtray and lighter	\$31.85
DRJ	MIRROR, INSIDE REARVIEW, WITH REAR VISION CAMERA DISPLAY (Requires (UVC) Rear Vision Camera. Not available with (UI8) Chevrolet MyLink radio with Navigation.)	\$0.00
RGI	ROUTING GROMMET, FRONT INSTRUMENT PANEL Provides an area for putting wires thru the front of dash. (Not available with RPO (9L7) 2-30 amp wire leads.)	\$4.55
UVC	REAR VISION CAMERA (Display included with (DRJ) inside rearview mirror. Display integrated into navigation screen when (UI8) Chevrolet MyLink radio with navigation is ordered.)	\$182.00
UD7	REAR PARK ASSIST	\$268.45
AJ3	AIR BAG, DRIVER'S SIDE ONLY	\$0.00
UE0	ONSTAR, DELETE (Only available on Fleet or Government order types. Not available for (FDR) Fleet Daily Rental order types.) *CREDIT*	-\$77.35
U05	HORN, DUAL-NÒTE HIGH AND LOW	\$13.65

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	I <u>nvoice</u>
PQF	ONSTAR 6 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 6 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQG or PQH.)	\$100.00
PQG	ONSTAR 18 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 18 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQF or PQH.)	\$200.00
PQH	ONSTAR 30 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 30 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ or PQT. Available to order in addition to PQF or PQG.)	\$300.00
PQI	ONSTAR 6 MONTHS OF ONSTAR SECURITY SERVICE. Provides 6 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQL or PQM.)	\$125.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u> PQL	Description ONSTAR 18 MONTHS OF ONSTAR SECURITY SERVICE. Provides 18 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQI or PQM.)	<b>I<u>nvoice</u></b> \$250.00
PQM	ONSTAR 30 MONTHS OF ONSTAR SECURITY SERVICE. Provides 30 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ or PQT. Available to order in addition to PQI or PQL.)	\$375.00
PQP	ONSTAR ADDITIONAL 6 MONTHS OF ONSTAR FLEET GUIDANCE TRIAL SERVICE. Provides 6 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQQ or PQT.)	\$150.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

#### Code **Description** Invoice PQQ **ONSTAR ADDITIONAL 18 MONTHS OF ONSTAR FLEET GUIDANCE** \$300.00 TRIAL SERVICE. Provides 18 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQP or PQT.) PQT ONSTAR ADDITIONAL 30 MONTHS OF ONSTAR FLEET GUIDANCE \$450.00 TRIAL SERVICE. Provides 30 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial and plan excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL or PQM. Available to order in addition to PQP or PQQ.) NEW JERSEY COST SURCHARGE \*Required on all vehicles to be R6M \$135.00 registered in New Jersey\* R8Q ILLINOIS COST SURCHARGE \$1,112.00 R9W PENNSYLVANIA COST SURCHARGE \$122.00 R9Y FLEET FREE MAINTENANCE CREDIT. This option code provides a -\$61.43 credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.)

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	I <u>nvoice</u>
FVX	NATIONAL FLEET INCENTIVE **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, CSR, CWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**	-\$3,250.00
VQ1	FLEET PROCESSING OPTION	\$0.00
VQ2	FLEET PROCESSING OPTION	\$0.00
VQ3	FLEET PROCESSING OPTION	\$0.00
	BID ASSISTANCE	\$0.00
ТВМ	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO ADRIAN STEEL	\$175.00
TBQ	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO AUTO TRUCK GROUP - O'FALLON, MO AND RETURNED TO WENTZVILLE ASSEMBLY FOR SHIPPING TO FINAL DESTINATION	\$250.00
TCC	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO QUIGLEY MOTOR, MANCHESTER, PA, AND ONTO FT. WAYNE ASSEMBLY	\$1,275.00
VAD	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO LEGGETT AND PLATT/MASTERACK	\$175.00
VP7	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO KNAPHEIDE TRUCK EQUIPMENT, ST. PETERS, MO, THEN BACK TO WENTZVILLE FOR FINAL SHIPMENT	\$235.00
VAP	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO KNAPHEIDE TRUCK EQUIPMENT	\$400.00
VAR	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO MIDWAY	\$620.00
W07	SHIP THRU, PRODUCED IN WENTZVILLE AND SHIPPED TO MANHEIM ST. LOUIS AUTO AUCTION, THEN BACK TO WENTZVILLE	\$300.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

OPTION	S - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS	
<u>Code</u>	Description	Invoice
TVY	SHIP THRU, PRODUCED IN ANCHORAGE VDC AND SHIPPED TO TK SERVICES and returned to Anchorage VDC for shipping to final destination (Available only to orders with a final Ship-To Code for State of Alaska Dealers only)	\$165.00
9C2	GOVERNOR, ELECTRONIC SPEED SENSOR SET TO 65 MPH Electronic software to facilitate 65-MPH maximum road speed with gasoline engine (Requires a Fleet order. Not available with (K34) cruise control.)	\$45.50
8E1	FUEL, ADDITIONAL 3-GALLONS 3 gallons of fuel in addition to normal assembly plant fill	\$16.38
5G0	WHEELS, PAINTED BLACK in lieu of standard Gray painted wheels (Not available with RPO (P03) wheel trim chrome center cap or (40P) painted white wheels.)	\$65.52
5Z5	HUBCAP DELETE Deletes gray center caps from standard wheels (Not available with RPO (P03) wheel trim chrome center cap.) *CREDIT*	-\$18.20
Q8C	TIRE VALVE STEM CAPS, AIR THRU Air through valve caps on the tire air valves	\$12.74
5T5	SEATS, FRONT CUSTOM CLOTH BUCKETS WITH VINYL REAR SEATS Fleet Option. Provides cloth front bucket seats and retains the standard vinyl rear bench seats. (Requires interior trim code (93W) Medium Pewter. Standard (ZX5) 12-passenger seating or RPO (ZP3) 15- passenger seating. Requires a Fleet or Government order type. SEO (5T5) will convert front seats to (AS5) Custom cloth seat.)	\$46.41
5H1	KEY EQUIPMENT, 2 ADDITIONAL KEYS FOR SINGLE KEY SYSTEM Provides two additional spare keys for a total of (4). (Keys will be cut but not programmed) NOTE: programming of keys is at customer's expense. Programming keys is not a warranty expense.	\$40.95
5H3	ORNAMENTATION, EXTERIOR DELETE Deletes all exterior ornamentation on rear doors	\$0.00
9L7	WIRING JUNCTION BLOCK EQUIPMENT ACCESSORY Includes 2-30 amp circuits (Requires (KG4) alternator 150 amp or (KW5) alternator 220 amp and (TP2) dual 600 and 770 isolated batteries. Not available with (RGI) front instrument panel routing grommet.)	\$72.80

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Express Passenger RWD 3500 155" LS w/1

# ALL OPTIONS

#### WARNING - THIS VEHICLE IS NOT YET COMPLETELY CONFIGURED

#### ALL OPTIONS - 2017 Fleet/Non-Retail CG33706 RWD 3500 155" LS w/1LS

<u>Code</u>	Description	Invoice
8X1	LABEL, FASTEN SAFETY BELTS "Fasten Safety Belts" reminder label on front driver and passenger door window glass	\$3.64
8V5	SEATING, 10-PASSENGER WITH DRIVER SEAT ONLY Deletes the front passenger bucket seat. Provides a 3-passenger rear bench seat in lieu of the standard 4-passenger. Provides a multipurpose vehicle identification (Includes (AJ3) Air bag, frontal, driver-side only (deletes passenger-side). Requires (L96) Vortec 6.0L V8 SFI engine. Not available with RPO (B30) full-floor color-keyed carpeting, (B31) rubberized-vinyl front floor, (AG2) 6-way power front passenger seat or RPO (YA2) sliding door.) *CREDIT*	-\$212.94
9V5	PAINTS, SOLID, WOODLAND GREEN All extraneous body components formerly color-keyed to body color, will be flat Black with SEO paint (Requires SEO (TGK) Solid paint, one color. Not available with RPO (B46) rear body-colored halo trim. May require extended lead time.)	\$273.00
9V9	PAINTS, SOLID, DOESKIN TAN All extraneous body components formerly color-keyed to body color, will be flat Black with SEO paint (Requires SEO (TGK) Solid paint, one color. Not available with RPO (B46) rear body-colored halo trim. May require extended lead time.)	\$273.00
9W4	PAINTS, SOLID, TANGIER ORANGE All extraneous body components formerly color-keyed to body color, will be flat Black with SEO paint (Requires SEO (TGK) Solid paint, one color. Not available with RPO (B46) rear body-colored halo trim. May require extended lead time.)	\$273.00
TGK	SPECIAL PAINT, SOLID, ONE COLOR All normally body colored non- sheet metal parts will be flat Black (Required with any SEO paint selection. Not available with RPO (B46) rear body-colored halo trim. May require extra lead time and GM will require 5 orders before sending to the plant.)	\$386.75
	w/86U,9V5,9V9 or 9W4	\$0.00 \$386.75
01U	w/o 86U,9V5,9V9 or 9W4 SPECIAL PAINT	\$386.75

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL		
<u>Code</u>	<u>Description</u>	Invoice
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
NE1	EMISSIONS, CONNECTICUT, DELAWARE, MAINE, MARYLAND, MASSACHUSETTS, NEW JERSEY, NEW YORK, OREGON, PENNSYLVANIA, RHODE ISLAND, VERMONT AND WASHINGTON STATE REQUIREMENTS	\$0.00
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00
NB8	EMISSIONS OVERRIDE, CALIFORNIA (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington. (Requires (FE9) Federal emissions requirements. Not available in Maine or Vermont.)	\$0.00
NC7	EMISSIONS OVERRIDE, FEDERAL (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

# **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL		
<u>Code</u>	Description	Invoice
NB9	EMISSIONS OVERRIDE, STATE-SPECIFIC (for dealers ordering vehicles in (YF5) or (NE1) emission states - California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (Allows a California dealer (YF5 emissions) to order (NE1) emissions with (NB9) emissions override code for registration in (NE1) states; or, a Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington dealer (NE1 emissions) to order (YF5) emissions with (NB9)	\$0.00
LCV	emissions override code for registration in California.) ENGINE, ECOTEC 2.5L DOHC 4-CYLINDER DI WITH VARIABLE VALVE TIMING (VVT) AND AUTO STOP/START (197 hp [147 kW] @ 6300 rpm, 191 lb-ft of torgue [258 N-m] @ 4400 rpm) (STD)	\$0.00
LFX	ENGINE, 3.6L DOHC V6 DI WITH VARIABLE VALVE TIMING (VVT) (305 hp [227.4 kW] @ 6800 rpm, 264 lb-ft of torque [356.4 N-m] @ 5200 rpm)	\$996.45
MHG	TRANSMISSION, 6-SPEED AUTOMATIC (STD) (Included and only available with (LCV) 2.5L engine.)	INC
M7W	TRANSMISSION, 6-SPEED AUTOMATIC, ELECTRONICALLY- CONTROLLED WITH OVERDRIVE (Included and only available with (LFX) 3.6L V6 engine.)	\$0.00
F82	AXLE, 3.23 FINAL DRIVE RATIO (Included and only available with (LCV) 2.5L engine.)	INC
D70	AXLE, 2.77 FINAL DRIVE RATIO (Included and only available with (LFX) 3.6L V6 engine.)	\$0.00
1FL	LS PREFERRED EQUIPMENT GROUP includes Standard Equipment (Fleet or Government order types only.)	\$0.00
GAN	SILVER ICE METALLIC	\$0.0
GAZ	SUMMIT WHITE (Not available on Premier.)	\$0.0
GBA	BLACK	\$0.0
G1M	BLUE VELVET METALLIC STANDARD PAINT	\$0.0 \$0.0

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### **ALL OPTIONS**

OPTION	S - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL	
<u>Code</u>	Description	Invoice
A51	SEATS, FRONT BUCKET (STD)	\$0.00
H0Z	JET BLACK/DARK TITANIUM, PREMIUM CLOTH SEAT TRIM	\$0.00
IO3	AUDIO SYSTEM, AM/FM STEREO AND AUXILIARY INPUT JACK (STD)	\$0.00
PDH	LPO, ALL-WEATHER MAT PROTECTION PACKAGE includes (VAV) Premium all-weather Black front and rear floor mats, LPO and (VLI) Premium all-weather cargo mat, LPO.	\$182.00
K05	ENGINE BLOCK HEATER	\$68.25
T67	BATTERY, 70AH, MAINTENANCE FREE WITH RUNDOWN PROTECTION, HEAVY-DUTY 512 COLD-CRANKING AMPS (Included and only available with (LFX) 3.6L V6 engine.)	\$0.00
NWT	EXHAUST, DUAL STAINLESS-STEEL WITH HIDDEN, TURNED-DOWN TIPS (Included and only available with (LFX) 3.6L V6 engine.)	\$0.00
SE4	LPO, 18" (45.7 CM) CHROME FINISH ALUMINUM WHEELS (Not available with (5XQ) 19" aluminum wheels, LPO or (SE7) 18" aluminum wheels, LPO.)	\$2,275.00
SE7	LPO, 18" (45.7 CM) ALUMINUM WHEELS (Not available with (SE4) 18" chrome finish aluminum wheels, LPO.)	\$1,365.00
5XQ	LPO, 19" (48.3 CM) ALUMINUM WHEELS, DESIGN 3 (Includes (XAT) 19" tires, P245/45R19, LPO.)	\$3,212.30
XAT	LPO, 19" TIRES, P245/45R19 (Included and only available with (5XQ) 19" aluminum wheels, LPO.)	\$0.00
SB2	LPO, REAR SPOILER (Requires exterior color (GAN) Silver Ice Metallic, (GAZ) Summit White or (GBA) Black.)	\$386.75
VAT	LPO, SURROUND GRILLE (Requires exterior color (G1E) Siren Red Tintcoat, (G1M) Blue Velvet Metallic, (GAN) Silver Ice Metallic or (GBA) Black.)	\$541.45
SFZ	LPO, BLACK BOWTIE	\$186.55
VQK	LPO, FRONT AND REAR SPLASH GUARDS	\$163.80
VKU	LPO, CHROME MIRROR CAPS	\$141.05
VK3	LICENSE PLATE BRACKET, FRONT (Included on orders with ship-to states that require a front license plate.)	\$13.65
AYR	HEAD RESTRAINTS, REAR, ADJUSTABLE, FOLDING	\$27.30

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016

© Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### **ALL OPTIONS**

ALL OPTION	S - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL	
<u>Code</u>	Description	Invoice
VAV	LPO, PREMIUM ALL-WEATHER FLOOR MATS, FRONT AND REAR (Included with (PDH) All-Weather Mat Protection Package, LPO.)	\$127.40
BTV	REMOTE VEHICLE STARTER SYSTEM	\$273.00
S6P	LPO, REMOTE START (Not available with (BTV) remote vehicle starter system.)	\$295.75
C4P	AIR CONDITIONING WITH HUMIDITY SENSOR *No Longer Factory Orderable, See Dealer for Current Availability*	\$0.00
C67	AIR CONDITIONING, SINGLE-ZONE ELECTRONIC (Included and only available with (LFX) 3.6L V6 engine.) *No Longer Factory Orderable, See Dealer for Current Availability*	\$0.00
KI6	POWER OUTLET, 120-VOLT, LOCATED ON THE REAR OF CENTER CONSOLE	\$91.00
VEB	LPO, PEDAL COVER SET	\$154.70
RVW	LPO, TRUNK ORGANIZER	\$127.40
AP9	CARGO CONVENIENCE NET, TRUNK	\$40.95
W2D	LPO, CARGO NET (Not available with (AP9) trunk cargo convenience net.)	\$54.60
VLI	LPO, PREMIUM ALL-WEATHER CARGO MAT, BLACK (Included with (PDH) All-Weather Mat Protection Package, LPO.)	\$72.80
UD7	REAR PARK ASSIST	\$268.45
ROV	ONSTAR WITH 4G LTE FOR FLEET (12GB/12 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 12GB data plan good for 12 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROW. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$145.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

# **ALL OPTIONS**

<u>Code</u>	Description	Invoice
ROW	ONSTAR WITH 4G LTE FOR FLEET (24GB/24 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 24GB data plan good for 24 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROV. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$240.00
PQF	ONSTAR 6 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 6 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQG or PQH.)	\$100.00
PQG	ONSTAR 18 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 18 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQF or PQH.)	\$200.00
PQH	ONSTAR 30 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 30 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQF or PQG.)	\$300.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

### **ALL OPTIONS**

Code	S - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL <u>Description</u>	Invoice
PQI	ONSTAR 6 MONTHS OF ONSTAR SECURITY SERVICE. Provides 6 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQL or PQM.)	\$125.00
PQL	ONSTAR 18 MONTHS OF ONSTAR SECURITY SERVICE. Provides 18 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQI or PQM.)	\$250.00
PQM	ONSTAR 30 MONTHS OF ONSTAR SECURITY SERVICE. Provides 30 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQI or PQL.)	\$375.00
PQP	ONSTAR ADDITIONAL 6 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 6 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQQ or PQT.)	\$150.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

## **ALL OPTIONS**

LL OPTIONS - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL		
<u>Code</u>	<u>Description</u>	Invoice
PQQ	ONSTAR ADDITIONAL 18 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 18 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands- Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQP or PQT.)	\$300.00
PQT	ONSTAR ADDITIONAL 30 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 30 months of Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQP or PQQ.)	\$450.00
PR6	SIRIUSXM SATELLITE RADIO ADDITIONAL 9 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 9 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 12 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR7 and PR8.)	\$126.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

## **ALL OPTIONS**

L OPTIONS - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL		
<u>Code</u>	Description	Invoice
PR7	SIRIUSXM SATELLITE RADIO ADDITIONAL 21 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 21 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 24 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type.	\$252.0
PR8	Not available with PR6 and PR8. Not available in AK, HI, PR and VI.) SIRIUSXM SATELLITE RADIO ADDITIONAL 33 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 33 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 36 months. Non-Transferrable. Non-Refundable. (Requires	\$378.0
R9Y	(U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR6 and PR7. Not available in AK, HI, PR and VI.) FLEET FREE MAINTENANCE CREDIT This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.) *CREDIT*	-\$61.4
R6M	NEW JERSEY COST SURCHARGE *Required on all vehicles to be registered in New Jersey*	\$124.0
R8Q	ILLINOIS COST SURCHARGE	\$1,112.0
R9W	PENNSYLVANIA COST SURCHARGE	\$122.0

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LS w/1FL 1GX69

# ALL OPTIONS

LL OPTIONS - 2017 Fleet/Non-Retail 1GX69 4dr Sdn LS w/1FL		
<u>Code</u>	Description	Invoice
FVX	NATIONAL FLEET INCENTIVE **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, CSR, CWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**	-\$1,500.00
VQ1	FLEET PROCESSING OPTION	\$0.00
VQ2	FLEET PROCESSING OPTION	\$0.00
VQ3	FLEET PROCESSING OPTION	\$0.00
	BID ASSISTANCE	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

## **ALL OPTIONS**

<u>Code</u>	Description	Invoice
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
NE1	EMISSIONS, CONNECTICUT, DELAWARE, MAINE, MARYLAND, MASSACHUSETTS, NEW JERSEY, NEW YORK, OREGON, PENNSYLVANIA, RHODE ISLAND, VERMONT AND WASHINGTON STATE REQUIREMENTS	\$0.00
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00
NB8	EMISSIONS OVERRIDE, CALIFORNIA (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington.) (Requires (FE9) Federal emissions requirements. Not available in Maine or Vermont.)	\$0.00
NC7	EMISSIONS OVERRIDE, FEDERAL (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# **ALL OPTIONS**

<u>Code</u>	<u>Description</u>	Invoice
NB9	EMISSIONS OVERRIDE, STATE-SPECIFIC (for dealers ordering vehicles in (YF5) or (NE1) emission states - California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (Allows a California dealer (YF5 emissions) to order (NE1) emissions with (NB9) emissions override code for registration in (NE1) states; or, a Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington dealer (NE1 emissions) to order (YF5) emissions with (NB9) emissions override code for registration in California.)	\$0.00
LUW	ENGINE, ECOTEC 1.8L VARIABLE VALVE TIMING DOHC 4- CYLINDER SEQUENTIAL MFI (138 hp [103 kW] @ 6300 rpm, 125 lb-ft of torque [168.8 N-m] @ 3800 rpm) (Available with (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements when (NC7) Federal emissions override is ordered. Available with FEF order type.) (STD)	\$0.00
LWE	ENGINE, ECOTEC 1.8L VARIABLE VALVE TIMING DOHC 4- CYLINDER SEQUENTIAL MFI (PZEV) (138 hp [103 kW] @ 6300 rpm, 125 lb-ft of torque [168.8 N-m] @ 3800 rpm) (Required with (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington state emissions requirements.)	\$0.00
LUV	ENGINE, ECÓTEC TURBO 1.4L VARIABLE VALVE TIMING DOHC 4- CYLINDER SEQUENTIAL MFI (138 hp [103 kW] @ 4900 rpm, 148 lb-ft of torque [199.8 N-m] @ 1850 rpm/auto, 2500 rpm/manual)	\$682.50
MH9	TRANSMISSION, 6-SPEED AUTOMATIC (STD)	\$0.00
MH8	TRANSMISSION, 6-SPEED AUTOMATIC (Included and only available with (LUV) ECOTEC Turbo 1.4L engine.)	\$0.00
FHB	AXLE, 3.47 FINAL DRIVE RATIO	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# ALL OPTIONS

LL OPTION	S - 2017 Fleet/Non-Retail 1JV69 4dr Sdn Auto LT	
<u>Code</u>	Description	Invoice
F82	AXLE, 3.23 FINAL DRIVE RATIO (Included and only available with (MH8) 6-speed automatic transmission.)	\$0.00
1SD	LT PREFERRED EQUIPMENT GROUP includes Standard Equipment	\$0.00
5PF	WHEELS, 15" (38.1 CM) ALUMINUM (STD)	\$0.00
P1H	WHEELS, 16" (40.6 CM) ALUMINUM (Included and only available with (WFK) RS Package.)	\$0.00
Q1H	TIRES, P195/65R15 ALL-SEASON, BLACKWALL (STD)	\$0.00
QLG	TIRES, P205/55R16 ALL-SEASON, BLACKWALL (Included and only available with (P1H) 16" aluminum wheels.)	\$0.00
G7C	RED HOT	\$0.00
G7Q	NIGHTFALL GRAY METALLIC	\$0.00
GAN	SILVER ICE METALLIC	\$0.00
GAZ	SUMMIT WHITE	\$0.00
GB8	MOSAIC BLACK METALLIC	\$0.00
GGB	ARCTIC BLUE METALLIC	\$0.00
GD1	KINETIC BLUE METALLIC (Extra cost.)	\$359.45
GPJ	CAJUN RED TINTCOAT (Not available on LS Sedan. Extra cost.)	\$359.45
	STANDARD PAINT	\$0.00
AR7	SEATS, FRONT BUCKET WITH RECLINE AND HEIGHT-ADJUSTABLE HEADRESTS (STD)	\$0.00
ABY	JET BLACK/DARK TITANIUM, DELUXE CLOTH SEAT TRIM	\$0.00
ACC	DARK PEWTER/DARK TITANIUM, DELUXE CLOTH SEAT TRIM	\$0.00
ACB	JET BLACK, DELUXE CLOTH SEAT TRIM (LT Sedan requires (WFK) RS Package.)	\$0.00
IOA	AUDIO SYSTEM, CHEVROLET MYLINK RADIO WITH 7" DIAGONAL COLOR TOUCH-SCREEN, AM/FM STEREO with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone (STD)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# **ALL OPTIONS**

OPTION	S - 2017 Fleet/Non-Retail 1JV69 4dr Sdn Auto LT	
<u>Code</u>	Description	Invoice
WFK	RS PACKAGE includes (BVG) sport body kit, (T3U) front fog lamps, (B6E) sporty rocker moldings, (D59) integrated decklid rear spoiler, (E38) RS lettering, (VWC) Piano Black accented instrument panel, (N35) sport, 3-spoke leather-wrapped with contrasting stitching, flat bottom steering wheel and (B54) carpeted front and rear, deluxe floor mats (Also includes (P1H) 16" aluminum wheels and (ACB) Jet Black Deluxe Cloth interior.)	\$728.00
PDB	CONVENIENCE PACKAGE includes (KA1) heated driver and front passenger seats, (AMM) driver, 6-way power seat adjuster, (ATH) Keyless Open, (BTM) Keyless Start, (5H1) 2 spare keys, (UDC) enhanced Driver Information Center, (U80) Compass Display, (N34) leather-wrapped 3-spoke steering wheel and (UVD) heated steering wheel	\$796.25
	w/WFK	\$591.50
DOV		\$796.2
PCY	DRIVER CONFIDENCE PACKAGE includes (UEU) Forward Collision Alert, (UFL) Lane Departure Warning and (UD7) Rear Park Assist (Requires (PDB) Convenience Package)	\$450.4
PCN	LPO, WINTER/SUMMER FLOOR MATS PACKAGE includes (VAV) All- weather floor mats, LPO and (RWS) Z-Spec premium floor mats, LPO (Not available with (WFK) RS Package.)	\$227.5
BTM	KEYLESS START (Included and only available with (PDB) Convenience Package.)	\$0.0
KPK	HEATĚR, OIL PAN	\$68.2
SCJ	LPO, LOWERING SUSPENSION	\$768.9
SDZ	LPO, 17" (43.2 CM) PAINTED SILVER ALUMINUM WHEELS *PRICE TO FOLLOW* *No Longer Factory Orderable, See Dealer for Current Availability*	W//
5BA	LPO, 17" (43.2 CM) PAINTED BLACK WHEELS *PRICE TO FOLLOW*	W/A
5BC	LPO, 17" (43.2 CM) PAINTED SILVER WHEELS *PRICE TO FOLLOW*	W/A
5BD	LPO, 17" (43.2 CM) PAINTED WHITE WHEELS *PRICE TO FOLLOW*	W/A
SFE	LPO, WHEEL LOCK KIT includes 4 locks and 1 key	\$54.6
BVG	BODY KIT, SPORT (Included and only available with (WFK) RS Package.)	\$0.0

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# ALL OPTIONS

OPTIONS	S - 2017 Fleet/Non-Retail 1JV69 4dr Sdn Auto LT	
<u>Code</u>	Description	Invoice
T3U	FOG LAMPS, FRONT (Included and only available with (WFK) RS	\$0.0
E38	Package.) ORNAMENTATION, RS LETTERING (Included and only available with (WFK) RS Package.)	\$0.0
VKD	LICENSE PLATE BRACKET, FRONT (Forced on all orders for states that require a front license plate.)	\$13.6
D59	SPOILER, REAR, INTEGRATED DECKLID (Included and only available with (WFK) RS Package.)	\$0.0
SB2	LPO, REAR SPOILER (Not available with (WFK) RS Package.) *PRICE TO FOLLOW* *No Longer Factory Orderable, See Dealer for Current Availability*	W//
B6E	MOLDINGS, ROCKER, SPORTY (Included and only available with (WFK) RS Package.)	\$0.0
SFZ	LPO, EMBLEM *PRICE TO FOLLOW* *No Longer Factory Orderable, See Dealer for Current Availability*	W//
AMM	SEAT ADJUSTER, DRIVER, 6-WAY POWER (Included and only available with (PDB) Convenience Package.)	\$0.0
KA1	SEATS, HEATED DRIVER AND FRONT PASSENGER (Included and only available with (PDB) Convenience Package.)	\$0.0
B54	FLOOR MATS, CARPETED FRONT AND REAR, DELUXE (Included and only available with (WFK) RS Package.)	\$0.0
VAV	LPO, ALL-WEATHER FLOOR MATS (Included with (PCN) Winter/Summer Floor Mats Package, LPO. Not available separately with (PCN) Winter/Summer Floor Mats Package, LPO.)	\$127.4
RWS	LPO, FLOOR MATS WITH Z-SPEC LOGO, PREMIUM (Included with (PCN) Winter/Summer Floor Mats Package, LPO. Not available separately with (PCN) Winter/Summer Floor Mats Package, LPO. Not available with (WFK) RS Package.)	\$127.4
N35	STEERING WHEEL, SPORT, 3-SPOKE LEATHER-WRAPPED with contrasting stitching, flat bottom (Included and only available with (WFK) RS Package.)	\$0.0

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# ALL OPTIONS

<u>Code</u>	Description	Invoice
<u>0000</u> N34	STEERING WHEEL, LEATHER-WRAPPED 3-SPOKE (Included and	\$0.00
	only available with (PDB) Convenience Package. Replaced with (N35) sport, flat-bottom, leather-wrapped with contrasting stitching steering wheel when (WFK) RS Package is also ordered.)	<b>\$</b>
UVD	STEERING WHEEL, HEATED (Included and only available with (PDB) Convenience Package. Not included if (WFK) RS Package is also ordered.)	\$0.00
5H1	KEY SYSTEM, 2 SPARE KEYS (Included and only available with (PDB) Convenience Package.)	\$0.00
U80	COMPASS DISPLAY (Included and only available with (PDB) Convenience Package.)	\$0.00
UDC	DRIVER INFORMATION CENTER, ENHANCED (Included and only available with (PDB) Convenience Package.)	\$0.00
SBZ	LPO, SPORT PEDAL KIT	\$86.45
ATH	KEYLESS OPEN (Included and only available with (PDB) Convenience Package.)	\$0.00
VWC	INSTRUMENT PANEL, PIANO BLACK ACCENTS (Included and only available with (WFK) RS Package.)	\$0.00
W2D	LPO, CARGO NET	\$54.60
UD7	REAR PARK ASSIST (Included and only available with (PCY) Driver Confidence Package.)	\$0.00
UFL	LANE DEPARTURE WARNING (Included and only available with (PCY) Driver Confidence Package.)	\$0.00
UEU	FORWARD COLLISION ALERT (Included and only available with (PCY) Driver Confidence Package.)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# ALL OPTIONS

LL OPTIONS - 2017 Fleet/Non-Retail 1JV69 4dr Sdn Auto LT		
<u>Code</u>	Description	Invoice
ROV	ONSTAR WITH 4G LTE FOR FLEET (12GB/12 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 12GB data plan good for 12 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROW. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$145.00
ROW	ONSTAR WITH 4G LTE FOR FLEET (24GB/24 MONTHS) provides a built-in Wi-Fi hotspot to connect to the internet at 4G LTE speeds, includes AT&T 24GB data plan good for 24 months. (Requires (UE1) OnStar and (VV4) OnStar with 4G LTE and one of the following order types FLS, FNR, FRC, FBC, FGO or FEF. Not available with ROV. Visit www.onstar.com for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)	\$240.00
PR6	SIRIUSXM SATELLITE RADIO ADDITIONAL 9 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 9 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 12 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR7 and PR8. Not available in AK, HI, PR and VI.)	\$126.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# **ALL OPTIONS**

	S - 2017 Fleet/Non-Retail 1JV69 4dr Sdn Auto LT	
<u>Code</u>	Description	Invoice
PR7	SIRIUSXM SATELLITE RADIO ADDITIONAL 21 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 21 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 24 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR6 and PR8. Not available in AK, HI, PR and VI.)	\$252.00
PR8	SIRIUSXM SATELLITE RADIO ADDITIONAL 33 MONTHS OF THE SIRIUSXM ALL ACCESS PACKAGE Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 33 months of listening on the SiriusXM app or online in addition to the 3 months of All Access trial service that is included in the price of the vehicle. Total service duration is 36 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Satellite Radio and a Fleet or Government order type. Not available with PR6 and PR7. Not available in AK, HI, PR and VI.)	\$378.00
PQF	ONSTAR 6 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 6 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQG or PQH.)	\$100.00
PQG	ONSTAR 18 MONTHS OF ONSTAR PROTECTION SERVICE. Provides 18 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQF or PQH.)	\$200.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

## **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail 1JV69 4dr Sdn Auto LT Code Description Invoice PQH **ONSTAR 30 MONTHS OF ONSTAR PROTECTION SERVICE. Provides** \$300.00 30 months of Protection service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQI, PQL, PQM, PQP, PQQ and PQT. Available to order in addition to PQF or PQG.) PQI **ONSTAR 6 MONTHS OF ONSTAR SECURITY SERVICE. Provides 6** \$125.00 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQL or PQM.) PQL **ONSTAR 18 MONTHS OF ONSTAR SECURITY SERVICE. Provides 18** \$250.00 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP. PQQ and PQT. Available to order in addition to PQI or PQM.) PQM ONSTAR 30 MONTHS OF ONSTAR SECURITY SERVICE. Provides 30 \$375.00 months of Security service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (trial excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQP, PQQ and PQT. Available to order in addition to PQI or PQL.)

