

SOLICITATION ADDENDUM

Date: June 25th, 2021

Subject: Sodium Chloride (Bulk Road Salt)

Solicitation Number: 6100053321

Due Date/Time: June 30th, 2021 @ 3:00 ET

Addendum Number: 3

To All Suppliers:

The Commonwealth of Pennsylvania defines a solicitation "Addendum" as an addition to or amendment of the original terms, conditions, specifications, or instructions of a procurement solicitation (e.g., Invitation for Bids or Request for Proposals).

List any and all changes:

There is an error on Exhibit 1 – Sodium Chloride Estimate within the Cumulative page under the State Agencies column. It lists Lawrence for 75 tons under the State Agencies, however the State Agency estimate for Lawrence was withdrawn by the agency and should be listed as 0.

Question: When submitting our response, do we need to have each attachment uploaded separately or can they be grouped together?

Answer: Each required document should be attached and uploaded separately in your SRM bid response.

Question: Is there a template or example for the required quality control plan?

Answer: There is no template or example of a quality control plan included with this solicitation package. Quality control plans are specific to each supplier.

Question: Does it matter what our initial reverse auction price is? I.e., is there a price ceiling? Answer: There is no ceiling price with the reverse auction. The initial pricing allows Bidders to see how their price submittals compare against those of other Bidders and provides the opportunity for Bidders to improve their chances for award by reducing their prices. The identity of all participating Bidders will not be revealed to other Bidders during the reverse auction.

Question: When do penalties start? For example, when an order is only 175 or 350 tons, is it 1 and 2 day delivery expectations respectively, and penalties begin on day 2 and 3 respectively or day 8?

Answer: There are no penalties incorporated into this solicitation. In the case of late deliveries, the Commonwealth has the option to assess liquidated damages, as outlined in section 23 of the Specifications. The timing of if and when liquidated damages are assessed will be dependent upon the circumstances of each instance of late delivery.

Question: Please see the attached scale ticket (BOL) we send with every load. Does this satisfy the states requirements?

Answer: Suppliers are required to submit a bill of lading that contains each of the criteria listed in section 17 of the Specifications.

BOP-1305



Question: Where/when do we provide pick up pricing? Will we have a chance to change the pickup price? *Answer:* Source Pick-up pricing should be provided with the initial bid response. Source Pick-up pricing submitted with the initial bid sheet is considered final. The reverse auction will not affect this pricing.

Question: Does the Manufacture guarantee need to be completed by the Mine/producer or importer (import tons)?

Answer: The Manufacturer Guarantee Form must list the mine being utilized as the source of supply for sodium chloride, and a signature from the mine owner.

Question: How does one know if they are an approved mine source? Is there a list? Answer: Bidders must own an approved source, that is approved and listed in Pennsylvania Department of Transportation (PennDOT) Publication 35, Bulletin 15, of Sodium Chloride Type 1, Grade 1, or provide the Commonwealth with a guarantee from an approved source, that is approved and listed in PennDOT Publication 35 Bulletin 15, of supply from the owner of the approved source.

<u>Type of Solicitation:</u> Electronic Bid (SRM) - Review the Questions section of your solicitation response to ensure you have responded, as required, to any questions relevant to solicitation addenda issued subsequent to the initial advertisement of the solicitation opportunity.

Except as clarified and amended by this Addendum, the terms, conditions, specifications, and instructions of the solicitation and any previous solicitation addenda, remain as originally written.

Respectfully,

Name: John Jones

Title: Commodity Specialist

Phone: 717-346-3848 Email: jotjones@pa.gov