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# **ALL OPTIONS**

<u>Code</u>	Description	Invoice
PQP	ONSTAR ADDITIONAL 6 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 6 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 12 months (18 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQQ or PQT.)	\$150.00
PQQ	ONSTAR ADDITIONAL 18 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 18 months of Fleet Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands- Free Calling minutes). Total service duration is 24 months (30 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQP or PQT.)	\$300.00
PQT	ONSTAR ADDITIONAL 30 MONTHS OF ONSTAR FLEET GUIDANCE SERVICE. Provides 30 months of Guidance service in addition to the 6 months of standard Guidance plan trial service (12 months for Cadillac) that is included in the price of the vehicle (plan excludes Hands-Free Calling minutes). Total service duration is 36 months (42 months for Cadillac). (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PQF, PQG, PQH, PQI, PQL and PQM. Available to order in addition to PQP or PQQ.)	\$450.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# ALL OPTIONS

<u>Code</u>	Description	Invoice
R9Y	FLEET FREE MAINTENANCE CREDIT. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available with FDR order types.) *CREDIT*	-\$61.43
R6M	NEW JERSEY COST SURCHARGE *Required on all vehicles to be registered in New Jersey*	\$94.00
R8Q	ILLINOIS COST SURCHARGE	\$1,112.00
R9W	PENNSYLVANIA COST SURCHARGE	\$122.0
FVX	NATIONAL FLEET INCENTIVE **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, CSR, CWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**	-\$500.0
VQ1	FLEET PROCESSING OPTION	\$0.0
VQ2	FLEET PROCESSING OPTION	\$0.0
VQ3	FLEET PROCESSING OPTION	\$0.0
	BID ASSISTANCE	\$0.0
W94	SHIP THRU, PRODUCED IN ORION, MI AND SHIPPED TO CANFIELD EQUIPMENT, WARREN, MI. Returned to Orion, MI for shipping to final destination (Fleet or Government order type only.)	\$165.0
WL5	SHIP THRU, PRODUCED IN ORION, MI AND SHIPPED TO KNAPHEIDE TRUCK EQUIPMENT, FLINT, MI. Returned to Orion, MI for shipping to final destination (Fleet order type only.)	\$165.0
A6U	SHIP THRU, PRODUCED IN ORION, MI AND SHIPPED TO READING EQUIPMENT AND DISTRIBUTION, PONTIAC, MI. Returned to Orion, MI for shipping to final destination (Fleet order type only.)	\$165.0

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chevrolet Sonic 4dr Sdn Auto LT 1JV69

# **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail 1JV69 4dr Sdn Auto LT

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved. Customer File:

August 12, 2016 4:41:04 PM

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chrysler 200 Limited FWD UFCH41

## **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail UFCH41 Limited FWD		
<u>Code</u>	Description	Invoice
ED8	ENGINE: 2.4L I4 PZEV M-AIR -inc: Partial Zero Emission Vehicle (PZEV) (STD)	\$0.00
ED6	ENGINE: 2.4L I4 MULTIAIR -inc: 50 State Emissions (Fleet) (Requires DFH)	\$0.00
ERB	ENGINE: 3.6L V6 24V VVT -inc: Leather Wrapped Steering Wheel, Anti- Lock 4-Wheel-Disc Brakes, Dual Integrated Exhaust Tips, Steering Wheel Mounted Shift Control, 730 Amp Maintenance Free Battery, GVW/Payload Rating (Requires DF5)	\$1,815.00
DFH	TRANSMISSION: 9-SPEED 948TE AUTOMATIC (STD)	\$0.00
DF5	TRANSMISSION: 9-SPEED 9HP48 AUTOMATIC -inc: 3.251 Final Drive Ratio (Requires ERB)	\$0.00
24E	QUICK ORDER PACKAGE 24E -inc: Engine: 2.4L I4 PZEV M-AIR, Transmission: 9-Speed 948TE Automatic (Requires DFH and ED8)	\$0.00
28E	QUICK ORDER PACKAGE 28E -inc: Engine: 2.4L I4 MultiAir, Transmission: 9-Speed 948TE Automatic (Requires DFH and ED6)	\$0.00
26E	QUICK ORDER PACKAGE 26E -inc: Engine: 3.6L V6 24V VVT, Transmission: 9-Speed 9HP48 Automatic *Upon selection of this pkg, the cost of powertrain components will be added* (Requires DF5 and ERB)	\$0.00
TM1	TIRES: P215/55R17 BSW AS (STD)	\$0.00
TKE	TIRES: P215/55R17 BSW AS (Requires AJY)	\$0.00
PW7	BRIGHT WHITE CLEARCOAT	\$0.00
PRV	VELVET RED PEARLCOAT	\$0.00
PCL	VIVID BLUE PEARLCOAT	\$0.00
PSC	BILLET SILVER METALLIC CLEARCOAT	\$0.00
PX8	BLACK CLEARCOAT	\$0.00
PAU	GRANITE CRYSTAL METALLIC CLEARCOAT	\$0.00
PAR	MAXIMUM STEEL METALLIC CLEARCOAT	\$0.00
	STANDARD PAINT	\$0.00
A5X9	BLACK, PREMIUM CLOTH BUCKET SEATS	\$0.00
A5X2	LINEN/BLACK, PREMIUM CLOTH BUCKET SEATS	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Chrysler 200 Limited FWD UFCH41

## **ALL OPTIONS**

<u>Code</u>	Description	Invoice
BLX9	BLACK, LEATHER TRIMMED BUCKET SEATS -inc: Heated Front Seats, 6-Way Power Passenger Seat, Leather Seat Cushion, Power 8- Way Driver Seat, Power 4-Way Driver Lumbar Adjust	\$905.00
BLX2	LINEN/BLACK, LEATHER TRIMMED BUCKET SEATS -inc: Heated Front Seats, 6-Way Power Passenger Seat, Leather Seat Cushion, Power 8-Way Driver Seat, Power 4-Way Driver Lumbar Adjust	\$905.00
ADC	CONVENIENCE GROUP -inc: Leather Wrapped Steering Wheel, Front/Rear Climate Control Outlets, Rear A/C & Heat Ducts, Air Conditioning ATC w/Dual Zone Control, Sun Visors w/Illuminated Vanity Mirrors, Humidity Sensor, Power 8-Way Driver Seat, Power 4-Way Driver Lumbar Adjust w/RA3	\$814.00 \$723.00
	Otherwise	\$723.00
ACX	MOPAR INTERIOR PACKAGE -inc: MOPAR Stainless Door Sill Guards, MOPAR Cargo Tray, MOPAR All Weather Floor Mats, Cargo Net	\$282.00
AJV	DRIVER ASSIST PACKAGE -inc: Body Color Power Heated Mirrors, Blind Spot & Cross Path Detection, Heated Exterior Mirrors	\$751.00
AXA	MOPAR EXTERIOR BODY KIT -inc: MOPAR Side Sills, MOPAR Rear Air Diffuser, MOPAR Front Chin Spoiler, Delete Production Fascia Applique (Requires ERB)	\$1,269.00
AF1	TRAVEL & SAFETY GROUP -inc: Leather Wrapped Steering Wheel, Sun Visors w/Illuminated Vanity Mirrors, Body Color Power Heated Mirrors, Remote Start System, Heated Exterior Mirrors, Power 8-Way Driver Seat, Power 4-Way Driver Lumbar Adjust	\$723.00
AJY	COMFORT GROUP -inc: Heated Front Seats, Rear View Auto Dim Mirror w/Microphone, Tires: P215/55R17 BSW AS (Fleet), Body Color Power Heated Mirrors, Remote Start System, Heated Steering Wheel, Heated Exterior Mirrors (Requires ADC)	\$587.00
NAE	CALIFORNIA EMISSIONS (Requires ED8)	\$0.00
NAS	50 STATE EMISSIONS (With the selection of AJV, requires ED6) (With the selection of AF1, requires ED6) (With the selection of DFH, requires ED6) ED6)	\$0.00
YCF	CALIFORNIA EMISSIONS STATES ORDER (Requires NAE)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chrysler 200 Limited FWD UFCH41

## **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail UFCH41 Limited FWD		
<u>Code</u>	Description	Invoice
NHK	ENGINE BLOCK HEATER (Regional) Included with Alaska	\$0.00
NHK	ENGINE BLOCK HEATER NOT AVAILABLE in Alaska.	\$86.00
GWG	POWER EXPRESS OPEN/CLOSE SUNROOF (Requires ADC)	\$905.00
LM1	LOW BEAM DAYTIME RUNNING HEADLAMPS	\$50.00
AVV	MOPAR SINGLE EXHAUST BODY KIT -inc: MOPAR Side Sills, Rear Fascia Side Accents (Discontinued), MOPAR Front Chin Spoiler (DISC) NO LONGER AVAILABLE for factory ordering as of July 13, 2016. *No Longer Factory Orderable, See Dealer for Current Availability*	\$1,092.00
XCS	4 ADDITIONAL KEY FOBS	\$137.00
RTJ	MOPAR CONNECT (Requires AF1 or AJY)	\$614.00
MZQ	MOPAR GLOSS BLACK BODY GRAPHIC	\$341.00
MUK	MOPAR SILVER BODY SIDE GRAPHIC	\$341.00
RA3	RADIO: UCONNECT 8.4 -inc: Nav-Capable! See Dealer for Details, 6 Month Trial (Registration Required), For Details Visit DriveUconnect.com, SiriusXM Satellite Radio, For More Info, Call 800-643-2112, 1-Year SiriusXM Radio Service, Harman Radio Manufacturer, GPS Antenna Input, Rear View Auto Dim Mirror w/Microphone, Uconnect Access, 8.4" Touchscreen Display (Requires ADC)	\$723.00
RA4	RADIO: UCONNECT 8.4 NAV -inc: SiriusXM Travel Link, 5-Year SiriusXM Travel Link Service, 5-Year SiriusXM Traffic Service, 1 Year Trial (Registration Required), HD Radio, For Details Visit DriveUconnect.com, SiriusXM Satellite Radio, For More Info, Call 800- 643-2112, 1-Year SiriusXM Radio Service, Harman Radio Manufacturer, Rear View Auto Dim Mirror w/Microphone, GPS Antenna Input, GPS Navigation, Uconnect Access, 8.4" Touchscreen Display, SiriusXM Traffic	\$1,092.00
RSD	SIRIŬSXM SATELLITE RADIO -inc: For More Info, Call 800-643-2112, 1- Year SiriusXM Radio Service	\$0.00
JPR	POWER 8-WAY DRIVER SEAT -inc: Power 4-Way Driver Lumbar Adjust	\$364.00
XAN	BLIND SPOT & CROSS PATH DETECTION (Requires AJY or AJV)	\$541.00
	DESTINATION SURCHARGE (HAWAII) (Regional)	\$50.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Chrysler 200 Limited FWD UFCH41

## **ALL OPTIONS**

99554A SHIP-THRU: NBC

ALL OPTIONS - 2017 Fleet/Non-Retail UFCH41 Limited FWD		
<u>Code</u>	Description	
37AHF	CHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*	
99755A	SHIP-THRU: AUTO TRÚCK	
99565A	SHIP-THRU: CANFIELD SERVICE	
99593A	SHIP THRU: KNAPHEIDE (99593A)	

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved. Customer File: Invoice -\$1,750.00

> \$0.00 \$0.00 \$0.00

> \$0.00

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Jeep Cherokee Sport 4x4 KLJL74

### **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail KLJL74 Sport 4x4		
<u>Code</u>	Description	Invoice
ED6	ENGINE: 2.4L I4 MULTIAIR -inc: Tigershark (STD)	\$0.00
ED6	ENGINE: 2.4L I4 MULTIAIR FLEXFUEL -inc: Tigershark, Flex Fuel Vehicle, 50 State Emissions	\$0.00
ED8	ENGINE: 2.4L I4 PZEV M-AIR -inc: Tigershark, California Emissions	\$0.00
EHK	ENGINE: 3.2L V6 24V VVT W/ESS -inc: Pentastar, Stop-Start Multiple VSM System, 700 Amp Maintenance Free Battery, Dual Bright Exhaust Tips	\$1,588.00
DFH	TRANSMISSION: 9-SPEED 948TE AUTOMATIC 1 SPEED PTU (STD)	\$0.00
24A	QUICK ORDER PACKAGE 24A -inc: Engine: 2.4L I4 MultiAir, Transmission: 9-Speed 948TE Automatic 1 Speed PTU	\$0.00
21A	QUICK ORDER PACKAGE 21A -inc: Engine: 2.4L I4 PZEV M-AIR, Transmission: 9-Speed 948TE Automatic 1 Speed PTU (Requires ED8)	\$0.00
26A	QUICK ORDER PACKAGE 26A -inc: Engine: 3.2L V6 24V VVT w/ESS, Transmission: 9-Speed 948TE Automatic 1 Speed PTU *Upon selection of this pkg, the cost of powertrain components will be added* (Requires EHK)	\$0.00
DME	3.73 AXLE RATIO (STD)	\$0.00
DMD	3.52 AXLE RATIO (Requires AHT and EHK)	\$0.00
WAA	WHEELS: 17" X 7" FULL FACE STEEL (STD)	\$0.00
PSC	BILLET SILVER METALLIC CLEARCOAT	\$0.00
PW7	BRIGHT WHITE CLEARCOAT	\$0.00
PRP	DEEP CHERRY RED CRYSTAL PEARLCOAT	\$0.00
PXJ	DIAMOND BLACK CRYSTAL PEARLCOAT Late Availability	\$0.00
PAU	GRANITE CRYSTAL METALLIC CLEARCOAT (Requires A7X9)	\$0.00
PT6	LIGHT BROWNSTONE PEARLCOAT	\$0.00
	STANDARD PAINT	\$0.00
A7X9	BLACK, CLOTH LOW-BACK BUCKET SEATS	\$0.00
A7XL	LT FROST BEIGE/BLACK, CLOTH LOW-BACK BUCKET SEATS	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 451.0, Data updated 8/9/2016 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Jeep Cherokee Sport 4x4 KLJL74

## **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail KLJL74 Sport 4x4

<u>Code</u>	Description	I <u>nvoice</u>
AFT	MOBILE OFFICE GROUP -inc: 115V Auxiliary Power Outlet, Power 4- Way Driver Lumbar Adjust, Front Passenger Forward Fold Flat Seat, Power 8-Way Driver Seat	\$537.00
ADE	COLD WEATHER GROUP -inc: Leather Wrapped Steering Wheel, Power Heated Mirrors, Engine Block Heater, Steering Wheel Mounted Audio Controls, Exterior Mirrors w/Heating Element, Windshield Wiper De-Icer, Accessory Switch Bank Module, All-Season Floor Mats, Heated Steering Wheel, Air Conditioning, Heated Front Seats, Remote Start System	\$896.00
AHT	TRAILER TOW GROUP -inc: 7 & 4 Pin Wiring Harness, Trailer Tow Wiring Harness, Class III Receiver Hitch, Full Size Spare Tire w/EHK-inc: Heavy Duty Engine Cooling	\$723.00
AJ1	SAFETY GROUP -inc: Air Conditioning, Tonneau Cover, Accessory Switch Bank Module, ParkView Rear Back-Up Camera, ParkSense Rear Park Assist System	\$541.00
NAS	50 STATE EMISSIONS	\$0.00
NAE	CALIFORNIA EMISSIONS (Requires ED8)	INC
YCH	FEDERAL EMISSIONS ORDER CODE	\$0.00
YCF	CALIFORNIA EMISSIONS STATES ORDER (Requires NAE)	\$0.00
TBB	FULL SIZE SPARE TIRE	\$91.00
	w/AHT	\$0.00
	Otherwise	\$91.00
GEG	DEEP TINT SUNSCREEN GLASS (Requires AAK)	\$359.00
	w/AAK	\$0.00
	Otherwise	\$359.00
XKN	FLEX FUEL VEHICLE -inc: 50 State Emissions (Requires ED6)	\$0.00
RSD	SIRIUSXM SATELLITE RADIO -inc: GPS Antenna Input, For More Info Call 800-643-2112, No Satellite Coverage, HI/AK, 1-Year SIRIUSXM Radio Service	\$196.00
RH1	SINGLE DISC REMOTE CD PLAYER	\$450.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Jeep Cherokee Sport 4x4 KLJL74

## **ALL OPTIONS**

<u>Code</u>	Description	Invoice
CSD	TONNEAU COVER	\$132.00
YEP	MANUFACTURER'S STATEMENT OF ORIGIN	\$0.0
	DESTINATION SURCHARGE (HAWAII) (Regional)	\$50.0
37AHF	CHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*	-\$1,800.0
99755A	SHIP-THRU: AUTO TRÚCK GROUP - BARTLETT	\$0.0
99770A	SHIP-THRU: MIDWAY	\$0.0
99565A	SHIP-THRU: CANFIELD	\$0.0
99569A	SHIP-THRU: OEM	\$0.0

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Dodge Durango SXT AWD WDEL75

## **ALL OPTIONS**

<u>Code</u>	Description	Invoice
ERC	ENGINE: 3.6L V6 24V VVT UPG I W/ESS (STD)	\$0.00
DFL	TRANSMISSION: 8-SPEED AUTOMATIC (845RE) (STD)	\$0.00
23A	QUICK ORDER PACKAGE 23A -inc: Engine: 3.6L V6 24V VVT UPG I w/ESS, Transmission: 8-Speed Automatic (845RE)	\$0.00
23B	QUICK ORDER PACKAGE 23B -inc: Engine: 3.6L V6 24V VVT UPG I w/ESS, Transmission: 8-Speed Automatic (845RE), Comfort Seating Group, Leather Wrapped Steering Wheel, Power 4-Way Driver Lumbar Adjust, Integrated Roof Rail Crossbars, Bright Side Roof Rails, Power 8- Way Driver/Manual Passenger Seat (Requires AMM)	\$1,373.00
PSC	BILLET	\$0.00
PW7	WHITE KNUCKLE	\$0.00
PXJ	DIAMOND BLACK CRYSTAL PEARLCOAT	\$0.00
PAU	GRANITE	\$0.00
PTW	BOMBER BROWN	\$0.00
PRV	OCTANE RED	\$0.00
PBU	TRUE BLUE PEARLCOAT	\$0.00
PWD	VICE WHITE	\$530.00
	STANDARD PAINT	\$0.00
K7X9	BLACK, CLOTH LOW-BACK BUCKET SEATS	\$0.00
K7XL	LT FROST BEIGE/BLACK, CLOTH LOW-BACK BUCKET SEATS	\$0.00
AMM	3RD ROW SEATING GROUP -inc: 3rd Row Seat, 2nd Row 60/40 Fold & Tumble Seat	\$619.00
AJY	POPULAR EQUIPMENT GROUP -inc: Heated Front Seats, ParkSense Rear Park Assist w/Stop, Heated Steering Wheel, ParkView Rear Back- Up Camera (Requires 23B)	\$1,113.00
AHX	TRAILER TOW GROUP IV -inc: Rear Load Leveling Suspension, 7 & 4 Pin Wiring Harness, Class IV Receiver Hitch, Steel Spare Wheel, 180 Amp Alternator, Heavy Duty Engine Cooling, Full Size Spare Tire	\$886.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Dodge Durango SXT AWD WDEL75

## **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail WDEL75 SXT AWD

CFU       2ND ROW FOLD/TUMBLE CAPTAIN CHAIRS -inc: 2nd Row Mini       \$886         Console w/Cupholders, 2nd Row Seat Mounted Inboard Armrests, 3rd       Row Floor Mat & Mini Console (Requires 23B)         AEE       MOPAR CHROME APPEARANCE GROUP -inc: MOPAR Chrome       \$886         Exhaust Tip, MOPAR Front & Rear Door Entry Guards, MOPAR Bright       Pedal Kit, MOPAR Chrome Mirror Covers, MOPAR Chrome Tubular Side         Steps (Requires 23B)       AZM       MOPAR RUNNING BOARD PACKAGE -inc: MOPAR Black Running       \$886         Boards, MOPAR Front & Rear Door Entry Guards, MOPAR Bright Pedal       Kit (Requires 23B)       \$855         GWA       POWER SUNROOF (Requires 23B)       \$855         GWA       POWER SUNROOF (Requires 23B) and AJY)       \$1,064         LM1       LOW BEAM DAYTIME RUNNING HEADLAMPS       \$366         RA3       RADIO: UCONNECT 8.4 -inc: Nav-Capable! See Dealer for Details, For       \$708         More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen       \$150,100         Display, For Details Visit DriveUconnect.com, 1-Year SiriusXM Radio       \$441         CSC       CARGO COMPARTMENT COVER       \$67         YEP       MANUFACTURER'S STATEMENT OF ORIGIN       \$00	Code	Description	Invoice
AEE       MOPAR CHROME APPEARANCE GROUP -inc: MOPAR Chrome       \$886.         Exhaust Tip, MOPAR Front & Rear Door Entry Guards, MOPAR Bright       Pedal Kit, MOPAR Chrome Mirror Covers, MOPAR Chrome Tubular Side         Steps (Requires 23B)       MOPAR RUNNING BOARD PACKAGE -inc: MOPAR Black Running       \$886.         Boards, MOPAR Front & Rear Door Entry Guards, MOPAR Bright Pedal       Kit (Requires 23B)       \$85.         NHK       ENGINE BLOCK HEATER (Requires 23B)       \$85.         GWA       POWER SUNROOF (Requires 23B and AJY)       \$1,064.         LM1       LOW BEAM DAYTIME RUNNING HEADLAMPS       \$36.         RA3       RADIO: UCONNECT 8.4 -inc: Nav-Capable! See Dealer for Details, For       \$708.         More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen       Display, For Details Visit DriveUconnect.com, 1-Year SiriusXM Radio         Service, SiriusXM Satellite Radio (Requires 23B)       \$441.         CSC       CARGO COMPARTMENT COVER       \$67.         YEP       MANUFACTURER'S STATEMENT OF ORIGIN       \$0.		2ND ROW FOLD/TUMBLE CAPTAIN CHAIRS -inc: 2nd Row Mini Console w/Cupholders, 2nd Row Seat Mounted Inboard Armrests, 3rd	\$886.00
AZMMOPAR RUNNING BOARD PACKAGE -inc: MOPAR Black Running Boards, MOPAR Front & Rear Door Entry Guards, MOPAR Bright Pedal Kit (Requires 23B)\$886NHKENGINE BLOCK HEATER (Requires 23B)\$85GWAPOWER SUNROOF (Requires 23B and AJY)\$1,064LM1LOW BEAM DAYTIME RUNNING HEADLAMPS\$36RA3RADIO: UCONNECT 8.4 -inc: Nav-Capable! See Dealer for Details, For More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen 	AEE	MOPAR CHROME APPEARANCE GROUP -inc: MOPAR Chrome Exhaust Tip, MOPAR Front & Rear Door Entry Guards, MOPAR Bright Pedal Kit, MOPAR Chrome Mirror Covers, MOPAR Chrome Tubular Side	\$886.00
NHKENGINÉ BLOCK HEATER (Requires 23B)\$85.GWAPOWER SUNROOF (Requires 23B and AJY)\$1,064LM1LOW BEAM DAYTIME RUNNING HEADLAMPS\$36.RA3RADIO: UCONNECT 8.4 -inc: Nav-Capable! See Dealer for Details, For More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen Display, For Details Visit DriveUconnect.com, 1-Year SiriusXM Radio Service, SiriusXM Satellite Radio (Requires 23B)\$441.RH1SINGLE DISC REMOTE CD PLAYER (Requires 23B and RA3)\$441.CSCCARGO COMPARTMENT COVER\$67.YEPMANUFACTURER'S STATEMENT OF ORIGIN Qualified fleet buyers only* *CREDIT*\$0.99755ASHIP-THRU: AUTO TRUCK GROUP - BARTLETT\$0.99767ASHIP-THRU: FORT WAYNE FLEET\$0.99565ASHIP-THRU: CANFIELD\$0.99566ASHIP-THRU: GROUND EFFECTS\$0.99566ASHIP-THRU: KNAPHEIDE\$0.99566ASHIP-THRU: LEGGETT & PLATT CVP\$0.	AZM	MOPAR RUNNING BOARD PACKAGE -inc: MOPAR Black Running Boards, MOPAR Front & Rear Door Entry Guards, MOPAR Bright Pedal	\$886.00
LM1LOW BEAM DAYTIME RUNNING HEADLAMPS\$36.RA3RADIO: UCONNECT 8.4 -inc: Nav-Capable! See Dealer for Details, For More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen Display, For Details Visit DriveUconnect.com, 1-Year SiriusXM Radio Service, SiriusXM Satellite Radio (Requires 23B)\$441.RH1SINGLE DISC REMOTE CD PLAYER (Requires 23B and RA3)\$441.CSCCARGO COMPARTMENT COVER\$67.YEPMANUFACTURER'S STATEMENT OF ORIGIN\$0	NHK		\$85.00
RA3RADIO: UCONNECT 8.4 -inc: Nav-Capable! See Dealer for Details, For More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen Display, For Details Visit DriveUconnect.com, 1-Year SiriusXM Radio Service, SiriusXM Satellite Radio (Requires 23B)\$708.RH1SINGLE DISC REMOTE CD PLAYER (Requires 23B and RA3)\$441.CSCCARGO COMPARTMENT COVER\$67.YEPMANUFACTURER'S STATEMENT OF ORIGIN\$0	GWA	POWER SUNROOF (Requires 23B and AJY)	\$1,064.00
More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen Display, For Details Visit DriveUconnect.com, 1-Year SiriusXM Radio Service, SiriusXM Satellite Radio (Requires 23B)RH1SINGLE DISC REMOTE CD PLAYER (Requires 23B and RA3)\$441.CSCCARGO COMPARTMENT COVER\$67.YEPMANUFACTURER'S STATEMENT OF ORIGIN\$0DESTINATION SURCHARGE (HAWAII) (Regional)\$50.37AHFCHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*\$0.99755ASHIP-THRU: AUTO TRUCK GROUP - BARTLETT\$0.99565ASHIP-THRU: FORT WAYNE FLEET\$0.99565ASHIP-THRU: CANFIELD\$0.99566ASHIP-THRU: KNAPHEIDE\$0.99566ASHIP-THRU: KNAPHEIDE\$0.99566ASHIP-THRU: KNAPHEIDE\$0.99564ASHIP-THRU: LEGGETT & PLATT CVP\$0.	LM1	LOW BEAM DAYTIME RUNNING HEADLAMPS	\$36.00
RH1SINGLE DISC REMOTE CD PLAYER (Requires 23B and RA3)\$441.CSCCARGO COMPARTMENT COVER\$67.YEPMANUFACTURER'S STATEMENT OF ORIGIN\$0DESTINATION SURCHARGE (HAWAII) (Regional)\$50.37AHFCHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*\$0.99755ASHIP-THRU: AUTO TRUCK GROUP - BARTLETT\$0.99767ASHIP-THRU: FORT WAYNE FLEET\$0.99565ASHIP-THRU: CANFIELD\$0.99566ASHIP-THRU: GROUND EFFECTS\$0.99564ASHIP-THRU: KNAPHEIDE\$0.99564ASHIP-THRU: LEGGETT & PLATT CVP\$0.	RA3	More Info, Call 800-643-2112, Uconnect Access, 8.4" Touchscreen Display, For Details Visit DriveUconnect.com, 1-Year SiriusXM Radio	\$708.00
YEPMANUFACTURER'S STATEMENT OF ORIGIN\$0.DESTINATION SURCHARGE (HAWAII) (Regional)\$50.37AHFCHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*99755ASHIP-THRU: AUTO TRUCK GROUP - BARTLETT99767ASHIP-THRU: FORT WAYNE FLEET99565ASHIP-THRU: CANFIELD99595ASHIP-THRU: GROUND EFFECTS99566ASHIP-THRU: KNAPHEIDE99564ASHIP-THRU: LEGGETT & PLATT CVP	RH1		\$441.00
DESTINATION SURCHARGE (HAWAII) (Regional)\$50.37AHFCHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*-\$2,500.99755ASHIP-THRU: AUTO TRUCK GROUP - BARTLETT\$0.99767ASHIP-THRU: FORT WAYNE FLEET\$0.99565ASHIP-THRU: CANFIELD\$0.99595ASHIP-THRU: GROUND EFFECTS\$0.99566ASHIP-THRU: KNAPHEIDE\$0.99564ASHIP-THRU: LEGGETT & PLATT CVP\$0.	CSC	CARGO COMPARTMENT COVER	\$67.00
37AHFCHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*-\$2,500, qualified fleet buyers only* *CREDIT*99755ASHIP-THRU: AUTO TRUCK GROUP - BARTLETT\$0, 99767A99767ASHIP-THRU: FORT WAYNE FLEET\$0, 99565A99565ASHIP-THRU: CANFIELD\$0, 99595A99566ASHIP-THRU: GROUND EFFECTS\$0, 99566A99566ASHIP-THRU: KNAPHEIDE\$0, 90, 99564A99564ASHIP-THRU: LEGGETT & PLATT CVP\$0, 90, 90, 90,	YEP	MANUFACTURER'S STATEMENT OF ORIGIN	\$0.00
qualified fleet buyers only* *CREDIT*99755ASHIP-THRU: AUTO TRUCK GROUP - BARTLETT99767ASHIP-THRU: FORT WAYNE FLEET99565ASHIP-THRU: CANFIELD99595ASHIP-THRU: GROUND EFFECTS99566ASHIP-THRU: KNAPHEIDE99564ASHIP-THRU: LEGGETT & PLATT CVP		DESTINATION SURCHARGE (HAWAII) (Regional)	\$50.00
99767A       SHIP-THRU: FORT WAYNE FLEET       \$0.         99565A       SHIP-THRU: CANFIELD       \$0.         99595A       SHIP-THRU: GROUND EFFECTS       \$0.         99566A       SHIP-THRU: KNAPHEIDE       \$0.         99564A       SHIP-THRU: LEGGETT & PLATT CVP       \$0.	37AHF		-\$2,500.00
99565A         SHIP-THRU: CANFIELD         \$0.           99595A         SHIP-THRU: GROUND EFFECTS         \$0.           99566A         SHIP-THRU: KNAPHEIDE         \$0.           99564A         SHIP-THRU: LEGGETT & PLATT CVP         \$0.	99755A	SHIP-THRU: AUTO TRUCK GROUP - BARTLETT	\$0.00
99595ASHIP-THRU: GROUND EFFECTS\$0.99566ASHIP-THRU: KNAPHEIDE\$0.99564ASHIP-THRU: LEGGETT & PLATT CVP\$0.	99767A	SHIP-THRU: FORT WAYNE FLEET	\$0.00
99566ASHIP-THRU: KNAPHEIDE\$0.99564ASHIP-THRU: LEGGETT & PLATT CVP\$0.\$0.\$0.\$0.	99565A	SHIP-THRU: CANFIELD	\$0.00
99564A SHIP-THRU: LEGGETT & PLATT CVP \$0.	99595A	SHIP-THRU: GROUND EFFECTS	\$0.00
	99566A	SHIP-THRU: KNAPHEIDE	\$0.00
99569A SHIP-THRU: OEM \$0.			\$0.00
	99569A	SHIP-THRU: OEM	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

### Prepared By: Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Dodge Durango SXT AWD WDEL75

# **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail WDEL75 SXT AWD

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

### 2017 Fleet/Non-Retail Dodge Journey SE AWD JCEH49

### **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail JCEH49 SE AWD Code Description Invoice ENGINE: 3.6L V6 24V VVT (STD) ERB \$0.00 DG2 TRANSMISSION: 6-SPEED AUTOMATIC 62TE (STD) \$0.00 28F QUICK ORDER PACKAGE 28F -inc: Engine: 3.6L V6 24V VVT, \$0.00 Transmission: 6-Speed Automatic 62TE WFU WHEELS: 17" X 6.5" STEEL (STD) \$0.00 WFJ WHEELS: 17" X 6.5" ALUMINUM \$530.00 PSC BILLET \$0.00 PAU GRANITE \$0.00 PBX CONTUSION BLUE \$0.00 PX8 PITCH BLACK \$0.00 PRM **REDLINE 2 COAT PEARL** \$0.00 PFP VERDE OLIVA (OLIVE GREEN) \$0.00 PW3 WHITE \$0.00 PWH WHITE NOISE \$445.00 STANDARD PAINT \$0.00 E5X9 BLACK, PREMIUM CLOTH LOW-BACK BUCKET SEATS \$0.00 E5XL LT FROST BEIGE/BLACK, PREMIUM CLOTH LOW-BACK BUCKET \$0.00 SEATS BLACK, PREMIUM CLOTH LOW-BACK BUCKET SEATS -inc: E7X9 \$0.00 Passenger In Seat Cushion Storage, Front Passenger Forward Fold Flat Seat (Requires AFB) E7XL LT FROST BEIGE/BLACK, PREMIUM CLOTH LOW-BACK BUCKET \$0.00 SEATS -inc: Passenger In Seat Cushion Storage, Front Passenger Forward Fold Flat Seat (Requires AFB) SAFE & SOUND GROUP -inc: Overhead Console, Passenger Assist AWX \$1,242.00 Handles, Sun Visors w/Illuminated Vanity Mirrors, ParkView Rear Back-Up Camera, SIRIUS Satellite Radio, 1-Year SIRIUSXM Radio Service, ParkSense Rear Park Assist System, For More Info, Call 888-539-7474, Radio: 8.4 (Fleet), ATC w/3 Zone Temp Control, 8.4" Touchscreen Display, Front & Rear Aimable LED Lamps, Humidity Sensor

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Dodge Journey SE AWD JCEH49

## **ALL OPTIONS**

### ALL OPTIONS - 2017 Fleet/Non-Retail JCEH49 SE AWD

<u>Code</u>	Description	Invoice
ALW	POPULAR EQUIPMENT GROUP -inc: Overhead Console, Passenger Assist Handles, Sun Visors w/Illuminated Vanity Mirrors, Interior Observation Mirror, Leather Wrapped Shift Knob, Leather Wrapped Steering Wheel	\$708.00
AJB	SECURITY GROUP -inc: Remote Start System, Security Alarm	\$445.00
AD9	MOPAR ALL WEATHER GROUP -inc: MOPAR Slush Mats, MOPAR Cargo Tray (CKZ), MOPAR Splash Guards, MOPAR Door Sill Guards	\$312.00
AEE	MOPAR CHROME APPEARANCE GROUP -inc: Chrome Bodyside Molding, MOPAR Chrome Fuel Filler Door, MOPAR Chrome Mirror Covers	\$610.00
ACX	MOPAR INTERIOR APPEARANCE GROUP -inc: MOPAR Premium Floor Mats w/Logo, MOPAR Door Sill Guards	\$325.00
AD4	MOPAR PROTECTION GROUP -inc: MOPAR Cargo Tray (CKV), MOPAR Splash Guards, MOPAR All Weather Floor Mats, MOPAR Front Splash Guards	\$312.00
AFB	COMFORT/CONVENIENCE GROUP -inc: Power 4-Way Driver Lumber Adjust, Power 6-Way Driver Seat	\$312.00
NHK	ENGINE BLOCK HEATER	\$85.00
TBG	COMPACT SPARE TIRE (DISC) NO LONGER AVAILABLE for factory ordering as of July 25, 2016. *No Longer Factory Orderable, See Dealer for Current Availability*	\$352.00
REB	RADIO: 4.3 (REB) -inc: SIRIUS Satellite Radio, 1-Year SIRIUSXM Radio Service, For More Info, Call 888-539-7474	\$263.00
RE2	RADIO: 8.4 (Requires AWX)	\$0.00
RSP	UCONNECT VOICE COMMAND W/BLUETOOTH -inc: Rear View Auto Dim Mirror w/Microphone, Leather Wrapped Shift Knob, Leather Wrapped Steering Wheel	\$490.00
XAA	PARKSENSE REAR PARK ASSIST SYSTEM	\$223.00
YEP	MANUFACTURER'S STATEMENT OF ORIGIN	\$0.00
CFL	2ND ROW SEAT W/2 CHILD BOOSTERS	\$200.00
	DESTINATION SURCHARGE (HAWAII) (Regional)	\$50.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Dodge Journey SE AWD JCEH49

## **ALL OPTIONS**

### ALL OPTIONS - 2017 Fleet/Non-Retail JCEH49 SE AWD

<u>Code</u>	<u>Description</u>	I <u>nvoice</u>
37AHF	CHRYSLER US FLEET PURCHASE ALLOWANCE *Available to	-\$2,500.00
99755A	qualified fleet buyers only* *CREDIT* SHIP-THRU: AUTO TRUCK GROUP - BARTLETT	\$0.00
99565A	SHIP-THRU: CANFIELD	\$0.00
99566A	SHIP-THRU: KNAPHEIDE	\$0.00
99564A	SHIP-THRU: LEGGETT & PLATT CVP	\$0.00
99770A	SHIP-THRU: MIDWAY	\$0.00
99554A	SHIP-THRU: NBC	\$0.00
99569A	SHIP-THRU: OEM	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Dodge Journey SE FWD JCDH49

## **ALL OPTIONS**

		- OPTIONS - 2017 Fleet/Non-Retail JCDH49 SE FWD		
<u>Code</u>	Description	Invoice		
ED3	ENGINE: 2.4L I4 DOHC 16V DUAL VVT (STD)	\$0.00		
DFF	TRANSMISSION: 4-SPEED AUTOMATIC VLP (STD)	\$0.00		
22F	QUICK ORDER PACKAGE 22F -inc: Engine: 2.4L I4 DOHC 16V Dual VVT, Transmission: 4-Speed Automatic VLP	\$0.00		
WFU	WHEELS: 17" X 6.5" STEEL (STD)	\$0.00		
WFJ	WHEELS: 17" X 6.5" ALUMINUM (Requires AGV)	\$530.00		
PSC	BILLET	\$0.00		
PAU	GRANITE	\$0.00		
PBX	CONTUSION BLUE	\$0.00		
PX8	PITCH BLACK	\$0.00		
PRM	REDLINE 2 COAT PEARL	\$0.00		
PFP	VERDE OLIVA (OLIVE GREEN)	\$0.00		
PW3	WHITE	\$0.00		
PWH	WHITE NOISE	\$445.00		
	STANDARD PAINT	\$0.00		
E5X9	BLACK, PREMIUM CLOTH LOW-BACK BUCKET SEATS	\$0.00		
E5XL	LT FROST BEIGE/BLACK, PREMIUM CLOTH LOW-BACK BUCKET SEATS	\$0.00		
E7X9	BLACK, PREMIUM CLOTH LOW-BACK BUCKET SEATS -inc: Passenger In Seat Cushion Storage, Front Passenger Forward Fold Flat Seat (Requires AFB)	\$0.00		
E7XL	LT FROST BEIGE/BLACK, PREMIUM CLOTH LOW-BACK BUCKET SEATS -inc: Passenger In Seat Cushion Storage, Front Passenger Forward Fold Flat Seat (Requires AFB)	\$0.0		
Z1A	GVWR: 5,005 LBS (STD)	\$0.0		
Z1B	GVW/PAYLOAD RATING (Requires AGV)	\$0.00		

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Dodge Journey SE FWD JCDH49

## **ALL OPTIONS**

### ALL OPTIONS - 2017 Fleet/Non-Retail JCDH49 SE FWD

<u>Code</u>	Description	Invoice
AGV	FLEXIBLE SEATING GROUP -inc: Easy Entry System Seat, 3rd Row 50/50 Fold/Reclining Seat, 2nd Row 40/60 Tilt & Slide Seat, Delete Cargo Compartment Cover, GVW/Payload Rating w/o AWX-inc: Air Conditioning w/3 Zone Temp Control w/AWX-inc: ATC w/3 Zone Temp Control, Rear Air Conditioning w/Heater	\$1,776.00
AFE	MOPAR CHROME ACCENT PACKAGE -inc: MOPAR Chrome Exhaust Tip, Chrome Bodyside Molding, MOPAR Chrome Fuel Filler Door, MOPAR Chrome Mirror Covers	\$610.00
AWX	SAFE & SOUND GROUP -inc: Overhead Console, LED Tail Lamps, Passenger Assist Handles, Sun Visors w/Illuminated Vanity Mirrors, ParkView Rear Back-Up Camera, 1-Year SIRIUSXM Radio Service, SIRIUS Satellite Radio, ParkSense Rear Park Assist System, For More Info, Call 888-539-7474, Radio: 8.4 (Fleet), Air Conditioning ATC w/Dual Zone Control, 8.4" Touchscreen Display, Front & Rear Aimable LED Lamps, Humidity Sensor	\$1,242.00
ALW	POPULAR EQUIPMENT GROUP -inc: Overhead Console, Passenger Assist Handles, Sun Visors w/Illuminated Vanity Mirrors, Interior Observation Mirror, Leather Wrapped Shift Knob, Leather Wrapped Steering Wheel (Requires AGV)	\$708.00
AJB	SECURITY GROUP -inc: Remote Start System, Security Alarm	\$445.00
AD9	MOPAR ALL WEATHER GROUP -inc: MOPAR Slush Mats, MOPAR Cargo Tray (CKZ), MOPAR Splash Guards, MOPAR Door Sill Guards (Requires AGV)	\$312.00
ACX	MOPAR INTERIOR APPEARANCE GROUP -inc: MOPAR Premium Floor Mats w/Logo, MOPAR Door Sill Guards	\$325.00
AD4	MOPAR PROTECTION GROUP -inc: MOPAR Cargo Tray (CKV), MOPAR Splash Guards, MOPAR All Weather Floor Mats, MOPAR Front Splash Guards	\$312.00
AFB	COMFORT/CONVENIENCE GROUP -inc: Power 4-Way Driver Lumber Adjust, Power 6-Way Driver Seat	\$312.00
NHK	ENGINE BLOCK HEATER (Requires AGV)	\$85.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Dodge Journey SE FWD JCDH49

## **ALL OPTIONS**

### ALL OPTIONS - 2017 Fleet/Non-Retail JCDH49 SE FWD

<u>Code</u>	Description	Invoice
TBG	COMPACT SPARE TIRE (DISC) NO LONGER AVAILABLE for factory ordering as of July 25, 2016. *No Longer Factory Orderable, See Dealer for Current Availability*	\$352.00
REB	RADIO: 4.3 (REB) -inc: SIRIUS Satellite Radio, 1-Year SIRIUSXM Radio Service, For More Info, Call 888-539-7474 (Requires AGV)	\$263.00
RE2	RADIO: 8.4 (Requires AWX)	\$0.00
CSC	CARGO COMPARTMENT COVER	\$67.00
RSP	UCONNECT VOICE COMMAND W/BLUETOOTH -inc: Rear View Auto Dim Mirror w/Microphone, Leather Wrapped Shift Knob, Leather Wrapped Steering Wheel (Requires AGV)	\$490.00
XAA	PARKSENSE REAR PARK ASSIST SYSTEM	\$223.00
YEP	MANUFACTURER'S STATEMENT OF ORIGIN	\$0.00
CFL	2ND ROW SEAT W/2 CHILD BOOSTERS (Requires AGV)	\$200.00
	DESTINATION SURCHARGE (HAWAII) (Regional)	\$50.00
37AHF	CHRYSLER US FLEET PURCHASE ALLOWANCE *Available to qualified fleet buyers only* *CREDIT*	-\$2,500.00
99755A	SHIP-THRU: AUTO TRUCK GROUP - BARTLETT	\$0.00
99565A	SHIP-THRU: CANFIELD	\$0.00
99566A	SHIP-THRU: KNAPHEIDE	\$0.00
99564A	SHIP-THRU: LEGGETT & PLATT CVP	\$0.00
99770A	SHIP-THRU: MIDWAY	\$0.00
99554A	SHIP-THRU: NBC	\$0.00
99569A	SHIP-THRU: OEM	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Ford Expedition XL 4x4 U1G

## **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail U1G XL 4x4		
<u>Code</u>	Description	Invoice
RR	RUBY RED METALLIC TINTED CLEARCOAT	\$375.00
	STANDARD PAINT	\$0.00
		\$0.00
		\$0.00
СН	EBONY, CLOTH FRONT BUCKET SEATS -inc: 5-passenger seating, 6- way power driver seat w/manual recline and manual lumbar, 2-way manual passenger seat and 40/20/40 CenterSlide w/recline split 2nd row seat	\$0.00
CD	DUNE, CLOTH FRONT BUCKET SEATS -inc: 5-passenger seating, 6- way power driver seat w/manual recline and manual lumbar, 2-way manual passenger seat and 40/20/40 CenterSlide w/recline split 2nd row seat	\$0.00
50F	FLEET CONVENIENCE PACKAGE -inc: Power Adjustable Pedals, Reverse Sensing System	\$375.00
65C	SSV UPGRADE PACKAGE -inc: Wheels: 20" Bright Aluminum, magnetic painted pockets, 4.10 Axle Ratio, Tires: P275/55R20 AT BSW (Requires 102A)	\$999.00
425	50 STATES EMISSIONS SYSTEM (Requires 102A)	\$0.00
422	CALIFORNIA EMISSIONS SYSTEM -inc: Required on units for California, Connecticut, Delaware, Massachusetts, Maryland, Maine, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington registration, Optional for Cross-Border States (Arizona, District of Columbia, Delaware, Idaho, New Hampshire, Nevada, Ohio, Virginia and West Virginia)	\$0.00
936	CALIFORNIA PUBLIC SERVICE/EMERGENCY VEHICLE EXEMPT -inc: This exemption may only apply in certain California Emissions states, Ordering dealer is responsible to contact the proper state authorities for clarification on qualifying exempted vehicles for registration, Only available on vehicles sold for authorized public service or emergency service use (Requires 423)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Ford Expedition XL 4x4 U1G

## **ALL OPTIONS**

### ALL OPTIONS - 2017 Fleet/Non-Retail U1G XL 4x4

<u>Code</u>	Description	Invoice
423	CALIFORNIA EMISSIONS SYSTEM NOT REQUIRED -inc: Dealers ordering a vehicle without a California Emissions System and which is being shipped to a California Emissions State dealer are also required to use Code 423 to attest either that the vehicle is not being registered in a California Emissions State or that Code 936 is applicable, NOTE: In Maine, Rhode Island and Vermont, dealers cannot use Code 423 for customers outside of California Emissions States locations (except Public Service/Emergency Vehicles936)	\$0.00
93N	DEALER ORDER FOR CALIFORNIA STATES REGISTRATION -inc: Federal Emissions State dealers ordering a California Emissions System (Code 422) are also required to use Code 93N to attest that the vehicle is to be registered in a California Emissions State, NOTE: it is a violation of Federal law for a Federal Emissions State dealer to sell a vehicle w/a California Emissions System for registration in a Federal Emissions State, unless the vehicle also meets EPA standards (i.e, 50-state emissions), Not available for stock orders, (Requires 422)	\$0.00
41H	ENGINE BLOCK HEATER (Regional) Standard on retail and stock orders in Alaska, Minnesota, North Dakota, South Dakota, Montana, Wisconsin and Wyoming.	\$0.00
41H	ENGINE BLOCK HEATER	\$33.00
536	HEAVY-DUTY TRAILER-TOW PACKAGE -inc: class IV trailer hitch receiver, wiring harness w/4 and 7-pin connector and electronic braking wiring kit, Integrated Trailer Brake Controller, Heavy-Duty Auxiliary Transmission Oil Cooler, Heavy-Duty Radiator	\$533.00
41K	4X4 SKID PLATES -inc: front, transfer case and fuel tank	INC
	WHEELS: 20" BRIGHT ALUMINUM -inc: magnetic painted pockets (Requires 65C)	\$0.00
	WHEELS: 17" STEEL (Requires 102A)	\$0.00
	TIRES: P275/55R20 AT BSW (Requires 65C)	\$0.00
186	RUNNING BOARDS (Requires 102A)	\$413.00
153	LICENSE PLATE BRACKET	\$0.00
43D	DAYTIME RUNNING LAMPS	\$42.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Ford Expedition XL 4x4 U1G

## **ALL OPTIONS**

### ALL OPTIONS - 2017 Fleet/Non-Retail U1G XL 4x4

• •		
<u>Code</u>	Description	I <u>nvoice</u>
	RADIO: AM/FM SINGLE CD -inc: 4.2" instrument cluster, 4.2" center stack w/rear view camera, speed sensitive volume, input jack, rear audio controls and 6-speakers, SYNC w/MyFord Communication & Entertainment System, enhanced voice recognition, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack, SiriusXM Satellite Radio Not available in Alaska or Hawaii (Requires 101A)	\$0.00
52M	SYNC W/MYFORD COMMUNICATION & ENTERTAINMENT SYSTEM - inc: enhanced voice-recognition (Requires 102A)	\$209.00
21F	2ND ROW 40/20/40 CLOTH BENCH SEAT (Requires 102A)	\$114.00
875	3RD ROW 60/40 MANUAL BENCH SEAT w/101A,100A,21F-inc: Cloth w/102A&!21F-inc: Vinyl	\$831.00
51R	ALL-WEATHER FLOOR MATS (RPO)	\$71.00
	FLEET ADVERTISING CREDIT *CREDIT*	-\$875.00
56M	FORD US NATIONAL FLEET INCENTIVES *Available to qualified fleet buyers only* *CREDIT*	-\$3,500.00
31L	SHIP THRU: AUTO TRUCK (Requires D9E)	\$0.00
31M	SHIP-THRU: MANNING (Requires D9E)	\$0.00
D9E	BUILT: KENTUCKY TRUCK PLANT (Requires 31M or 31L)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

## 2017 Fleet/Non-Retail Ford Edge SEL FWD K3J

## ALL OPTIONS

L OPTIONS	S - 2017 Fleet/Non-Retail K3J SEL FWD	
<u>Code</u>	Description	Invoice
999	ENGINE: 2.0L I4 ECOBOOST -inc: Twin scroll (STD)	\$0.00
998	ENGINE: 3.5L TI-VCT V6 (Requires 44J)	\$594.00
446	TRANSMISSION: 6-SPEED AUTOMATIC W/SELECTSHIFT -inc: paddle shifters (STD)	\$0.00
44J	TRANSMISSION: 6-SPD AUTO W/SELECTSHIFT (Requires 998)	\$0.00
200A	EQUIPMENT GROUP 200A	\$0.00
201A	EQUIPMENT GROUP 201A -inc: Premium 9 Speaker Audio, SYNC 3, enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack w/swipe capability, AppLink, 911 Assist and 2 smart-charging USB ports *GROSS* (Requires Equipment Group 201A savings)	\$2,764.00
64F	WHEELS: 18" SPARKLE SILVER-PAINTED ALUMINUM -inc: Split- spoke (STD)	\$0.00
64M	WHEELS: 18" POLISHED ALUMINUM -inc: Tires: P245/60R18 AS BSW (TC2) (Requires 201A)	\$850.00
	TIRES: P245/60R18 AS BSW -inc: mini spare (STD)	\$0.00
TCM	TIRES: P235/60R18 ALL-SEASON SNOW CHAIN COMPATIBLE	\$0.00
TC2	TIRES: P245/60R18 AS BSW (TC2) (Requires 64M)	\$0.00
C7	CANYON RIDGE METALLIC	\$0.00
G1	SHADOW BLACK	\$0.00
J7	MAGNETIC METALLIC	\$0.00
GN	WHITE GOLD METALLIC	\$0.00
N1	BLUE JEANS METALLIC	\$0.00
UX	INGOT SILVER METALLIC	\$0.00
ΥZ	OXFORD WHITE	\$0.00
R3	BURGUNDY VELVET METALLIC TINTED CLEARCOAT	\$375.00
RR	RUBY RED METALLIC TINTED CLEARCOAT	\$375.00
UG	WHITE PLATINUM METALLIC TRI-COAT STANDARD PAINT	\$565.00 \$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 454.0, Data updated 8/30/2016 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved.

Customer File:

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Ford Edge SEL FWD K3J

## **ALL OPTIONS**

#### ALL OPTIONS - 2017 Fleet/Non-Retail K3J SEL FWD

<u>Code</u>	Description	Invoice
DE	EBONY, UNIQUE CLOTH BUCKET SEATS -inc: 10-way power drivers	\$0.00
	seat (fore/aft/up/down/recline/tilt/lumbar) and 6-way power passenger	
	seat (fore/aft/up/down/tilt/manual recline) (Requires 200A)	
LE	EBONY, LEATHER-TRIMMED HEATED BUCKET SEATS -inc: 10-way	\$0.00
	power drivers seat (fore/aft/up/down/recline/tilt/lumbar) and 6-way power	
	passenger seat (fore/aft/up/down/tilt/manual recline) (Requires 201A)	
LD	DUNE, LEATHER-TRIMMED HEATED BUCKET SEATS -inc: 10-way	\$0.00
	power drivers seat (fore/aft/up/down/recline/tilt/lumbar) and 6-way power	
	passenger seat (fore/aft/up/down/tilt/manual recline) (Requires 201A)	
DD	DUNE, UNIQUE CLOTH BUCKET SEATS -inc: 10-way power drivers	\$0.00
	seat (fore/aft/up/down/recline/tilt/lumbar) and 6-way power passenger	
	seat (fore/aft/up/down/tilt/manual recline) (Requires 200A)	• · · · ·
65U	UTILITY PACKAGE -inc: Perimeter Alarm, Foot-Activated Hands-Free	\$850.00
	Power Liftgate, Universal Garage Door Opener (Requires 201A)	• • • • • •
51T	TECHNOLOGY PACKAGE -inc: Blind Spot Information System (BLIS),	\$1,420.00
	cross traffic alert, Radio: AM/FM Stereo w/Single CD/Navigation, voice-	
	activated touch-screen navigation w/Pinch-to-Zoom capability, SiriusXM	
	Traffic & Travel Link, 5-year prepaid subscription, services are not	
	available in Alaska or Hawaii, SiriusXM audio and data services each	
	require a subscription sold separately, or as a package, by Sirius XM	
	Radio Inc, If you decide to continue service after your trial, the	
	subscription plan you choose will automatically renew thereafter and you	
	will be charged according to your chosen payment method at then-	
	current rates, Fees and taxes apply, To cancel you must call SiriusXM at	
	1-866-635-2349, See SiriusXM Customer Agreement for complete terms	
	at www.siriusxm.com, All fees and programming subject to change,	
	Sirius, XM and all related marks and logos are trademarks of Sirius XM	
	Radio Inc, Auto-Dimming Driver's Sideview Mirror, Remote Start System,	
	Power Converter 110V Outlet (Requires 201A)	<b>\$</b> 22.4 0
55C	COLD WEATHER PACKAGE -inc: Windshield Wiper De-Icer, Heated	\$334.00
	Steering Wheel, Front & Rear Floor Liners Custom accessory, pre-	
	installed (Requires 201A)	<b>*</b> - <b>-</b>
60A	CARGO ACCESSORY PACKAGE -inc: Custom accessory, pre-installed,	\$276.00
	Rear Bumper Protector, Retractable Cargo Area Cover, Cargo Mat	

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

## Prepared By:

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Ford Edge SEL FWD K3J

## **ALL OPTIONS**

ALL OPTIONS - 2017 Fleet/Non-Retail K3J SEL FWD			
<u>Code</u>	Description	Invoice	
425	50-STATE EMISSIONS SYSTEM	\$0.00	
41H	ENGINE BLOCK HEATER (LPO) REQUIRES valid FIN code.	\$86.00	
53G	CLASS II TRAILER TOW PACKAGE -inc: trailer sway control	\$413.00	
65L	WHEEL-LOCKING LUG NUTS (DEALER INSTALLED) -inc: Factory invoiced accessory, NOTE: Shipped separately from the vehicle for dealer installation.	\$71.00	
43P	PANORAMIC VISTA ROOF -inc: power open/close w/power shade and acoustic-laminated glass, Standard 2nd row LED dome light is replaced w/two single lights, Switch located in each grab handle pocket (Requires 201A)	\$1,515.00	
153	FRONT LICENSE PLATE BRACKET Standard in states requiring 2 license plates and optional to all others.	\$0.00	
942	DAYTIME RUNNING LAMPS (NON-CONFIGURABLE) -inc: Replaces the standard configurable daytime running lamps (LPO) REQUIRES valid FIN code.	\$42.00	
52N	RADIO: AM/FM STEREO W/SINGLE CD/NAVIGATION -inc: voice- activated touch-screen navigation w/Pinch-to-Zoom capability, SiriusXM Traffic & Travel Link, 5-year prepaid subscription, services are not available in Alaska or Hawaii, SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc, If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then- current rates, Fees and taxes apply, To cancel you must call SiriusXM at 1-866-635-2349, See SiriusXM Customer Agreement for complete terms at www.siriusxm.com, All fees and programming subject to change, Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc (Requires 51T)	\$0.00	
16W	FRONT & REAR FLOOR LINERS -inc: Custom accessory, pre-installed	\$119.00	
68B	BLACK ROOF RACK SIDE RAILS	\$185.00	
67P	DUAL HEADREST DVD ENTERTAINMENT SYSTEM -inc: Custom accessory, pre-installed	\$1,895.00	

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 454.0, Data updated 8/30/2016 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved. Customer File:

## Prepared By:

Mike Wright Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Phone: (800) 698-9825 Fax: (302) 839-0555 Email: mwright@hertrichfleet.com

# 2017 Fleet/Non-Retail Ford Edge SEL FWD K3J

# **ALL OPTIONS**

## ALL OPTIONS - 2017 Fleet/Non-Retail K3J SEL FWD

<u>Code</u>	Description	Invoice
52R	2ND ROW OUTBOARD INFLATABLE SAFETY BELTS	\$185.00
	FLEET ADVERTISING CREDIT *CREDIT*	-\$565.00
	EQUIPMENT GROUP 201A SAVINGS *DISCOUNT* (Requires 201A)	-\$570.00
56M	FORD US NATIONAL FLEET INCENTIVES *Available to qualified fleet buyers only* *CREDIT*	-\$2,000.00
31B	SHIP-THRU: LEGGETT & PLATT CVP -inc: Taylor Michigan (Requires D9B)	\$220.00
D9B	BUILT: OAKVILLE PLANT (Requires 31B)	\$0.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 454.0, Data updated 8/30/2016 © Copyright 1986-2012 Chrome Data Solutions, LP. All rights reserved. Customer File:

Parent Contract No. 4400016018 Child Contract No. 4400015929

## AMENDMENT NO. 1 TO CONTRACT NO. 4400015929 BETWEEN THE COMMONWEALTH OF PENNSYLVANIA, DEPARTMENT OF GENERAL SERVICES, AND HERTRICH FLEET SERVICES, INC.

THIS AMENDMENT NO. 1 to Contract No. 4400015929 is by and between the Commonwealth of Pennsylvania (Commonwealth), Department of General Services (Department) and Hertrich Fleet Services, Inc., (the Contractor), located at 1427 Bay Road, Milford, DE. 19963, for Passenger Vehicles.

WHEREAS, the Department issued an Invitation for Bids No. 6100038561 (the IFB) for the procurement of passenger vehicles; and

WHEREAS, the Contractor was awarded Contract No. 4400015929 (the Contract) in response to the IFB; and

WHEREAS, the Department and the Contractor have agreed that certain aspects of the Contract are not consistent with industry ordering standards and require amendment; and

WHEREAS, the Department and the Contractor have agreed to amend the Contract as set forth in this Amendment No. 1.

NOW THEREFORE, intending to be legally bound hereby, the Department and the Contractor agree as follows:

- 1. In order to allow for industry timeframes regarding order cut-offs for vehicle build-outs, the Department and Contractor have agreed that it is in the best interests of the Commonwealth to allow for price adjustments as soon as available with supporting documentation from the Manufacturer vis the Contractor and not upon the actual renewal date of the Contract as set forth in the original Contract terms. Accordingly, after the current vehicle model year build-out dates have been posted by the Manufacturer, all model year updates and price increases will be reviewed by the Department upon receipt from the Contractor. All price adjustment requests must be approved by the Department prior to taking effect.
- 2. The renewal date of the Contract shall remain September 1, however no price adjustments will be permitted at that time.
- 3. The fully-executed Amendment No. 1 to the Contract shall not contain "ink" signatures by the Commonwealth. After signature by the Contractor on this document, the Amendment will be submitted for required Commonwealth approvals through the

Commonwealth's SRM system. Amendment No. 1 will be effective following the final Commonwealth approval.

4. The remaining provisions of the Contract shall continue in full force and effect during the terms of the Contract, unless specifically modified by this Amendment or any subsequent written amendment.

IN WITNESS WHEREOF, the Commonwealth and the Contractor hereby agree to amend Contract No. 4400015929 as set forth in this Amendment No. 1.

Witness:

Title e and

By:

**CONTRACTOR:** 

Printed

SAP Vendor Number

## COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF GENERAL SERVICES

By: <u>To be affixed electronically</u> Deputy Secretary for Procurement Date

## APPROVED AS TO FORM AND LEGALITY:

To be affixed electronicallyOffice of Chief CounselDate

 To be affixed electronically

 Office of Attorney General
 Date

## **APPROVED:**

 To be affixed electronically

 State Treasurer
 Date

To be affixed electronicallyOffice of General CounselDate

Table of Contents

PART I - GENERAL INFORMATION			
I.1 IFB-001.1 Purpose (Oct 2006)	. 3		
I.2 IFB-005.1 Type of Contract (Oct. 2006)			
I.3 IFB-008.1C No Pre-bid Conference (Oct. 2006)	. 3		
I.4 IFB-009.1 Questions (February 2012).	. 3		
I.5 IFB-010.1 Addenda to the IFB (Oct. 2006)	. 3		
I.6 IFB-011.1B Submission of Bids – Electronic Submittal (May 2011)			
I.7 IFB-024.1 Bid Protest Procedure (Oct 2006)	. 4		
I.8 IFB-025.1 Electronic Version of this IFB (Oct 2006)	. 5		
I.9 IFB-027.1 COSTARS Program (Oct 2013)			
I.10 IFB-028.1 Participating Addendum with an External Procurement Activity (Dec 6 2006)	. 8		
I.11 IFB-029.1 Prices (Dec 6 2006)	10		
I.12 IFB-030.1 Approved Equal (Nov 2006)			
I.13 IFB-031.1 Alternates (Oct 2013)			
I.14 IFB-032.1 New Equipment (Nov 2006)			
I.15 I-IFB-033.1 Modification or Withdrawal of Bid (Nov 2006)	10		
I.16 I-IFB-034.1 Rejection of Bids (Nov 2006)			
I.17 Submission-001.1 Representations and Authorizations (Oct 2013)	12		
PART II - REQUIREMENTS			
II.1 IFB-006.1b COSTARS Program Election to Participate (July 2012)	13		
II.2 II-IFB-008.1b Lobbying Certification and Disclosure – Electronic Submission. (Oct 2006).	13		
II.3 IFB-010.1 License Required (Oct 2013).	12		
II.4 IFB-011.1 Authorized Dealer/Franchiser (Oct 2006)			
II.5 II-IFB-016.1 Post-Submission Descriptive Literature (Dec 2006)			
II.6 II-IFB-017.1b Reciprocal Limitations Act – Electronic Submittal (February 2007) PART III - SELECTION CRITERIA	14		
III.1 III-IFB-001.1a Mandatory Responsiveness Requirements (Oct 2006)	15		
III.2 III-IFB-007.1 Awards (May 2011)	15		
III.3 III-IFB-008.1 Tie Bids (Nov 2006)			
III.4 III-IFB-009.1 Prompt Payment Discounts (Nov 2006)	15		
III.5 III-IFB-010.1 Option for Separate Competitive Bidding Procedure (Nov 2006)	15		
III.6 III-IFB-014.1 Rebates (Nov 2006)			
PART IV - WORK STATEMENT			
IV.1 IFB-001.1a Specifications (Nov 2006)	16		
PART V - CONTRACT TERMS and CONDITIONS			
V.1 CONTRACT-001.1b Contract Terms and Conditions (Nov 30, 2006)			
V.2 CONTRACT-002.1a Term of Contract – Contract (May 2012)	17		
V.3 CONTRACT-002.2e Renewal of Contract Term; Adjusted Prices in Accordance with Manufacturer Price	17		
Increases (Oct 2013)			
V.4 CONTRACT-002.3 Extension of Contract Term (Nov 30 2006)			
V.5 CONTRACT-003.1a Signatures – Contract (July 2015)			
V.6 CONTRACT-004.1a Definitions (Oct 2013).			
V.7 CONTRACT-005.1c Purchase Orders - Vehicles (July 2015)			
V.8 CONTRACT-006.1 Independent Prime Contractor (Oct 2006)			
V.9 CONTRACT-007.01c Delivery – Vehicles (Oct 2013)			
V.10 CONTRACT-007.02 Estimated Quantities (Nov 30 2006)			
V.11 CONTRACT-008.1a Warranty. (Oct 2006)	19		
V.12 CONTRACT-009.1c Patent, Copyright, and Trademark Indemnity (Oct 2013)			
V.13 CONTRACT-009.1d Ownership Rights (Oct 2006)	20		
V.14 CONTRACT-010.1a Acceptance (Oct 2006)	21		
V.15 CONTRACT-010.2 Product Conformance (March 2012)	21		
V.16 CONTRACT-010.3 Rejected Material Not Considered Abandoned (March 2012)	21		
V.17 CONTRACT-011.1a Compliance With Law (Oct 2006)			
V.18 CONTRACT-013.1 Environmental Provisions (Oct 2006)			
V.19 CONTRACT-014.1 Post-Consumer Recycled Content (Oct 2013)			
V.20 CONTRACT-014.3 Recycled Content Enforcement (February 2012)	22		

V.21 CONTRACT-015.1 Compensation (Oct 2006)	. 22
V.22 CONTRACT-015.2 Billing Requirements (February 2012)	. 22
V.23 CONTRACT-015.6 Price Adjustment - Manufacturer Price Increases (Oct 2006)	. 22
V.24 CONTRACT-016.1 Payment (Oct 2006)	. 23
V.25 CONTRACT-017.1 Taxes (Dec 5 2006)	
V.26 CONTRACT-018.1 Assignment of Antitrust Claims (Oct 2006)	
V.27 CONTRACT-019.1 Hold Harmless Provision (Nov 30 2006).	. 23
V.28 CONTRACT-020.1 Audit Provisions (Oct 2006)	
V.29 CONTRACT-020.2 Single Audit Act of 1984 (Oct 2013)	
V.30 CONTRACT-021.1 Default (Oct 2013)	
V.31 CONTRACT-022.1 Force Majeure (Oct 2006)	. 26
V.32 CONTRACT-023.1a Termination Provisions (Oct 2013)	. 26
V.33 CONTRACT-024.1 Contract Controversies (Oct 2011)	. 26
V.34 CONTRACT-025.1 Assignability and Subcontracting (Oct 2013)	. 27
V.35 CONTRACT-026.1 Other Contractors (Oct 2006)	. 27
V.36 CONTRACT-027.1 Nondiscrimination/Sexual Harassment Clause (March 2015)	. 28
V.37 CONTRACT-028.1 Contractor Integrity Provisions (January 2015)	
V.38 CONTRACT-029.1 Contractor Responsibility Provisions (Nov 2010)	
V.39 CONTRACT-030.1 Americans with Disabilities Act (Oct 2006)	. 32
V.40 CONTRACT-031.1 Hazardous Substances (Oct 2013)	. 32
V.41 CONTRACT-032.1 Covenant Against Contingent Fees (Oct 2006)	
V.42 CONTRACT-033.1 Applicable Law (Oct 2006)	. 33
V.43 CONTRACT- 034.1b Integration (Nov 30 2006)	. 33
V.44 CONTRACT-034.2b Order of Precedence - IFB (Dec 6 2006)	. 34
V.45 CONTRACT-034.3 Controlling Terms and Conditions (Aug 2011)	. 34
V.45 CONTRACT-034.3 Controlling Terms and Conditions (Aug 2011) V.46 CONTRACT-035.1a Changes (Oct 2006)	. 34
V.47 CONTRACT-037.1a Confidentiality (Oct 2013)	. 34
V.48 CONTRACT-046.1 Manufacturer's Price Reduction (Oct 2006)	
V.49 CONTRACT-047.1 Motor Vehicles to be manufactured in North America (Oct 2006)	
V.50 CONTRACT-047.2b General Delivery Requirements for Vehicles (Oct 2012)	
V.51 CONTRACT-047.5 Local Public Procurement Unit Participation (March 5, 2007)	
V.52 CONTRACT-047.6 Additional Delivery Charges (Participating Local Public Procurement Units ONLY) (	Oct
2006)	
V.53 CONTRACT-047.7 Taxes (Oct 2006)	
V.54 CONTRACT-051.1 Notice (Dec 2006)	
V.55 CONTRACT-052.1 Right to Know Law (Feb 2010)	. 36

## PART I - GENERAL INFORMATION PART I - GENERAL INFORMATION I.1 IFB-001.1 Purpose (Oct 2006)

The Commonwealth of Pennsylvania (Commonwealth) is issuing this Invitation for Bids (IFB) to meet the needs of DEPARTMENT OF GENERAL SERVICES to satisfy a need for Passenger Vehicles Contract.

## I.2 IFB-005.1 Type of Contract (Oct. 2006)

If the Issuing Office enters into a contract as a result of this IFB, it will be a contract containing the Contract Terms and Conditions as shown in Part V of this IFB.

#### I.3 IFB-008.1C No Pre-bid Conference (Oct. 2006)

There will be no pre-bid conference for this IFB. If there are any questions, please forward them to the Issuing Office prior to the bid opening date and time.

## I.4 IFB-009.1 Questions (February 2012)

All questions regarding the IFB must be submitted in writing to the email address of the Issuing Officer provided in the solicitation. While there is no set timeline for the submittal of questions, questions received within 48 hours prior to the bid due date and time will be answered at the discretion of the Commonwealth. All questions received will be answered, in writing, and such responses shall be posted to eMarketplace as an addendum to the IFB. The Issuing Officer shall not be bound by any verbal information nor shall it be bound by any written information that is not either contained within the IFB or formally issued as an addendum by the Issuing Office. The Issuing Office does not consider questions to be a protest of the specifications or of the solicitation.

#### I.5 IFB-010.1 Addenda to the IFB (Oct. 2006)

If the Issuing Office deems it necessary to revise any part of this IFB before the bid response date, the Issuing Office will post an addendum to its website at WWW.DGS.STATE.PA.US it is the Bidder's responsibility to periodically check the website for any new information or addenda to the IFB.

#### I.6 IFB-011.1B Submission of Bids – Electronic Submittal (May 2011)

a. Bids are requested for the item(s) described in the Invitation For Bids and all the documents referenced in the form (collectively called the IFB). Bidders must submit their bids through the Commonwealth's electronic system (SRM).

b. It is the responsibility of each bidder to ensure that its Bid is received through the electronic system prior to the date and time set for the opening of bids ("Bid Opening Time"). No Bid shall be considered if it arrives after the Bid Opening Time, regardless of reason for the late arrival.

Bids that are timely received prior to the Bid Opening Time shall be opened publicly in the presence of one or more witnesses at the time and place designated in this IFB for the Bid opening.

c. Bids must be firm. If a Bid is submitted with conditions or exceptions or not in conformance with the terms

and conditions referenced in the IFB Form, it shall be rejected. The Bid shall also be rejected if the items offered by the Bidder are not in conformance with the specifications as determined by the Commonwealth.

d. The Bidder, intending to be legally bound hereby, offers and agrees, if this Bid is accepted, to provide the awarded items at the price(s) set forth in this Bid at the time(s) and place(s) specified.

## I.7 IFB-024.1 Bid Protest Procedure (Oct 2006)

a. Who May File the Protest. Any Bidder or prospective bidder who is aggrieved in connection with the IFB or award of the contract solicitation or award of a contract may file a protest. Protests relating to cancellation of invitations for bids and protests relating to the rejection of all bids are <u>not</u> permitted. A Bidder is a person that submits a bid in response to the IFB. A prospective bidder is a person that has not submitted a bid in response to the IFB.

#### b. Time for Filing.

- 1) If a protest is submitted by a prospective bidder, the protest must be filed before bid opening time or proposal receipt date.
- 2) If a protest is filed by a Bidder, the protest must be filed within seven days after the protesting Bidder knew or should have known of the facts giving rise to the protest EXCEPT THAT IN NO EVENT MAY A PROTEST BE FILED LATER THAN SEVEN (7) DAYS AFTER THE DATE THE CONTRACT OR PURCHASE ORDER WAS AWARDED. Date of filing is the date of receipt of protest.
- 3) Untimely filed protests shall be disregarded.

#### c. Form of Protest.

- 1) A protest must be in writing and filed with the agency head (or designee) of the purchasing agency.
- A protest must state all grounds upon which the protesting party asserts that the solicitation or award was improper. Issues not raised by the protesting party in the protest are deemed waived and may not be raised on appeal.
- 3) The protesting party may submit with the protest any documents or information deemed relevant.
- d. **Notice of Protest** If award has been made, the agency head (or designee) shall notify the successful Bidder or contractor of the protest. If the protest is received before award and substantial issues are raised by the protest, all Bidders who appear to have a substantial and reasonable prospect of winning the award shall be notified and may file their agreement/disagreement with the purchasing agency within three (3) days after receipt of notice of the protest.
- e. **Stay of Procurement.** The head of the purchasing agency (or designee) shall immediately decide, upon receipt of the protest, whether or not the solicitation or award shall be stayed, or if the protest is timely received after the award, whether the performance of the contract should be suspended. The Issuing Office shall not proceed further with the IFB or with the award of the contract, and shall suspend performance under the contract if awarded, unless the agency head of the purchasing agency makes a written determination that the protest is clearly without merit or that award of the contract/purchase order without delay is necessary to protect the substantial interests of the Commonwealth.

#### f. Procedures.

- 1) **Contracting Officer Response.** Within fifteen (15) days of the receipt of a protest, the contracting officer may submit a written response to the head of the purchasing agency (or designee). The response may include any documents or information that the contracting officer deems relevant to the protest.
- 2) **Protesting Party Reply.** Within ten (10) days of the date of the contracting officer response, the protesting party may file a written reply.

- 3) Review. The head of the purchasing agency (or designee) shall:
  - a) Review the protest and any response or reply.
  - b) Request and review any additional documents or information he deems necessary to render a decision.
  - c) Give the protesting party and the contracting officer reasonable opportunity to review and address any additional documents or information requested by the agency head.
  - d) In his sole discretion, conduct a hearing.
  - e) Within sixty (60) days of the receipt of the protest, issue a written determination stating the reasons for the decision.
  - f) If additional time is required to investigate the protest, inform the protesting party of the additional time needed to render a determination and obtain the protesting party's consent.
- 4) "Clearly Without Merit" Determinations. If the head of the purchasing agency (or designee) determines, upon receipt, that the protest is clearly without merit and does not stay the procurement, the head of the purchasing agency (or designee) shall immediately issue the decision as required by Subparagraph h below.
- g. Settlement. The Issuing Office has the authority to settle and resolve bid protests.
- h. **Decision.** The head of the purchasing agency (or designee) shall promptly, but in no event later than sixty (60) days from the filing of the protest, issue a written decision. The decision shall:
  - 1) State the reasons for the decision.
  - 2) If the protest is denied, inform the protesting party of its right to file an appeal in Commonwealth Court within fifteen (15) days of the mailing date of the decision.
  - 3) If it is determined that the solicitation or award was contrary to law, enter an appropriate order.

The agency head (or designee) shall send a copy of the decision to the protesting party and any other person determined by the agency head (or designee) to be affected by the decision.

## I.8 IFB-025.1 Electronic Version of this IFB (Oct 2006)

This IFB is being made available by electronic means. If a Bidder electronically accepts the IFB, the Bidder acknowledges and accepts full responsibility to insure that no changes are made to the IFB. In the event of a conflict between a version of the IFB in the Bidder's possession and the Issuing Office's version of the IFB, the Issuing Office's version shall govern.

## I.9 IFB-027.1 COSTARS Program (Oct 2013)

**COSTARS Purchasers.** Section 1902 of the Commonwealth Procurement Code, 62 Pa.C.S. § 1902 ("Section 1902"), authorizes local public procurement units and state-affiliated entities (together, "COSTARS Members") to participate in Commonwealth procurement contracts that the Department of General Services ("DGS") may choose to make available to COSTARS Members. DGS has identified this Contract as one which will be made available for COSTARS Members' participation.

A. Only those entities registered with DGS are authorized to participate as COSTARS Members in this Contract. A COSTARS Member may be either a local public procurement unit or a state-affiliated entity.

- 1. A "local public procurement unit" is:
  - Any political subdivision (local government unit), such as a municipality, school district, or commission;
  - Any public authority (including authorities formed under the Municipality Authorities Act of 1955 or other authorizing legislation, such as the Public Transportation Law or the Aviation Code);
  - Any tax-exempt, nonprofit educational institution or organization;
  - Any tax-exempt, nonprofit public health institution or organization;
  - Any nonprofit fire, rescue, or ambulance company; and
  - Any other entity that spends public funds for the procurement of supplies, services, and construction (such as a council of governments, an area government, or an organization that receives public grant funds).

2. A state-affiliated entity is a Commonwealth authority or other Commonwealth entity that is not a Commonwealth agency. The term includes:

- The Pennsylvania Turnpike Commission;
- The Pennsylvania Housing Finance Agency;
- The Pennsylvania Municipal Retirement System;
- The Pennsylvania Infrastructure Investment Authority;
- The State Public School Building Authority;
- The Pennsylvania Higher Education Facilities Authority, and
- The State System of Higher Education.

The term does <u>not</u> include any court or other officer or agency of the unified judicial system, the General Assembly and its officers and agencies, any State-related institution, or any Commonwealth executive or independent agencies, boards, or commissions not listed above. Statewide "row" offices, including the Auditor General, Attorney General, and State Treasurer <u>are not</u> State-affiliated entities under the Procurement Code.

However, elements of the court system, the General Assembly, and independent agencies, boards, or commissions have been deemed eligible for COSTARS membership as entities that spend public funds for the procurement of supplies, services, and construction.

3. A complete list of local public procurement units and state-affiliated entities that have registered with DGS and that are authorized to procure items from the Contract can be found at: http://www.dgsweb.state.pa.us/COSTARSReg/Member.aspx

B. COSTARS Members have the option to purchase from this Contract, from any DGS contract established exclusively for COSTARS Members in accordance with the requirements of Section 1902, from any other cooperative procurement contracts, or from their own procurement contracts established in accordance with the applicable laws governing such procurements. The Contractor understands and acknowledges that there is no guarantee that a COSTARS Member will place an order under this Contract, and that the decision to procure from this Contract is within the sole discretion of each COSTARS Member.

C. DGS is acting as a facilitator for COSTARS Members who may wish to purchase under this Contract. COSTARS Members that participate in this Contract and issue purchase orders ("POs") to Contractors are third party beneficiaries who have the right to sue and be sued for breach of this Contract without joining the Commonwealth or DGS as a party. The Commonwealth will not intervene in any action between a Contractor and a COSTARS Member unless substantial interests of the Commonwealth are involved.

D. COSTARS Members electing to participate in this Contract will order items directly from the Contractor and be responsible for payment directly to the Contractor.

E. Those Contractors electing to permit COSTARS Members to procure from this Contract shall pay the Required Administrative Fee applicable to the Contractor's classification:

Contractor Classification	Required Administrative Fee
Department of General Services Self-Certified Small Business Bidder	\$500
All Other Bidders	\$1,500

1. Each bidder electing to permit COSTARS Members to participate in the Contract must submit the COSTARS Program Election to Participate form with its bid submittal and pay the applicable Administrative Fee upon Contract award in order to sell the awarded items/services to COSTARS Members. If the bidder is a Department of General Services Self-Certified Small Business, a copy of its active Small Business Procurement Initiative (SBPI) certificate must be included with the bid submittal.

2. At the beginning of each Contract year and upon any Contract renewal, the Contractor shall submit a check for the required amount, payable to "Commonwealth of PA". The Contractor must pay the Administrative Fee at each contract renewal date to continue to sell the awarded items/services to COSTARS Members. If the bidder is a Department of General Services Self-Certified Small Business, a copy of its active SBPI certificate must be included with the Administrative Fee for each contract year and upon each renewal.

F. DGS has registered the COSTARS name and logo (together, the "COSTARS Brand") as a trademark with the Pennsylvania Department of State. Therefore, the Contractor may use the COSTARS Brand only as permitted under in this Subsection.

1. The Contractor shall pay the Administrative Fee covering its participation in the program, including without limitation any use of the COSTARS Brand, for each year of the Contract period. The fee is payable upon Contract award and prior to the renewal date for each succeeding Contract period.

2. DGS grants the Contractor a nonexclusive license to use the COSTARS Brand, subject to the following conditions:

a. The Contractor agrees not to transfer to any third party, including without limitation any of its subcontractors or suppliers, any privileges it may have to use the COSTARS Brand under this Contract.

b. The Contractor agrees not to use the COSTARS Brand to represent or imply any Commonwealth endorsement or approval of its products or services.

c. The Contractor is permitted to use the COSTARS Brand in broadcast, or Internet media solely in connection with this Contract and any other Contract with the Commonwealth under which it has agreed to make sales to COSTARS Purchasers. The Contractor may use the COSTARS Brand on business cards, brochures, and other print publications so long as the purpose is to identify the Contractor as a COSTARS vendor, and only so long as the required Contract fee is kept current.

d. Should this Contract terminate for any reason, the Contractor agrees promptly to remove the COSTARS Brand from any and all print and electronic media and to refrain from using the COSTARS Brand for any purpose whatsoever from the date of Contract termination forward.

e. The Contractor agrees to defend, indemnify, and hold harmless the Commonwealth of Pennsylvania and DGS from and against all claims, demands, liabilities, obligations, costs, and expenses of any nature whatsoever arising out of or based upon the Contractor's use of the COSTARS Brand.

f. The Contractor agrees it has no property rights in the use of the COSTARS Brand by virtue of this nonexclusive license. The Contractor expressly waives any claims, including without limitation due process claims that may otherwise be available under the law in the event of any dispute involving these terms of use.

G. The Contractor shall furnish to the DGS COSTARS Program Office a quarterly electronic Contract sales report detailing the previous quarter's Contract purchasing activity, using the form and in the format prescribed by DGS. The Contractor shall submit its completed quarterly report no later than the fifteenth calendar day of the succeeding Contract quarter.

1. The Contractor shall submit the reports via the web-based COSTARS Suppliers' Gateway at www.dgs.state.pa.us/costars . If a Contractor does not have access to the Internet, the Contractor shall send the reports, using the form and in the format prescribed by DGS, on compact disc via US Postal Service to the DGS COSTARS Program Office, Bureau of Procurement, 6th Floor Forum Place, 555 Walnut Street, Harrisburg, PA 17101-1914.

2. For each PO received, the Contractor shall include on the report the name and address of each COSTARS-Registered Purchaser that has used the Contract along with the sales date, and dollar volume of sales to the specific Purchaser for the reporting period.

3. DGS may suspend the Contractor's participation in the COSTARS Program for failure to provide the Quarterly Sales Report within the specified time.

H. Additional information regarding the COSTARS Program is available on the DGS COSTARS Website at www.dgs.state.pa.us/costars

1. If the Contractor is aware of any qualified entity not currently registered and wishing to participate in the COSTARS Program, please refer the potential purchaser to the DGS COSTARS Website at www.dgs.state.pa.us/costars, where it may register by completing the online registration form and receiving DGS confirmation of its registration. To view a list of currently-registered COSTARS member entities, please visit the COSTARS website.

2. Direct all questions concerning the COSTARS Program to:

Department of General Services COSTARS Program 555 Walnut Street, 6th Floor Harrisburg, PA 17101 Telephone: 1-866-768-7827 E-mail: GS-PACostars@state.pa.us

## I.10 IFB-028.1 Participating Addendum with an External Procurement Activity (Dec 6 2006)

Section 1902 of the *Commonwealth Procurement Code*, 62 Pa.C.S. Section 1902, permits external procurement activities to participate in cooperative purchasing agreements for the procurement of services, supplies or construction.

a. **Definitions.** The following words and phrases have the meanings set forth in this provision:

- 1) *External procurement activity:* The term, as defined in 62 Pa. C. S. Section 1901, means a 'buying organization not located in the Commonwealth [of Pennsylvania] which if located in this Commonwealth would qualify as a public procurement unit [under 62 Pa. C.S. Section 1901]. An agency of the United States is an external procurement activity.'
- 2) *Participating addendum:* A bilateral agreement executed by the Contractor and an external procurement activity that clarifies the operation of the Contract for the external procurement activity concerned. The

terms and conditions in any participating addendum shall affect only the procurements of the purchasing entities under the jurisdiction of the external procurement activity signing the participating addendum.

- 3) *Public procurement unit:* The term, as defined in 62 Pa. C. S. Section 1901, means a 'local public procurement unit or purchasing agency.'
- 4) *Purchasing agency:* The term, as defined in 62 Pa. C. S. Section 103, means a 'Commonwealth agency authorized by this part or any other law to enter into contracts for itself or as the agent of another Commonwealth agency.'
- b. **General.** A participating addendum shall incorporate the terms and conditions of the Contract resulting from this IFB. The Contractor shall not be required to enter into any participating addendum.

### c. Additional Terms.

- 1) A participating addendum may include additional terms that are required by the law governing the external procurement activity.
- 2) A participating addendum may include new, mutually agreed upon terms that clarify ordering procedures specific to a participating external procurement activity.
- 3) The construction and effect of any participating addendum shall be governed by and construed in accordance with the laws governing the external procurement activity.
- 4) If an additional term requested by the external procurement activity will result in an increased cost to the Contractor, the Contractor shall adjust its pricing up or down accordingly.

## d. Prices.

- 1) **Price adjustment** For any costs affecting the percent markup that the Contractor will or will not incur or that differ from costs incurred or not incurred in the fulfillment of this Contract, the Contractor shall adjust its pricing up or down accordingly. These costs may include, but not be limited to:
  - a) State and local taxes;
  - b) Unemployment and workers compensation fees;
  - c) E-commerce transaction fees; and
  - d) Costs associated with additional terms, established pursuant to the Contract.
- 2) The Contractor's pricing for an external procurement activity shall be firm and fixed for the duration of the initial term of the Contract. After the initial term of the Contract, if the Contract is renewed, the Contractor's pricing may be adjusted up or down based on market conditions only with the mutual agreement of both the Contractor and any external procurement activity.

## e. Usage Reports on External Procurement Activities.

The Contractor shall furnish to the Contracting Officer an electronic quarterly usage report, preferably in spreadsheet format no later than the fifteenth calendar day of the succeeding calendar quarter. Reports shall be e-mailed to the Contracting Officer for the Contract. Each report shall indicate the name and address of the Contractor, contract number, period covered by the report, the name of the external procurement activity that has used the Contract and the total volume of sales to the external procurement activity for the reporting period.

f. Electronic Copy of Participating Addendum. The Contractor, upon request of the Contracting Officer, shall submit one electronic copy of the participating addendum to the Contracting Officer within ten days after request.

## I.11 IFB-029.1 Prices (Dec 6 2006)

The bid submitted by the successful Bidder will be incorporated into any resulting Contract and the Bidder will be required to provide the awarded item(s) at the prices quoted in its Bid.

## I.12 IFB-030.1 Approved Equal (Nov 2006)

Whenever an item is defined in this IFB by trade name and catalogue number of a manufacturer or vendor, the term 'or approved equal,' if not inserted therewith shall be implied. Any reference to a particular manufacturer's product either by trade name or by limited description is solely for the purpose of more clearly indicating the minimum standard of quality desired, except where a 'no substitute' is requested. When a 'no substitute' is requested, the Issuing Office will consider Bids for the referenced product only. The term 'or approved equal' is defined as meaning any other make which, in the sole opinion of the Issuing Office, is of such character, quality, and performance equivalence as to meet the standard of quality of products specified for which it is to be used equally as well as that specified. A Bidder quoting on a product other than the referenced product shall: a) furnish complete identification in its Bid of the product it is offering by trade name, brand and/or model number; b) furnish descriptive literature and data with respect to the substitute product it proposes to furnish; and c) indicate any known specification deviations from the referenced product.

## I.13 IFB-031.1 Alternates (Oct 2013)

A Bidder who wants to offer an alternate must notify the Issuing Office in writing, at least five (5) days prior to the scheduled Bid opening, that the Bidder intends to offer an alternate in its Bid. An "alternate" is a product that deviates from the requirements of the specifications in its composition, qualities, performance, size dimension, etc. The written notification from the Bidder must include a complete description of the alternate and must identify the product's deviations from the specifications. Upon receipt of the notification, the Issuing Office will determine whether the alternate is acceptable. If the Issuing Office, in its discretion, determines that the alternate is acceptable, the Issuing Office will issue a change notice to the invitation for bids that revises the specifications. If no change notice is issued revising the specification, a Bid offering the alternate will not be considered for award. If an item or items in the IFB are designated "no substitute," this provision does not apply and no alternate may be proposed by a bidder nor will any alternate be considered by the Issuing Office.

#### I.14 IFB-032.1 New Equipment (Nov 2006)

Unless otherwise specified in this invitation for bids, all products offered by Bidders must be new or remanufactured. A 'new' product is one that will be used first by the Commonwealth after it is manufactured or produced. A 'remanufactured' product is one which: 1) has been rebuilt, using new or used parts, to a condition which meets the original manufacturer's most recent specifications for the item; 2) does not, in the opinion of the Issuing Office, differ in appearance from a new item; and 3) has the same warranty as a new item. Unless otherwise specified in this invitation for bids, used or reconditioned products are not acceptable. This clause shall not be construed to prohibit Bidders from offering products with recycled content, provided the product is new or remanufactured.

## I.15 I-IFB-033.1 Modification or Withdrawal of Bid (Nov 2006)

- a. <u>Bid Modification Prior to Bid Opening</u>. Bids may be modified only by written notice or in person prior to the exact hour and date specified for Bid opening.
  - If a Bidder intends to modify its Bid by written notice, the notice must specifically identify the Bid to be modified and must be signed by the Bidder. The Bidder must include evidence of authorization for the individual who signed the modification to modify the Bid on behalf of the Bidder. The Bid modification must be received in a sealed envelope. The sealed envelope must identify the assigned Collective Number and the

Bid Opening Time, and should state that enclosed in the envelope is a Bid modification

- 2) If a Bidder intends to modify its Bid in person, the individual who will modify the Bid must arrive in the Bid Opening Room prior to the Bid Opening Time, show a picture identification and provide evidence of his/her authorization to modify the Bid on behalf of the Bidder. If a Bidder intends to modify its Bid in person, the Bidder may do so only in the presence of an agency employee. (The agency employee will observe the actions taken by the individual to modify the Bid, but will not read the Bid or the modification).
- b. <u>Bid Withdrawal Prior to Bid Opening</u>. Bids may be withdrawn only by written notice or in person prior to the exact hour and date specified for Bid opening.
  - If a Bidder intends to withdraw its Bid by written notice, the notice shall specifically identify the Bid to be withdrawn and shall be signed by the Bidder. The Bidder must include evidence of authorization for the individual who signed the bid withdrawal to withdraw the bid on behalf of the Bidder. Except as provided in Subparagraph c, below, bid withdrawals received after the exact hour and date specified for the receipt of Bids shall not be accepted.
  - 2) If a Bidder intends to withdraw its Bid in person, the individual who will withdraw the Bid must arrive in the Bid Opening Room prior to the Bid Opening Time, show a picture identification and provide evidence of his/her authorization to withdraw the Bid on behalf of the Bidder.
- c. <u>Bid Withdrawal After Bid Opening</u>. Bidders are permitted to withdraw erroneous Bids after Bid opening only if the following conditions are met:
  - 1) The Bidder submits a written request for withdrawal.
  - 2) The Bidder presents credible evidence with the request that the reason for the lower Bid price was a clerical mistake as opposed to a judgment mistake and was actually due to an unintentional arithmetical error or an unintentional omission of a substantial quantity of work, labor, material, or services made directly in the compilation of the Bid.
  - 3) The request for relief and supporting evidence must be received by the Issuing Office within three (3) business days after Bid opening, but before award of the contract.
  - 4) The Issuing Office shall not permit a Bid withdrawal if the Bid withdrawal would result in the award of the contract on another Bid of the same Bidder, its partner, or a corporation or business venture owned by or in which the bidder has a substantial interest.
  - 5) If a Bidder is permitted to withdraw its Bid, the Bidder cannot supply any material or labor or perform any subcontract or other work agreement for the awarded contractor, without the written approval of the Issuing Office.
- d. <u>Firm Bid.</u> Except as provided above, a Bid may not be modified, withdrawn, or cancelled by any Bidder for a period of sixty (60) days following the time and date designated for Bid opening, unless otherwise specified by the Bidder in its Bid. If the lowest responsible Bidder, as determined by the Issuing Office, withdraws its Bid prior to the expiration of the award period or fails to comply with the requirements set forth in the IFB including but not limited to any requirement to submit performance or payment bonds or insurance certificates within the required time period, the Bidder shall be liable to the Commonwealth for all costs and damages associated with the re-award or re-bid including the difference between the Bidder's price and the actual cost that the Commonwealth pays for the awarded items.
- e. <u>Clarification and Additional Information</u>. After the receipt of Bids, the Issuing Office shall have the right to contact Bidders for the purpose of seeking:
  - 1) Clarification of the Bid which confirms the Issuing Office's understanding of statements or information in the Bid or;
  - 2) Additional information on the items offered; provided the IFB does not require the rejection of the Bid for

failure to include such information.

## I.16 I-IFB-034.1 Rejection of Bids (Nov 2006)

The Issuing Office reserves the right to reject any and all Bids, to waive technical defects or any informality in Bids, and to accept or reject any part of any Bid if the best interests of the Commonwealth are thereby served.

#### I.17 Submission-001.1 Representations and Authorizations (Oct 2013)

By submitting its proposal, each Offeror understands, represents, and acknowledges that:

A. All of the Offeror's information and representations in the proposal are material and important, and the Issuing Office may rely upon the contents of the proposal in awarding the contract(s). The Commonwealth shall treat any misstatement, omission or misrepresentation as fraudulent concealment of the true facts relating to the Proposal submission, punishable pursuant to 18 Pa. C.S. § 4904.

B. The Offeror has arrived at the price(s) and amounts in its proposal independently and without consultation, communication, or agreement with any other Offeror or potential offeror.

C. The Offeror has not disclosed the price(s), the amount of the proposal, nor the approximate price(s) or amount(s) of its proposal to any other firm or person who is an Offeror or potential offeror for this RFP, and the Offeror shall not disclose any of these items on or before the proposal submission deadline specified in the Calendar of Events of this RFP.

D. The Offeror has not attempted, nor will it attempt, to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.

E. The Offeror makes its proposal in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.

F. To the best knowledge of the person signing the proposal for the Offeror, the Offeror, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last **four** years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding or proposing on any public contract, except as the Offeror has disclosed in its proposal.

G. To the best of the knowledge of the person signing the proposal for the Offeror and except as the Offeror has otherwise disclosed in its proposal, the Offeror has no outstanding, delinquent obligations to the Commonwealth including, but not limited to, any state tax liability not being contested on appeal or other obligation of the Offeror that is owed to the Commonwealth.

H. The Offeror is not currently under suspension or debarment by the Commonwealth, any other state or the federal government, and if the Offeror cannot so certify, then it shall submit along with its proposal a written explanation of why it cannot make such certification.

I. The Offeror has not made, under separate contract with the Issuing Office, any recommendations to the Issuing Office concerning the need for the services described in its proposal or the specifications for the services described in the proposal.

J. Each Offeror, by submitting its proposal, authorizes Commonwealth agencies to release to the Commonwealth information concerning the Offeror's Pennsylvania taxes, unemployment compensation and workers' compensation liabilities.

K. Until the selected Offeror receives a fully executed and approved written contract from the Issuing Office, there is no legal and valid contract, in law or in equity, and the Offeror shall not begin to perform.

## PART II - REQUIREMENTS PART II - REQUIREMENTS II.1 IFB-006.1b COSTARS Program Election to Participate (July 2012)

If the bidder is willing to sell the awarded items/services at the same prices and/or discounts, and in accordance with the contractual terms and conditions, to COSTARS members, the bidder should complete and return the COSTARS Program Election to Participate form which is an attachment to this IFB. If the bidder is asserting that it is a Department of General Services Certified Small Business, the bidder must submit its active certification with the bid response.

## II.2 II-IFB-008.1b Lobbying Certification and Disclosure – Electronic Submission. (Oct 2006).

With respect to an award of a federal contract, grant, or cooperative agreement exceeding \$100,000 or an award of a federal loan or a commitment providing for the United States to insure or guarantee a loan exceeding \$150,000 all recipients must certify that they will not use federal funds for lobbying and must disclose the use of non-federal funds for lobbying by filing required documentation. Offerors must complete and return the Lobbying Certification Form and the Disclosure of Lobbying Activities Form, which are attached to and made a part of this IFB. The completed and signed Lobbying Certification Form and the Disclosure of Lobbying Activities Form should be submitted with the Bid Response. Commonwealth agencies will not contract with outside firms or individuals to perform lobbying services, regardless of the source of funds.

## II.3 IFB-010.1 License Required (Oct 2013)

It is unlawful for any individual, corporation, partnership, association or other entity foreign or domestic to engage in the business of salesperson, broker, dealer, manufacturer, factory branch, distributor, distributor branch, factory or distributor representative or wholesaler within COMMONWEALTH unless he has secured a license as required by Act No. 84 of 1983, known as the Board of Vehicles Act. Before a Contract is awarded to any bidder and before a bidder sells COMMONWEALTH any vehicle covered by this requisition, he must hold or secure an appropriate license issued by the State Board of Vehicle Manufacturers, Dealers and Salespersons. Information and/or an application in regard to the license requirement can be obtained from:

Department of State Bureau of Professional and Occupational Affairs State Board of Motor Vehicle Manufacturers, Dealers and Salesmen P.O. Box 2649 Harrisburg, PA 17105-2649

Out-Of-State Dealers are not required to secure a license under Act No. 84 of 1983, and therefore, do not need to comply with this "License Required" Section. If you are a PA Dealer, please submit your license number with your bid.

## II.4 IFB-011.1 Authorized Dealer/Franchiser (Oct 2006)

In order to be eligible for award, an offeror must be an Authorized/Franchised dealer representing the manufacturer of Vehicles offered to the Commonwealth.

## II.5 II-IFB-016.1 Post-Submission Descriptive Literature (Dec 2006)

The Commonwealth may, during its evaluation of the bids, require any bidder to submit cuts, illustrations, drawings, prints, test data sheets, specification sheets and brochures which detail construction features, design, components, materials used, applicable dimensions and any other pertinent information which the Issuing Office may require in order to evaluate the product(s) offered. The required information must be submitted within two (2) business days after notification from the Issuing Office. Failure to submit the required information prior to the expiration of the second business day after notification shall result in the rejection of the bid as non-responsive.

## II.6 II-IFB-017.1b Reciprocal Limitations Act – Electronic Submittal (February 2007)

This procurement is subject to the Reciprocal Limitations Act. Bidders must complete and submit with the Bid Response the State of Manufacture Chart, which is contained in GSPUR-89 ("Reciprocal Limitations Act Requirements") which is attached to and made part of this IFB. The completed State of Manufacture Chart should be submitted as part of the Bid Reponse

## PART III - SELECTION CRITERIA PART III - SELECTION CRITERIA III.1 III-IFB-001.1a Mandatory Responsiveness Requirements (Oct 2006)

To be eligible for selection, a bid must be:

- a. Timely received from a Bidder;
- b. Properly signed by the Bidder.

## III.2 III-IFB-007.1 Awards (May 2011)

Unless all Bids are rejected, and except as otherwise provided by law, award will be made through the issuance of a contract/purchase order in accordance with the method of award. Unless otherwise specified by the Issuing Office in the IFB form the Commonwealth reserves the right to award by item or on a total Bid basis, whichever is deemed more advantageous to the Commonwealth. In cases of discrepancies in prices, the unit price will be binding unless the unit price is obviously in error and the extended price is obviously correct, in which case the erroneous unit price will be corrected. As a condition for receipt of award of a contract/purchase order, the Bidder must be registered in the Commonwealth of Pennsylvania's Vendor Master file. In order to register, bidders must visit the Pa Supplier Portal at https://www.pasupplierportal.state.pa.us/ or call the Customer Support Center at 877-435-7363 or 717-346-2676.

## III.3 III-IFB-008.1 Tie Bids (Nov 2006)

All tie bids will be broken by the Issuing Office.

## III.4 III-IFB-009.1 Prompt Payment Discounts (Nov 2006)

Prompt payment discounts will not be considered in making an award. If prompt payment discounts are offered by any Bidder, however, the Issuing Office will take advantage of such offer.

## III.5 III-IFB-010.1 Option for Separate Competitive Bidding Procedure (Nov 2006)

The Commonwealth reserves the right to purchase products or services covered under this Contract through a separate competitive bidding procedure, whenever Commonwealth deems it in the best interest of the Commonwealth. The right will generally be exercised only when a specific need for a large quantity of the product or service exists or when the price offered is significantly lower than the Contract price.

#### III.6 III-IFB-014.1 Rebates (Nov 2006)

Any rebate applicable at the time of bid should be taken into consideration by the bidder in calculating its bid price. Bidders must specifically state in their bid proposal, when applicable, that rebates have been considered in arriving at the bid price. Following award, the Commonwealth will assign to the awarded bidder, any rebates which the bidder stated that he took into consideration. If the bidder fails to include such a statement, the Commonwealth will receive the full benefit of the manufacturer's rebate.

## PART IV - WORK STATEMENT PART IV - WORK STATEMENT IV.1 IFB-001.1a Specifications (Nov 2006)

The Commonwealth is seeking bids to procure the item(s) set forth in the attached document entitled "Specifications."

## PART V - CONTRACT TERMS and CONDITIONS PART V - CONTRACT TERMS and CONDITIONS V.1 CONTRACT-001.1b Contract Terms and Conditions (Nov 30, 2006)

The Contract with the awarded bidder (who shall become the "Contractor") shall include the following terms and conditions:

## V.2 CONTRACT-002.1a Term of Contract – Contract (May 2012)

The initial term of the Contract shall be 02 year(s) and 00 month(s).

The term of the Contract shall commence on the Effective Date (as defined below) and shall end on the Expiration Date identified in the Contract, subject to the other provisions of the Contract.

The Effective Date shall be: a) the Effective Date printed on the Contract after the Contract has been fully executed by the Commonwealth (signed and approved as required by the Commonwealth contracting procedures) or b) the "Valid from" date printed on the Contract, whichever is later.

# V.3 CONTRACT-002.2e Renewal of Contract Term; Adjusted Prices in Accordance with Manufacturer Price Increases (Oct 2013)

The Contract may be mutually renewed for a maximum of 3 additional 1 year term(s), so long as the Commonwealth provides a written notice to Contractor of its interest in extending the contract by letter dated not less than 030 days prior to the expiration of the term of the agreement, or any extension thereof. The Contractor shall provide to the Commonwealth any manufacturer's price changes that would be applicable under the renewal period not less than 030 days prior to the expiration of the term of the agreement or any extension thereof. If the Commonwealth determines, after receiving the manufacturer's price changes, that it is not in its best interest to renew the contract the Commonwealth shall provide written notice to the Contractor not less than 30 days prior to the expiration of the term of the agreement or any extension thereof stating that the contract will not be renewed. If the Commonwealth determines, after receiving the manufacturer's price changes, that it is in the best interest of the Commonwealth to renew the contract, the Commonwealth shall provide written notice of the renewal to the Contractor. The renewal may be exercised as individual or multiple year term(s). Any renewal will be under same terms, covenants and conditions, provided, however, that the rates under the contract will be adjusted to reflect manufacturer price changes to the extent agreed upon by the parties. If the Contractor agrees to no price changes or the Contractor does not provide the manufacturer's price changes within the time frame above, the Commonwealth will renew the contract with no price changes. No further document is required to be executed to renew the term of the contract.

## V.4 CONTRACT-002.3 Extension of Contract Term (Nov 30 2006)

The Commonwealth reserves the right, upon notice to the Contractor, to extend any single term of the Contract for up to three (3) months upon the same terms and conditions.

## V.5 CONTRACT-003.1a Signatures – Contract (July 2015)

The Contract shall not be a legally binding contract until the fully-executed Contract has been sent to the Contractor. No Commonwealth employee has the authority to verbally direct the commencement of any work or delivery of any supply under this Contract prior to the Effective Date. The Contractor hereby waives any claim or cause of action for any service or work performed prior to the Effective Date.

The Contract may be electronically signed by the Commonwealth. The electronically-printed name of the Purchasing Agent represents the signature of that individual who has the authority, on behalf of the Commonwealth, to bind the Commonwealth to the terms of the Contract. If the Contract output form does not have "Fully Executed" at the top of the first page and does not have the name of the Purchasing Agent printed in the appropriate box, the Contract has <u>not</u> been fully executed.

The fully-executed Contract may be sent to the Contractor electronically or through facsimile equipment. The electronic transmission of the Contract shall require acknowledgement of receipt of the transmission by the Contractor. Receipt of the electronic or facsimile transmission of the Contract shall constitute receipt of the fully-executed Contract.

The Commonwealth and the Contractor specifically agree as follows:

a. No handwritten signature shall be required in order for the Contract to be legally enforceable.

b. The parties agree that no writing shall be required in order to make the Contract legally binding, notwithstanding contrary requirements in any law. The parties hereby agree not to contest the validity or enforceability of a genuine Contract or acknowledgement issued electronically under the provisions of a statute of frauds or any other applicable law relating to whether certain agreements be in writing and signed by the party bound thereby. Any genuine Contract or acknowledgement issued electronically, if introduced as evidence on paper in any judicial, arbitration, mediation, or administrative proceedings, will be admissible as between the parties to the same extent and under the same conditions as other business records originated and maintained in documentary form. Neither party shall contest the admissibility of copies of a genuine Contract or acknowledgement were not in writing or signed by the parties. A Contract or acknowledgement shall be deemed to be genuine for all purposes if it is transmitted to the location designated for such documents.

c. Each party will immediately take steps to verify any document that appears to be obviously garbled in transmission or improperly formatted to include re-transmission of any such document if necessary.

## V.6 CONTRACT-004.1a Definitions (Oct 2013)

As used in this Contract, these words shall have the following meanings:

a. <u>Agency:</u> The department, board, commission or other agency of the Commonwealth of Pennsylvania listed as the Purchasing Agency. If a COSTARS entity or external procurement activity has issued an order against this contract, that entity shall also be identified as "Agency".

b. <u>Contracting Officer:</u> The person authorized to administer this Contract for the Commonwealth and to make written determinations with respect to the Contract.

c. <u>Days:</u> Unless specifically indicated otherwise, days mean calendar days.

d. <u>Developed Works or Developed Materials:</u> All documents, sketches, drawings, designs, works, papers, files, reports, computer programs, computer documentation, data, records, software, samples or any other tangible material without limitation authored or prepared by Contractor as the work product covered in the scope of work for the Project.

e. <u>Documentation:</u> All materials required to support and convey information about the services required by this Contract. It includes, but is not necessarily restricted to, written reports and analyses, diagrams, maps, logical and physical designs, system designs, computer programs, flow charts, disks, and/or other machine-readable storage media.

f. <u>Services:</u> All Contractor activity necessary to satisfy the Contract.

## V.7 CONTRACT-005.1c Purchase Orders - Vehicles (July 2015)

Commonwealth agencies may issue Purchase Orders against the Contract. These orders constitute the Contractor's authority to make delivery. All Purchase Orders received by the Contractor up to and including the expiration date of the Contract are acceptable and must be performed in accordance with the Contract. Each Purchase Order will be deemed to incorporate the terms and conditions set forth in the Contract.

Purchase Orders may be electronically signed by the Agency. The electronically-printed name of the purchaser represents the signature of that individual who has the authority, on behalf of the Commonwealth, to authorize the Contractor to proceed.

Purchase Orders may be issued electronically or through facsimile equipment. Receipt of the electronic or facsimile transmission of the Purchase Order shall constitute receipt of an order. Orders received by the Contractor after 4:00 p.m. will be considered received the following business day. The Contractor must acknowledge receipt of an order within ten (10) days from the day the purchase order is issued to the Contractor. In order to insure timely delivery, the Commonwealth should follow up on orders if written acknowledgement is not received within ten (10) days.

The Commonwealth and the Contractor specifically agree as follows:

a. No handwritten signature shall be required in order for the Contract or Purchase Order to be legally enforceable.

b. Any order which is issued electronically shall not give rise to any obligation to deliver on the part of the Contractor, or any obligation to receive and pay for delivered products on the part of the Commonwealth, unless and until the Commonwealth Agency transmitting the order has properly received an acknowledgement.

c. The parties agree that no writing shall be required in order to make the Purchase Order legally binding. The parties hereby agree not to contest the validity or enforceability of a Purchase Order or acknowledgement issued electronically under the provisions of a statute of frauds or any other applicable law relating to whether certain agreements be in writing and signed by the party bound thereby. Any Purchase Order or acknowledgement issued electronically, if introduced as evidence on paper in any judicial, arbitration, mediation, or administrative proceedings, will be admissible as between the parties to the same extent and under the same conditions as other business records originated and maintained in documentary form. Neither party shall contest the admissibility of copies of Purchase Orders or acknowledgements under either the business records exception to the hearsay rule or the best evidence rule on the basis that the Purchase Order or acknowledgement were not in writing or signed by the parties. A Purchase Order or acknowledgement shall be deemed to be genuine for all purposes if it is transmitted to the location designated for such documents.

d. Each party will immediately take steps to verify any document that appears to be obviously garbled in transmission or improperly formatted to include re-transmission of any such document if necessary.
 V.8 CONTRACT-006.1 Independent Prime Contractor (Oct 2006)

In performing its obligations under the Contract, the Contractor will act as an independent contractor and not as an employee or agent of the Commonwealth. The Contractor will be responsible for all services in this Contract whether or not Contractor provides them directly. Further, the Contractor is the sole point of contact with regard to all contractual matters, including payment of any and all charges resulting from the Contract.

## V.9 CONTRACT-007.01c Delivery – Vehicles (Oct 2013)

All vehicle(s) shall be delivered F.O.B. Destination. The Contractor agrees to bear the risk of loss, injury, or destruction of the vehicle(s) ordered prior to the receipt of the vehicle(s) by the Commonwealth. Such loss, injury, or destruction shall not release the Contractor from any contractual obligations. Except as otherwise provided in this contract, all vehicle(s) must be delivered within the time period specified in the Contract. Time is of the essence and, in addition to any other remedies, the Contract is subject to termination for failure to deliver as specified.

## V.10 CONTRACT-007.02 Estimated Quantities (Nov 30 2006)

It shall be understood and agreed that any quantities listed in the Contract are estimated only and may be increased or decreased in accordance with the actual requirements of the Commonwealth and that the Commonwealth in accepting any bid or portion thereof, contracts only and agrees to purchase only the materials and services in such quantities as represent the actual requirements of the Commonwealth. The Commonwealth reserves the right to purchase materials and services covered under the Contract through a separate competitive procurement procedure, whenever Commonwealth deems it to be in its best interest.

## V.11 CONTRACT-008.1a Warranty. (Oct 2006)

The Contractor warrants that all items furnished and all services performed by the Contractor, its agents and subcontractors shall be free and clear of any defects in workmanship or materials. Unless otherwise stated in the Contract, all items are warranted for a period of one year following delivery by the Contractor and acceptance by the Commonwealth. The Contractor shall repair, replace or otherwise correct any problem with the delivered item. When an item is replaced, it shall be replaced with an item of equivalent or superior quality without any additional cost to the Commonwealth.

## V.12 CONTRACT-009.1c Patent, Copyright, and Trademark Indemnity (Oct 2013)

The Contractor warrants that it is the sole owner or author of, or has entered into a suitable legal agreement concerning either: a) the design of any product or process provided or used in the performance of the Contract which is covered by a patent, copyright, or trademark registration or other right duly authorized by state or federal law or b) any copyrighted matter in any report, document or other material provided to the Commonwealth under the contract.

The Contractor shall defend any suit or proceeding brought against the Commonwealth on account of any alleged patent, copyright or trademark infringement in the United States of any of the products provided or used in the performance of the Contract.

This is upon condition that the Commonwealth shall provide prompt notification in writing of such suit or proceeding; full right, authorization and opportunity to conduct the defense thereof; and full information and all reasonable cooperation for the defense of same.

As principles of governmental or public law are involved, the Commonwealth may participate in or choose to conduct, in its sole discretion, the defense of any such action.

If information and assistance are furnished by the Commonwealth at the Contractor's written request, it shall be at the Contractor's expense, but the responsibility for such expense shall be only that within the Contractor's written authorization.

The Contractor shall indemnify and hold the Commonwealth harmless from all damages, costs, and expenses, including attorney's fees that the Contractor or the Commonwealth may pay or incur by reason of any infringement or violation of the rights occurring to any holder of copyright, trademark, or patent interests and rights in any products provided or used in the performance of the Contract.

If any of the products provided by the Contractor in such suit or proceeding are held to constitute infringement and the use is enjoined, the Contractor shall, at its own expense and at its option, either procure the right to continue use of such infringement products, replace them with non-infringement equal performance products or modify them so that they are no longer infringing.

If the Contractor is unable to do any of the preceding, the Contractor agrees to remove all the equipment or software which are obtained contemporaneously with the infringing product, or, at the option of the Commonwealth, only those items of equipment or software which are held to be infringing, and to pay the Commonwealth: 1) any amounts paid by the Commonwealth towards the purchase of the product, less straight line depreciation; 2) any license fee paid by the Commonwealth for the use of any software, less an amount for the period of usage; and 3) the pro rata portion of any maintenance fee representing the time remaining in any period of maintenance paid for. The obligations of the Contractor under this paragraph continue without time limit. No costs or expenses shall be incurred for the account of the Contractor without its written consent.

## V.13 CONTRACT-009.1d Ownership Rights (Oct 2006)

The Commonwealth shall have unrestricted authority to reproduce, distribute, and use any submitted report, data, or material, and any software or modifications and any associated documentation that is designed or developed and delivered to the Commonwealth as part of the performance of the Contract.

## V.14 CONTRACT-010.1a Acceptance (Oct 2006)

No item(s) received by the Commonwealth shall be deemed accepted until the Commonwealth has had a reasonable opportunity to inspect the item(s). Any item(s) which is discovered to be defective or fails to conform to the specifications may be rejected upon initial inspection or at any later time if the defects contained in the item(s) or the noncompliance with the specifications were not reasonably ascertainable upon the initial inspection. It shall thereupon become the duty of the Contractor to remove rejected item(s) from the premises without expense to the Commonwealth within fifteen (15) days after notification. Rejected item(s) left longer than fifteen (15) days will be regarded as abandoned, and the Commonwealth shall have the right to dispose of them as its own property and shall retain that portion of the proceeds of any sale which represents the Commonwealth's costs and expenses in regard to the storage and sale of the item(s). Upon notice of rejection, the Contractor shall immediately replace all such rejected item(s) with others conforming to the specifications and which are not defective. If the Contractor fails, neglects or refuses to do so, the Commonwealth shall then have the right to procure a corresponding quantity of such item(s), and deduct from any monies due or that may thereafter become due to the Contractor, the difference between the price stated in the Contract and the cost thereof to the Commonwealth.

## V.15 CONTRACT-010.2 Product Conformance (March 2012)

The Commonwealth reserves the right to require any and all Contractors to:

1. Provide certified data from laboratory testing performed by the Contractor, or performed by an independent laboratory, as specified by the Commonwealth.

2. Supply published manufacturer product documentation.

3. Permit a Commonwealth representative to witness testing at the Contractor's location or at an independent laboratory.

- 4. Complete a survey/questionnaire relating to the bid requirements and specifications.
- 5. Provide customer references.
- 6. Provide a product demonstration at a location near Harrisburg or the using agency location.

## V.16 CONTRACT-010.3 Rejected Material Not Considered Abandoned (March 2012)

The Commonwealth shall have the right to not regard any rejected material as abandoned and to demand that the Contractor remove the rejected material from the premises within thirty (30) days of notification. The Contractor shall be responsible for removal of the rejected material as well as proper clean-up. If the Contractor fails or refuses to remove the rejected material as demanded by the Commonwealth, the Commonwealth may seek payment from, or set-off from any payments due to the Contractor under this or any other Contract with the Commonwealth, the costs of removal and clean-up. This is in addition to all other rights to recover costs incurred by the Commonwealth.

## V.17 CONTRACT-011.1a Compliance With Law (Oct 2006)

The Contractor shall comply with all applicable federal and state laws and regulations and local ordinances in the performance of the Contract.

## V.18 CONTRACT-013.1 Environmental Provisions (Oct 2006)

In the performance of the Contract, the Contractor shall minimize pollution and shall strictly comply with all applicable environmental laws and regulations, including, but not limited to: the Clean Streams Law Act of June 22, 1937 (P.L. 1987, No. 394), as amended 35 P.S. Section 691.601 et seq.; the Pennsylvania Solid Waste Management Act, Act of July 7, 1980 (P.L. 380, No. 97), as amended, 35 P.S. Section 6018.101 et seq.; and the

Dam Safety and Encroachment Act, Act of November 26, 1978 (P.L. 1375, No. 325), as amended, 32 P.S. Section 693.1.

## V.19 CONTRACT-014.1 Post-Consumer Recycled Content (Oct 2013)

Except as specifically waived by the Department of General Services in writing, any products which are provided to the Commonwealth as a part of the performance of the Contract must meet the minimum percentage levels for total recycled content as specified by the Environmental Protection Agency in its Comprehensive Procurement Guidelines, which can be found at http://www.epa.gov/epawaste/conserve/tools/cpg/index.htm .

## V.20 CONTRACT-014.3 Recycled Content Enforcement (February 2012)

The Contractor may be required, after delivery of the Contract item(s), to provide the Commonwealth with documentary evidence that the item(s) was in fact produced with the required minimum percentage of post-consumer and recovered material content.

## V.21 CONTRACT-015.1 Compensation (Oct 2006)

The Contractor shall be required to furnish the awarded item(s) at the price(s) quoted in the Purchase Order. All item(s) shall be delivered within the time period(s) specified in the Purchase Order. The Contractor shall be compensated only for item(s) that are delivered and accepted by the Commonwealth.

## V.22 CONTRACT-015.2 Billing Requirements (February 2012)

Unless the Contractor has been authorized by the Commonwealth for Evaluated Receipt Settlement or Vendor Self-Invoicing, the Contractor shall include in all of its invoices the following minimum information:

- Vendor name and "Remit to" address, including SAP Vendor number;
- Bank routing information, if ACH;
- SAP Purchase Order number;
- Delivery Address, including name of Commonwealth agency;
- Description of the supplies/services delivered in accordance with SAP Purchase Order (include purchase order line number if possible);
- Quantity provided;
- Unit price;
- Price extension;
- Total price; and
- Delivery date of supplies or services.

If an invoice does not contain the minimum information set forth in this paragraph, the Commonwealth may return the invoice as improper. If the Commonwealth returns an invoice as improper, the time for processing a payment will be suspended until the Commonwealth receives a correct invoice. The Contractor may not receive payment until the Commonwealth has received a correct invoice.

Contractors are required to establish separate billing accounts with each using agency and invoice them directly. Each invoice shall be itemized with adequate detail and match the line item on the Purchase Order. In no instance shall any payment be made for services to the Contractor that are not in accordance with the prices on the Purchase Order, the Contract, updated price lists or any discounts negotiated by the purchasing agency.

## V.23 CONTRACT-015.6 Price Adjustment - Manufacturer Price Increases (Oct 2006)

The Contractor may increase the rates to be paid by the Commonwealth in accordance with increases in the

published product manufacture's prices.

## V.24 CONTRACT-016.1 Payment (Oct 2006)

- a. The Commonwealth shall put forth reasonable efforts to make payment by the required payment date. The required payment date is: (a) the date on which payment is due under the terms of the Contract; (b) thirty (30) days after a proper invoice actually is received at the "Bill To" address if a date on which payment is due is not specified in the Contract (a "proper" invoice is not received until the Commonwealth accepts the service as satisfactorily performed); or (c) the payment date specified on the invoice if later than the dates established by (a) and (b) above. Payment may be delayed if the payment amount on an invoice is not based upon the price(s) as stated in the Contract. If any payment is not made within fifteen (15) days after the required payment date, the Commonwealth may pay interest as determined by the Secretary of Budget in accordance with Act No. 266 of 1982 and regulations promulgated pursuant thereto. Payment should not be construed by the Contractor as acceptance of the service performed by the Contractor. The Commonwealth reserves the right to conduct further testing and inspection after payment, but within a reasonable time after performance, and to reject the service if such post payment testing or inspection discloses a defect or a failure to meet specifications. The Contractor agrees that the Commonwealth may set off the amount of any state tax liability or other obligation of the Contractor or its subsidiaries to the Commonwealth against any payments due the Contractor under any contract with the Commonwealth.
- b. The Commonwealth shall have the option of using the Commonwealth purchasing card to make purchases under the Contract or Purchase Order. The Commonwealth's purchasing card is similar to a credit card in that there will be a small fee which the Contractor will be required to pay and the Contractor will receive payment directly from the card issuer rather than the Commonwealth. Any and all fees related to this type of payment are the responsibility of the Contractor. In no case will the Commonwealth allow increases in prices to offset credit card fees paid by the Contractor or any other charges incurred by the Contractor, unless specifically stated in the terms of the Contract or Purchase Order.

## V.25 CONTRACT-017.1 Taxes (Dec 5 2006)

The Commonwealth is exempt from all excise taxes imposed by the Internal Revenue Service and has accordingly registered with the Internal Revenue Service to make tax free purchases under Registration No. 23-23740001-K. With the exception of purchases of the following items, no exemption certificates are required and none will be issued: undyed diesel fuel, tires, trucks, gas guzzler emergency vehicles, and sports fishing equipment. The Commonwealth is also exempt from Pennsylvania state sales tax, local sales tax, public transportation assistance taxes and fees and vehicle rental tax. The Department of Revenue regulations provide that exemption certificates are not required for sales made to governmental entities and none will be issued. Nothing in this paragraph is meant to exempt a construction contractor from the payment of any of these taxes or fees which are required to be paid with respect to the purchase, use, rental, or lease of tangible personal property or taxable services used or transferred in connection with the performance of a construction contract.

#### V.26 CONTRACT-018.1 Assignment of Antitrust Claims (Oct 2006)

The Contractor and the Commonwealth recognize that in actual economic practice, overcharges by the Contractor's suppliers resulting from violations of state or federal antitrust laws are in fact borne by the Commonwealth. As part of the consideration for the award of the Contract, and intending to be legally bound, the Contractor assigns to the Commonwealth all right, title and interest in and to any claims the Contractor now has, or may acquire, under state or federal antitrust laws relating to the products and services which are the subject of this Contract.

#### V.27 CONTRACT-019.1 Hold Harmless Provision (Nov 30 2006)

a. The Contractor shall hold the Commonwealth harmless from and indemnify the Commonwealth against any and all third party claims, demands and actions based upon or arising out of any activities performed by the

Contractor and its employees and agents under this Contract, provided the Commonwealth gives Contractor prompt notice of any such claim of which it learns. Pursuant to the Commonwealth Attorneys Act (71 P.S. Section 732-101, <u>et seq.</u>), the Office of Attorney General (OAG) has the sole authority to represent the Commonwealth in actions brought against the Commonwealth. The OAG may, however, in its sole discretion and under such terms as it deems appropriate, delegate its right of defense. If OAG delegates the defense to the Contractor, the Commonwealth will cooperate with all reasonable requests of Contractor made in the defense of such suits.

b. Notwithstanding the above, neither party shall enter into any settlement without the other party's written consent, which shall not be unreasonably withheld. The Commonwealth may, in its sole discretion, allow the Contractor to control the defense and any related settlement negotiations.

## V.28 CONTRACT-020.1 Audit Provisions (Oct 2006)

The Commonwealth shall have the right, at reasonable times and at a site designated by the Commonwealth, to audit the books, documents and records of the Contractor to the extent that the books, documents and records relate to costs or pricing data for the Contract. The Contractor agrees to maintain records which will support the prices charged and costs incurred for the Contract. The Contractor shall preserve books, documents, and records that relate to costs or pricing data for the Contract for a period of three (3) years from date of final payment. The Contractor shall give full and free access to all records to the Commonwealth and/or their authorized representatives.

## V.29 CONTRACT-020.2 Single Audit Act of 1984 (Oct 2013)

In compliance with the Single Audit Act of 1984, the Contractor agrees to the following:

a. This Contract is subject to audit by federal and state agencies or their authorized representative in accordance with the auditing standards promulgated by the Comptroller General of the United States and specified in *Government Auditing Standards*, 1994 Revisions (Yellow Book).

b. The audit requirement of this Contract will be satisfied if a single audit is performed under the provisions of the *Single Audit Act of 1984, 31 U.S.C.* Section 7501, et seq, and all rules and regulations promulgated pursuant to the Act.

c. The Commonwealth reserves the right for federal and state agencies or their authorized representatives to perform additional audits of a financial/compliance, economy/efficiency, or program results nature, if deemed necessary.

The Contractor further agrees to comply with requirements that may be issued by the state agency upon receipt of additional guidance received from the federal government regarding the *Single Audit Act of 1984*. **V.30 CONTRACT-021.1 Default (Oct 2013)** 

a. The Commonwealth may, subject to the Force Majeure provisions of this Contract, and in addition to its other rights under the Contract, declare the Contractor in default by written notice thereof to the Contractor, and terminate (as provided in the Termination Provisions of this Contract) the whole or any part of this Contract or any Purchase Order for any of the following reasons:

1) Failure to begin work within the time specified in the Contract or Purchase Order or as otherwise specified;

2) Failure to perform the work with sufficient labor, equipment, or material to ensure the completion of the specified work in accordance with the Contract or Purchase Order terms;

3) Unsatisfactory performance of the work;

4) Failure to deliver the awarded item(s) within the time specified in the Contract or Purchase Order or as otherwise specified;

5) Improper delivery;

6) Failure to provide an item(s) which is in conformance with the specifications referenced in the Contract or Purchase Order;

7) Delivery of a defective item;

8) Failure or refusal to remove material, or remove and replace any work rejected as defective or unsatisfactory;

9) Discontinuance of work without approval;

10) Failure to resume work, which has been discontinued, within a reasonable time after notice to do so;

11) Insolvency or bankruptcy;

12) Assignment made for the benefit of creditors;

13) Failure or refusal within 10 days after written notice by the Contracting Officer, to make payment or show cause why payment should not be made, of any amounts due for materials furnished, labor supplied or performed, for equipment rentals, or for utility services rendered;

14) Failure to protect, to repair, or to make good any damage or injury to property;

15) Breach of any provision of the Contract;

16) Failure to comply with representations made in the Contractor's bid/proposal; or

17) Failure to comply with applicable industry standards, customs, and practice.

b. In the event that the Commonwealth terminates this Contract or any Purchase Order in whole or in part as provided in Subparagraph a. above, the Commonwealth may procure, upon such terms and in such manner as it determines, items similar or identical to those so terminated, and the Contractor shall be liable to the Commonwealth for any reasonable excess costs for such similar or identical items included within the terminated part of the Contract or Purchase Order.

c. If the Contract or a Purchase Order is terminated as provided in Subparagraph a. above, the Commonwealth, in addition to any other rights provided in this paragraph, may require the Contractor to transfer title and deliver immediately to the Commonwealth in the manner and to the extent directed by the Contracting Officer, such partially completed items, including, where applicable, reports, working papers and other documentation, as the Contractor has specifically produced or specifically acquired for the performance of such part of the Contract or Purchase Order as has been terminated. Except as provided below, payment for completed work accepted by the Commonwealth shall be at the Contract price. Except as provided below, payment for partially completed items including, where applicable, reports and working papers, delivered to and accepted by the Commonwealth shall be in an amount agreed upon by the Contractor for such completed or partially completed works, such sum as the Contracting Officer determines to be necessary to protect the Commonwealth against loss.

d. The rights and remedies of the Commonwealth provided in this paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract.

e. The Commonwealth's failure to exercise any rights or remedies provided in this paragraph shall not be construed to be a waiver by the Commonwealth of its rights and remedies in regard to the event of default or any succeeding event of default.

f. Following exhaustion of the Contractor's administrative remedies as set forth in the Contract Controversies Provision of the Contract, the Contractor's exclusive remedy shall be to seek damages in the Board of Claims.

## V.31 CONTRACT-022.1 Force Majeure (Oct 2006)

Neither party will incur any liability to the other if its performance of any obligation under this Contract is prevented or delayed by causes beyond its control and without the fault or negligence of either party. Causes beyond a party's control may include, but aren't limited to, acts of God or war, changes in controlling law, regulations, orders or the requirements of any governmental entity, severe weather conditions, civil disorders, natural disasters, fire, epidemics and quarantines, general strikes throughout the trade, and freight embargoes.

The Contractor shall notify the Commonwealth orally within five (5) days and in writing within ten (10) days of the date on which the Contractor becomes aware, or should have reasonably become aware, that such cause would prevent or delay its performance. Such notification shall (i) describe fully such cause(s) and its effect on performance, (ii) state whether performance under the contract is prevented or delayed and (iii) if performance is delayed, state a reasonable estimate of the duration of the delay. The Contractor shall have the burden of proving that such cause(s) delayed or prevented its performance despite its diligent efforts to perform and shall produce such supporting documentation as the Commonwealth may reasonably request. After receipt of such notification, the Commonwealth may elect to cancel the Contract, cancel the Purchase Order, or to extend the time for performance as reasonably necessary to compensate for the Contractor's delay.

In the event of a declared emergency by competent governmental authorities, the Commonwealth by notice to the Contractor, may suspend all or a portion of the Contract or Purchase Order.

## V.32 CONTRACT-023.1a Termination Provisions (Oct 2013)

The Commonwealth has the right to terminate this Contract or any Purchase Order for any of the following reasons. Termination shall be effective upon written notice to the Contractor.

a. **TERMINATION FOR CONVENIENCE**: The Commonwealth shall have the right to terminate the Contract or a Purchase Order for its convenience if the Commonwealth determines termination to be in its best interest. The Contractor shall be paid for work satisfactorily completed prior to the effective date of the termination, but in no event shall the Contractor be entitled to recover loss of profits.

b. **NON-APPROPRIATION**: The Commonwealth's obligation to make payments during any Commonwealth fiscal year succeeding the current fiscal year shall be subject to availability and appropriation of funds. When funds (state and/or federal) are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year period, the Commonwealth shall have the right to terminate the Contract or a Purchase Order. The Contractor shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the supplies or services delivered under the Contract. Such reimbursement shall not include loss of profit, loss of use of money, or administrative or overhead costs. The reimbursement amount may be paid from any appropriations available for that purpose.

c. **TERMINATION FOR CAUSE**: The Commonwealth shall have the right to terminate the Contract or a Purchase Order for Contractor default under the Default Clause upon written notice to the Contractor. The Commonwealth shall also have the right, upon written notice to the Contractor, to terminate the Contract or a Purchase Order for other cause as specified in the Contract or by law. If it is later determined that the Commonwealth erred in terminating the Contract or a Purchase Order for cause, then, at the Commonwealth's discretion, the Contract or Purchase Order shall be deemed to have been terminated for convenience under the Subparagraph a.

#### V.33 CONTRACT-024.1 Contract Controversies (Oct 2011)

a. In the event of a controversy or claim arising from the Contract, the Contractor must, within six months after the cause of action accrues, file a written claim with the contracting officer for a determination. The claim shall state all grounds upon which the Contractor asserts a controversy exists. If the Contractor fails to file a claim or files an untimely claim, the Contractor is deemed to have waived its right to assert a claim in any forum. At the time the claim is filed, or within sixty (60) days thereafter, either party may request mediation through the Commonwealth Office of General Counsel Dispute Resolution Program.

b. If the Contractor or the contracting officer requests mediation and the other party agrees, the contracting officer shall promptly make arrangements for mediation. Mediation shall be scheduled so as to not delay the issuance of the final determination beyond the required 120 days after receipt of the claim if mediation is unsuccessful. If mediation is not agreed to or if resolution is not reached through mediation, the contracting officer shall review timely-filed claims and issue a final determination, in writing, regarding the claim. The final determination shall be issued within 120 days of the receipt of the claim, unless extended by consent of the contractor. The contracting officer shall send his/her written determination to the Contractor. If the contracting officer fails to issue a final determination within the 120 days (unless extended by consent of the parties), the claim shall be deemed denied. The contracting officer's determination shall be the final order of the purchasing agency.

c. Within fifteen (15) days of the mailing date of the determination denying a claim or within 135 days of filing a claim if, no extension is agreed to by the parties, whichever occurs first, the Contractor may file a statement of claim with the Commonwealth Board of Claims. Pending a final judicial resolution of a controversy or claim, the Contractor shall proceed diligently with the performance of the Contract in a manner consistent with the determination of the contracting officer and the Commonwealth shall compensate the Contractor pursuant to the terms of the Contract.

## V.34 CONTRACT-025.1 Assignability and Subcontracting (Oct 2013)

a. Subject to the terms and conditions of this paragraph, this Contract shall be binding upon the parties and their respective successors and assigns.

b. The Contractor shall not subcontract with any person or entity to perform all or any part of the work to be performed under this Contract without the prior written consent of the Contracting Officer, which consent may be withheld at the sole and absolute discretion of the Contracting Officer.

c. The Contractor may not assign, in whole or in part, this Contract or its rights, duties, obligations, or responsibilities hereunder without the prior written consent of the Contracting Officer, which consent may be withheld at the sole and absolute discretion of the Contracting Officer.

d. Notwithstanding the foregoing, the Contractor may, without the consent of the Contracting Officer, assign its rights to payment to be received under the Contract, provided that the Contractor provides written notice of such assignment to the Contracting Officer together with a written acknowledgement from the assignee that any such payments are subject to all of the terms and conditions of this Contract.

e. For the purposes of this Contract, the term "assign" shall include, but shall not be limited to, the sale, gift, assignment, pledge, or other transfer of any ownership interest in the Contractor provided, however, that the term shall not apply to the sale or other transfer of stock of a publicly traded company.

f. Any assignment consented to by the Contracting Officer shall be evidenced by a written assignment agreement executed by the Contractor and its assignee in which the assignee agrees to be legally bound by all of the terms and conditions of the Contract and to assume the duties, obligations, and responsibilities being assigned.

g. A change of name by the Contractor, following which the Contractor's federal identification number remains unchanged, shall not be considered to be an assignment hereunder. The Contractor shall give the Contracting Officer written notice of any such change of name.

## V.35 CONTRACT-026.1 Other Contractors (Oct 2006)

The Commonwealth may undertake or award other contracts for additional or related work, and the Contractor shall fully cooperate with other contractors and Commonwealth employees, and coordinate its work with such additional work as may be required. The Contractor shall not commit or permit any act that will interfere with the performance of work by any other contractor or by Commonwealth employees.

This paragraph shall be included in the Contracts of all contractors with which this Contractor will be required to cooperate. The Commonwealth shall equitably enforce this paragraph as to all contractors to prevent the imposition of unreasonable burdens on any contractor.

## V.36 CONTRACT-027.1 Nondiscrimination/Sexual Harassment Clause (March 2015)

The Contractor agrees:

1. In the hiring of any employee(s) for the manufacture of supplies, performance of work, or any other activity required under the contract or any subcontract, the Contractor, each subcontractor, or any person acting on behalf of the Contractor or subcontractor shall not discriminate in violation of the *Pennsylvania Human Relations Act* (PHRA) and applicable federal laws against any citizen of this Commonwealth who is qualified and available to perform the work to which the employment relates.

2. Neither the Contractor nor any subcontractor nor any person on their behalf shall in any manner discriminate in violation of the PHRA and applicable federal laws against or intimidate any employee involved in the manufacture of supplies, the performance of work, or any other activity required under the contract.

3. The Contractor and each subcontractor shall establish and maintain a written nondiscrimination and sexual harassment policy and shall inform their employees of the policy. The policy must contain a provision that sexual harassment will not be tolerated and employees who practice it will be disciplined. Posting this Nondiscrimination/Sexual Harassment Clause conspicuously in easily-accessible and well-lighted places customarily frequented by employees and at or near where the contract services are performed shall satisfy this requirement.

4. The Contractor and each subcontractor shall not discriminate in violation of PHRA and applicable federal laws against any subcontractor or supplier who is qualified to perform the work to which the contract relates.

5. The Contractor and each subcontractor represents that it is presently in compliance with and will maintain compliance with all applicable federal, state, and local laws and regulations relating to nondiscrimination and sexual harassment. The Contractor and each subcontractor further represents that it has filed a Standard Form 100 Employer Information Report ("EEO-1") with the U.S. Equal Employment Opportunity Commission ("EEOC") and shall file an annual EEO-1 report with the EEOC as required for employers subject to *Title VII* of the *Civil Rights Act of 1964*, as amended, that have 100 or more employees and employers that have federal government contracts or first-tier subcontracts and have 50 or more employees. The Contractor and each subcontractor shall, upon request and within the time periods requested by the Commonwealth, furnish all necessary employment documents and records, including EEO-1 reports, and permit access to their books, records, and accounts by the contracting agency and the Bureau of Small Business Opportunities (BSBO), for purpose of ascertaining compliance with provisions of this Nondiscrimination/Sexual Harassment Clause.

6. The Contractor shall include the provisions of this Nondiscrimination/Sexual Harassment Clause in every subcontract so that those provisions applicable to subcontractors will be binding upon each subcontractor.

7. The Contractor's and e ach subcontractor's obligations pursuant to these provisions are ongoing from and after the effective date of the contract through the termination date thereof. Accordingly, the Contractor and each subcontractor shall have an obligation to inform the Commonwealth if, at any time during the term of the contract, it becomes aware of any actions or occurrences that would result in violation of these provisions.

8. The Commonwealth may cancel or terminate the contract and all money due or to become due under the contract may be forfeited for a violation of the terms and conditions of this Nondiscrimination/Sexual Harassment Clause. In addition, the agency may proceed with debarment or suspension and may place the Contractor in the Contractor Responsibility File.

## V.37 CONTRACT-028.1 Contractor Integrity Provisions (January 2015)

It is essential that those who seek to contract with the Commonwealth of Pennsylvania ("Commonwealth") observe high standards of honesty and integrity. They must conduct themselves in a manner that fosters public confidence in

the integrity of the Commonwealth contracting and procurement process.

**1. DEFINITIONS.** For purposes of these Contractor Integrity Provisions, the following terms shall have the meanings found in this Section:

**a.** "Affiliate" means two or more entities where (a) a parent entity owns more than fifty percent of the voting stock of each of the entities; or (b) a common shareholder or group of shareholders owns more than fifty percent of the voting stock of each of the entities; or (c) the entities have a common proprietor or general partner.

**b.** "**Consent**" means written permission signed by a duly authorized officer or employee of the Commonwealth, provided that where the material facts have been disclosed, in writing, by prequalification, bid, proposal, or contractual terms, the Commonwealth shall be deemed to have consented by virtue of the execution of this contract.

c. "Contractor" means the individual or entity, that has entered into this contract with the Commonwealth.

**d.** "Contractor Related Parties" means any affliates of the Contractor and the Contractor's executive officers, Pennsylvania officers and directors, or owners of 5 percent or more interest in the Contractor.

e. "Financial Interest" means either:

(1) Ownership of more than a five percent interest in any business; or

(2) Holding a position as an officer, director, trustee, partner, employee, or holding any position of management.

**f.** "Gratuity" means tendering, giving, or providing anything of more than nominal monetary value including, but not limited to, cash, travel, entertainment, gifts, meals, lodging, loans, subscriptions, advances, deposits of money, services, employment, or contracts of any kind. The exceptions set forth in the *Governor's Code of Conduct*, *Executive Order 1980-18*, the *4 Pa. Code §7.153(b)*, shall apply.

**g.** "Non-bid Basis" means a contract awarded or executed by the Commonwealth with Contractor without seeking bids or proposals from any other potential bidder or offeror.

2. In furtherance of this policy, Contractor agrees to the following:

**a.** Contractor shall maintain the highest standards of honesty and integrity during the performance of this contract and shall take no action in violation of state or federal laws or regulations or any other applicable laws or regulations, or other requirements applicable to Contractor or that govern contracting or procurement with the Commonwealth.

**b.** Contractor shall establish and implement a written business integrity policy, which includes, at a minimum, the requirements of these provisions as they relate to the Contractor activity with the Commonwealth and Commonwealth employees and which is made known to all Contractor employees. Posting these Contractor Integrity Provisions conspicuously in easily-accessible and well-lighted places customarily frequented by employees and at or near where the contract services are performed shall satisfy this requirement.

**c.** Contractor, its affiliates, agents, employees and anyone in privity with Contractor shall not accept, agree to give, offer, confer or agree to confer or promise to confer, directly or indirectly, any gratuity or pecuniary benefit to any person, or to influence or attempt to influence any person in violation of any federal or state law, regulation, executive order of the Governor of Pennsylvania, statement of policy, management directive or any other published standard of the Commonwealth in connection with performance of work under this contract, except as provided in this contract.

**d.** Contractor shall not have a financial interest in any other contractor, subcontractor, or supplier providing services, labor or material under this contract, unless the financial interest is disclosed to the Commonwealth in writing and the Commonwealth consents to Contractor's financial interest prior to Commonwealth execution of the contract. Contractor shall disclose the financial interest to the Commonwealth at the time of bid or proposal submission, or if no bids or proposals are solicited, no later than the Contractor's submission of the contract signed by Contractor.

**e.** Contractor certifies to the best of its knowledge and belief that within the last five (5) years Contractor or Contractor Related Parties have not:

(1) been indicted or convicted of a crime involving moral turpitude or business honesty or integrity in any jurisdiction;

(2) been suspended, debarred or otherwise disqualified from entering into any contract with any governmental agency;

(3) had any business license or professional license suspended or revoked;

(4) had any sanction or finding of fact imposed as a result of a judicial or administrative proceeding related to fraud, extortion, bribery, bid rigging, embezzlement, misrepresentation or anti-trust; and

(5) been, and is not currently, the subject of a criminal investigation by any federal, state or local prosecuting or investigative agency and/or civil anti-trust investigation by any federal, state or local prosecuting or investigative agency.

If Contractor cannot so certify to the above, then it must submit along with its bid, proposal or contract a written explanation of why such certification cannot be made and the Commonwealth will determine whether a contract may be entered into with the Contractor. The Contractor's obligation pursuant to this certification is ongoing from and after the effective date of the contract through the termination date thereof. Accordingly, the Contractor shall have an obligation to immediately notify the Commonwealth in writing if at any time during the term of the contract it becomes aware of any event which would cause the Contractor's certification or explanation to change. Contractor acknowledges that the Commonwealth may, in its sole discretion, terminate the contract for cause if it learns that any of the certifications made herein are currently false due to intervening factual circumstances or were false or should have been known to be false when entering into the contract.

**f.** Contractor shall comply with the requirements of the *Lobbying Disclosure Act* (65 Pa.C.S. §13A01 et seq.) regardless of the method of award. If this contract was awarded on a Non-bid Basis, Contractor must also comply with the requirements of the Section 1641 of the Pennsylvania Election Code (25 P.S. §3260a).

**g.** When contractor has reason to believe that any breach of ethical standards as set forth in law, the Governor's Code of Conduct, or these Contractor Integrity Provisions has occurred or may occur, including but not limited to contact by a Commonwealth officer or employee which, if acted upon, would violate such ethical standards, Contractor shall immediately notify the Commonwealth contracting officer or the Office of the State Inspector General in writing.

**h.** Contractor, by submission of its bid or proposal and/or execution of this contract and by the submission of any bills, invoices or requests for payment pursuant to the contract, certifies and represents that is has not violated any of these Contractor Integrity Provisions in connection with the submission of the bid or proposal, during any contract negotiations or during the term of the contract, to include any extensions thereof. Contractor shall immediately notify the Commonwealth in writing of any actions for occurrences that would result in a violation of these Contractor Integrity Provisions. Contractor agrees to reimburse the Commonwealth for the reasonable costs of investigation incurred by the Office of the State Inspector General for investigations of the Contractor's compliance with the terms of this or any other agreement between the Contractor and the Commonwealth that results in the suspension or debarment of the Contractor. Contractor shall not be responsible for investigative costs for investigations that do not result in the Contractor's suspension or debarment.

**i.** Contractor shall cooperate with the Office of the State Inspector General in its investigation of any alleged Commonwealth agency or employee breach of ethical standards and any alleged Contractor non-compliance with these Contractor Integrity Provisions. Contractor agrees to make identified Contractor employees available for interviews at reasonable times and places. Contractor, upon the inquiry or request of an Inspector General, shall provide, or if appropriate, make promptly available for inspection or copying, any information of any type or form deemed relevant by the Office of the State Inspector General to Contractor's integrity and compliance with these provisions. Such information may include, but shall not be limited to, Contractor's business or financial records, documents or files of any type or form that refer to or concern this contract. Contractor shall incorporate this

paragraph in any agreement, contract or subcontract it enters into in the course of the performance of this contract/agreement solely for the purpose of obtaining subcontractor compliance with this provision. The incorporation of this provision in a subcontract shall not create privity of contract between the Commonwealth and any such subcontractor, and no third party beneficiaries shall be created thereby.

**j.** For violation of any of these Contractor Integrity Provisions, the Commonwealth may terminate this and any other contract with Contractor, claim liquidated damages in an amount equal to the value of anything received in breach of these Provisions, claim damages for all additional costs and expenses incurred in obtaining another contractor to complete performance under this contract, and debar and suspend Contractor from doing business with the Commonwealth. These rights and remedies are cumulative, and the use or non-use of any one shall not preclude the use of all or any other. These rights and remedies are in addition to those the Commonwealth may have under law, statute, regulation or otherwise.

## V.38 CONTRACT-029.1 Contractor Responsibility Provisions (Nov 2010)

For the purpose of these provisions, the term contractor is defined as any person, including, but not limited to, a bidder, offeror, loan recipient, grantee or lessor, who has furnished or performed or seeks to furnish or perform, goods, supplies, services, leased space, construction or other activity, under a contract, grant, lease, purchase order or reimbursement agreement with the Commonwealth of Pennsylvania (Commonwealth). The term contractor includes a permittee, licensee, or any agency, political subdivision, instrumentality, public authority, or other public entity in the Commonwealth.

1. The Contractor certifies, in writing, for itself and its subcontractors required to be disclosed or approved by the Commonwealth, that as of the date of its execution of this Bid/Contract, that neither the Contractor, nor any such subcontractors, are under suspension or debarment by the Commonwealth or any governmental entity, instrumentality, or authority and, if the Contractor cannot so certify, then it agrees to submit, along with its Bid/Contract, a written explanation of why such certification cannot be made.

2. The Contractor also certifies, in writing, that as of the date of its execution of this Bid/Contract it has no tax liabilities or other Commonwealth obligations, or has filed a timely administrative or judicial appeal if such liabilities or obligations exist, or is subject to a duly approved deferred payment plan if such liabilities exist.

**3.** The Contractor's obligations pursuant to these provisions are ongoing from and after the effective date of the Contract through the termination date thereof. Accordingly, the Contractor shall have an obligation to inform the Commonwealth if, at any time during the term of the Contract, it becomes delinquent in the payment of taxes, or other Commonwealth obligations, or if it or, to the best knowledge of the Contractor, any of its subcontractors are suspended or debarred by the Commonwealth, the federal government, or any other state or governmental entity. Such notification shall be made within 15 days of the date of suspension or debarment.

**4.** The failure of the Contractor to notify the Commonwealth of its suspension or debarment by the Commonwealth, any other state, or the federal government shall constitute an event of default of the Contract with the Commonwealth.

**5.** The Contractor agrees to reimburse the Commonwealth for the reasonable costs of investigation incurred by the Office of State Inspector General for investigations of the Contractor's compliance with the terms of this or any other agreement between the Contractor and the Commonwealth that results in the suspension or debarment of the contractor. Such costs shall include, but shall not be limited to, salaries of investigators, including overtime; travel and lodging expenses; and expert witness and documentary fees. The Contractor shall not be responsible for investigative costs for investigations that do not result in the Contractor's suspension or debarment.

**6.** The Contractor may obtain a current list of suspended and debarred Commonwealth contractors by either searching the Internet at **http://www.dgs.state.pa.us**/ or contacting the:

Department of General Services Office of Chief Counsel 603 North Office Building Harrisburg, PA 17125 Telephone No: (717) 783-6472 FAX No: (717) 787-9138

## V.39 CONTRACT-030.1 Americans with Disabilities Act (Oct 2006)

- a. Pursuant to federal regulations promulgated under the authority of The Americans With Disabilities Act, 28 C.F.R. Section 35.101 et seq., the Contractor understands and agrees that it shall not cause any individual with a disability to be excluded from participation in this Contract or from activities provided for under this Contract on the basis of the disability. As a condition of accepting this contract, the Contractor agrees to comply with the "General Prohibitions Against Discrimination," 28 C.F.R. Section 35.130, and all other regulations promulgated under Title II of The Americans With Disabilities Act which are applicable to all benefits, services, programs, and activities provided by the Commonwealth of Pennsylvania through contracts with outside contractors.
- b. The Contractor shall be responsible for and agrees to indemnify and hold harmless the Commonwealth of Pennsylvania from all losses, damages, expenses, claims, demands, suits, and actions brought by any party against the Commonwealth of Pennsylvania as a result of the Contractor's failure to comply with the provisions of Subparagraph a. above.

## V.40 CONTRACT-031.1 Hazardous Substances (Oct 2013)

The Contractor shall provide information to the Commonwealth about the identity and hazards of hazardous substances supplied or used by the Contractor in the performance of the Contract. The Contractor must comply with Act 159 of October 5, 1984, known as the "Worker and Community Right to Know Act" (the "Act") and the regulations promulgated pursuant thereto at 4 Pa. Code Section 301.1 et seq.

a. Labeling. The Contractor shall ensure that each individual product (as well as the carton, container or package in which the product is shipped) of any of the following substances (as defined by the Act and the regulations) supplied by the Contractor is clearly labeled, tagged or marked with the information listed in Subparagraphs (1) through (4):

- 1) Hazardous substances:
- a) The chemical name or common name,
- b) A hazard warning, and
- c) The name, address, and telephone number of the manufacturer.
- 2) Hazardous mixtures:
- a) The common name, but if none exists, then the trade name,
- b) The chemical or common name of special hazardous substances comprising .01% or more of the mixture,
- c) The chemical or common name of hazardous substances consisting 1.0% or more of the mixture,
- d) A hazard warning, and
- e) The name, address, and telephone number of the manufacturer.
- 3) Single chemicals:
- a) The chemical name or the common name,
- b) A hazard warning, if appropriate, and

- c) The name, address, and telephone number of the manufacturer.
- 4) Chemical Mixtures:
- a) The common name, but if none exists, then the trade name,
- b) A hazard warning, if appropriate,
- c) The name, address, and telephone number of the manufacturer, and

d) The chemical name or common name of either the top five substances by volume or those substances consisting of 5.0% or more of the mixture.

A common name or trade name may be used only if the use of the name more easily or readily identifies the true nature of the hazardous substance, hazardous mixture, single chemical, or mixture involved.

Container labels shall provide a warning as to the specific nature of the hazard arising from the substance in the container.

The hazard warning shall be given in conformity with one of the nationally recognized and accepted systems of providing warnings, and hazard warnings shall be consistent with one or more of the recognized systems throughout the workplace. Examples are:

- $\cdot$  NFPA 704, Identification of the Fire Hazards of Materials.
- · National Paint and Coatings Association: Hazardous Materials Identification System.
- · American Society for Testing and Materials, Safety Alert Pictorial Chart.
- · American National Standard Institute, Inc., for the Precautionary Labeling of Hazardous Industrial Chemicals.

Labels must be legible and prominently affixed to and displayed on the product and the carton, container, or package so that employees can easily identify the substance or mixture present therein.

b. Material Safety Data Sheet. The contractor shall provide Material Safety Data Sheets (MSDS) with the information required by the Act and the regulations for each hazardous substance or hazardous mixture. The Commonwealth must be provided an appropriate MSDS with the initial shipment and with the first shipment after an MSDS is updated or product changed. For any other chemical, the contractor shall provide an appropriate MSDS, if the manufacturer, importer, or supplier produces or possesses the MSDS. The contractor shall also notify the Commonwealth when a substance or mixture is subject to the provisions of the Act. Material Safety Data Sheets may be attached to the carton, container, or package mailed to the Commonwealth at the time of shipment.

#### V.41 CONTRACT-032.1 Covenant Against Contingent Fees (Oct 2006)

The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure the Contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For breach or violation of this warranty, the Commonwealth shall have the right to terminate the Contract without liability or in its discretion to deduct from the Contract price or consideration, or otherwise recover the full amount of such commission, percentage, brokerage, or contingent fee.

#### V.42 CONTRACT-033.1 Applicable Law (Oct 2006)

This Contract shall be governed by and interpreted and enforced in accordance with the laws of the Commonwealth of Pennsylvania (without regard to any conflict of laws provisions) and the decisions of the Pennsylvania courts. The Contractor consents to the jurisdiction of any court of the Commonwealth of Pennsylvania and any federal courts in Pennsylvania, waiving any claim or defense that such forum is not convenient or proper. The Contractor agrees that any such court shall have in personam jurisdiction over it, and consents to service of process in any manner authorized by Pennsylvania law.

#### V.43 CONTRACT- 034.1b Integration (Nov 30 2006)

This Contract, including the Invitation for Bids, the Contractor's bid, all referenced documents, and any Purchase Order constitutes the entire agreement between the parties. No agent, representative, employee or officer of either the Commonwealth or the Contractor has authority to make, or has made, any statement, agreement or representation, oral or written, in connection with the Contract, which in any way can be deemed to modify, add to or detract from, or otherwise change or alter its terms and conditions. No negotiations between the parties, nor any custom or usage, shall be permitted to modify or contradict any of the terms and conditions of the Contract. No modifications, alterations, changes, or waiver to the Contract or any of its terms shall be valid or binding unless accomplished by a written amendment signed by both parties.

#### V.44 CONTRACT-034.2b Order of Precedence - IFB (Dec 6 2006)

In the event there is a conflict among the documents comprising this Contract, the Commonwealth and the Contractor agree on the following order of precedence: the Contract; the IFB; and the Contractor's Bid in Response to the IFB.

#### V.45 CONTRACT-034.3 Controlling Terms and Conditions (Aug 2011)

The terms and conditions of this Contract shall be the exclusive terms of agreement between the Contractor and the Commonwealth. All quotations requested and received from the Contractor are for obtaining firm pricing only. Other terms and conditions or additional terms and conditions included or referenced in the Contractor's quotations, invoices, business forms, or other documentation shall not become part of the parties' agreement and shall be disregarded by the parties, unenforceable by the Contractor and not binding on the Commonwealth.

#### V.46 CONTRACT-035.1a Changes (Oct 2006)

The Commonwealth reserves the right to make changes at any time during the term of the Contract or any renewals or extensions thereof: 1) to increase or decrease the quantities resulting from variations between any estimated quantities in the Contract and actual quantities; 2) to make changes to the services within the scope of the Contract; 3) to notify the Contractor that the Commonwealth is exercising any Contract renewal or extension option; or 4) to modify the time of performance that does not alter the scope of the Contract to extend the completion date beyond the Expiration Date of the Contract or any renewals or extensions thereof. Any such change shall be made by the Contracting Officer by notifying the Contractor in writing. The change shall be effective as of the date of the change, unless the notification of change specifies a later effective date. Such increases, decreases, changes, or modifications will not invalidate the Contract, nor, if performance security is being furnished in conjunction with the Contract, release the security obligation. The Contractor agrees to provide the service in accordance with the change order. Any dispute by the Contractor in regard to the performance required by any notification of change shall be handled through Contract Controversies Provision.

#### V.47 CONTRACT-037.1a Confidentiality (Oct 2013)

(a) The Contractor agrees to protect the confidentiality of the Commonwealth's confidential information. The Commonwealth agrees to protect the confidentiality of Contractor's confidential information. In order for information to be deemed confidential, the party claiming confidentiality must designate the information as "confidential" in such a way as to give notice to the other party (notice may be communicated by describing the information owned by the other party is such party's confidential information. The parties agree that such confidential information shall not be copied, in whole or in part, or used or disclosed except when essential for authorized activities under this Contract and, in the case of disclosure, where the recipient of the confidential information has agreed to be bound by confidentiality requirements no less restrictive than those set forth herein. Each copy of such confidential information or cancellation of this Contract or any license granted hereunder, the receiving party will return to the disclosing party all copies of the confidential information in the receiving party's

possession, other than one copy, which may be maintained for archival purposes only, and which will remain subject to this Contract's security, privacy, data retention/destruction and confidentiality provisions (all of which shall survive the expiration of this Contract). Both parties agree that a material breach of these requirements may, after failure to cure within the time frame specified in this Contract, and at the discretion of the non-breaching party, result in termination for default pursuant to the DEFAULT provision of this Contract, in addition to other remedies available to the non-breaching party.

(b) Insofar as information is not otherwise protected by law or regulation, the obligations stated in this Section do not apply to information:

(1) already known to the recipient at the time of disclosure other than through the contractual relationship;

(2) independently generated by the recipient and not derived by the information supplied by the disclosing party.

(3) known or available to the public , except where such knowledge or availability is the result of unauthorized disclosure by the recipient of the proprietary information;

(4) disclosed to the recipient without a similar restriction by a third party who has the right to make such disclosure; or

(5) required to be disclosed by law, regulation, court order, or other legal process.

There shall be no restriction with respect to the use or disclosure of any ideas, concepts, know-how, or data processing techniques developed alone or jointly with the Commonwealth in connection with services provided to the Commonwealth under this Contract.

(c) The Contractor shall use the following process when submitting information to the Commonwealth it believes to be confidential and/or proprietary information or trade secrets:

(1) Prepare an un-redacted version of the appropriate document, and

(2) Prepare a redacted version of the document that redacts the information that is asserted to be confidential or proprietary information or a trade secret, and

(3) Prepare a signed written statement that states:

(i) the attached document contains confidential or proprietary information or trade secrets;

(ii) the Contractor is submitting the document in both redacted and un-redacted format in accordance with 65 P.S. § 67.707(b); and

(iii) the Contractor is requesting that the document be considered exempt under 65 P.S. § 67.708(b)(11) from public records requests.

(4) Submit the two documents along with the signed written statement to the Commonwealth.

#### V.48 CONTRACT-046.1 Manufacturer's Price Reduction (Oct 2006)

If, prior to the delivery of the awarded item(s) by the Contractor, a price reduction is announced by the original equipment manufacturer, a comparative price reduction will be given to the Commonwealth by the Contractor.

#### V.49 CONTRACT-047.1 Motor Vehicles to be manufactured in North America (Oct 2006)

All motor vehicles furnished by the Contractor pursuant to the Contract must be manufactured in North America. North America is defined as the United States, Canada, and Mexico. A motor vehicle is manufactured in North America if a substantial majority of the principal components are assembled into the final products in an assembly plant in North America. The Contractor shall be prepared to prove that the motor vehicles that will be, or have been, furnished to the

Commonwealth will be or are, in fact, manufactured in North America in accordance with Sections 3731-3736 of the Commonwealth Procurement Code (62 Pa. C.S. Sections 3731-3736), known as the Motor Vehicle Procurement Act. No payment shall be made to the Contractor unless the Commonwealth is satisfied that the Contractor has complied with these provisions and the Motor Vehicle Procurement Act. Any payments made to the Contractor, which should not have been made, shall be recoverable directly from the Contractor. In addition to the withholding of payments, any person who willfully violates any of the provisions of the Motor Vehicle Procurement Act may be prohibited by any public agency from participation in Contracts awarded by the public agency for a period of five years from the date of determination that a violation has occurred.

#### V.50 CONTRACT-047.2b General Delivery Requirements for Vehicles (Oct 2012)

The Contractor must supply the contracted vehicles that are to be delivered to the Commonwealth of Pennsylvania in accordance with the specifications attached to this IFB and any Pennsylvania Commercial Item Descriptions referenced in the specifications and attached to this IFB.

#### V.51 CONTRACT-047.5 Local Public Procurement Unit Participation (March 5, 2007)

Any questions or problems pertaining to acquisition of vehicles by participating Local Public Procurement Units and their use of the Contract should be accomplished in a timely manner and all contact pertaining to these questions or problems should be directed to the Bureau of Procurement, Department of General Services to the attention of the commodity specialist assigned to this contract.

# V.52 CONTRACT-047.6 Additional Delivery Charges (Participating Local Public Procurement Units ONLY) (Oct 2006)

Participating Local Public Procurement Units will pick up ordered equipment at the Contractor(s)'s place of business or have the equipment delivered by the Contractor for an additional CHARGE PER VEHICLE of \$250.00.

#### V.53 CONTRACT-047.7 Taxes (Oct 2006)

All participating Local Public Procurement Units will be required to indicate on their purchase orders the Internal Revenue Service Registration Number for exemption from Federal Excise Tax, if applicable.

#### V.54 CONTRACT-051.1 Notice (Dec 2006)

Any written notice to any party under this Contract shall be deemed sufficient if delivered personally, or by facsimile, telecopy, electronic or digital transmission (provided such delivery is confirmed), or by a recognized overnight courier service (e.g., DHL, Federal Express, etc.) with confirmed receipt, or by certified or registered United States mail, postage prepaid, return receipt requested, and sent to following:

a. If to the Contractor: the Contractor's address as recorded in the Commonwealth's Supplier Registration system.

b. If to the Commonwealth: the address of the Issuing Office as set forth on the Contract.

#### V.55 CONTRACT-052.1 Right to Know Law (Feb 2010)

a. The Pennsylvania Right-to-Know Law, 65 P.S. §§ 67.101-3104, ("RTKL") applies to this Contract. For the purpose of these provisions, the term "the Commonwealth" shall refer to the contracting Commonwealth agency.

b. If the Commonwealth needs the Contractor's assistance in any matter arising out of the RTKL related to this Contract, it shall notify the Contractor using the legal contact information provided in this Contract. The Contractor, at any time, may designate a different contact for such purpose upon reasonable prior written notice to the Commonwealth.

c. Upon written notification from the Commonwealth that it requires the Contractor's assistance in responding to a request under the RTKL for information related to this Contract that may be in the Contractor's possession, constituting, or alleged to constitute, a public record in accordance with the RTKL ("Requested Information"), the Contractor shall:

1. Provide the Commonwealth, within ten (10) calendar days after receipt of written notification, access to,

and copies of, any document or information in the Contractor's possession arising out of this Contract that the Commonwealth reasonably believes is Requested Information and may be a public record under the RTKL; and 2. Provide such other assistance as the Commonwealth may reasonably request, in order to comply with the RTKL with respect to this Contract.

d. If the Contractor considers the Requested Information to include a request for a Trade Secret or Confidential Proprietary Information, as those terms are defined by the RTKL, or other information that the Contractor considers exempt from production under the RTKL, the Contractor must notify the Commonwealth and provide, within seven (7) calendar days of receiving the written notification, a written statement signed by a representative of the Contractor explaining why the requested material is exempt from public disclosure under the RTKL.

e. The Commonwealth will rely upon the written statement from the Contractor in denying a RTKL request for the Requested Information unless the Commonwealth determines that the Requested Information is clearly not protected from disclosure under the RTKL. Should the Commonwealth determine that the Requested Information is clearly not exempt from disclosure, the Contractor shall provide the Requested Information within five (5) business days of receipt of written notification of the Commonwealth's determination.

f. If the Contractor fails to provide the Requested Information within the time period required by these provisions, the Contractor shall indemnify and hold the Commonwealth harmless for any damages, penalties, costs, detriment or harm that the Commonwealth may incur as a result of the Contractor's failure, including any statutory damages assessed against the Commonwealth.

g. The Commonwealth will reimburse the Contractor for any costs associated with complying with these provisions only to the extent allowed under the fee schedule established by the Office of Open Records or as otherwise provided by the RTKL if the fee schedule is inapplicable.

h. The Contractor may file a legal challenge to any Commonwealth decision to release a record to the public with the Office of Open Records, or in the Pennsylvania Courts, however, the Contractor shall indemnify the Commonwealth for any legal expenses incurred by the Commonwealth as a result of such a challenge and shall hold the Commonwealth harmless for any damages, penalties, costs, detriment or harm that the Commonwealth may incur as a result of the Contractor's failure, including any statutory damages assessed against the Commonwealth, regardless of the outcome of such legal challenge. As between the parties, the Contractor agrees to waive all rights or remedies that may be available to it as a result of the Commonwealth's disclosure of Requested Information pursuant to the RTKL.

i. The Contractor's duties relating to the RTKL are continuing duties that survive the expiration of this Contract and shall continue as long as the Contractor has Requested Information in its possession.

#### Specifications Part 1 Passenger Vehicles Contract

#### 1. Specifications

Minimum specifications are defined in the specifications attached to this bid, the actual bid sheet, and as well as PCID-1067 and PCID-1075 for PENNDOT. These are <u>minimum</u> specification requirements. Specifications shall be industry standard with approved options, including alternative fuel where applicable.

#### 2. Contract Term

This is a two year contract with three (3) one (1) year renewals where we allow price adjustments at the beginning of the second year of the contract with supporting documentation from the Manufacturer via the awarded Supplier(s). The renewal date is September  $1^{st}$ . All price adjustment requests beginning in the second year of the contract must be reviewed, and approved by the Commodity Specialist before taking affect.

#### 3. Price Submission

A single award by line item will be made to the lowest responsive and responsible bidder. Bidders must provide a firm-fixed price for each vehicle bid. Bid awards will be based on the lowest responsive, responsible bid for each make/model vehicle bid. The bid price shall include destination charges and all eligible discounts offered by the supplier and the OEM to the Commonwealth. This fixed price shall be effective for the first year of the initial term of the contract. A price adjustment may be requested in the second year with supporting documentation. It shall be understood that the pricing offered by the supplier to the Commonwealth shall be equal to or lower than that offered to the supplier's most favored customer. <u>Fleet delete options may be used after contract award for individual vehicle orders only, not at the time of bid submission.</u>

#### 4. Optional Equipment Pricing and Vehicle Availability

Please note that only additional options within the contracted vehicle make, model, and trim can be ordered. Upgrading to another vehicle trim such as LS trim to LT trim within a vehicle model is not allowed. Prior to contract completion the tentative awarded suppliers will be notified by the Commodity Specialist to submit a list of available options per awarded vehicle(s) with the manufacturers invoice price within five (5) days of the notification. Failure to provide this information may result in your tentative awarded vehicles being awarded to the next low bidder.

The awarded supplier shall verify that the contract and option pricing is correct prior to issuing an acknowledgement of order. At the end of the current model year ordering dates, vehicles may also be sold from supplier existing stock at the contract price. Existing stock vehicles equipped with options not usually ordered by the Commonwealth may be sold at the invoice price for the options on top of the contract vehicle price.

#### 5. Vehicle Model/Trim Discontinuation/Additions and Order Cutoff.

The awarded supplier is obliged to inform the contract Commodity Specialist of any discontinued vehicles or trim level options. The awarded supplier is obliged to provide the contract Commodity Specialist with any announced order cut-off dates for vehicles, options, colors, etc.

#### 6. Acknowledgement of Order / Delivery Time Frame

The awarded supplier must acknowledge receipt of an order within ten (10) calendar days from the day the purchase order is issued to the supplier. In order to ensure timely delivery, Commonwealth Agencies and participating local public procurement units should follow up on orders if a written acknowledgement is not received within ten (10) calendar days. The delivery time frame for vehicles is 130 days after the order acknowledgement

#### 7. Pickup Site

The awarded supplier must have a site within the confines of the Commonwealth of Pennsylvania for participating local public procurement units to pick up contract vehicles in lieu of paying for delivery.

#### 8. LPPU Delivery Charges

Participating local public procurement units may either take delivery of contract vehicles at the supplier's place of business or pick-up site. Suppliers may charge LPPUs an additional charge of up to \$250.00 per vehicle for delivery.

#### 9. Owner's Manuals

For each make/model contract vehicle ordered by the Commonwealth, the awarded supplier shall provide one copy of the vehicle owner's manual directly to the DGS Bureau of Vehicle Management, Attn: Director, 2221 Forster Street, Harrisburg, PA 17103. Each vehicle shall include a copy of the manufacturer's service and warranty policy with all warranty verification vouchers, certificates and/or coupons.

#### **10. Business Meetings**

The Commonwealth reserves the right to require the awarded suppliers and the OEM government sales representative to participate in a bi-annual business review meeting with Commonwealth staff. Suppliers are also obligated to attend contract implementation meetings as the Commonwealth deems necessary.

Vehicle Class	Sub-Compact/Mid Size Sedan - Fleet Vehicle
Vehicle Reference:	Chevrolet Sonic, Ford Fiesta (examples)
Vehicle Minimum Eq	uipment
	icles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows (Front and Rear)
	Power Door Locks (All Doors)
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Seating (Manufacturer's Standard Offering)
	Rear Window Defroster
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Compact Sedan - Fleet Vehicle
Vehicle Reference:	Chevrolet Cruze, Ford Focus, (examples)
Vehicle Minimum Eq	uipment
	icles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows (Front and Rear)
	Power Door Locks (All Doors)
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Seating (Manufacturer's Standard Offering)
	Rear Window Defroster
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Midsize Front Wheel and All Wheel Drive Sedans - Fleet Vehicle
Vehicle Reference:	Chevrolet Malibu, Ford Fusion (examples)
Vehicle Minimum Ed	quipment
	hicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows (Front and Rear)
	Power Door Locks (All Doors)
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Seating (Manufacturer's Standard Offering)
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Large Sedan Two Wheel and All Wheel Drive - Fleet Vehicle
Vehicle Reference:	Chevrolet Impala, Chrysler 300, Dodge Charger, Ford Taurus, Toyota Avalon (examples)
Vehicle Minimum Ed	quipment
	hicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows (Front and Rear)
	Power Door Locks (All Doors)
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Power Driver's Seat
	Seating (Manufacturer's Standard Offering)
	Rear Defroster
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Mini-Van - Fleet Vehicle
Vehicle Reference:	Chrysler Pacifica, Dodge Caravan (examples)
Vehicle Minimum E	quipment
	hicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the e tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows
	Power Door Locks
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Seating (Manufacturer's Standard Offering)
	Rear Window Defroster
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Rear Window Wiper/Washer
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Small SUV 4wd - Fleet Vehicle
Vehicle Reference:	Jeep Cherokee, Jeep Patriot (examples)
Vehicle Minimum E	quipment
	hicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the e tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows (Front and Rear)
	Power Door Locks (All Doors)
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Seating (Manufacturer's Standard Offering)
	Rear Window Defroster
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Rear Window Wiper/Washer
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Medium SUV 4wd - Fleet Vehicle
Vehicle Reference:	Ford Explorer, Jeep Grand Cherokee (examples)
Vehicle Minimum E	quipment
	hicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the e tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows (Front and Rear)
	Power Door Locks (All Doors)
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Power Driver's Seat
	Seating (Manufacturer's Standard Offering)
	Rear Window Defroster
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Rear Window Wiper/Washer
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Large SUV 4wd - Fleet Vehicle
Vehicle Reference:	Chevrolet Tahoe, Ford Expedition, Dodge Durango (examples)
Vehicle Minimum Ed	quipment
	hicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the e tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Six (6) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows (Front and Rear)
	Power Door Locks (All Doors)
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Power Driver's Seat
	Cloth Seating (Manufacturer's Standard Offering)
	Rear Window Defroster
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Rear Window Wiper/Washer
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Large SUV 4wd Work - Fleet Vehicle
Vehicle Reference:	Chevrolet Tahoe, Ford Expedition, Dodge Durango (examples)
Vehicle Minimum Eq	uipment
	icles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Six (6) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows
	Power Door Locks
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Seating (Manufacturer's Standard Offering)
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Small Crossover Two, Four, and All Wheel Drive
Vehicle Reference:	Chevrolet Equinox and Captiva, Dodge Journey, Ford Escape, GMC Terrain, Jeep Compass (examples)
Vehicle Minimum E	quipment
	hicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the e tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows
	Power Door Locks
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Seating (Manufacturer's Standard Offering)
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	Medium/Large Crossover, Two and All Wheel Drive - Fleet Vehicles
Vehicle Reference:	Chevrolet Traverse, Ford's Edge, Explorer, and Flex, GMC Acadia (examples)
Vehicle Minimum Eq	uipment
	icles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the tire, wheel, and jack if not offered from the manufacturer.  Actual vehicle may have additional options and
General	Passenger Vehicles
Engine	Four (4) Cylinder Gasoline (Minimum)
Transmission	Automatic (Manufacturer's Standard)
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and spare wheel, tire, and jack
Interior	Safety Air Bags (Manufacturer's Standard Offering)
	Air Conditioning
	Power Steering
	Power Windows
	Power Door Locks
	Speed Control
	Tilt Steering
	Radio (Manufacturer's Standard Offering)
	Floor Mats (All Seating Positions)
	Power Driver's Seat
	Seating (Manufacturer's Standard Offering)
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

	10 Passenger Van - Fleet Vehicles
	Driver's Seat plus three rows of passenger seating. (Special seating arrangement must meet all Federal and
	State guidelines for transporting school children)
	For Schools Only. You must order the dealer installed Fire Future usher, Bedily Flyid Kit, First Aid Kit, Seathalt
Vahiala Class	For Schools Only - You must order the dealer installed Fire Extinguisher, Bodily Fluid Kit, First Aid Kit, Seatbelt Cutter/Glass Breaker, and a sticker that state School Bus.
Vehicle Class	
Vehicle Reference:	Ford Transit (example)
Vehicle Minimum Equ	ipment
	les delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the
exception of a spare the upgraded engine.	ire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and
General	Passenger Vehicles (10 Passenger Van)
Engine	Six (6) Cylinder Gasoline (Minimum)
Transmission	Automatic, 6 speed, Heavy Duty, Overdrive, Oil Cooler
Brakes	Power Anti-Lock Brakes (4 wheel)
Tires	Manufacturer's standard all season steel belted radials, and full size spare wheel, tire, and jack
	Stability Control
Interior	Air Bags, Frontal, Drive
	Cup Holders
	Black Vinyl Flooring, Entire Floor Length
	Air Conditioning, Front Manual/Rear
	Power Steering
	Power Windows (Manufacturer's Standard Offering)
	Power Door Locks, includes lock-out protection
	Speed Control
	Power Outlets
	Heavy-Duty Battery. Vehicle to include Run-Down Protection, and Retained Accessory Power
	Tilt Steering
	Rear Window Defroster
	AM/FM/CD Radio (Manufacturer's Standard Offering)
	Remote Keyless Entry
	Floor Mats (All Seating Positions)
	Seating, 10 Passenger (Manufacturer's Standard Offering)
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Extended Length 138"
	Mirrors, Outside Rearview, Manual Folding, Power Adjust, Heated, Black

Vehicle Colors - Available from awarded suppliers

	12 Passenger Van - Fleet Vehicles				
Vehicle Class	Note: It is the purchaser's responsibility to ensure that 12 passenger vans are not used to transport secondary or below students; and to ensure that 12 passenger van use is compliant with the provisions of the Pennsylvania Motor Vehicle Code				
Vehicle Reference:	Chevrolet Express, GMC Savana, Ford Transit (examples)				
Vehicle Minimum Equ					
exception of a spare upgraded engine.	icles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and				
General	Passenger Vehicles (12 Passenger Van)				
Engine	Six (6) Cylinder Gasoline (Minimum)				
Transmission	Automatic with Overdrive and Oil Cooler (Manufacturer's Standard)				
Brakes	Power Anti-Lock Brakes (4 wheel)				
Tires	Manufacturer's standard all season steel belted radials, and full size spare wheel, tire, and jack				
	Stability Control				
Interior	Safety Air Bags (Manufacturer's Standard Offering)				
	Front Air Conditioning				
	Front Cup Holders				
	Power Steering				
1					

	Power Steering
	Power Windows (Manufacturer's Standard Offering)
	Tilt Steering
	Speed Control
	Radio (Manufacturer's Standard Offering)
	Seating (Manufacturer's Standard Offering)
	Rearview Camera (Manufacturer's Standard Offering)
	Bluetooth for hands free calling
Exterior	Mounting license plate brackets front and rear
	Vehicle Colors - Available from awarded suppliers

Vehicle Class	15 Passenger Van - Fleet Vehicles Note: It is the purchaser's responsibility to ensure that 15 passenger vans are not used to transport secondary or below students; and to ensure that 15 passenger van use is compliant with the provisions of the Pennsylvania Motor Vehicle Code					
Vehicle Reference:	Chevrolet Express, GMC Savana, Ford Transit (examples)					
Vehicle Minimum Equipment						

Please Note: All vehicles delivered with Manufacturers OEM equipment only - No Aftermarket options or up-fitting, with the exception of a spare tire, wheel, and jack if not offered from the manufacturer. Actual vehicle may have additional options and upgraded engine.

Passenger Vehicles (15 Passenger Van, Extended Length)					
Six (6) Cylinder Gasoline (Minimum)					
Automatic with Overdrive and Oil Cooler (Manufacturer's Standard)					
Power Anti-Lock Brakes (4 wheel)					
Manufacturer's standard all season steel belted radials, and full size spare wheel, tire, and jack					
Stability Control					
Safety Air Bags (Manufacturer's Standard Offering)					
Air Conditioning, Front and Rear					
Power Steering					
Power Windows (Manufacturer's Standard Offering)					
Power Door Locks					
Heavy Duty Vinyl Seats					
Speed Control					
Tilt Steering					
Radio (Manufacturer's Standard Offering)					
Seating (Manufacturer's Standard Offering)					
Rearview Camera (Manufacturer's Standard Offering)					
Bluetooth for hands free calling					
Mounting license plate brackets front and rear					
Vehicle Colors - Available from awarded suppliers					



#### **COMMONWEALTH OF PENNSYLVANIA** PENNSYLVANIA COMMERCIAL ITEM DESCRIPTION (PCID)

#### General Requirements for Delivery of Vehicles

(This item description supersedes PCID 1067, effective April 12, 2011)

PCID NO. 1067 Eff. 8/19/14

The following delivery requirements shall apply to the vehicle as specified by the ordering agency. These requirements are in addition to, but not limited to, the vehicle specification provided as part of the solicitation document. Unless otherwise noted on the request for proposals or invitation for bids, deliveries shall be made to the Department of General Services (DGS), Commonwealth Garage, 22<sup>nd</sup> and Forster Streets, Harrisburg, Pennsylvania, phone (717) 787-4252.

NOTE: Deliveries for the Department of Transportation (PennDOT) shall be made to the PennDOT Equipment Division, headquartered in Harrisburg, Pennsylvania, phone (717) 787-2123. Deliveries for the Pennsylvania State Police (PSP) shall be made to the PSP Transportation Division headquartered in Harrisburg, Pennsylvania, phone (717) 787-1318.

1.0 GENERAL REQUIREMENTS SECTION

1.1 The vehicle Manufacturer's model name and/or model number shall be indicated on a decal affixed inside the door.

1.2 Standard solid exterior colors with standard interior trim shall be selected after the award is made unless otherwise indicated in the proposal.

1.3 Tire size and type shall be original equipment brand or as indicated in the proposal or specification sheet. Tire inflation monitors shall be supplied as required by Federal Motor Vehicle Safety Standard (FMVSS) 138.

1.4 All vehicles shall be new and of the model year indicated in the proposal.

1.5 All vehicles shall include all genuine parts, accessories and equipment considered standard by the manufacturer for the vehicle offered by the supplier.

1.6 All vehicles shall have a valid PA state inspection sticker and a valid PA emissions inspections sticker (for all vehicles subject to the PA I/M Program). NOTE: New or current model year vehicles with less than 5,000 miles, subject to the PA I/M program, must display a valid PA emissions inspection sticker with an exemption indicator. All Pennsylvania state inspection requirements are the sole responsibility of the supplier.

1.7 All vehicles shall have completed the manufacturers' recommended pre-delivery service.

1.8 All vehicles shall be clean, lubricated, serviced, fuel tank filled to full recommended capacity, all adjustments completed, all mechanical and electrical components fully functional and operational, and the vehicle will be "road ready" for immediate use.

**NOTE:** Supplier shall not remove the manufacturer's MSRP (Monroney) sticker and/or dealer sticker price prior to delivery. Stickers should be affixed to an interior surface of the vehicle window and legible from outside of the vehicle. Stickers shall be easily removable without any permanent marking left on the glass. Incomplete chassis shall have the sticker included loose with the delivery documents.

1.9 All vehicles shall have appropriately placed decals or manuals indicating the types of required fuels or lubricants and the capacity of each fluid's reservoir in accordance with the manufacturer's recommendation.

#### **Vehicle Delivery Requirements**

1.10 All vehicles shall have permanent antifreeze in each vehicle to protect it at a level of -35°F. 1.11 All vehicles shall be free from all dealer signs/emblems.

1.12 All vehicles shall have all required rust proofing applied to the exterior and underside of the vehicle. No rustproofing compound can be on the personnel compartment's items or the exterior of the body in unsightly or unintended areas.

1.13 All vehicles shall include a copy of the manufacturer's warranty and service policy with all warranty vouchers, certificates and coupons.

1.14 Each vehicle shall include the proper forms to apply for Pennsylvania title and license including the original manufacturer's Statement of Origin signed by the dealer/supplier and notarized. All title papers shall be properly executed and include PennDOT Form MV-1, Application for Title, which shall indicate the owner name and address as follows: **Pennsylvania Department of General Services, 2221 Forster Street, Harrisburg, Pa 17125**.\*

\*VEHICLES DELIVERED TO PA DEPT OF TRANSPOTATION SHALL BE TITLED ACCORDINGLY.

1.15 At the time of vehicle delivery, the successful supplier shall furnish an original and three copies of the invoice which shall include the key number, vehicle color and Commonwealth purchase order number, contract number (if applicable) and indicate ordering agency. To ensure prompt payment the dollar amount of the supplier's invoice must match the purchase order amount.

1.16 The successful supplier shall comply with the manufacturer's warranty, or authorize a qualified dealer in the locality in which the unit is assigned to do whatever is required to comply with the manufacturer's warranty.

1.17 The successful supplier shall submit at least two (2) copies of all service/technical bulletins, recall notices, etc. to the Director, Bureau of Vehicle Management, Department of General Services, 2221 Forster Street, Harrisburg, Pennsylvania 17125. These documents shall be submitted on a continual basis to keep the Bureau of Vehicle Management informed regarding improvements, changes and/or problems concerning Commonwealth owned vehicles and their component parts.

1.18 The Department of General Services, Bureau of Vehicle Management, will inspect all vehicles prior to acceptance. It will be the responsibility of the supplier to remove any vehicle rejected by the Bureau of Vehicle Management within two (2) working days after notification, and return the vehicle to the Commonwealth Garage upon correction of deficiencies. Date in service will be the date the vehicle is accepted by the Commonwealth, not the date of delivery.

1.19 The Commonwealth disclaims any liability for damage to vehicles not unconditionally accepted by the Commonwealth.

1.20 Unless otherwise indicated, all items requested in this specification which are listed in the manufacturer's specification book as standard or optional equipment shall be factory installed and operative. Vehicles delivered to the Commonwealth in a condition considered to be below retail customer acceptance levels will not be accepted. Items which determine this acceptance level shall include, but not be limited to, the general appearance of the interior and exterior of the vehicle for completeness and quality of workmanship, lubrication and fluid levels, with any leaks corrected, mechanical operation of the vehicle and all electrical components operational. Allied equipment specified to be furnished and installed which is not available through the vehicle manufacturer shall conform to the best quality standards known to that particular industry, both product and installation.

1.21 Trucks with snow plows being delivered to the Commonwealth Garage for inspection, are required to have the snow plow stored in the truck bed. Failure to do so will show cause for rejection of inspection.

1.22 All vehicle deliveries shall be coordinated through the DGS Bureau of Vehicle Management. Suppliers shall call (717) 787-4252 for delivery schedule at least 48 hours in advance. When vehicles are purchased by Pennsylvania State Police, the successful supplier shall call (717) 787-1318 (PSP). When vehicles are purchased by Pennsylvania

#### **Vehicle Delivery Requirements**

Department of Transportation, the successful supplier shall call (717) 787-2123 (PennDOT) for information regarding invoicing and delivery.

1.23 Vehicle Delivery: Mileage limitations are placed upon vehicles delivered in accordance to these requirements as indicated below. If the mileage upon delivery exceeds these limits, a credit of \$5.00 per mile will be applied against the awarded supplier's purchase order as damages and deducted at time of payment. If the awarded supplier uses a towing device to tow another vehicle to the Commonwealth Garage for delivery, the towing device may not be attached in a way that holes are drilled in the bumpers of the vehicles being towed. Drilling of holes in the vehicle bumpers is not permitted. Any bumper damage caused by a towing device will be replaced by the awarded supplier at no charge to the Commonwealth. If a vehicle is being towed by another vehicle, the vehicle being towed must have the drive shaft disconnected to eliminate unnecessary mileage.

1.23.1 Class 1 to 3 factory completed vehicles: mileage displayed on the vehicle odometer shall not exceed 400 miles.

1.23.2 Class 2 to 6, factory incomplete vehicle: mileage displayed on the vehicle odometer upon delivery with final stage manufacturer certification shall not exceed 1,000 miles.

1.24 Pennsylvania Clean Vehicles Program Requirement: Supplier is responsible to ensure that all supplied vehicles are compliant with all applicable Title 25 requirements (25 Pa. Code, Chapter 126, Subchapters D or E). This compliance shall be evidenced on the manufacturer's certificate of origin (MCO), or, alternatively, by submission of a completed MV-9. If supplied vehicles are not compliant, they can not be titled in Pennsylvania and the delivering supplier shall be responsible to pick up and return the vehicle by replacing it with a California or "50-state" emissions certified vehicle that is compliant with all Title 25 requirements

#### 2.0 REQUIRED EQUIPMENT SECTION

The following items shall be supplied on all vehicles as **Minimum** required equipment, unless otherwise superceded in the request for proposals or invitation for bids.

2.1 Lug wrench on <u>all</u> trucks and jacks on trucks up to and including 10,000 lbs. GVWR.

2.2 Air conditioning integral with the heater and defrosters.

2.3 Dual electric intermittent windshield wipers.

2.4 The rustproofing shall be factory or locally applied in compliance with Federal Standard 297A. Warranty coupon for five (5) years, at no cost to the Commonwealth, shall be furnished with each vehicle\*.

\* NOT APPLICABLE IF THE VEHICLE FURNISHED IS FACTORY WARRANTED AGAINST CORROSION FOR NOT LESS THAN 5 YEARS AT NO COST TO THE COMMONWEALTH OF PENNSYLVANIA. WARRANTY INDICATING COMPLIANCE IS REQUIRED WITH EACH VEHICLE.

2.5 Emergency warning triangle kit (on vehicles with GVWR of 10,000 lbs. or higher; aftermarket installation if necessary).

2.6 First aid kit, 10 person with mountable cabinet (on vehicles with GVWR of 10,000 lbs. or higher; aftermarket installation if necessary).

2.7 Fire extinguisher, rechargeable, with vehicle mount, reference 2A:10B:C, 5 pound (on vehicles with GVWR of 10,000 lbs. or higher; aftermarket installation if necessary).

2.8 Powerport.

2.9 Unless otherwise indicated on the purchase order, each vehicle shall be equipped with front and rear license plate holders with a minimum two license plate screws installed.

2.10 Back-up alarm on all vehicles with GVWR of 10,000 lbs. or higher.

#### **Vehicle Delivery Requirements**

2.11 If a flexible fuel or an altenate fuel option is offered by the manufacturer, it shall be provided at no additional charge.

3.0 MATERIAL MASTERS: No Material Masters established for this delivery PCID.

Quality Assurance Specialist: Gerald Grecek, CPPB

Quality Assurance Supervisor: Brian Vulgaris

Division Chief: Janice Pistor



### **COMMONWEALTH OF PENNSYLVANIA** PENNSYLVANIA COMMERCIAL ITEM DESCRIPTION (PCID)

#### GENERAL REQUIREMENTS FOR BIDDING PennDOT VEHICLES/EQUIPMENT

(This item description supersedes PCID No. 1075 eff. 3/9/11)

PCID NO. 1075 Eff. 12/7/11

These General Requirements shall apply to all on-road and off-road vehicles, highway equipment, agricultural equipment and construction equipment, procured for use by the Department of Transportation, Commonwealth of Pennsylvania (PennDOT). These requirements are in addition to any supplemental specifications identified in the invitation for bids. The following shall be considered MINIMUM requirements.

#### A. <u>STANDARDS, CODES, RULES, REGULATIONS</u>:

- 1. Each vehicle or unit of equipment shall conform to any and all requirements contained in the Pennsylvania Motor Vehicle Code.
- 2. Each vehicle or unit of equipment shall comply with all current applicable Federal Motor Vehicle Safety Standards, Federal and Pennsylvania Exhaust Emission and Noise Standards, and EPA and OSHA requirements. The appropriate decals indicating compliance shall be affixed to the vehicle/equipment.
- 3. Each vehicle or unit of equipment shall be manufactured in accordance with any codes, standards and engineering practices as recommended by the following professional organizations for the specific vehicle/equipment:

American Institute of Steel Construction (AISC) American National Standards Institute (ANSI) American Society of Mechanical Engineers (ASME) American Society for Testing and Materials (ASTM) American Trucking Association (ATA) American Welding Society (AWS) American Wood-Preservers Association (AWPA) Battery Council International (BCI) British Standards Institute (BSI): Limits and Fits Compressed Air and Gas Institute (CAGI) Industrial Fastener Institute (IFI) International Standards Organization (ISO) Joint Industrial Council (JIC) National Fire Protection Association (NFPA) National Truck and Equipment Association (NTEA) Power Crane and Shovel Association (PSCA) Society of Automotive Engineers (SAE) Society of Manufacturing Engineers (SME) Steel Structure Painting Council (SSPC) Tire and Rim Association (TRA)

#### B. <u>COMPONENTS, PARTS AND ACCESSORIES</u>:

- 1. When "No Substitute" components, parts or accessories are designated, only this type of component, part or accessory is acceptable.
- 2. All equipment and parts furnished shall be of the manufacturer's most current design, shall be included in its most current published list of models in stock and shall satisfy, these specifications.
- 3. The same model components shall be utilized on all units supplied by the successful bidder under the specifications.
- 4. All electronic systems associated with the vehicle/equipment shall be properly insulated so as not to not cause any interference with the operation of the vehicle or the land mobile radio communications system, when properly installed in the vehicle.
- 5. Power systems must be compatible with the engine, transmission, axles, hydraulic system and power steering, etc., in order to meet the requirements specified herein.
- 6. Vehicles shall meet the maximum gradeability of the manufacturer when loaded to maximum Gross Vehicle Weight Rating ("GVWR") without exceeding the engine manufacturer's recommended maximum revolutions per minute ("RPM") based on maximum net torque.
- 7. The ratio of the rear axle and transmission shall be geared to maintain a road speed of approximately 65 mph on a level road, when operating at maximum GVWR without exceeding the recommended engine rpm figure. This is not applicable to construction type equipment.

#### C <u>SITE VISITS</u>:

Prior to submission of its bid, a bidder may contact PennDOT and schedule a site visit to inspect vehicles/equipment (as available) in PennDOT's current inventory in order to further clarify any drawings, pictures and specifications. Units may be available in the field for bidders to inspect at one or more of PennDOT's Maintenance Districts, but the Commonwealth makes no guarantee that any particular vehicle/equipment shall be located at a site convenient to the bidder's place of business. The site visit must be scheduled with the Equipment Division by calling (717) 783-2371. It is the bidder's responsibility to complete the site visit in time to submit a bid. All travel will be at the bidder's expense.

#### D. ON BOARD VEHICLE/EQUIPMENT REQUIREMENTS:

- 1. Each vehicle and unit of equipment shall include the proper forms to apply for a Pennsylvania title and license. These forms will include: the original manufacturer's statement of origin signed by the successful bidder and notarized. A detailed invoice listing all equipment, PO number, VIN numbers and price. All title papers shall be properly prepared and executed. The application for title, Form MV-1 shall indicate the name and address exactly as follows: Pa. Dept. of Transportation, Equipment Division, 17<sup>th</sup> Street and Arsenal Blvd., Harrisburg, PA 17120 (ATTN: Specifications Unit).
- 2. Trucks and trailers shall be certified to meet or exceed requirements to obtain a Pennsylvania license. For medium and heavy-duty trucks and vans, the GWVR shall be identified in the vehicle's cab as the final complete certification label (minimum rating). The Gross Combined Weight Rating (GCWR) shall be identified by decal in the cab to indicate the approved weight, which can be towed, if applicable.
- 3. Vehicles designated for on-road/off-road use shall meet the following requirements:
  - a. Shall have a valid Pennsylvania state inspection sticker, if applicable.
  - b. Shall have completed the manufacturers' recommended pre-delivery service.
  - c. Shall have the vehicle manufacturer's model name and model number stated on a decal affixed to the inside of the driver's side door, if applicable.

- d. Shall be clean, lubricated, serviced, fuel tank filled to full recommended capacity, all adjustments completed, all mechanical and electrical motors and components fully functional and operational, and the vehicle will be "work ready" for immediate use.
- e. Shall have appropriately placed decals indicating the types of required fuels or lubricants and the capacity of each fluid's reservoir that is required by the vehicle.
- f. Shall have permanent antifreeze in each vehicle to protect it at a level of -35°F. Only a low silicate type anti-freeze will be used for vehicles having diesel engines.
- g. Shall be free from all dealer signs/emblems.
- h. Hydraulic systems shall be compatible with Universal Tractor Fluid (UTF).
- i. Shall include a copy of the manufacturer's warranty and service policy with all warranty vouchers, certificates and coupons as in accordance with section E (GENERAL WARRANTY REQUIREMENTS) as listed below.
- j. Shall have each vehicle and major component identified with a metal identification tag that provides the OEM's name, model number and individual serial number. Tags will be affixed in an accessible and readable position on the item.

The above items are pre-delivery service items, and bidders should not misconstrue these requirements with warranty problems that arise after the Commonwealth accepts the completed unit which complies with the written specifications.

# All charges for any of the aforementioned administrative and technical services and equipment are considered minimum acceptable requirements for delivery and shall be included in the bid price.

#### E. <u>GENERAL WARRANTY REQUIREMENTS</u>

The following warranty requirements are considered minimum unless otherwise stated in the invitation for bids. If the manufacturer's standard warranty exceeds the specified warranty, the manufacturer's standard warranty will apply. Manufacturer's warranty shall be provided in written or electronic form. All warranties will cover all labor and parts replacement, <u>without deductibles</u> during the warranty period, except as may be otherwise stated below or in the invitation for bids. This warranty, however, does not include items that must be replaced through ordinary wear and tear, but those parts ordinarily replaced through the servicing program will be replaced as part of the servicing program of equipment/vehicles, if appropriate. Parts replaced under this warranty will be of original equipment manufacturer (OEM) quality or higher. Service to the vehicle/equipment will be at a level to maintain or meet the manufacturer's requirements to sustain the warranty. All warranty policies shall be from the OEM and repairs shall be made at any authorized OEM warranty repair facility. Multiple repair facilities shall be located regionally around the State to support warrantable repairs.

- 1. A. <u>CONSTRUCTION EQUIPMENT</u>: The construction and agricultural equipment manufacturer's service and warranty program for full machine ("bumper to bumper") shall be for a minimum of two (2) years or two thousand (2,000) hours whichever first occurs.
- 1. B. <u>CONSTRUCTION EQUIPMENT</u>: The construction and agricultural equipment manufacturer's service and warranty program for full machine ("bumper to bumper") shall be for a minimum of one (1) year.
- 2. A. LIGHT DUTY TRUCKS & VANS (up to 19,500# GVWR):

The chassis and cab manufacturer's service and warranty program shall be for three (3) years or 36,000 miles (whichever first occurs), including powertrain. A two (2) year, unlimited mileage warranty is acceptable in lieu of a three year, 36,000-mile warranty. The vehicle shall be certified as having a capacity of towing 5,000 pounds minimum without voiding the warranty.

#### 2. B. MEDIUM DUTY/HEAVY DUTY CAB & CHASSIS (19,501# GVWR or higher):

The chassis manufacturer's service and warranty program shall be for one (1) year or 12,000 miles (whichever first occurs).

#### 3. ADDITIONAL SPECIFIC WARRANTY ITEMS (Applies to light, medium and heavy duty trucks only)

#### a. <u>RUST PROOFING WARRANTY</u>

Cabs/cowls shall be warranted for five (5) full years with no mileage or hourly limitations. This will include rusting through or perforation from within. This warranty and service program covers both labor and parts for the full warranty period. Surface rust caused by chip, scratches, or damage caused by PennDOT employees is not covered by this warranty.

#### b. FRAME RAILS AND CROSSMEMBERS (Chassis)

For medium/heavy duty trucks, frame rails and cross members are warranted for five (5) full years with no mileage or hourly limitations. This warranty covers both parts and labor for the full warranty period. For light duty trucks and vans, the manufacturer's standard frame rail and crossmember warranty is acceptable.

#### c. <u>FLAT BED WARRANTY</u>

A vehicle's flat bed shall be warranted for three (3) years. This warranty covers both parts and labor for the full warranty period. A decal will be placed on the inside driver's door stating the warranty's terms and the name, address and telephone number of the contact person to initiate warranty claim services.

#### d. <u>SERVICE/UTILITY BODY AND ASOCIATED COMPONENTS WARRANTY</u>

Fiberglass bodies shall be warranted for five (5) years to include color fading. Steel service and utility bodies shall be warranted for five (5) years against defects and corrosion, including rust through or perforation from within. Surface rust caused by chip, scratches, or damage caused by PennDOT employees is not covered by this warranty. Associated components such as cranes, air compressors, and snowplows shall be covered by manufacturer's standard warranty. Manufacturer's standard warranty shall be provided in written or electronic form.

#### e. ENGINE AND TRANSMISSION WARRANTY

The engines for all Heavy/Medium Duty equipment/vehicles will be warranted for parts and labor for five (5) years or 150,000 miles (whichever first occurs). The engine warranty will include all items named or included within the valve covers, cylinder heads, block and oil pan. The transmission (automatic/manual) will be fully covered by the warranty and service program for five (5) years and will not be limited by mileage or hours. For light duty trucks and vans, the manufacturer's standard frame engine and transmission warranty is acceptable. Electronic fuel delivery components, electronic control modules and emission control components shall be covered for five (5) years or 100,000 miles whichever first occurs. After treatment Device/DPF shall be warranted for minimum 5 years or 100,000 miles. In addition to the engine warranty, the engine block shall be warranted against external perforation from corrosion for 10 years, 100% parts and labor.

#### f. WARRANTY CARD PROCEDURES

The successful bidder shall complete the warranty card except for the warranty start date. The PennDOT Equipment Division shall inform the successful bidder of the following: model number of vehicle; serial number of vehicle, equipment number, and location assigned; date released to

the counties. The warranty start-up date shall be the date of acceptance by the Department, not the date of delivery to the Department.

#### F. <u>PILOT MODEL</u>:

PennDOT reserves the right to require the successful bidder to make mutually agreeable arrangements to deliver a "pilot model" for initial inspection. Pilot models(s) shall be delivered to the Department of Transportation, 17<sup>th</sup> St., & Arsenal Blvd., Harrisburg, PA 17120 for inspection, testing and approval. The remaining units shall <u>not</u> be delivered for inspection, testing and approval until after the pilot model has been accepted by PennDOT. The remaining units shall fully meet the requirements of the specifications and must be indistinguishable from the approved pilot model. Presentation of a pilot model will not be required if the quantity is only one (1) unit. The pilot model must meet all the mechanical requirements of the specifications. PennDOT may field test the equipment to determine if it meets the performance requirements of the specifications. Performance testing results will normally be completed within two (2) weeks of date of delivery. There are administrative items that are required to be presented at the pilot model inspection. It is imperative that all of these items be presented at this time so they are ready for shipment, when the balance of the units are delivered. PennDOT may withhold payment, where deemed necessary, pending receipt of these items. PennDOT disclaims any liability for damage to equipment that has not been unconditionally accepted by the PennDOT.

#### G. <u>DELIVERY</u>:

Time is of the essence. All units must be delivered within the number of days, specified in the invitation for bids, after receipt of the purchase order by the successful bidder. It shall be assumed by the parties that the successful bidder received the purchase order on the third business day following the date of the purchase order, unless the successful bidder provides credible evidence that the order was received on a later date. Bidders must specify delivery time in their bid. Phrases such as "as required", "as soon as possible", or "prompt" have no meaning and may be cause for rejection of the bid. The successful bidder shall deliver **the completed unit(s) at ground level (stacked loads are unacceptable)** to the Equipment Division, 17<sup>th</sup> Street and Arsenal Blvd. Harrisburg, PA 17120. All deliveries shall be made on a working day between 7:00 AM and 2:30 PM. There is a loading dock at this location; however, any additional unloading cost shall be borne by the successful bidder. The terms of delivery are also controlled by other provisions in the invitation for bids.

The successful bidder shall submit to the PennDOT "on a continuing basis", all service bulletins and technical letters as regularly issued by a manufacturer to dealers or large fleets. All the relevant information shall be supplied for the unit(s) forwarded to the Commonwealth to inform PennDOT of any improvements, changes and/or problems concerning the unit and its component parts. This information shall be addressed to the Pennsylvania Department of Transportation, Equipment Division, 17<sup>th</sup> St. & Arsenal Blvd., Harrisburg, PA 17120, ATTN: Specification Unit Chief, Equipment Division. PennDOT reserves the right to have its representative(s) periodically inspect each unit during assembly at the successful bidder's assembly point.

#### H. <u>PROCEDURE FOR IMPLEMENTING REPAIRS</u>:

In the event that a breakdown occurs, the repair work is to be performed by the successful bidder of record or his duly authorized representative within the Commonwealth. A copy of the successful bidder's work orders shall be supplied to the PennDOT County Equipment Manager and District Equipment Manager. Repairs assigned to the successful bidder can be performed at the successful bidder's place of business, at his duly authorized representative's place of business and, whenever possible, at the county maintenance facility or field locations. If services are to be performed at PennDOT's county Equipment Managers shall notify the successful bidder or his duly authorized service representatives that the vehicle/equipment is down for component repairs and follow PennDOT standard procedure for handling warranty problems in accordance with the benefits of this warranty. At this time of notification, the location of repair is to be mutually agreed upon based on the most timely and cost effective basis to the Department. All work orders against the warranted repair shall be kept in PennDOT's Equipment History File at the county maintenance facility.

When repairs are to be performed at the successful bidder's place of business or his duly authorized representative's place of business, transportation of the vehicle/equipment within the Commonwealth of Pennsylvania shall be made by PennDOT. If determined by PennDOT that repairs cannot be handled within the Commonwealth, then transportation to and from the Commonwealth of Pennsylvania shall be the responsibility of the successful bidder.

If mileage costs will be charged to the Department for the diagnosis or repair of a warrantable item, an estimate of these costs shall be given to the County Equipment Manager prior to the repair agreement.

#### I. LUBRICATION AND COMPONENT INFORMATION:

The successful bidder shall provide lubrication and component information (as applicable) upon request by PennDOT. This information may be provided by copying and completing the sample forms attached to this document, or may be presented on forms prepared by the successful bidder and/or manufacturer. (see attached sample forms – 4 pages).

#### J. <u>SUCCESSFUL BIDDER'S RIGHTS</u>:

The successful bidder shall have the right to make periodic inspections to ascertain that the maintenance techniques and/or repair procedures are being administered in accordance with the guidelines set forth in this document. Preventive maintenance shall be performed by PennDOT in accordance with the component manufacturer's recommended procedures, or as modified during the contract through supplements. All internal parts of the components shall be the repair responsibility of the successful bidder, except maintenance adjustments.

K. MATERIAL MASTERS: No Material Masters established for this delivery PCID.

#### APPROVALS:

Quality Assurance Specialist: Gerald Grecek, CPPB

Quality Assurance Manager: Janice Pistor

### Sample Forms (Instruction Sheet)

## The Following Documents Shall Be Completed And Emailed / Shipped To

Email: Contact the Automotive Equipment Specialist @ The Equipment Division @ 717-705-2124 (This is an Excel Spread Sheet, a Work Copy will be Emailed to You)

Mail: Equipment Division 17<sup>th</sup> & Arsenal Blvd. Harrisburg, Pa. 17120 Attn: Specifications Division

Note: These Forms Must Be Delivered to The Equipment Division With The Pilot Model!

## **Instructions To Vendor For Completing The Attached Form** (We Would Prefer Having This Completed Electronically)

Electronic:

- 1. Obtain Work Copy By Calling 717-705-2124
- 2. All Sections Are to be Filled Out
- 3. Insert N/A in All Sections That Do Not Apply, Do Not Leave any Sections Blank
- 4. Manufacturer, Model No. And Part No. Should Reflect The Actual <u>Component</u> <u>Manufacturer</u>
- 5. Warranty Section Should Reflect The Coverage, The <u>Vendor And/Or Equipment</u> (<u>Truck</u>) <u>Manufacturer</u> Will Supply, <u>Not</u> The Component Manufacturer.

Paper:

**1.** Same As Above, but Type or Print All Information

LUBE AND COMPO SHEET	ONENT						
Equipment # Series	Effective Date						
PO Number	Unit Warranty Period						
Year	Engine Manufacturer						
Make Model	Engine Model						
VIN Number							
Vendor	Trans. Manufacturer						
Contact Person	Trans. Model						
Contact Phone Num.	Body Manufacturer						
	Body Number						
Oils & Lubes	Filters	Qty. of Filters	Part Number	Com. Code 2810-	Make	Change Interval	Filters Stocked
Engine Oil	Engine Oil Filter						
~	Engine Oil Filter Secondary						
Transmission Oil	Transmission Filter						
	Aux. Trans. Filter						
Fuel	Fuel Filter Primary						
	Fuel Filter Secondary						
Rear Axle / Axles							
Steering Oil	Steering Filter						

Hydraulic Oil		Hydraulic Filter		
		Suction		
		Hydraulic Filter		
		Return		
Coolant		Coolant Filter		
Transfer Case				
Front Axle		Air Filter Primary		
Brake Fluid		Air Filter		
		Secondary		
		Air Compressor		
		Filter		
Description	Manufacturer	Model Number	Part Number	Warranty
Air				
Compressor				
Air Dryer				
Alternator				
Auto Slack				
Adjuster				
Auto Lube				
System				
Axle Front				
Axle Rear				
Battery				
Belt Air				
Compressor				
Belt Alternator				
Belt Fan				
Belt Power				
Steering				
Brake				
Chamber				
(FRT)				
Brake				

Chamber (REAR)	
Brake Lining	
(FRT)	
Brake Lining	
(REAR)	
Clutch	
Assembly	
Differential	
Dump Body	
Electronic	
Joysticks	
Engine (AUX)	
Engine (MAIN)	
Fan	
GL 400	
GL 400 Wiring	
Grote Wiring	
Harness	
Hoist Cylinder	
Hydraulic	
Pump - Main	
Pump, Fuel	
Pump,	
Hydraulic Aux.	
Pump,	
Steering	
Pump, Water	
Radiator	
Rexroth Valve	
Starter	
Steering Gear	
Suspension	
System	

Tank Fuel Capacity		
Tire Size Front LR		
Tire Size Rear LR		
Transaxle		
Transfer Case		
Transmission		
Wing Plow		

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

698-9		Fax: (302) 839-055
Michae   800-6	ch Fleet Services Inc. 21 Wright, Government Sales Mgr 98-9825   nt@hertrichfleet.com	
	2020 Dodge Durango SXT AWI	<u>)</u>
	AVAILABLE EXTERIOR COLORS	<u>.</u>
PSC	BILLET CLEARCOAT	\$0.00
PHR	IN-VIOLET CLEARCOAT	\$0.00
PXJ	DB BLACK CLEARCOAT	\$0.00
PDN	DESTROYER GRAY CLEARCOAT	\$0.00
PAU	GRANITE CLEARCOAT	\$0.00
PRV	OCTANE RED PEARLCOAT	\$0.00
PBF	REACTOR BLUE PEARLCOAT	\$0.00
PW7	WHITE KNUCKLE CLEARCOAT	\$0.00
PWD	VICE WHITE	\$536.00
<u>OPTIO</u>	NAL EQUIPMENT:	<b>INVOICE</b>
Code	Description	Price
C5X9	BLACK, CLOTH BUCKET SEATS W/SHIFT INSERT	\$0.00
C5XL	LT FROST BEIGE/BLACK, CLOTH BUCKET SEATS W/SHI	TTINSERT \$0.00
AMM	3RD ROW SEATING GROUP -inc: 2nd Row 60/40 Fold & Tum	ble Seat, 3rd Row \$986.00
	Remote Headrest Dumping, 3rd Row Seat, 7 Passenger Seating	
AHX	TRAILER TOW GROUP IV -inc: 2 speed transfer case, Rear Lo	
	Suspension, Trailer Brake Control, Full Size Spare Tire, 180 Am	
	Heavy Duty Engine Cooling, Class IV Receiver Hitch, Steel Spar	
MDA	FRONT LICENSE PLATE BRACKET	\$0.00
MRT	MOPAR CHROME TUBULAR SIDE STEPS	\$653.00
UBN	RADIO: UCONNECT 5 NAV w/10.1" Display -inc: 10.1" Touch	
	Disassociated Touchscreen Display, HD Radio, For Details Visit	
	Uconnect.com, 1-Year Trial (Registration Required), GPS Navig	· · · · · · · · · · · · · · · · · · ·
	Wi-Fi Hot Spot, Sirius XM Guardian -Included Trial (B), Sirius	
aaa	Global Telematics Box Module (TBM), Connected Travel & Tra	
CSC	CARGO COMPARTMENT COVER	\$68.00

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

0) 698-	9825 (302) 4	22-3300 F	ax: (302) 839-055
	ch Fleet Services Inc.		
	el Wright, Government Sales Mgr		
	598-9825		
mwrig	ht@hertrichfleet.com		
	2021 Ford Edge	SEL FWD	
	AVAILABLE EXTER	RIOR COLORS:	
B3	ATLAS BLUE METALLIC		\$0.00
G6	DESERT GOLD METALLIC		\$0.00
JS	ICONIC SILVER METALLIC		\$0.00
M7	CARBONIZED GRAY METALLIC		\$0.00
ТВ	LITHIUM GRAY		\$0.00
UM	AGATE BLACK		\$0.00
YZ	OXFORD WHITE		\$0.00
D4	RAPID RED METALLIC TINTED CLEAR CO.		\$371.00
R3	BURGUNDY VELVET METALLIC TINTED C	LEAR COAT	\$371.00
AZ	STAR WHITE METALLIC TRI-COAT		\$559.00
ορτιο	DNAL EQUIPMENT:		INVOICE
Code	Description		Price
VE	EBONY, ACTIVEX SEATING MATERIAL HE	ATED BUCKET SEATS	<u>\$0.00</u>
, 11	-inc: 10-way power driver's seat (fore/aft, up/dow		4 000 0
	4-way power passenger seat (fore/aft, up/down) w		
VD	DUNE, ACTIVEX SEATING MATERIAL HEA		\$0.00
	-inc: 10-way power driver's seat (fore/aft, up/dow		
	4-way power passenger seat (fore/aft, up/down) w		
51G	<b>CONVENIENCE PACKAGE -inc: Wireless Cha</b>	rging Pad, Universal Garage	\$879.00
	Door Opener (UGDO), Perimeter Alarm, Power	Lift gate, Remote Start System,	
	110V/150W AC Power Outlet		
60A	CARGO ACCESSORY PACKAGE -inc: Retract	table Cargo Area Cover, Cargo	\$273.00
	Mat, Rear Bumper Protector		
67D	FORD CO-PILOT360 ASSIST+ -inc: Evasive Ste		\$747.00
	Navigation, 3 years of service, pinch-to-zoom cap		
	destinations and route guidance, Adaptive Cruise	e Control w/Stop & Go, Lane	
	Centering		
41H	ENGINE BLOCK HEATER		\$85.00
64M	WHEELS: 18" BRIGHT-MACHINED ALUMIN	UM -inc: premium dark stainless	\$841.00
	painted pockets		<b>*0 4 0 0</b>
51W	MINI SPARE WHEEL -inc: Mini Spare Tire, Re		
43P	PANORAMIC VISTA ROOF -inc: power open/c		
	row LED dome light is replaced w/2 single lights,	Switch located in each grab handl	e
150	pocket		¢0.00
153 943	FRONT LICENSE PLATE BRACKET LED DAYTIME RUNNING LAMPS (Non-Confi	annable) inc. Donlogog the	\$0.00 \$42.00
945	standard LED configurable Daytime Running La		<b>\$42.00</b>
67P	DUAL-HEADREST REAR SEAT ENTERTAIN		\$1,875.00
17S	HEATED STEERING WHEEL		,
175 16C	FRONT & REAR FLOOR LINERS W/O CARP	FT MATS	\$329.00 \$150.00
16U	FRONT & REAR FLOOR LINERS W/O CARFT FRONT & REAR FLOOR LINERS W/CARPET		\$150.00 \$188.00
10.44	FROM I W REAK FLOOR LINERS W/CARFEI		ψ100.00

"A Member of the H**e**RTRICH Family of Automobile Dealerships"

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825

#### (302) 422-3300

#### Fax: (302) 839-0555

**OPTIONAL EQUIPMENT:** 

- <u>Code</u> <u>Description</u>
- 68S SILVER ROOF-RACK SIDE RAILS
- 52C CARGO NET

INVOICE Price \$155.00 \$47.00

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698	9825	(302) 422-3300	Fax: (302) 839-0555
Micha   800-	ch Fleet Services Inc. el Wright, Government Sales Mgr 698-9825   ht@hertrichfleet.com		
	<u>2021 For</u>	d Expedition XL SSV 4WD	
	AVAIL	ABLE EXTERIOR COLORS:	
HX	ANTIMATTER BLUE METALLI		\$0.00
JS	ICONIC SILVER METALLIC		\$0.00
<b>J</b> 1	KODIAK BROWN METALLIC		\$0.00
J7	MAGNETIC METALLIC		\$0.00
UM	AGATE BLACK METALLIC		\$0.00
YZ	OXFORD WHITE		\$0.00
PQ	RACE RED		\$0.00
OPTI	DNAL EQUIPMENT:		INVOICE
Code	Description		Price
<b>41H</b>	ENGINE BLOCK HEATER		<b>\$94.0</b> 0
536	HEAVY-DUTY TRAILER TOW P	ACKAGE -inc: Integrated Trailer Brake	\$747.00
	Controller, Heavy-Duty Engine Rad	diator	
18B	BLACK PLATFORM RUNNING I	BOARDS	\$381.00
153	FRONT LICENSE PLATE BRACI	KET	\$0.00
942	DAYTIME RUNNING LAMPS -in	c: Non-configurable	\$0.00
21B	2ND ROW 40/20/40 CLOTH BENC	CH SEAT	\$103.00
87P	3RD ROW 60/40 POWERFOLD SI	EAT -inc: 8-passenger seating and power	\$766.00
	recline, Deletes standard 3rd row st	orage bins	
66R	<b>REVERSE SENSING SYSTEM</b>		\$103.00

1427 Bay Road

Milford, DE 19963

Ford - Chevrolet - Dodge - Jeep Lincoln - Honda - Buick - GMC - Toyota - Nissan

(800) 698-9825		(302) 422-3300	Fax: (302) 839-0555
Hertrich Fleet Services Inc. Michael Wright, Government Sales Mgr   800-698-9825   mwright@hertrichfleet.com			
2021 Jeep Cherokee Latitude 4wd			
AVAILABLE EXTERIOR COLORS:			
PW7	BRIGHT WHITE CLEARCOAT		\$0.00
PXJ	DIAMOND BLACK CRYSTAL PEARLCOAT		\$225.00
PT6	LIGHT BROWNSTONE PEARLCOAT		\$225.00
PFP	OLIVE GREEN PEARLCOAT		\$225.00
PBF	SLATE BLUE PEARLCOAT		\$225.00
PF2	SPITFIRE ORANGE CLEARCOAT		\$225.00
PRV	VELVET RED PEARLCOAT		\$225.00
PSC	BILLET SILVER METALLIC CLE	ARCOAT	\$225.00
OPTIONAL EQUIPMENT:			INVOICE
Code	Description		Price
S5X9	<b>BLACK, CLOTH BUCKET SEATS</b>		<b>\$0.00</b>
S5XL	LT FROST BEIGE/BLACK, CLOT	H BUCKET SEATS	\$0.00
AFT	<b>MOBILE OFFICE GROUP -inc: 11</b>	5V Auxiliary Power Outlet, Power 8-Way	\$543.00
	Driver Seat, Power 4-Way Driver Lu	mbar Adjust	
AJ1	SAFETY GROUP -inc: Park Sense Rear Park Assist w/Stop, Tonneau Cover		\$231.00
AFY	MOPAR INTERIOR PACKAGE -inc: MOPAR Cargo Area Liner, Slush Mats		\$244.00
TBB	FULL SIZE SPARE TIRE		\$272.00
MDA	FRONT LICENSE PLATE BRACK	ET	\$0.00

"A Member of the H**C**RTRICH Family of Automobile Dealerships"